i. Series 2020 A/1(FX)/154\_INE756I07DG0
(Further Issuance I)\_3

ii. Series 2021 A/1(FX)/168\_7



HDB FINANCIAL SERVICES LIMITED CIN: U65993GJ2007PLC051028 RBI Registration Number: N.01.00477 PAN Number: AABCH8761M

(Incorporated on June 4, 2007, in Ahmedabad, in the name of HDB Financial Services Limited a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial Company) **Registered Office:** Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009 **Tel:** +91 079-30482717 **Corporate Office:** Ground Floor, Zenith House, Keshavrao Khadye Marg, Opp. Race Course, Mahalaxmi, Mumbai – 400034; **Tel:** 022- 49116300;

Fax: 022-49116666; Website: www.hdbfs.com;

Compliance Officer: Ms. Dipti Khandelwal, Contact details of Compliance Officer: 022-49116368

e-mail: compliance@hdbfs.com

Tranche Placement Memorandum for Series 2021 / 168 under Shelf Placement Memorandum dated August 20, 2021

Date: August 24, 2021

Type of Placement Memorandum: Private Placement

Private Placement of upto 11000 (including green shoe Option) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Series 2021 / 168 Debentures") of the face value of Rs. 10,00,000/- (Rupees Ten Lakh only) each for cash aggregating upto Rs. 450,00,00,000/- (Rupees Four Hundred Fifty Crore Only) with Green Shoe Option of upto Rs. 650,00,00,000/- (Rupees Six Hundred Fifty Crore Only) to retain total subscription upto Rs. 1100,00,00,000/- (Rupees One Thousand One Hundred Crore only) issued under the Shelf Placement Memorandum dated August 20, 2021 as amended / supplemented from time to time.

This Tranche Placement Memorandum is issued in terms of and pursuant to the Shelf Placement Memorandum dated August 20, 2021. All the terms, conditions, information and stipulations contained in the Shelf Placement Memorandum are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same. This Tranche Placement Memorandum must be read in conjunction with the Shelf Placement Memorandum and the Private Placement Offer Cum Application Letter. All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Placement Memorandum.

This Tranche Placement Memorandum contains details of this Tranche of private placement of Series 2021 / 168 Debentures and any material changes in the information provided in the Shelf Placement Memorandum, as set out herein. Accordingly, set out below are the updated particulars / changes in the particulars set out in the Shelf Placement Memorandum, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Placement Memorandum. All other particulars appearing in the Shelf Placement Memorandum shall remain unchanged.

#### **CREDIT RATING**

Details of credit rating along with reference to the rating letter issued (not older than one month on the date of the opening the issue) by the rating agencies in relation to the Issue is disclosed as follows. The detailed press release of the Credit Rating Agencies along with rating rationale(s) adopted (not older than one year on the date of opening of the Issue) is also disclosed:

CARE Ratings Limited has assigned a "CARE AAA Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the captioned Issue. As per CARE and CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk. Investors may please note that the rating is not a recommendation to buy, sell or hold securities and investors should take their own

i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I) 3

ii. Series 2021 A/1(FX)/168\_7

decisions. The rating agency has the right to suspend, withdraw or revise the rating / outlook assigned to the Issue at any time, on the basis of new information or unavailability of information or other circumstances which the rating agency believes may have an impact on the rating

Date of Rating Letters: July 28, 2021 by CARE Ratings Limited and August 13, 2021 by CRISIL Ratings Limited Date of Rating Rational/Press Release of Ratings: July 02, 2021 & July 16, 2021 by CARE Ratings Limited and August 13, 2021by CRISIL Ratings

Press Release and Rating Rationale: As Annexed hereto

#### **SECTION I**

## **UPDATED FINANCIAL INFORMATION**

Any changes in Section F (Financial Information) of the Shelf Placement Memorandum:

## I. Gross Debt: Equity Ratio of the Company

Before the Issue	6.24
After the Issue	6.38

II. A columnar representation of the audited financial statements (i.e. Profit & Loss statement, Balance Sheet and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years which shall not be more than six months old from the issue opening date, as applicable.

## **Standalone Audited Financial Statement**

There is no change in the audited financial statements provided in the Shelf Placement Memorandum.

#### Consolidated

As on even date the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

# III. Any other changes

None

#### **SECTION II**

#### **OTHER MATERIAL CHANGES**

Any other material changes in the information contained in the Shelf Placement Memorandum:

None

- i. Series 2020 A/1(FX)/154\_INE756I07DG0
- (Further Issuance I)\_3 II. Series 2021 A/1(FX)/168\_7

