Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis July 12, 2023

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10



HDB FINANCIAL SERVICES LIMITED CIN: U65993GJ2007PLC051028 RBI Registration Number: N.01.00477 PAN Number: AABCH8761M

(Incorporated on June 4, 2007, in Ahmedabad, in the name of HDB Financial Services Limited a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial Company) **Registered Office:** Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009 **Tel:** +91 079-48914518 **Corporate Office:** Ground Floor, Zenith House, Keshavrao Khadye Marg, Opp. Race Course, Mahalaxmi, Mumbai – 400034; **Mob:** 7045054829;

Fax: 022-49116666; Website: www.hdbfs.com; Compliance Officer: Ms. Dipti Khandelwal, Contact details of Compliance Officer: 022-49116368 e-mail: compliance@hdbfs.com

Tranche Placement Memorandum for Series 2023 / 197 under Shelf Placement Memorandum dated June 22, 2023

Date: July 12, 2023

Type of Placement Memorandum: Private Placement

Private Placement of upto 20,000 (Twenty Thousand Only) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Series 2023 / 197 Debentures") of the face value of Rs. 10,00,000 (Rupees Ten Lakh Only) each for cash aggregating upto Rs. 375,00,00,000 (Rupees Three Hundred Seventy-Five Crores only) with Green Shoe Option of Rs. 1625,00,00,000 (Rupees One Thousand Six Hundred Twenty-Five Crore Only) to retain total subscription upto Rs.2000,00,000 (Rupees Two Thousand Crore only) issued under the Shelf Placement Memorandum dated June 22, 2023 as amended / supplemented from time to time.

This Tranche Placement Memorandum is issued pursuant the terms of the Shelf Placement Memorandum dated June 22, 2023. All the terms, conditions, information and stipulations contained in the Shelf Placement Memorandum are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same. This Tranche Placement Memorandum must be read in conjunction with the Shelf Placement Memorandum and the Private Placement Offer Cum Application Letter. All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Placement Memorandum.

This Tranche Placement Memorandum contains details of this Tranche of private placement of Series 2023 / 197 Debentures and any material changes in the information provided in the Shelf Placement Memorandum and Addendum to Shelf Placement Memorandum, as set out herein. Accordingly, set out below are the updated particulars / changes in the particulars set out in the Shelf Placement Memorandum, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Placement Memorandum. All other particulars appearing in the Shelf Placement Memorandum shall remain unchanged.

The Issue does not form part of non-equity regulatory capital mentioned under Chapter V (Issuance and Listing of perpetual debt instruments, perpetual non-cumulative preference shares and similar instruments) of SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021. The face value of each Debenture issued on private placement basis under this Tranche Placement Memorandum shall be Rs. 10,00,000 (Rupees Ten Lakh Only)

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

CREDIT RATING

Details of credit rating, along with the latest press release of the Credit Rating Agency in relation to the issue and declaration that the rating is valid as on the date of issuance and listing. Such press release shall not be older than one year from the date of opening of the issue:

CARE Ratings Limited has assigned a "CARE AAA Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the captioned Issue. As per CARE and CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk. Investors may please note that the rating is not a recommendation to buy, sell or hold securities and investors should take their own decisions. The rating agency has the right to suspend, withdraw or revise the rating / outlook assigned to the Issue at any time, on the basis of new information or unavailability of information or other circumstances which the rating agency believes may have an impact on the rating

Date of Rating Letters: July 06, 2023 by CARE Ratings Limited and June 19, 2023 by CRISIL Ratings Limited Date of Press Release of Ratings: August 23, 2022 by CARE Ratings Limited and June 13, 2023 by CRISIL Ratings Limited

Press Release and Rating Rationale: Please refer Annexure II

Declaration: The rating mentioned above are valid as on the date of issuance and listing.

SECTION I

UPDATED FINANCIAL INFORMATION

Any changes in Section F (*Financial Information*) of the Shelf Placement Memorandum:

I. Gross Debt: Equity Ratio of the Company

Before the Issue	5.53
After the Issue	5.72

II. A columnar representation of the audited financial statements (i.e. Profit & Loss statement, Balance Sheet and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years which shall not be more than six months old from the issue opening date, as applicable.

III. Unaudited financial information for stub period.

Listed issuers (whose debt securities or specified securities are listed on recognised stock exchange(s)) in compliance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, may disclose unaudited financial information for the stub period in the format as prescribed therein with limited review report in the placement memorandum, as filed with the stock exchanges, instead of audited financial statements for stub period, subject to making necessary disclosures in this regard in placement memorandum including risk factors. Not Applicable

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

Standalone Audited Financial Statement

	ce Sheet ncy: Indian Rupees in Crore)	Year ended March 31, 2023 (Audited)
ASSE	ſS	
Financ	cial Assets	
(a)	Cash and cash equivalents	395.90
(b)	Bank balances other than cash and cash equivalents	257.92
(C)	Derivative financial instruments	165.34
(c)	Trade receivables	65.76
(d)	Loans	66,382.67
(e)	Investments	1,243.25
(f)	Other financial assets	34.87
Sub to	tal	68,545.71
Non-fi	nancial Assets	
(a)	Current tax assets (Net)	25.11
(b)	Deferred tax assets (Net)	1,000.87
(C)	Property, plant and equipment	122.37
(d)	Capital work-in-progress	-
(e)	Other intangible assets	20.41
(f)	Right of Use Assets	244.27
(g)	Other financial assets	91.65
	Sub total	1,504.68
ΤΟΤΑΙ	ASSETS	70,050.39
Liabil	ITIES AND EQUITY	
Liabili 		
	cial Liabilities	
. ,	Trade payables	
(ii)	Total outstanding dues of micro enterprises and small enterprises Total outstanding dues of creditors other than micro enterprises and small enterprises	291.84
	Debt securities	27,096.41
	Borrowings (other than debt securities)	24,227.80
	Subordinated liabilities	3,541.10
()	Other financial liabilities	2,778,43
()	Derivative financial instruments	-

Sub t	otal	57,935.58
Non-l	Financial Liabilities	
(a)	Current tax liabilities (net)	41.97
(b)	Provisions	368.96
(c)	Other non-financial liabilities	266.91
Subto	otal	677.84
Equit	ty	
(a)	Equity share capital	791.40
(b)	Other equity	10,645.57
Subto	otal	11,436.97
τοτα	AL LIABILITIES AND EQUITY	70,050.39

	and Loss statement ncy: Indian Rupees in Crore)	Quarter ended March 31, 2023 (Audited)	Year ended March 31, 2023 (Audited)
I	Revenue from operations	, , ,	,
	Interest income	2381.69,	8,927.78
	Sale of services	623.67	2,633.93
	Other financial charges	187.58	756.41
	Net gain on fair value changes	27.54	85.07
	Net gain/(loss) on derecognized financial instruments	(0.31)	(0.31)
	Total Revenue from operations	3,220.17	12,402.88
II	Expenses		
	Finance Costs	957.70	3,511.92
	Impairment on financial instruments	268.00	1,330.40
	Employee Benefits Expenses	1020.89	4,057.57
	Depreciation, amortization and impairment	31.53	111.84
	Others expenses	208.85	763.75
	Total Expenses	2486.97	9,775.48
III	Profit before tax (I-II)	733.20	2,627.40
IV	Tax Expense:		
	a Current tax	67.34	621.30
	b Deferred tax	120.37	46.75
	Total Tax expense	187.71	668.05
V	Net Profit for the period (III-IV)	545.49	1,959.35
			, ,

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

VI	Other Comprehensive Income (net of tax	(9.44)	10.56
VII	Total Comprehensive Income (after tax)	(V-VI) 536.05	1,969.91
VIII	Earnings per equity share		
	(a) Basic (in Rupees)	6.89	24.78
	(b) Diluted (in Rupees)	6.89	24.76
	(c) Face value per share (in Rupees)	10.00	10.00

Note: There was no auditor's qualification. Limited Review Report can be accessed at: Quarter 4 2022-23:

https://www.hdbfs.com/sites/default/files/debt/Audited-Financial-Results-under-Regulation-33-&-52-of-SEBI-(LODR)-for-the-guarter-and-year-ended-March-31-2023.pdf

Consolidated Unaudited Financial Statements

As on even date the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

(iii) Key Operational and Financial Parameters on a Consolidated and Standalone Basis:

For Financial Sector Entities: Standalone Basis (Amt in Cror

Standalone Basis (Amt in Crore)

Particular	Quarter ended March 31, 2023 (Reviewed)
Balance Sheet	
Net Fixed assets	142.78
Current assets	26,618.53
Non-current assets	43,289.08
Total assets	70,050.39
Non-Current Liabilities (including maturities of long-term borrowings and short-term borrowings)	
Financial (borrowings, trade payables, and other financial liabilities)	35,351.75
Provisions	54.62
Deferred tax liabilities (net)	-
Other non-current liabilities	467.57
Current Liabilities (including maturities of long-term borrowings)	
Financial (borrowings, trade payables, and other financial liabilities)	19,805.40
Provisions	314.34
Current tax liabilities (net)	41.97
Other current liabilities	2,577.77
Equity (equity and other equity)	11,436.97
Total equity and liabilities	70,050.39
Profit and Loss	Quarter ended March 31, 2023 (Reviewed)

Total revenue	12,402.88
From operations	12,317.81
Other income	85.07
Total Expenses	9,775.48
Total comprehensive income (total revenue- total expense)	2,627.40
Profit / loss after tax	1,959.35
Other comprehensive income	10.56
Total Comprehensive income for the year	1,969.91
Earnings per equity share: (a) basic; and (b) diluted	
Continuing operations (Basic) in Rs.	24.78
Continuing operations (Diluted) in Rs.	24.76
Discontinued operations	-
Total Continuing and discontinued operations	1,969.91
Cash Flow	
Net cash generated from operating activities	(6,850.60)
Net cash used in /generated from investing activities	973.72
Net cash used in financing activities	5,795.99
Cash and cash equivalents	477.20
Balance as per statement of cash flows	395.90
Additional Information	
Net worth	10,436.10
Cash and Cash Equivalents	395.90
Current Investments	1,185.31
Assets Under Management	70,084
Off Balance Sheet Assets	278.84
Total Debts to Total assets	0.78
Debt Service Coverage Ratios [(Cash Profit after tax + interest paid) / interest paid]	N.A.
Interest Income	8,927.78
Interest Expense	3,511.92
Interest service coverage ratio [(Cash Profit after tax + interest paid) / interest paid]	N.A.
Provisioning & Write-offs	1,330.40
Bad debts to Account receivable ratio	N.A.
Gross Stage 3 ratio (%)	2.73%
Net Stage 3 ratio (%)	0.95%
Tier I Capital Adequacy Ratio (%)	15.91%
Tier II Capital Adequacy Ratio (%)	4.14%

Key Operational and Financial Parameters on a Consolidated Basis:

As on even date the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

IV. Any other changes

Any other changes in the information contained in the Shelf Placement Memorandum:

None

SECTION II

Any other material changes in the information contained in the Shelf Placement Memorandum:

I. Changes in Section E of the Shelf Placement Memorandum:

A brief summary of the business/ activities of the Issuer and its subsidiaries with the details of branches / units and line of business: -

(i) Overview of the Business:

OTHER MATERIAL CHANGES

The Issuer was incorporated in Ahmedabad on June 4, 2007, as a non-deposit taking Non-Banking Financial Company (NBFC) as defined under section 45-IA of the Reserve Bank of India Act, 1934 and is engaged in the business of financing. The Company has achieved a total income of Rs. 12,403 Crore and a net profit of Rs. 1,959 Crore for the year ended March 31, 2023 with total net worth of Rs. 10,436.10 Crore as at March 31, 2023. The Company is promoted by HDFC Bank Ltd. which has 94.84% shareholding in the Company as on March 31, 2023. The Company has been rated AAA/Stable by CARE and CRISIL for long term loans from banks. The Company's capital adequacy ratio as on March 31, 2023 was 20.05%, as against minimum regulatory requirement of 15% for non-deposit accepting NBFCs. The asset quality of the Company remains healthy with Gross Stage 3 ratio at 2.73% and Net Stage 3 ratio at 0.95% as on March 31, 2023. During the year ended March 2023, the Company has disbursed loans amounting to Rs. 44,802 Crore.

The Company has 1,492 branches in 1,054 cities in India as on March 31, 2023

The Company caters to the needs of India's increasingly affluent middle market. The requirements of medium, small and micro business enterprises which may be too small to be serviced by corporate lending institutions are also addressed by the Company through suitable products and services.

The Company does not have any subsidiaries as on date.

(ii) Brief Particulars of the management of the Company and the corporate structure

The Company is professionally managed by its Board of Directors, headed by Mr. G. Ramesh, Managing Director and Chief Executive Officer (MD & CEO). Following are the Key Senior Management:

- Mr. Ashish Ghatnekar, Head Human Resources & Operations
- Mr. Harish Venugopal, Chief Risk Officer
- Mr. Jaykumar P. Shah, Chief Financial Officer
- Mr. Karthik Srinivasan, Chief Business Officer
- Mr. Rohit Patwardhan, Chief Credit Officer
- Mr. Mathew Panat, Chief Technology Officer and Chief Information Officer
- Mr. Sarabjeet Singh, Chief Business Officer
- Mr. Venkata Swamy, Chief Digital and Marketing Officer

The Company has a qualified pool of employees.

The organisational chart of the Company is as set out below:



II. Changes in Section G of the Shelf Placement Memorandum:

a) Details of Share Capital as at Quarter ended, i.e. March 31, 2023: -

Share Capital	Amount
Authorised Share Capital	Rs. 10,01,55,00,000 comprising: 1,00,15,50,000 Equity Shares of Rs. 10/- each
Issued, Subscribed and Paid-up Share Capital	Rs. 7,91,39,90,830 comprising: 79,13,99,083 Shares of Rs.10/- each

Notes: Of the above issued, subscribed and paid-up share capital 75,05,96,670 equity shares are held by HDFC Bank Ltd., the Promoter of the Company.

b) Changes in its capital structure as at Quarter ended, i.e. March 31, 2023 for the last three years: -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023.

c) Equity Shares Capital History of the Company for the last 3 (three) years

		Fa	Form of			Cumulative			
Date of Allotment	No. Of Equity Shares	ce Va Iu e (R s)	Conside ration (other than cash, etc)	lssue Price (Rs)	Natur e of allotm ent	No. Of Equity shares	Equity Share Capital (Rs)	Equity Share Premium (in Rs.)	Re-mark
13/9/2019	1,68,700	10	Cash	Series 8C – 88/- Series 9B – 137/- Series 10A – 213/-	ESOS Exerci se	78,58,69,00 6	785,86,90,0 60	28,96,41,71,8 59	For cash on account of ESOP allotment
11/12/2019	17,10,650	10	Cash	Series 9C – 137/- Series 10A – 213/- Series 10B – 213/-	ESOS Exerci se	78,75,79,65 6	78,75,79,65, 60	29,25,43,42,6 09	For cash on account of ESOP allotment
18/11/2020	2,50,890	10	Cash	Series 10B – 213/-	ESOS Exerci	78,78,30,54 6	7,87,83,05,4 60	29,31,87,29,2 69	For cash on

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		Fa	Form of				Cumulative			
Date of Allotment	No. Of Equity Shares	ce Va lu e (R s)	Conside ration (other than cash, etc)	lssue (Rs)	Price	Natur e of allotm ent	No. Of Equity shares	Equity Share Capital (Rs)	Equity Share Premium (in Rs.)	Re-mark
		•		Series 274/-	11A –	se				account of ESOP allotment
07/12/2020	10,41,100	10	Cash	Series 213/- Series 274/- Series 274/- Series 274/-	10C – 11A – 11B – 11C –	ESOS Exerci se	78,88,71,64 6	7,88,87,16,4 60	29,53,03,53,1 69	For cash on account of ESOP allotment
25/02/2021	3,11,220	10	Cash	Series 213/- Series 213/- Series 213/- Series 274/- Series 274/-	10A – 10B – 10C – 11A – 11B –	ESOS Exerci se	78,91,82,86 6	7,89,18,28,6 60	29,60,64,76,2 49	For cash on account of ESOP allotment
16/03/2021	2,350	10	Cash	Series 213/-	10C –	ESOS Exerci se	78,91,85,21 6	7,89,18,52,1 60	29,60,69,53,2 99	For cash on account of ESOP allotment
26/11/2021	8,03,460	10	Cash	274/- Series 274/-	10C – 11A – 11B – 12A –	ESOS Exerci se	78,99,88,67 6	7,89,98,86,7 60	29,83,86,45,9 39	For cash on account of ESOP allotment
17/03/2022	4,51,355	10	Cash	Series 274/- Series 300/- Series 300/-	11C – 12A – 12B – 13A –	ESOS Exerci se	79,04,40,03 1	7,90,44,00,3 10	29,97,32,76,8 89	For cash on account of ESOP allotment
02/08/2022	76,660	10	Cash	Series 274/- Series 274/-	11B – 11C – 12B –	ESOS Exerci se	79,05,16,69 1	7,90,51,66,9 10	29,99,66,19,2 29	For cash on account of ESOP allotment

Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis July 12, 2023

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

		Fa	Form of				Cumulative			
Date of Allotment	No. Of Equity Shares	ce Va Iu e (R s)	Conside ration (other than cash, etc)	lssue (Rs)	Price	Natur e of allotm ent	No. Of Equity shares	Equity Share Capital (Rs)	Equity Share Premium (in Rs.)	Re-mark
19/09/2022	29,600	10	Cash	Series 348/- Series 348/- Series 300/- Series 348/- Series 348/- Series	13A – 13B – 13C – 12B – 13B – 13C –	ESOS Exerci se	79,05,46,29 1	7,90,54,62,9 10	30,00,63,79,0 29	For cash on account of ESOP allotment
07/12/2022	6,20,228	10	Cash	Series 348/- Series 300/- Series 300/- Series 348/- Series 348/- Series 348/- Series 348/-	13A A- 11C - 12A - 12B - 13A - 13C - 14A -	ESOS Exerci se	79,11,66,51 9	791,16,65,1 90	30,22,15,01,7 63	For cash on account of ESOP allotment
28/12/2022	3,000	10	Cash	Series 300/- Series 433/- Series 433/-	12B – 14A – 14B – 14C –	ESOS Exerci se	79,11,69,51 9	791,16,95,1 90	30,22,26,75,0 03	For cash on account of ESOP allotment
13/03/2023	2,29,564	10	Cash	Series 300/- Series 348/- Series 409/- Series 433/-	12B – 13A – 13B – 13AA– 14A –	ESOS Exerci se	79,13,99,08 3	791,39,90,8 30	17,98,09,95,3 56	For cash on account of ESOP allotment

d) Details of any Acquisition or Amalgamation in the last 1 year:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023.

e) Details of any Reorganization or Reconstruction in the last 1 year:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023.

f) Details of the shareholding of the Company as at Quarter ended, i.e. March 31, 2023 as per the format specified under the listing regulations:

Sr. No.	Particulars	No. of equity shares held	No. of shares held in demat form	Total Shareholding as % of total no. of equity shares
1	HDFC Bank Limited	75,05,96,670	75,05,96,670	94.84%
2	Others	4,08,02,413	4,08,02,413	5.16%

Notes: - Shares pledged or encumbered by the promoters (if any): Not Applicable

g) List of top 10 holders of equity shares as at Quarter ended, i.e. March 31, 2023:

Sr. No.	Name and category of Shareholder	Total No of Equity Shares	No. of shares in Demat form	Total Shareholding as % of total no of equity shares
1	HDFC Bank Limited (Promoter)	75,05,96,670	75,05,96,670	94.84
2	HDB Employee Welfare Trust (Through its Trustees) (Trust)	26,18,699	26,18,699	0.33
3	HDBFS Employees Welfare Trust (Through its Trustees) (Trust)	19,22,062	19,22,062	0.24
4	PI Opportunities Fund I (Alternate Investment Fund)	11,00,000	11,00,000	0.14
5	Gouri Vinod Yennemedi (Individual)	8,50,000	8,50,000	0.11
6	Ramesh G. (Director)	7,70,500	7,70,500	0.10
7	Sangeeta Paresh Sukthankar (Individual)	5,51,078	5,51,078	0.07
8	Rohit Sudhir Patwardhan (Individual)	4,10,899	4,10,899	0.05
9	Huzaan Kaizad Bharucha (Individual)	3,90,000	3,90,000	0.05
10	Saroja Subramanian (Individual)	3,51,693	3,51,693	0.04

h) Details of the current directors of the Company as on date:

Name, Designation and DIN	Age (in years)	Address	Date of Appointment	Details of other directorship	Whether Wilful Defaulter
Mr. Arijit Basu Part-Time Non-Executive Chairman and Additional Independent Director DIN – 06907779	62	Om Ratan Bldg, 7th Floor, 70, Sir Pochkhanwala Road, Mumbai - 400018	31-05-2023	 Peerless Hospitex Hospital and Research Center Limited Prudential PLC 	No

Mr. Venkatraman Srinivasan, Independent Director DIN – 00246012	64	73, Keshav Smruti, 8B, Veer Savarkar Marg, Shivaji Park, Mumbai- 400028	12.03.2015	 National Payment Corporation of India Fairchem Organics Limited TATA Coffee Limited Mahanagar Gas Limited UTI Trustee Company Private Limited Eimco Elecon (India) Ltd. 	No
Ms. Smita Affinwalla, Independent Director DIN - 07106628	60	7A, A Block, 3 rd Floor, Khalakdina Terrace, August Kranti Marg, Mumbai- 400 036	12.03.2015	 Avameh Consulting Private Limited Illuminos Consulting Private Limited 	No
Mr. Ramesh G., Managing Director and Chief Executive Officer DIN - 05291597	53	C - 101, Ashok Gardens, Tokersey Jivraj Road, Sewree, Mumbai 400015	01.07.2012	Nil	No
Dr. Amla Samanta, Independent Director DIN - 00758883	68	13, Meera Baug, Talmiki Road, Santacruz West, Mumbai - 400054–	01.05.2019	 HDFC Securities Limited Samanta Movies Private Limited Shakti Cine Studio Pvt. Ltd. 	No
Mr. Adayapalam Viswanathan, Independent Director DIN - 08518003	65	1502 Godrej Serenity, Deonar, Mumbai – 400088	24.07.2019	Nil	No
Ms. Arundhati Mech Independent Director DIN – 09177619	63	Gr-B, Glenmore Apartment, Sriram Nagar, North Street, Alwarpet, Chennai – 600018	11.02.2022	1. Shivalik Small Finance Bank Limited	No

i) Details of change in directors since last three years:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

j) Following details regarding the auditors of the Company:

Name and Address	Date of appointment	Remarks (viz. reasons for change etc.)
M/s. KKC & Associates LLP (formerly known as M/s Khimji Kunverji & Co. LLP)		M/s. B S R & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021
Level-19, Sunshine Tower, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400013		

M/s B. K. Khare & Co.	M/s. B S R & CO. LLP ceased to be a Statutory
706/708, Sharda Chambers, New Marine Lines	Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021
Mumbai – 400020	

k) Details of change in auditor since last three years:

SI No.		Date of appointment /resignation	Remarks (viz. reasons for change etc.)
1	Lodha Excelus, 1 st Floor, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai – 400011	May 30, 2013	Ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021
2	M/s. KKC & Associates LLP (formerly known as M/s Khimji Kunverji & Co. LLP) Level-19, Sunshine Tower,, Senapati Bapat Marg,, Elphinstone Road,, Mumbai, Maharashtra 400013		M/s. BSR & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021
3	M/s B. K. Khare & Co. 706/708, Sharda Chambers, New Marine Lines, Mumbai – 400020	September 18, 2021	M/s. BSR & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021

I) Details of the following liabilities of the Issuer, as at Quarter ended, i.e. March 31, 2023 or if available, a later date:

i) Details of Outstanding Secured Loan Facilities -

Lender's name	Type of Facility	Amount Sanctioned (Rs. in Crore)	Principal Amount Outstanding (Rs. in Crore)	Security	Repayment Date / Schedule
Axis Bank	Term Loan	500.00	493.97	Book Debt	Bullet repayment
Bank of Baroda	Term Loan	1,000.00	600.00	Book Debt	Quarterly repayment
Bank of India	Term Loan	1,000.00	199.96	Book Debt	Quarterly repayment
Canara Bank	Term Loan	4000.00	1541.22	Book Debt	Quarterly repayment
Central Bank Of India	Term Loan	1,150.00	480.26	Book Debt	Quarterly repayment
CSB Bank	Term Loan	240.00	200.00	Book Debt	Quarterly Repayment
CTBC Bank	Term Loan	75.00	67.50	Book Debt	Quarterly Repayment
Dhanlaxmi Bank	Term Loan	60.00	60.00	Book Debt	Yearly Repayment
Federal Bank	Term Loan	750.00	165.37	Book Debt	Quarterly repayment
HDFC Bank	Term Loan	12,500.00	7,082.45	Book Debt	Quarterly repayment

Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis July 12, 2023

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

HSBC Bank	Term Loan	3000.00	2,189.98	Book Debt	Quarterly repayment
ICICI Bank	Term Loan	800.00	75.00	Book Debt	Quarterly repayment
IndusInd Bank	Term Loan	1700.00	1472.49	Book Debt	Quarterly repayment
Indian Bank	Term Loan	1500.00	1000.00	Book Debt	Half Yearly Repayment
IDBI Bank	Term Loan	300.00	300.00	Book Debt	Quarterly Repayment
Jammu & Kashmir Bank	Term Loan	550.00	379.79	Book Debt	Quarterly repayment
JP Morgan Bank Chase NA	Term Loan	700.00	700.00	Book Debt	Bullet repayment
Kotak Mahindra Bank	Term Loan	950.00	317.86	Book Debt	Yearly Repayment
Union Bank Of India	Term Loan	3500.00	2633.33	Book Debt	Quarterly repayment
Punjab National Bank	Term Loan	2000.00	1502.68	Book Debt	Quarterly repayment
Bank of Baroda- IFSC Banking Unit; The Hongkong And Shanghai Banking Corporation Limited; State Bank of India - New York Branch; Punjab National Bank - Hong kong Branch; BDO Unibank Inc, Singapore Branch; UCO Bank, Singapore	External Commercial Borrowing	1,732.36	1,732.36	Book Debt	Bullet payment

ii) Details of Outstanding Unsecured Loan Facilities:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iii) Details of Outstanding Non-Convertible Securities:

Series	ISIN	Tenor/ Period of maturity	Coupon %	Amount issued (Rs. In Crore)	Date of allotment	Redemption date / schedule
Series 2019 / 139 - Series 2019 A/1(FX)/PP/139	INE756I07EH6	3653	8.0500	1500	08-08-2019	08-08-2029
Series 2019 / 141 - Series 2019 A/1(FX)/141	INE756I07CU3	1827	8.0500	280	28-08-2019	28-08-2024
Series 2020 / 150 - Series 2020 A/1(FX)/150	INE756I07DA3	1155	7.0900	380	17-02-2020	17-04-2023
Series 2020 / 151 - Series 2020 A/1(FX)/150_INE756I07DA3 (Further Issuance I)	INE756I07DA3	1140	7.0900	50	03-03-2020	17-04-2023
Series 2020 / 152 - Series 2020 A/1(FX)/152	INE756I07DC9	1157	7.3000	1200	28-04-2020	29-06-2023
Series 2020 / 153 - Series 2020 A/1(FX)/153_Option 1	INE756I07DE5	1157	7.2871	1300	26-05-2020	27-07-2023
Series 2020 / 153 - Series 2020 A/1(FX)/153_Option 2	INE756I07DD7	1185	7.2834	700	26-05-2020	24-08-2023
Series 2020 / 154- Series 2020 A/1(FX)/154	INE756107DG0	1224	6.6835	875	19-06-2020	26-10-2023
Series 2020 / 155 - Series 2020	INE756I07DH8	1021	5.7400	500	07-08-2020	25-05-2023

ii. Series 2023 / 197 - Series 2021 A/1(FX)/	175_INE756I07EB9
(Further Issuance II)_10	

A/1(FX)/155						
Series 2020 / 156 - Series 2020 A/1(FX)/150_INE756I07DA3 (Further Issuance II)	INE756I07DA3	958	7.0900	350	01-09-2020	17-04-2023
Series 2020 / 160 - Series 2020 A/1(FX)/160	INE756I07DL0	1078	5.0800	950	15-12-2020	28-11-2023
Series 2021 / 162 - Series 2021 A/1(FX)/162	INE756I07DM8	1065	6.0451	1200	25-03-2021	23-02-2024
Series 2021 / 163- Series 2021 A/0(ZC)/163	INE756107DN6	1092	Zero Coupon (xirr-5.85)	425	30-04-2021	26-04-2024
Series 2021 / 164- Series 2021 A/1(FX)/164	INE756107DO4	1096	5.7500	1200	28-05-2021	28-05-2024
Series 2021 / 165- Series 2021 A/1(FO)/165	INE756I07DP1	1095	Linked to 3 Months TBILL (FBIL) rate plus spread of 135 bps	693	22-06-2021	21-06-2024
Series 2021 / 166 - Series 2021 A/0(ZC)/166	INE756107DQ9	784	5.1800	323	15-07-2021	07-09-2023
Series 2021 / 167- Series 2021 A/1(FO)/167	INE756I07DR7	1095	Linked to 3 Months TBILL (FBIL) rate plus spread of 127 bps	750	03-08-2021	02-08-2024
Series 2021 / 168- Series 2020 A/1(FX)/154_INE756l07DG0 (Further Issuance I)	INE756107DG0	792	6.6835	250	25-08-2021	26-10-2023
Series 2021 / 168- Series 2021 A/1(FX)/168	INE756I07DT3	1157	5.7000	800	25-08-2021	25-10-2024
Series 2021 / 169 -Series 2021 A/1(FX)/169_Option 1	INE756I07DV9	1096	5.4900	150	13-09-2021	13-09-2024
Series 2021 / 169 -Series 2021 A/0(ZC)/169_Option 2	INE756I07DW7	1747	Zero Coupon (xirr-6.35)	130	13-09-2021	26-06-2026
Series 2021 / 169 -Series 2021 A/1(FX)/169_Option 3	INE756I07DX5	1824	6.3500	500	13-09-2021	11-09-2026
Series 2021 / 170- Series 2021 A/1(FX)/169_Option 3_INE756I07DX5 (Further Issuance I)	INE756I07DX5	1815	6.3500	560	22-09-2021	11-09-2026
, Series 2021 / 171- Series 2021 A/0(ZC)/171	INE756I07DY3	1035	Zero Coupon (xirr-5.49)	250	29-09-2021	30-07-2024
Series 2021 / 172 - Series 2021 A/1(FX)/172	INE756I07DZ0	1094	5.7500	500	10-11-2021	08-11-2024
Series 2021 / 173 - Series 2021 A/1(FX)/172_INE756I07DZ0 (Further Issuance I)	INE756I07DZ0	1078	5.7500	775	26-11-2021	08-11-2024
Series 2021 / 174 - Series 2021 A/1(FX)/174	INE756I07EA1	771	5.4200	100	07-12-2021	17-01-2024