# SECTION II SUMMARY TERM SHEET

**Option 1 -** Series 2021 / 168 -Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)

**Option 2 -** Series 2021 / 168 -Series 2021 A/1(FX)/168

Security Name (Name of the non-convertible securities which includes (Coupon/dividend, Issuer Name and maturity year) e.g. 8.70% XXX 2015.	HDB/6.6835%/Annual/2023_Series 2021 / 168 - Series 2020 A/1(FX)/154_INE756I07DG0 (Further Issuance I)	HDB/5.70%/Annual/2024_Series 2021 / 168 -Series 2021 A/1(FX)/168
Issuer	HDB Financial Services Limited	<u> </u>
Type of Instrument	Secured, Rated, Listed, Redeemable, Non-conv	vertible Debentures.
Nature of Instrument	Secured	
Seniority	Senior	
Mode of Issue	Private placement	
Eligible Investors		ne Shelf Placement Memorandum dated August
Details of Arrangers (if any)	Name: Derivium Tradition Securities (India) Private Limited  HDFC BANK We understand your world	
	Regd Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Name of contact person: Dhwanil Meghani E-mail: dmeghani@deriviumcap.com Fax: 022 6606 4601 Tel No: 0 22 6606 4775 / 776 Website: www.deriviumcap.com	Regd Address: HDFC Bank House, Senapati Bapat Marg, Lower Parel, Mumbai 400 013. Corporate Address: Bank House, Shiv sagar Estate, Dr Annie Besant Road, Worli, Mumbai-400018 Name of contact person: Niranjan Kawatkar E-mail: niranjan.kawatkar@hdfcbank.com Fax: 022-30788584 Tel No: 022-33928150 Website: www.hdfcbank.com
Listing	The Series 2021/168 Debentures is proposed to be listed on the Wholesale Debt Market (WDM) Segment of the BSE Ltd within a maximum period of 4 (Four) trading days from the Issue Closing Date. BSE has given its in-principle approval to list the NCDs issued under this Tranche in terms of the Shelf Placement Memorandum vide its letter dated August 20, 2021.  In accordance with the SEBI Debt Listing Regulations, in case of a delay by the Company in listing this Tranche Debentures beyond 4 (Four) trading days from the Issue Closing Date, the Company shall (i) make payment to the Debenture Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing of such Tranche Debentures; and (ii) be permitted to tilize the issue proceeds of its subsequent two privately placed issuances of securities only after having received final listing approval from BSE in respect of the listing of the Tranche Debentures.	
Rating of the Instrument	CARE Ratings Ltd has assigned a "CARE AAA; Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook), to the long term Non-Convertible Debenture issue programme aggregating upto Rs.7500 Crore, of the Company. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.	

- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

Issue Size Option to retain	The aggregate size of the Issue is for upto Rs. 7500,00,00,000/- (Rupees Seven Thousand and Five Hundred Crores only) out of which this Issue of Series 2021/168 Debentures is for upto Rs. 450,00,00,000/- (Rupees Four Hundred Fifty Crore Only) with Green Shoe Option of upto Rs. 650,00,00,000/- (Rupees Six Hundred Fifty Crore Only) to retain total subscription upto Rs. 1100,00,00,000/- (Rupees One Thousand One Hundred Crore only) in the manner as specified in the Section 'Base Issue and Green Shoe Option' below.  Yes, Green Shoe Option of upto Rs. 650,00,00,000/- (Rupees Six Hundred Fifty Crore Only)		
oversubscription (Amount)			
Past Issue history	Series 2020 / 154 - Series 2020 A/1(FX)/154: Rs. 8,75,00,00,000/- (Rupees Eight Hundred Seventy Five Crore Only) allotted on Friday June 19, 2020		
Base Issue and Green Shoe Option	Rs. 150,00,00,000/- (Rupees One Hundred Fifty Crore Only) with Green Shoe Option of upto Rs. 150,00,00,000/- (Rupees One Hundred Fifty Crore Only) to retain total subscription upto Rs. 300,00,00,000/ (Rupees Three Hundred Crore only)	f Crore only) with Green Shoe Option of upto e Rs. 500,00,00,000/- (Rupees Five Hundred Crore Only) to retain total subscription upto	
Minimum Subscription	Rs. 1,00,00,000/- (Rupees One Crore Only)		
Objects of the Issue / Purpose for which there is requirement of funds	alia, for disbursements of loans to borrowers	Tranche would be utilised by the Company, inter- ry, refinancing existing borrowings, augmenting the ry, and for the general corporate purposes of the	
	stipulated below.	zed as per the section "Utilisation of the Proceeds"	
Details of the utilization of the Proceeds.		nds raised through the Issue as mentioned below:	
(The leaver shall provide	Purpose	Percentage of fund raised	
(The Issuer shall provide granular disclosures in their	For disbursements of loans	40	
placement memorandum, with	For refinancing existing borrowings	40 20	
regards to the "Object of the Issue" including the percentage of the issue proceeds earmarked for each of the "object of the issue".)	For general corporate purposes	20	
In case the Issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the following format:			
Consolidation of ISINs	The Company shall have the right/shall be entitled to add additional securities (for such additional amounts as may be issued by the Company from time to time) to the existing ISINs from time to time in accordance with the terms as set out in the Shelf Placement Memorandum.		
Interest/Coupon Rate	6.6835% p.a.	5.70% p.a.	
Step Up/Step Down Coupon Rate	NA		
Coupon Payment Frequency	Payable Annually		
Coupon Payment Dates	Tuesday, October 26, 2021,	Monday, October 25, 2021, Tuesday, October 25, 2022,	

ii. Series 2021 A/1(FX)/168\_7

Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.).   Day Court Basis   Interest and East Street Cap and floor etc.).   Actual/ Actual   Interest on Application Money   Interest at the respective Coupon Rate (subject to deduction of income tax under the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a applicable) will be paid to the applicants on the application money for the Tranche Debenture for the period starting from and including the date of realization of application money in the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a applicable) will be paid to the applicants on the application money for the Tranche Debenture for the period starting from and including the date of realization of application money in the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a application where the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a application where the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a application money in the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a application money for the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a application money for the Debenture and Least 2% (Two Percent) per annum or such other and above the Coupon Rate shall be payable by the Company for the defaultin period until the defaulted amount logether with the delay penalty is paid.  Tenor (Original Tenor)	Coupon Type	Fixed		
Interest on Application Money   Interest at the respective Coupon Rate (subject to deduction of income tax under the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, application of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereoff, application of the period starting from and including the date of realization of application money in the Income Tax Act, 1961, or any other statutory modification or re-enactment thereoff, application on the application on money for the Tranche Debenture for the period starting from and including the date of realization of application money in the Income Tax Act, the Company for the default in payment of Coupon Rate shall be payable by the Company for the default in payment of Coupon Rate shall be payable by the Company for the default in period until the default in apment of Coupon Rate shall be payable by the Company for the default in period until the default in payment of Coupon Rate shall be payable by the Company for the default in period until the default in the default in period until the default in the default i	. 5.			
effective date, interest rate cap and floor etc.).  Day Court Basis  Interest on Application Money  Interest at the respective Coupon Rate (subject to deduction of income tax under the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a applicable) will be paid to the applicants on the application money for the Tranche Debenture for the period starting from and including the date of realization of application money in the Issuer's bank account up to one day prior to the Deemed Date of Allotment.  Default Interest Rate  Default Interest Rate  In case of default in payment of Coupon and/ or redemption of the principal amount of the Debentures on the respective due dates, additional interest of at least 2% (Two Percent) pendound over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid.  Where the Company falls to execute the trust deed within the period specified in the Companic Act, the Company shall also pay interest of at least 2% (Two Percent) penanum over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid.  Where the Company falls to execute the trust deed within the period specified in the Companic Act, the Company shall also pay interest of at least 2% (Two Percent) penanum over and above the Coupon Rate Illithe execution of the Trust Deed.  Tenor (Further Issuance)  Tenor (Furt				
Lag and floor etc.) Day Count Basis Interest on Application Money Interest at the respective Coupon Rate (subject to deduction of income tax under the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereofy of the period starting from and including the date of realization of application money in the Income Tax Bank account up to one day prior to the Deemed Date of Allotment.  Default Interest Rate  Default Interest Rate  Default Interest Rate  In case of default in payment of Coupon and or redemption of the principal amount of the Debentures on the respective due dates, additional interest of at least 2% (Two Percent) period until the defaulted amount together with the delay penalty is paid.  Where the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fail fails the period specified in th				
Day Count Basis   Interest on Application Money   Interest at the respective Coupon Rate (subject to deduction of income tax under the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a applicable) will be paid to the applicants on the application money for the Tranche Debenture for the period starting from and including the date of realization and in multiples of 1 Debentures and in multiples of 1 Debenture.  Default Interest Rate	l I			
Interest on Application Money  Interest at the respective Coupon Rate (subject to deduction of income tax under the provision of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, a applicable) will be paid to the application or application money for the Tranche Debenture for the period starting from and including the date of realization of application money in the Issuer's bank account up to one day prior to the Deemed Date of Molement.  Default Interest Rate  Default Interest Rate  Default Interest Rate  In case of default in payment of Coupon and/or redemption of the principal amount of the Debendures on the respective due dates, additional interest of at least 2% (Two Percent) per annum or such other annum over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid.  Where the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed within the period specified in the Company fails to execute the trust deed at least 2% (Two Percent) period		Actual/ Actual		
Debentures on the respective due dates, additional interest of at least 2% (Two Percent) promound annum over and above the Coupon Rate shall be payable by the Company for the defaultin period until the defaulted amount together with the delay penalty is paid.  Where the Company fails to execute the trust deed within the period specified in the Company Act, the Company shall also pay interest of at least 2% (Two Percent) per annum or such other rate, as specified by SEBI to the Tranche Debenture Holders, over and above the Coupon Rate till the execution of the Trust Deed.  Tenor (Original Tenor)  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Tenor (Further Issuance)  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Tenor (Further Issuance)  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Tenor (Further Issuance)  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Thursday, October 26, 2023  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Thursday, October 26, 2023  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Thursday, October 26, 2023  1224 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Thursday, October 26, 2023  1225 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  Thursday, October 26, 2023  1226 friday, October 25, 2024  Tenor (Further Issuance)  1227 days from the deemed date of allotment i.e. Wednesday, August 25, 2021  1228 from the deemed date of allotment i.e. Wednesday, August 25, 2021  1229 friday, October 25, 2023  1230 friday, October 26, 2023  1240 friday, October 26, 2023  1250 friday, October 26, 2020		Interest at the respective Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to the applicants on the application money for the Tranche Debentures for the period starting from and including the date of realization of application money in the		