Series 2021 / 175 - Series 2021 A/1(FX)/175	INE756I07EB9	1274	6.0000	200	23-12-2021	19-06-2025
Series 2022 / 176 - Series 2021 A/1(FX)/174_INE756I07EA1 (Further Issuance I)	INE756I07EA1	755	5.4200	200	23-02-2022	17-01-2024
Series 2022 / 176- Series 2022 A/0(ZC)/176	INE756I07EC7	1096	Zero Coupon (xirr-5.75)	120	23-02-2022	19-03-2024
Series 2022 / 177 - Series 2022 A/1(FX)/177	INE756I07ED5	1096	6.3000	400	17-03-2022	17-03-2025
Series 2022 / 178 - Series 2021 A/0(ZC)/163_INE756I07DN6 (Further Issuance I)	INE756I07DN6	730	Zero Coupon (xirr-6.31)	523	27-04-2022	26-04-2024
Series 2022 / 179 - Series 2021 A/1(FX)/174_INE756I07EA1 (Further Issuance II)	INE756I07EA1	601	5.4200	750	26-05-2022	17-01-2024
Series 2022 / 179 - Series 2022 A/0(ZC)/176_INE756I07EC7 (Further Issuance I)	INE756I07EC7	663	Zero Coupon (xirr-7.15)	90	26-05-2022	19-03-2024
Series 2022 / 180 - Series 2021 A/1(FX)/168_INE756I07DT3 (Further Issuance I)	INE756I07DT3	875	5.7000	130	03-06-2022	25-10-2024
Series 2022 / 180 - Series 2022 A/1(FX)/180	INE756I07EE3	966	7.4900	350	03-06-2022	24-06-2025
Series 2022 / 181 - Series 2022 A/0(ZC)/181_Option 1	INE756I07EF0	1096	Zero Coupon (xirr-7.70)	330	07-07-2022	07-07-2025
Series 2022 / 181 - Series 2022 A/1(FX)/181_Option 2	INE756I07EG8	1131	7.7000	125	07-07-2022	11-08-2025
Series 2022 / 182 - Series 2022 A/1(FX)/182	INE756I07EI4	1131	7.5000	891	19-08-2022	23-09-2025
Series 2022 / 183 - Series 2022 A/1(FX)/183	INE756I07EJ2	1824	7.6000	325	12-09-2022	10-09-2027
Series 2022 / 184 - Series 2022 A/0(ZC)/181_Option 1_INE756I07EF0 (Further Issuance I)	INE756I07EF0	1013	Zero Coupon (xirr-7.60)	80	28-09-2022	07-07-2025
Series 2022 / 185 - Series 2022 A/0(ZC)/181_Option 1_INE756I07EF0 (Further Issuance II)	INE756I07EF0	997	Zero Coupon (xirr -7.90)	57	14-10-2022	07-07-2025
Series 2022 / 185 - Series 2022 A/1(FX)/182_INE756I07EI4 (Further Issuance I)	INE756I07EI4	1075	7.5000	45	14-10-2022	23-09-2025
Series 2022 / 186 - Series 2022 A/0(ZC)/186_Option 1	INE756I07EK0	1176	Zero Coupon (xirr-8.06)	250	25-10-2022	13-01-2026

Series 2022 / 186 - Series 2022 A/1(FX)/186_Option 2	INE756I07EL8	1219	8.0400	810	25-10-2022	25-02-2026
Series 2022 / 187 - Series 2022 A/0(ZC)/186_Option 1_INE756I07EK0 (Further Issuance I)	INE756I07EK0	1153	Zero Coupon (xirr-8.05)	200	17-11-2022	13-01-2026
Series 2022 / 187 - Series 2022 A/1(FX)/186_Option 2_INE756I07EL8 (Further Issuance I)	INE756I07EL8	1196	8.0400	650	17-11-2022	25-02-2026
Series 2022 / 187 - Series 2022 A/1(FX)/187	INE756I07EM6	1096	7.9600	260	17-11-2022	17-11-2025
Series 2022 / 188 - Series 2022 A/0(ZC)/186_Option 1_INE756I07EK0 (Further Issuance II)	INE756I07EK0	1119	Zero Coupon (xirr -7.85)	85	21-12-2022	13-01-2026
Series 2022 / 188 - Series 2022 A/1(FX)/188	INE756I07EN4	1301	7.8400	185	21-12-2022	14-07-2026
Series 2023 / 189 - Series 2022 A/0(ZC)/186_Option 1_INE756I07EK0 (Further Issuance III)	INE756I07EK0	1093	Zero Coupon (xirr-8.00)	510	16-01-2023	13-01-2026
Series 2023 / 189 - Series 2023 A/1(FX)/189	INE756107EO2	1155	7.9900	1776	16-01-2023	16-03-2026
Series 2023 / 190 - Series 2023 A/1(FX)/190	INE756I07EP9	1149	8.0736	244	23-02-2023	17-04-2026
Series 2023 / 191 - Series 2023 A/1(FX)/191_Option 1	INE756I07ER5	1131	8.3774	610	20-03-2023	24-04-2026
Series 2023 / 191 - Series 2023 A/0(ZC)/191_Option 2	INE756I07EQ7	1824	Zero Coupon (xirr-8.31)	323.18	20-03-2023	17-03-2028
Series 2020 A/0(ML)/4	INE756I07DF2	1071	If Final Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level:	236.1	02-06-2020	09-05-2023

			7.4273% p.a. (XIRR 6.95% p.a.)			
Series 2021 / 5- Series 2021 A/0(ML)/5	INE756I07DS5	761	If Final Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level: 5.1358% p.a. (XIRR 5.00% p.a.)	100	04-08-2021	04-09-2023

Details of Subordinated Bonds:

Series	ISIN	Tenor/ Period of maturity	Coupon %	Amount issued (Rs. In Crore)	Date of allotment	Redemption date/ Schedule
Series 2013 I/1/4	INE756I08041	120 months	10.20	100	18-10-2013	17-10-2023
Series 2013 I/1/5	INE756I08058	120 months	10.05	50	20-12-2013	20-12-2023
Series 2013 I/1/6	INE756I08066	120 months	10.19	80	18-03-2014	18-03-2024
Series 2014 I/1/7	INE756I08074	120 months	9.70	200	20-06-2014	20-06-2024
Series 2014 I/1/8	INE756I08082	10 years	9.55	100	13-11-2014	13-11-2024
Series 2014 I/1/9	INE756I08090	3651 days	9.55	200	17-11-2014	15-11-2024
Series 2016 I/1/10	INE756I08108	3652 days	8.79	220	22-07-2016	22-07-2026
Series 2016 I/1/11	INE756I08116	3650 days	8.05	170	06-12-2016	04-12-2026
Series 2018 I/1/12	INE756I08124	3652 days	8.42	150	01-02-2018	01-02-2028
Series 2018 I/1/13	INE756I08132	3652 days	8.45	130	21-02-2018	21-02-2028
Series 2018 I/1/14	INE756I08140	3653 days	9.05	250	27-07-2018	27-07-2028
Series 2018 I/1/15	INE756I08173	3653 days	9.70	350	15-11-2018	15-11-2028
Series 2019 I/1/16	INE756I08181	3653 days	8.85	315	07-06-2019	07-06-2029

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

Series 2020 / 17 - Series 2019 I/1/16_INE756I08181 (Further Issuance I)	INE756I08181	3422 days	8.85	228.5	24-01-2020	07-06-2029
Series 2020 / 18 - Series 2020 I/1/18	INE756I08215	3651 days	7.35	356.5	02-11-2020	01-11-2030

Details of Perpetual Debt Instruments:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

i. List of top 10 holders of non-convertible securities in terms of value (in cumulative basis)

Sr.	Name of holders of Non-	Amount	% of total NCS
No.	convertible securities holder	(Rs. in	outstanding
1	HDFC Bank Ltd	4,155.00	15.56
2	State Bank of India	2,500.00	8.45
3	WIPRO Limited	1,413.00	4.78
4	HDFC Life Insurance Company	1,031.60	3.21
5	Axis Bank Limited	950.00	3.21
6	Kotak Mahindra Mutual Fund	950.00	2.39
7	ICICI Prudential Mutual Fund	833.00	2.15
8	Aditya Birla Mutual Fund	770.00	1.86
9	Axis Mutual Fund	743.30	1.66
10	Bajaj Allianz Life Insurance Company	740.00	1.59

ii. Details of outstanding Commercial Paper as at the end of the last quarter in the following format: -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iii. Details of the Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares): -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iv. Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 3 years including the current financial year: -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

v. Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the non-convertible securities.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

vi. Any litigation or legal action pending or taken by a Government Department or a statutory body during the last three years immediately preceding the year of the issue of the Shelf Placement Memorandum against the promoter of the Company.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

vii. Details of default and non-payment of statutory dues

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

viii. The names of the debenture trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given its consent for appointment along with the copy of the consent letter from the debenture trustee.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

ix. If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iv) Changes in Section I of the Shelf Placement Memorandum:

Disclosure of latest ALM statements to stock exchange:

https://www.hdbfs.com/sites/default/files/debt/ALM-Statement-for-May-2023.pdf

v) Changes in Annexure VII of the Shelf Placement Memorandum:

The number of persons to whom allotment on preferential basis/private placement/ rights issue	Туј	be of security	Nature of Issue	Numbe of Investe	Securities	Issue Pri (In Rs.)	ice
has already been made during the year, in terms of number of securities	-	n-Convertible benture	Private Placement	10	13000	9,90,	600.00
as well as price	-	n-Convertible benture	Private Placement	11	150000	1,00,	300.50
	-	n-Convertible benture	Private Placement	5	5850	9,94,	659.00
	-	n-Convertible benture	Private Placement	9	6000	9,73,	099.00
	-	n-Convertible benture	Private Placement	6	40000	1,01,	073.40
		n-Convertible benture	Private Placement	13	6150	9,64,	755.00
	-	n-Convertible benture	Private Placement	9	5950	9,53,	328.00
	-	n-Convertible benture	Private Placement	1	40000	1,00,	000.00
The pre-issue and post issue				Pre-iss	ue	Po	st-issue
shareholding pattern of the company (as on March 31, 2023)	Sr. No	Category	No. of shar held	es	(%) of shareholding	No. of shares held	(%) of shareholding
	A	Promoters' holding				The pattern o	shareholding f the Company
	1	Indian				shall rem	ain unchanged
		Individual Bodies Corporate	75,05,96,	670	94.84	Debentur convertib	e Issue. The es being non- le, there will be e in the paid-up
		Sub-total	75,05,96,	670	94.84	capital	due to

2 Foreign	_	_	conversion and there will
promoters	-	-	be no change in the
Sub-total (A)	75,05,96,670	94.84	be no change in the balance of the share
. ,	15,05,90,010	94.04	premium account.
B Non-			premium account.
promoters'			
holding			
1 Institutional	11,16,607	0.14	
Investors			
2 Non-	-	-	
Institutional			
Investors			
Private	11,18,172	0.14	
Corporate	, ,		
Bodies			
Directors	7,70,500	0.10	
and	, ,		
relatives			
Indian	3,64,10,919	4.60	
public	0,0.,.0,0.0		
Others	13,86,215	0.18	
(including	10,00,210	0.10	
Non-			
resident			
Indians)			
Sub-total	4,08,02,413	5.16	
(B)	4,00,02,413	5.10	
GRAND	79,13,99,083	100.00	
TOTAL	19,13,39,003	100.00	
TOTAL			

SUMMARY TERM SHEET

Series 2023 / 197 - Series 2021 A/1(FX)/168_INE756I07DT3 (Further Issuance II)

Security Name (Name of the non-convertible securities which includes (Coupon / dividend, Issuer Name and maturity year) e.g. 8.70% XXX 2015.	HDB/5.70%/2024_ Series 2021 HDB/6.00%/2025_ Series 2021 A/1(FX)/168_INE756I07DT3 (Further A/1(FX)/175_INE756I07EB9 (Further Issuance II) Issuance II) Issuance II) Issuance II)
Issuer	HDB Financial Services Limited
Type of Instrument	Secured, Rated, Listed, Redeemable, Non-convertible Debentures.
Nature of Instrument	Secured
Seniority	Senior
Mode of Issue	Private placement
Eligible Investors	Please refer paragraph "Who can apply" of the Shelf Placement Memorandum dated June 22, 2023
	Regd. Address: 203, Embassy Centre, Nariman Point, Mumbai 400021 Corporate Address: 203, Embassy Centre, Nariman Point, Mumbai 400021 Name of contact person: Anand Mehta E-mail: <u>anand_mehta@lkpsec.com</u> Fax: 0120- 22842415 (D) Tel No: 022- 66306555 Website www.lkpsec.com 2.Name: Trust Investment Advisors Private Limited Regd. Address: 109/110, 1st Floor, Balarama, Bandra Kurla Complex, Bandra (East), Mumbai - 400051 Corporate Address: 1101, Naman Centre, Bandra Kurla Complex, Bandra (East), Mumbai – 400051 Name of contact person: Mr. Sanjeev Jain, Sr. Vice President E-mail: <u>mbd.trust@trustgroup.in</u>
	Tel No: +91 022 4084 5000 Fax: Nil Website: <u>www.trustgroup.in</u>
	3. Name: A. K. Capital Services Limited Regd. Address: 603, 6th Floor, Windsor, Off Cst Road, Kalina, Santacruz (East), Mumbai – 400098, India

 400098, India Name of contact person: Ms. Shraddha Joshi E-mail: shraddha.joshi@ekgroup.co.in Fax: +91-22-66100594 Tel No: Boar: +91-22-67546500 Website: www.akgroup.co.in 4. Name: PNB Gitts Ltd. PNB SULTS Regd. Address: 4th Floor, PNB House, Sir P.M. Road, Fort, Mumbai - 400 001 Corporate Address: 4th Floor, PNB House, Sir P.M. Road, Fort, Mumbai - 400 001 Corporate Address: 4th Floor, PNB House, Sir P.M. Road, Fort, Mumbai - 400 001 Name of contact person: Mr. Uttam Kumar Saha E-mail: mumbal@pnbgits.com 5. Name: Derivium Tradition Securities (India) Private Limited Website: suvw. andigits.com 5. Name: Derivium Tradition Securities (India) Private Limited Regd. Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Name of contact person: Dhwanil Meghani E-mail: dom@deriviumcap.com Fax: 022 66064601 Website: www.derivumcap.com 6. Name: ICICI Securities Primary Dealership Limited 7. Roder Address: 501 - B, First International Financial Centre, Plot No. C - 54 & 55, G Block, Bandra Kura Complex, Bandra (East), Mumbai 400098 Corporate Address: NIL 	
Name of contact person: Ms. Shraddha Joshi E-mail: shraddha joshi@akgroup.co.in Fax: +91:22-66100594 Tel No: Board: +91:22-67546500 Website: www.akgroup.co.in 4. Name: PNB Gitts Ltd. Image: State of the state o	Corporate Address: 603, 6th Floor, Windsor, Off Cst Road, Kalina, Santacruz (East), Mumbai -
E-mail: shraddna joshi@akgroup.co.in Fax: +91-22-66100594 Tel No: Board: +91-22-67546300 Website: www.akgroup.co.in 4. Name: PNB Gits Ltd.	
 Fax: 491-22-66100594 Tel No: Board: +91-22-67546500 Website: www.akgroup.co.in 4. Name: PNB Gitts Ltd. PDB GLLTS PRed. Address: 4th Floor, PNB House, Sir P.M. Road, Fort, Mumbai - 400 001 Corporate Address: 4th Floor, PNB House, Sir P.M. Road, Fort, Mumbai - 400 001 Name of contact person: Mr. Uttam Kumar Saha E-mail: mumbai@pnbglits.com Tel No: 022-2269 1809 / 10 Website: www.aphoglits.com 5. Name: Derivium Tradition Securities (India) Private Limited Pai: 022-222-2269 1809 / 10 Website: sucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 Corporate Address: Eucharistic Congress III, 10 Flr, 5 Convent Road, Colaba, Mumbai - 400 039 <li< th=""><th></th></li<>	
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Corporate Address: NIL	Regd. Address: 501 - B, First International Financial Centre, Plot No. C - 54 & 55, G Block,
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	Name of contact person: Mr. Saurabh Batra
E-mail: <u>Saurabh.batra@isecpd.com</u>	
Fax: NIL	
Tel No: +91 9987763111(M) 022 6637 7150	
Website: www.icicisecuritiespd.com	Website: www.icicisecuritiespd.com
7. Name: Nuvama Wealth Management Limited	7. Name: Nuvama Wealth Management Limited
Nuvama	
Regd. Address: Inspire BKC, G Block, Bandra Kurla Complex, Bandra East, Mumbai,	• · ·
Maharashtra, 400051	Maharashtra, 400051