rate, as specified by SEBI to the Tranche Debenture Holders, over and above the Coupon Rate III the execution of the Trust Deed.  Tenor (Original Tenor)  1224 days from the deemed date of allotment i.e. Friday, June 19, 2020  Tenor (Further Issuance) (Residual Maturity)  Redemption Date  Redemption Amount  Redemption Amount  Redemption Premium/ Discount  Issue Price (Original Issuance)  Issue Price (Further Issuance)  Issue Price (Further Issuance)  Issue Price (Further Issuance)  Pay-in Amount  Pay-in Amount  Premium / Discount at which security is issued and the effective yield as a result of such Premium / discount.  Pay Option Date  Prul Option Date  AN  NA  NA  NA  NA  NA  NA  NA  NA  N	Default Interest Rate	Debentures on the respective due dates, addi annum over and above the Coupon Rate shall period until the defaulted amount together with t Where the Company fails to execute the trust d	tional interest of at least 2% (Two Percent) per l be payable by the Company for the defaulting he delay penalty is paid.  eed within the period specified in the Companies	
i.e. Friday, June 19, 2020  Tenor (Further Issuance) (Residual Maturity)		rate, as specified by SEBI to the Tranche Debet till the execution of the Trust Deed.	nture Holders, over and above the Coupon Rate,	
Redemption Date   Thursday, October 26, 2023   Friday, October 25, 2024		i.e. Friday, June 19, 2020		
Redemption Date Redemption Amount Redemption Premium/ Discount Redemption Price (Original Issuance) Resultance Price (Further Issuance) Resultance Price (Resultance Issuance) Resultance Price Issuance Issuance Price Issuance Issuance Price Issuance Issuance Price Issuance Price Issuance Issuance Price Issuance Price Issuance Issuance Price Issuance Pri	,	,	N.A.	
Redemption Amount Redemption Premium/ Discount  Issue Price (Original Issuance)  Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Debenture  Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture  NA  Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture				
Redemption   Discount   Discount   Susue   Price   (Original Issuance)   Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture   Debenture   Debenture   Clean Price : Rs. 10,31,120.79/-per debenture   And accrued interest of Rs. 55,482.21/-per debenture till pay in date (Accrued interest calculated for 303 days i.e. October 26, 2020 to August 24, 2021 includes interest for August 24, 2021 includes interest 28, 2020 includes 28, 2020 includes 29, 2020 includes 29, 2020 includes 29, 2020 in		,		
Discount  Issue Price (Original Issuance)  Issue Price (Further Issuance)  Issue Price (Further Issuance)  Clean Price : Rs. 10,31,120.79/-per debenture and accrued interest of Rs. 55,482.21/-per debenture till pay in date (Accrued interest calculated for 303 days i.e. October 26, 2020 to August 24, 2021)  Pay-in Amount  Premium /Discount at which security is issued and the effective yield as a result of such Premium /discount.  Put Option Date  Put Option Date  Call Option Price  Call Option Price  NA  Rollover Option  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Rs.10,00,000/- per debenture  NA  NA  NA  Rollover Option  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  NA  Rollover Option  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  NA  Rollover Option  Debentures and in multiples of 1 Debenture thereafter.		Rs.10,00,000/- (Rupees Ten Lakhs Only) per De	ebenture	
Issuance)  Issue Price (Further Issuance)  Issue Price (Further Issuance)  Issue Price (Further Issuance)  Clean Price : Rs. 10,31,120.79/-per debenture and accrued interest of Rs. 55,482.21/-per debenture till pay in date (Accrued interest calculated for 303 days i.e. October 26, 2020 to August 24, 2021 includes interest for August 24, 2021)  Pay-in Amount  Rs. 10,86,603/- per debenture  Premium /Discount at which security is issued and the effective yield as a result of such Premium /discount.  Put Option Date  Put Option Date  Call Option Date  Call Option Price  NA  Rollover Option  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Minimum Application and in multiples of 1 Debenture thereafter.		NA		
and accrued interest of Rs. 55,482.21/-per debenture till pay in date (Accrued interest calculated for 303 days i.e. October 26, 2020 to August 24, 2021 includes interest for August 24, 2021)  Pay-in Amount  Premium /Discount at which security is issued and the effective yield as a result of such Premium /discount.  Put Option Date  Put Option Price  Call Option Price  NA  Call Option Price  NA  Call Notification Time  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Minimum Application and in multiples of Debt securities	Issuance)		Rs.10,00,000/- (Rupees Ten Lakhs Only) per Debenture	
Premium /Discount at which security is issued and the effective yield as a result of such Premium /discount.  Put Option Date Put Option Price Call Option Price NA  Call Option Price NA  Put Notification Time Rollover Option Ros. 31,120.79/-per debenture Effective Yield- 5.12% p.a.  NA  NA  NA  NA  Call Option Price NA  NA  Call Notification Time NA  Rollover Option NA  Face Value Minimum Application and in multiples of Debt securities  NA  Premium of Rs. 31,120.79/-per debenture  NA  Effective Yield- 5.12% p.a.  NA  NA  Put Option Date NA  NA  Rollover Option NA  Rollover Option NA  To Debentures and in multiples of 1 Debenture thereafter.	Issue Price (Further Issuance)	and accrued interest of Rs. 55,482.21/-per debenture till pay in date (Accrued interest calculated for 303 days i.e. October 26, 2020 to August 24, 2021 includes interest for	NA	
security is issued and the effective yield as a result of such Premium /discount.  Put Option Date  Put Option Price  Call Option Date  NA  Call Option Price  NA  Put Notification Time  Call Notification Time  Rollover Option  Face Value  Minimum Application and in multiples of Debt securities  Effective Yield- 5.12% p.a.   Effective Yield- 5.12% p.a.   Effective Yield- 5.12% p.a.   Effective Yield- 5.12% p.a.   Effective Yield- 5.12% p.a.   Effective Yield- 5.12% p.a.   Effective Yield- 5.12% p.a.   In the second performance of the s	Pay-in Amount	Rs. 10,86,603/- per debenture	Rs.10,00,000/- per debenture	
Put Option Price NA  Call Option Date NA  Call Option Price NA  Put Notification Time NA  Call Notification Time NA  Rollover Option NA  Face Value Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Minimum Application and in multiples of Debt securities	security is issued and the effective yield as a result of such Premium /discount.	Effective Yield- 5.12% p.a.	NA	
Call Option Date NA Call Option Price NA Put Notification Time NA Call Notification Time NA Rollover Option NA Face Value Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture Minimum Application and in multiples of Debt securities	·			
Call Option Price NA Put Notification Time NA Call Notification Time NA Rollover Option NA Face Value Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture Minimum Application and in multiples of Debt securities	•			
Put Notification Time NA  Call Notification Time NA  Rollover Option NA  Face Value Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Minimum Application and in multiples of Debt securities  NA  10 Debentures and in multiples of 1 Debenture thereafter.		NA		
Call Notification Time NA Rollover Option NA Face Value Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture Minimum Application and in multiples of Debt securities  NA  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture 10 Debentures and in multiples of 1 Debenture thereafter.	·	NA		
Rollover Option  Face Value  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Minimum Application and in multiples of Debt securities  NA  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  10 Debentures and in multiples of 1 Debenture thereafter.	Put Notification Time	NA		
Face Value Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  Minimum Application and in multiples of Debt securities  Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture  10 Debentures and in multiples of 1 Debenture thereafter.	Call Notification Time			
Minimum Application and in multiples of 1 Debenture thereafter.  10 Debentures and in multiples of 1 Debenture thereafter.	Rollover Option	NA		
Minimum Application and in multiples of 1 Debenture thereafter.  10 Debentures and in multiples of 1 Debenture thereafter.	Face Value	Rs. 10,00,000/- (Rupees Ten Lakhs Only) per Debenture		
thereafter		·		
Issue Timing 10.30 am to 11.30 am 10.15 am to 11.15 am		10.30 am to 11.30 am	10.15 am to 11.15 am	
Issue/ Bid Opening Date Tuesday, August 24, 2021	<u> </u>	Tuesday, August 24, 2021		