	Tel No.: +91 22 4009 4400				
	Fax No.: +91 22 4019 3610				
	Contact Person: Mr. Prakash Sharma				
	Tel No.: +91 98208 27116				
	Email.: prakash.sharma@nuvama.com				
	Website: nuvama.com				
	8. Name: IDBI Capital Markets and Securities Limited				
	() IDBI capital				
	Regd. Address: 5 th and 6 th Floor, IDBI Tower, V 005	VTC Complex, Cuff Parade, Mumbai – 400			
	Corporate Address: 5th and 6th Floor, IDBI Towe 400 005	er, WTC Complex, Cuff Parade, Mumbai –			
	Name of contact person: Ms. Hiral Shah				
	E-mail: hiral.shah@idbicapital.com, gurpreet.kal	si@idbicapital.com			
	Fax: Nil				
Analysis Dataila	Website: https://idbicapital.com/index.asp				
Anchor Portion Details	NA	he listed on the Whelesele Debt Market (WDM)			
Listing		be listed on the Wholesale Debt Market (WDM) permitted under Applicable Law including such			
	timelines as prescribed under SEBI Circular dated November 30, 2022 (bearing reference no.				
	SEBI/HO/DDHS_Div1/P/CIR/2022/167). BSE has given its in-principle approval to list the NCDs issued under this Tranche in terms of the Shelf Placement Memorandum <i>vide</i> its letter dated				
	Tuesday, May 23, 2023.				
	In accordance with the SEBI Debt Listing Regulations, in case of a delay by the Company in				
	listing this Tranche Debentures beyond such timelines as permitted under Applicable Law				
	including the timelines as prescribed under SEBI Circular dated November 30, 2022 (bearing				
	reference no. SEBI/HO/DDHS_Div1/P/CIR/2022/167), the Company shall make payment to the				
	Debenture Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing of such Tranche Debentures.				
Rating of the Instrument	CARE Ratings Ltd. has assigned a "CARE AAA;	Stable" (pronounced "CARE Triple A with stable			
		ned a "CRISIL AAA/Stable" (pronounced "CRISIL			
		Non-Convertible Debenture issue programme			
	aggregating upto Rs. 5,000 Crore, of the Company. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments				
	carry very low credit risk.				
Issue Size	The aggregate size of the Issue is for upto Rs.	2000,00,00,000 (Rupees Two Thousand Crore			
		dated June 22, 2023 forms a part of the overall			
		ng Rs. 5,000,00,00,000 (Rupees Five Thousand			
	Crore Only) ("Overall Limit"). Out of which this Issue of Series 2023/197 Debentures is for upto Rs.375,00,00,000 (Rupees				
		Green Shoe Option of upto Rs.1625,00,000			
	(Rupees One Thousand Six Hundred Twenty-Five Crore Only) to retain total subscription upto				
	Rs.2000,00,000 (Rupees Two Thousand Crore only) in the manner as specified in the Section				
Online to set it	'Base Issue and Green Shoe Option' below.	000 (Dunnen One Theureer d Oin Live day d T			
Option to retain oversubscription (Amount)	Five Crore Only)	000 (Rupees One Thousand Six Hundred Twenty			
Past Issue History	Series 2021 / 168 - Series 2021 A/1(FX)/168:	Series 2021/ 175 - Series 2021 A/1(FX)/175:			
	Rs. 800,00,00,000 (Rupees Eight Hundred	Rs. 200,00,00,000 (Rupees Two Hundred			
	Crore Only) allotted on Wednesday, August	Crore Only) allotted on Thursday, December			
	25, 2021. Series 2022 / 180 - Series 2021	23, 2021. Series 2023 / 195- Series 2021			
	A/1(FX)/168_INE756I07DT3(Further	A/1(FX)/175_INE756I07EB9 (Further			

	Issuance I): Rs. 130,00,00,000 (Rupees One	Issuance I): Rs. 615,00,000 (Rupees Six		
	Hundred and Thirty Crore Only) allotted on	Hundred and Fifteen Crore Only) allotted on		
	Friday, June 03, 2022.	Friday, June, 23, 2023.		
Base Issue and Green Shoe Option	Rs. 125,00,00,000 (Rupees One Hundre Twenty-Five Crore Only) with Green Sho Option of upto Rs.625,00,00,000 (Rupees Si Hundred Twenty-Five Crore Only) to retai total subscription upto Rs. 750,00,00,00	 Crore Only) with Green Shoe Option of upto Rs. 1000,00,00,000 (Rupees One Thousand Crore Only) to retain total subscription upto Rs. 1250,00,00,000 (Rupees One Thousand Two 		
Minimum Subscription	(Rupees Seven Hundred Fifty Crore only) Rs. 1,00,00,000 (Rupees One Crore Only) i.e 100 Debentures	 Hundred Fifty Crore only) Rs. 1,00,00,000 (Rupees One Crore Only) i.e. 100 Debentures 		
Objects of the Issue / Purpose for which there is requirement of funds	100 Debentures 100 Debentures The proceeds of the Issue comprising of this Tranche would be utilised by the Company, interalia, for disbursements of loans to borrowers, refinancing existing borrowings/ repayment existing borrowings, and for general corporate purposes of the Company. The funds raised through the Issue will be utilized as per the section "Utilisation of the Proceed stipulated below.			
Details of the utilization of the Proceeds.	The Company shall endeavour to utilise the fu	inds raised through the Issue as mentioned below:		
(The Issuer shall provide granular disclosures in their	Purpose	Percentage of fund raised (%)		
placement memorandum, with regards to the "Object of the Issue" including the	For disbursements of loans to borrowers	Upto 100		
percentage of the issue proceeds earmarked for each	For refinancing existing borrowings/ repayment of existing borrowings	Upto 75		
of the "object of the issue".)	For general corporate purposes	Upto 50		
In case the Issuer is a NBFC and the objects of the issue	units, etc. The proceeds of the Issue will not be utilised	usiness, in fixed deposits with banks, mutual fund for providing loans to any group company.		
entail loan to any entity who is a 'group company' then disclosures shall be made in				
the following format:				
Consolidation of ISINs	amounts as may be issued by the Company f	itled to add additional securities (for such additional from time to time) to the existing ISINs from time to t in the Shelf Placement Memorandum and under		
Interest/Coupon Rate	5.7000% (XIRR –7.9500%)	6.0000% (XIRR- 8.0000%)		
Benchmark	NA	NA		
Step Up/Step Down Coupon Rate	NA			
Coupon Payment Frequency	Annually			
Coupon Payment Dates	Payable Annually Wednesday October 25, 2023 And on Maturity i.e. Friday October 25, 2024.	Payable Annually Saturday December 23, 2023 Monday, December 23, 2024 And on Maturity i.e. Thursday June 19, 2025		
Coupon Type	Fixed			
Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc.).	NA			

Process of computing	NA				
Interest payment					
Day Count Basis	Actual/ Actual				
Interest on Application Money	Interest at the respective Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) will be paid to the applicants on the application money for the Tranche Debentures for the period starting from and including the date of realization of application money in the Issuer's bank account up to one day prior to the Deemed Date of Allotment.				
Default Interest Rate	In case of default in payment of Coupon and/ or redemption of the principal amount of the Debentures on the respective due dates, additional interest of 2% (Two Percent) per annum over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid.				
	Act, the Company shall also pay interest of 2%	eed within the period specified in the Companies (Two Percent) per annum or such other rate, as olders, over and above the Coupon Rate, till the			
Tenor (Past Issuance)	Series 2021 / 168 - Series 2021 A/1(FX)/168: 1157 days from deemed date of allotment i.e. Wednesday, August 25, 2021	Series 2021/ 175 - Series 2021 A/1(FX)/175: 1274 days from deemed date of allotment i.e. Thursday, December 23, 2021.			
Tenor of the current issuance	Series 2022 / 180 - Series 2021 A/1(FX)/168_INE756I07DT3(Further Issuance I): 875 days from deemed date of allotment i.e. Friday, June 03, 2022. 470 days from the deemed date of allotment	Series2023/195-Series2021A/1(FX)/175_INE756I07EB9(FurtherIssuance I):727 days from deemed date ofallotment i.e. Friday, June, 23, 2023.707 days from the deemed date of allotment			
	i.e. July 13, 2023	i.e. July 13, 2023			
Redemption Date	Friday October 25, 2024	Thursday June 19, 2025			
Redemption Amount	Rs.10,00,000 (Rupees Ten Lakh Only) per Debenture.	Rs.10,00,000 (Rupees Ten Lakh Only) per Debenture.			
Redemption Premium/ Discount	At Par	At Par			
Issue Price (Past Issuance)	Series 2021 / 168 - Series 2021 A/1(FX)/168: Rs.10,00,000 (Rupees Ten Lakh Only) per Debenture.	Series 2021/ 175 - Series 2021 A/1(FX)/175: Rs.10,00,000 (Rupees Ten Lakh Only) per Debenture.			
	Series 2022 / 180 - Series 2021 A/1(FX)/168_INE756I07DT3(Further Issuance I): Rs.9,63,241(Rupees Nine Lakh Sixty Three Thousand Two Hundred and Forty One Only)	Series 2023 / 195- Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance I): Rs.9,64,755 (Rupees Nine Lakh Sixty Four Thousand Seven Hundred and Fifty Five Only)			
Issue Price	Rs.9,72,857 (Rupees Nine Lakh Seventy-Two Thousand Eight Hundred Fifty-Seven Only)	Rs.9,65,149 (Rupees Nine Lakh Sixty -Five Thousand One Hundred and Forty-Nine Only)			
	Clean Price: Rs.9,72,857 per debenture and accrued interest of Rs.40,758.9041 per debenture till July 12, 2023 (Accrued interest is calculated for 261 days i.e. October 25, 2022 to July 12, 2023)	Clean Price: Rs.9,65,149 per debenture and accrued interest of Rs.33,205.4795 per debenture till July 12, 2023 (Accrued interest is calculated for 202 days i.e. June 03, 2022 to July 12, 2023)			
Pay-in Amount	Rs.10,13,615.9041(Rupees Ten Lakh Thirteen Thousand Six Hundred Fifteen Point Nine Zero Four One Paise)	Rs.9,98,354.4795 (Rupees Nine Lakh Ninety- Eight Thousand Three Hundred Fifty-Four Point Four Seven Nine Five Paise)			