ii. Series 2021 A/1(FX)/168\_7

Issue/ Bid Closing Date	Tuesday, August 24, 2021	
Date of earliest closing of the	NA NA	
issue, if any.		
Pay-in Date	Wednesday, August 25, 2021	
Deemed Date of Allotment	Wednesday, August 25, 2021	
Issuance mode of the	Demat only	
Instrument	P	
Trading mode of the	Demat only	
Instrument Settlement mode of the	The nay in of subscription manies for the Transl	he Debentures shall be made by way of transfer
Instrument		e investors (whose bids have been accepted) as
	Transaction Documents, Cheque(s)/ electronic	bebenture Holder pursuant to the terms of the clearing services (ECS)/credit through RTGS bunt of the Debenture Holder shall be the mode
Depository(ies)	NSDL and CDSL	
Business Day	public holiday for the purpose of Section 25 of the (as may be amended/supplemented from time to the section 25 of the public holiday for the purpose of Section 25 of the public holiday for the purpose of Section 25 of the public holiday for the purpose of Section 25 of the pu	king Saturdays, Sundays and any day which is a be Negotiable Instruments Act, 1881 (26 of 1881) to time) in Mumbai and any other day on which bai) on which the money market is functioning in I accordingly.
Business Day Convention	If any Coupon Payment Date in respect of the Tranche Debentures falls on a day which is not a Business Day, then the immediately succeeding Business Day shall be the due date for such payment, however, the dates of the future Coupon payments in respect of such Tranche Debentures would be as per the schedule originally stipulated in the relevant Tranche Placement Memorandum. In other words, the subsequent Coupon payment schedule would not be disturbed merely because the payment date in respect of one particular Coupon payment has been postponed earlier because of it having fallen on non-Business Day.  If the Maturity Date / Redemption Date (including the last Coupon Payment Date) or the due	
	date in respect of liquidated damages (if any) and all other monies payable under Tranche Debentures falls on a day which is not a Business Day, then the immediately preceding Business Day shall be the due date for such payment.	
Disclosure of Interest/Dividend / redemption dates	Please see the section on 'Coupon Rate' and 'Redemption Date' above.	
Record Date	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any due date, which shall be the date falling 15 (Fifteen) calendar days prior to any due date.	
All covenants of the issue (including side letters, accelerated payment clause, etc.)	As set out in <b>Note 1</b> to the 'Summary Term Sheet' under the Shelf Placement Memorandum.	
Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/hypothecation/mortgage etc.), date of creation of security/likely date of creation of security, minimum security cover, revaluation, replacement of security,	Description of Security The Debentures being issued under this Tranche Placement Memorandum shall be secured through first and exclusive charge by hypothecation over the specific identified receivables of the Issuer or such other security as may be identified by the Company as set out in the Debenture Trust Deed and/ or the Deed of Hypothecation.  Asset Cover and its maintenance The Company shall, during the currency of the	Description of Security The Debentures being issued under this Tranche Placement Memorandum shall be secured through first and exclusive charge by hypothecation over the specific identified receivables of the Issuer or such other security as may be identified by the Company as set out in the Debenture Trust Deed and/ or the Deed of Hypothecation.  Asset Cover and its maintenance The Company shall, during the currency of the

- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer Document/Shelf Placement Memorandum. Debentures, maintain a minimum asset cover which shall be 1.10 (One decimal point One Zero) times of the outstanding principal amount and the accrued Coupon, or such other asset cover as may be required in relation to a particular Tranche under the relevant Tranche Placement Memorandum ("Asset Cover").

The Company shall, prior to the issue of Tranche Debentures, provide the Trustee with a Supplemental Receivables Schedule identifying the aggregate Receivables that are charged in favour of the Trustee so as to maintain the required Asset Cover in accordance with the terms of the Debenture Trust Deed or the relevant Tranche Placement Memorandum. Each Supplemental Receivables Schedule shall form an integral part of the Deed of Hypothecation and a first ranking and exclusive continuing charge in the nature of a hypothecation shall be deemed to be ipso facto created and perfected over the receivables identified and set out therein, without requiring any further act to be done by the Company.

Within 30 (Thirty) days from the end of each financial quarter or at such other time as may be necessary, the Company shall deliver to the Trustee, the Supplemental Receivables Schedule duly certified by a practicing chartered accountant and the managing director of the Company of aggregate receivables hypothecated on exclusive basis in favour of the Trustee which shall provide requisite Asset Cover on the outstanding Debentures and shall certify its value. It is clarified that if the value of the Hypothecated Assets identified under Schedule I of the Deed of Hypothecation and in the Supplemental Receivables Schedules (as defined in the Deed of Hypothecation) submitted from time to time gets diminished, the Company shall within 30 (Thirty) calendar days from the end of each financial quarter ("Top-Up Date") also provide the Trustee with a Supplemental Receivables Schedule identifying further Receivables (i.e. an updated list of the Loans comprising the Receivables on quarterly basis along with such other certifications in respect of the Loans constituting the Receivables as may be required by Trustee) so as to maintain the Asset Cover in accordance with the terms of the Trust Deed or the relevant Tranche Placement Memorandum. Pursuant to the Top-up, the Company shall take all steps necessary to perfect such security at its own

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- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

cost including filing the necessary forms for recording the modification of the charge with the applicable registrar of companies.

Any substitution, addition and/or replacement of the Hypothecated Assets shall be made under the terms of the Deed of Hypothecation. The Company hereby undertakes that the Receivables on which charge has been created are free from any encumbrances.

#### Release of Excess Hypothecated Assets

Notwithstanding anything contained in the Deed of Hypothecation, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Asset Cover, the Company shall be entitled to require the Trustee to release the excess Hypothecated Assets such that the Hypothecated Assets remaining after such release would be sufficient for maintenance of the Asset Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Trustee substantially in the format set out in Schedule II of the Deed of Hypothecation describing the Hypothecated Assets to be released ("Release Request Letter").

The Trustee shall effectuate such release by issuing a no objection letter in response to the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Release Request Letter shall be accompanied by a certificate from the independent chartered accountant of the Company confirming to the Debenture Trustee in writing the amount of Released Assets and that the Asset Cover Ratio shall be maintained post such excess release. The Debenture Trustee shall not be required to provide any notice to or obtain any consent of the Debenture Holders for issuing the nonobjection letter and releasing the excess Hypothecated Assets under the terms hereof. The Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.

The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.

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- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

#### **Creation and Perfection**

The Company shall execute Debenture Trust Deed and Deed of Hypothecation prior to listing of the Debentures and perfect the same by filing requisite forms with ROC within 30 (Thirty) days, or such other time as permitted under Applicable Law, of creation of charge.

The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within the timelines as specified under Applicable Law from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series.

The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently verifiable by the Trustee.

#### **Due Diligence**

The Trustee shall exercise independent due diligence to ensure that the Security is free from any encumbrances in accordance with the applicable circulars / notifications issued by the SEBI including under the provisions of the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 (as amended from time to time), and as also set out in detail under the terms of the Debenture Trustee Agreement.

Note to Investors for Series 2021 / 168 - Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I): Under the Trust Deed dated September 03, 2019 the Security created by the Company for securing the issuance of Series 2020 A/1(FX)/154 Debentures was as follows. However, the same shall not be available to the investors as per the terms of the Security contained in the Transaction Documents for the present issuance:

First and exclusive charge by way of hypothecation over present and future receivables of the Issuer having minimum asset cover of 1.10 times of the principal outstanding and interest accrued but not paid, to be maintained throughout the tenure of the NCDs, and first pari passu mortgage in favour of the Trustees on all of the Company's immovable property situated at Heera Panna Commercial Complex, 3td Floor, Dr. Yagnik Road, Rajkot.

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The Company shall execute Debenture Trust Deed and Deed of Hypothecation prior to listing of the Debentures and perfect the same by filing requisite forms with ROC within 30 (Thirty) days, or such other time as permitted under Applicable Law, of creation of charge.

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- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

Transaction Documents	Shelf Placement Memorandum, Tranche Placement Memorandum, Deed of Hypothecation, Debenture Trust Deed, Debenture Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document.
Conditions Precedent to Disbursement  Conditions Subsequent to Disbursement	<ul> <li>The Issuer shall deliver to the Debenture Trustee, a certified true copy of the Issuer's constitutional documents, registration certificate and certificate of incorporation, as amended upto-date;</li> <li>(i) The Issuer shall deliver to the Debenture Trustee, consent letter from the Debenture Trustee conveying their consent to act as Debenture Trustees for the Debenture Holder(s);</li> <li>(ii) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the resolution of the Board of Directors authorising the issue of Debentures and also the execution of the necessary documents in that behalf;</li> <li>(iii) The Issuer shall obtain the in-principle approval for listing the Debentures on the WDM segment of the Stock Exchange;</li> <li>(iv) The Issuer shall deliver to the Debenture Trustee, a copy of the rating letters in relation to the Debentures issued by the Rating Agencies;</li> <li>(v) Due Diligence Certificate with respect to the Debentures.</li> <li>Such other Conditions Precedent as set out in the Transaction Documents.</li> <li>(i) Filing of the relevant documents required to be filed with the Registrar of Companies, inter alia, the return of allotment within the timelines specified under the Act and the rules made thereunder;</li> <li>(ii) Completion of listing of the Debentures on the WDM segment of the Stock Exchange;</li> </ul>
Events of Default (including	(iii) Credit of the Debentures in the demat account(s) of the allotees; Such other Conditions Subsequent as set out in the Transaction Documents.  As per <b>Note 2</b> of the Shelf Placement Memorandum.
manner of voting /conditions of joining Inter Creditor Agreement)	As per Note 2 of the Shell Flacement Memorahdum.
Creation of recovery expense fund	Details and purpose of the recovery expense fund:  The Company has created a recovery expense fund with BSE and shall maintain the fund in the manner as specified in the SEBI Circular dated October 22, 2020 vide reference no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 and as may be supplemented or amended from time to time, and inform the Debenture Trustee about the same.  The recovery expense fund may be utilized by the Debenture Trustee upon occurrence of an Event of Default, for taking appropriate legal actions to enforce the Security in accordance with
Conditions for breach of covenants (as specified in Trust Deed)	the relevant SEBI circulars.  As set out under the head "All covenants of Issue" and "Events of Default" in the Shelf Placement Memorandum.
Provisions related to Cross Default Clause	Nil
Role and Responsibilities of Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents.
Risk factors pertaining to the Issue	As per the "Risk Factors" mentioned in Section O below.
Governing Law and Jurisdiction	The Issue shall be governed by and construed in accordance with Indian Law. Please also refer to "Governing law" provisions set out below.
Due Diligence Certificate	The Issuer shall submit the due diligence certificate provided by the Trustee, to BSE in accordance with the applicable SEBI regulations, including but not limited to the SEBI circular dated November 03, 2020 (bearing reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218). Such due diligence certificate is annexed hereto.
Manner of bidding in the issue	Open bidding

- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

Manner of settlement	Through Indian Clearing	ng Corporation Limited (ICCL)	
Settlement cycle	Settlement shall be on	T+1 day	
Manner of allotment	Uniform Yield (Fixed R	Rate issue)	
Minimum Bid Lot	Rs.1,00,00,000 (Rupe Lakhs Only) thereafter	es One Crore Only) and in the Multiples of Rs.10,	00,000/- (Rupees Ten
Terms and conditions of debenture trustee agreement including fees charged by debenture trustees(s), details of security to be created and process of due diligence carried out by the debenture trustee	1,		
Terms of raising of securities	Mode of Payment  Mode of Repayment	NEFT / RTGS  Electronic clearing services (ECS)/credit through RTGS system/funds transfer	

The Issuer shall maintain hundred per cent. asset cover sufficient to discharge the principal amount at all times for the non-convertible debt securities issued. The Company shall provide a half-yearly certificate regarding maintenance of hundred percent asset cover including compliance with all the covenants, in respect of listed non-convertible debt securities, by the statutory auditor, along with the half-yearly financial results.

#### **General Notes:**

- a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change shall be disclosed by the Company.
- b. The list of documents which has been executed in connection with the issue and subscription of debt securities is annexed with this Tranche Placement Memorandum.
- c. While the debt securities are secured to the tune of 110% of the principal and interest amount or as per the terms of the Disclosure Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained.

#### **Illustration of Cashflows**

Name of the Issuer	HDB Financial Services Limited	
	HDB/6.6835%/Annual/2023_Series 2021 / 168	HDB/5.70%/Annual/2024_Series 2021 / 168 - Series 2021 A/1(FX)/168
Face Value (per security)	Rs.10,00,000/- (Rupees Ten Lakhs Only) per Del	penture
Deemed Date of Allotment	Wednesday, August 25, 2021	
Tenor (Original Tenor)	1224 days from the deemed date of allotment i.e. Friday, June 19, 2020	1157 days from the deemed date of allotment i.e. Wednesday, August 25, 2021
Tenor (Further Issuance) (Residual Maturity)	792 days from the deemed date of allotment i.e. Wednesday, August 25, 2021	N.A.
Redemption Date	Thursday, October 26, 2023 Friday, October 25, 2024	
Coupon Rate	6.6835% 5.70%	
Frequency of the interest	Payable Annually, Tuesday, October 26, 2021, Wednesday, October 26, 2022 And on maturity i.e. Thursday, October 26, 2023	Payable Annually, Monday, October 25, 2021, Tuesday, October 25, 2022, Wednesday, October 25, 2023, And on maturity i.e. Friday, October 25, 2024
Day Count Convention	Actual/Actual	

- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

# NCD Series 2021 / 168 -Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I):

Cash Flows	Date	Day	No. Of Days in Coupon Period	Amount in Rupees per debenture of Rs.10 lakh
Principal inflow including accrued interest (Further Issuance)	August 25, 2021	Wednesday	-	10,86,603.00
1 <sup>st</sup> coupon	October 26, 2021	Tuesday	365	66,835.00
2 <sup>nd</sup> coupon	October 26, 2022	Wednesday	365	66,835.00
3 <sup>rd</sup> coupon	October 26, 2023	Thursday	365	66,835.00
Principal Repayment	October 26, 2023	Thursday	N.A.	10,00,000.00

## NCD Series 2021 / 168 -Series 2021 A/1(FX)/168:

Cash Flows	Date	Day	No. Of Days in Coupon Period	Amount in Rupees per debenture of Rs.10 lakh
1 <sup>st</sup> coupon	October 25, 2021	Monday	61	9,526.03
2 <sup>nd</sup> coupon	October 25, 2022	Tuesday	365	57,000.00
3 <sup>rd</sup> coupon	October 25, 2023	Wednesday	365	57,000.00
4 <sup>th</sup> coupon	October 25, 2024	Friday	366	57,000.00
Principal Repayment	October 25, 2024	Friday	N.A.	10,00,000.00

# MANNER OF SETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the Indian Clearing Corporation Ltd (ICCL) by 10:30 am on T+1 day.
- The participants must ensure to do the funds pay-in from the same bank account which is updated by them in the EBP platform while placing the bids.
- The Designated Bank Accounts of ICCL are as under:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED

Name of Bank	ICICI Bank Ltd.
IFSC Code	ICIC0000106
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3

ii. Series 2021 A/1(FX)/168\_7

Name of Bank	YES BANK
IFSC Code	YESB0CMSNOC
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

- In the event of the issue getting withdrawn, the funds refund would be initiated on T+1 day.
- In case of mismatch in the bank account details between biding platform and the bank account from which
  payment is done by the eligible investors, the payment would be returned back. Further, pay-in received from any
  other bank account may lead to cancellation of bid and consequent debarment of the bidder from accessing EBP
  Platform for 30 days.
- Securities Settlement: Depositories will credit the securities to the demat account of the respective investor.

## **For HDB Financial Services Limited**

Authorised Signatory Name: Haren Parekh Title: Chief Financial Officer Date: August 24, 2021

**Encl: Due Diligence Certificate issued by the Debenture Trustee** 

(T) IDBI trustee

- i. Series 2020 A/1(FX)/154\_INE756I07DG0 (Further Issuance I)\_3
- ii. Series 2021 A/1(FX)/168\_7

#### **IDBI Trusteeship Services Ltd**

CIN: U65991MH2001GOI131154

31509-A/IT8L/OPR/2021-22

To, BSE Limited 25th Floor, P.J. Towers, Dalai Street, Mumbal – 400 001

DUE DILIGENCE CERTIFICATE TO BE GIVEN BY THE DEBENTURE TRUSTEE AT THE TIME OF FILING THE DRAFT OFFER DOCUMENT OR INFORMATION MEMORANDUM

Dear Sir/Madam,

SUB: The total issue size aggregating upto INR 1600 ordres (to be issued in one or more transhe/series) under Umbrella Consent of INR 7,600 ordres by HDB Financial Services Limited.

We, the debenture trustee(s) to the above mentioned forthcoming issue state as follows:

We have examined documents pertaining to the said issue and other such relevant documents, reports and certifications.

On the basis of such examination and of the discussions with the issuer, its directors and other officers, other agencies and on independent verification of the various relevant documents, reports and certifications, WE CONFIRM that:

- The Issuer has made adequate provisions for and/or has taken steps to provide for adequate security for the debt securities to be issued.
- The issuer has made all the relevant disclosures about the security and also its continued obligations towards the holders of debt securities.
- c) Issuer has adequately disclosed all consents/ permissions required for creation of further charge on assets in offer document or private placement memorandum/ information memorandum and all disclosures made in the offer document or private placement memorandum/ information memorandum with respect to creation of security are in confirmation with the clauses of debenture trustee agreement.
- d) Issuer has disclosed all covenants proposed to be included in debenture trust deed (including any side letter, accelerated payment clause etc.), offer document or private placement memorandum/ information memorandum.
- Issuer has given an undertaking that charge shall be created in favour of debenture trustee as per terms of issue before filing of listing application.

We have satisfied ourselves about the ability of the Issuer to service the debt securities.

You are requested to refer our letter enclosed herewith.

PLACE: Mumbai DATE: August 18, 2021

For IDBI Trusteeship Services Limited

Authorised Signatory

Regd. Office: Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai - 400 001.

Tel.: 022-4080 7000 • Fax: 022-6631 1776 • Email: itsl@idbitrustee.com • response@idbitrustee.com

Website: www.idbitrustee.com

14