	Includes accrued interest of Rs.40,758.9041 calculated 261 days i.e. October 25, 2022 to July 12, 2023.	Includes accrued interest of Rs.33,205.4795 calculated for 202 days i.e. June 03, 2022 to July 12, 2023.	
Premium/Discount at which security is issued and the effective yield as a result of such Premium /discount.	At discount of Rs.27,143 (Rupees Twenty Seven Thousand One Hundred Forty Three Only) per debenture and yield 7.9500%	At discount of Rs.34,851 (Rupees Thirty Four Thousand Eight Hundred Fifty One Only) per debenture and yield 8.0000%	
Put Option Date	NA		
Put Option Price	NA		
Call Option Date	NA		
Call Option Price	NA		
Put Notification Time	NA		
Call Notification Time	NA		
Rollover Option	NA		
Face Value	Rs.10,00,000 (Rupees Ten Lakh Only) per debenture	Rs.10,00,000 (Rupees Ten Lakh Only) per debenture	
Minimum Application and in multiples of Debt securities thereafter	10 Debentures and in multiples of 1 Debenture thereafter.	10 Debentures and in multiples of 1 Debenture thereafter.	
Issue Timing	11:30 am to 12:30 pm		
Issue/ Bid Opening Date	Wednesday, July 12, 2023		
Issue/ Bid Closing Date	Wednesday, July 12, 2023		
Date of earliest closing of the issue, if any.	NA		
Pay-in Date	Thursday, July 13,2023		
Deemed Date of Allotment	Thursday, July 13,2023		
Issuance mode of the Instrument	Demat only		
Trading mode of the Instrument	Demat only		
Settlement mode of the Instrument	The pay-in of subscription monies for the Tranche Debentures shall be made by way of transfer of funds from the bank account(s) of the eligible investors (whose bids have been accepted) as registered with the EBP into the account of the relevant clearing corporation, as specified below. For amounts payable by the Issuer to any Debenture Holder pursuant to the terms of the Transaction Documents, Cheque(s)/ electronic clearing services (ECS)/credit through RTGS system/funds transfer to the specified bank account of the Debenture Holder shall be the mode of settlement.		
Depository(ies)	NSDL and CDSL		
Business Day	Means any day of the week (excluding non-working Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as may be amended/supplemented from time to time) in Mumbai and any other day on which banks are closed for customer business in Mumbai) on which the money market is functioning in Mumbai and "Business Days" shall be construed accordingly.		
Business Day Convention	If any Coupon Payment Date in respect of the Tranche Debentures falls on a day which is not a Business Day, then the immediately succeeding Business Day shall be the due date for such payment, however, the dates of the future Coupon payments in respect of such Tranche Debentures would be as per the schedule originally stipulated in the relevant Tranche Placement Memorandum. In other words, the subsequent Coupon payment schedule would not be disturbed merely because the payment date in respect of one particular Coupon payment has been postponed earlier because of it having fallen on non-Business Day.		
	in respect of liquidated damages (if any) and all c		

	falls on a day which is not a Business Day, then the immediately preceding Business Day shall
	be the due date for such payment.
Disclosure of Interest/Dividend / redemption dates	Please see the section on 'Coupon Rate' and 'Redemption Date' above.
Record Date	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any due date, which shall be the date falling 15 (Fifteen) calendar days prior to any due date.
All covenants of the issue (including side letters, accelerated payment clause, etc.)	As set out in Note 1 to the 'Summary Term Sheet' under the Shelf Placement Memorandum.
Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/ hypothecation/ mortgage	Description of Security The Debentures being issued under this Tranche Placement Memorandum shall be secured through first and exclusive charge by hypothecation over the specific identified receivables of the Issuer or such other security as may be identified by the Company as set out in the Debenture Trust Deed and/ or the Deed of Hypothecation. Asset Cover and its maintenance
etc.), date of creation of security/likely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer Document/Shelf Placement Memorandum.	The Company shall, during the currency of the Debentures, maintain a minimum asset cover which shall be 1.10 (One decimal point One Zero) times of the outstanding principal amount and the accrued Coupon, or such other asset cover as may be required in relation to a particular Tranche under the relevant Tranche Placement Memorandum ("Asset Cover"). The Company shall, prior to the issue of Tranche Debentures, provide the Trustee with a Supplemental Receivables Schedule identifying the aggregate Receivables that are charged in favour of the Trustee so as to maintain the required Asset Cover in accordance with the terms of the Debenture Trust Deed or the relevant Tranche Placement Memorandum. Each Supplemental Receivables Schedule shall form an integral part of the Deed of Hypothecation and a first ranking and exclusive continuing charge in the nature of a hypothecation shall be deemed to be <i>ipso facto</i> created and perfected over the receivables identified and set out therein, without requiring any further act to be done by the Company.
	Within 30 (Thirty) days from the end of each financial quarter or at such other time as may be necessary, the Company shall deliver to the Trustee, the Supplemental Receivables Schedule duly certified by a practicing chartered accountant and the managing director of the Company of aggregate receivables hypothecated on exclusive basis in favour of the Trustee which shall provide requisite Asset Cover on the outstanding Debentures and shall certify its value. It is clarified that if the value of the Hypothecated Assets identified under Schedule I of the Deed of Hypothecation and in the Supplemental Receivables Schedules (as defined in the Deed of Hypothecation) submitted from time to time gets diminished, the Company shall within 30 (Thirty) calendar days from the end of each financial quarter (" Top-Up Date ") also provide the Trustee with a Supplemental Receivables Schedule identifying further Receivables (i.e. an updated list of the Loans comprising the Receivables on quarterly basis along with such other certifications in respect of the Loans constituting the Receivables as may be required by Trustee) so as to maintain the Asset Cover in accordance with the terms of the Trust Deed or the relevant Tranche Placement Memorandum. Pursuant to the Top-up, the Company shall take all steps necessary to perfect such security at its own cost including filing the necessary forms for recording the modification of the charge with the applicable registrar of companies. Any substitution, addition and/or replacement of the Hypothecated Assets shall be made under the terms of the Deed of Hypothecation.
	The Company hereby undertakes that the Receivables on which charge has been created are free from any encumbrances.
	Release of Excess Hypothecated Assets Notwithstanding anything contained in the Deed of Hypothecation, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Asset Cover, the Company shall be entitled to require the Trustee to release the excess

	Hypothecated Assets such that the Hypothecated Assets remaining after such release would be sufficient for maintenance of the Asset Cover (" Released Assets "). The Company shall, for such release, issue a letter to the Trustee substantially in the format set out in Schedule II of the Deed of Hypothecation describing the Hypothecated Assets to be released (" Release Request Letter ").
	The Trustee shall effectuate such release by issuing a no objection letter in response to the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Release Request Letter shall be accompanied by a certificate from the independent chartered accountant of the Company confirming to the Debenture Trustee in writing the amount of Released Assets and that the Asset Cover Ratio shall be maintained post such excess release. The Debenture Trustee shall not be required to provide any notice to or obtain any consent of the Debenture Holders for issuing the non-objection letter and releasing the excess Hypothecated Assets under the terms hereof. The Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release. The Released Assets in the manner it deems fit.
	Creation and Perfection The Company shall execute Debenture Trust Deed and Deed of Hypothecation prior to listing of the Debentures and perfect the same by filing requisite forms with ROC within 30 (Thirty) days, or such other time as permitted under Applicable Law, of creation of charge. The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within the timelines as specified under Applicable Law from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series. The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently verifiable by the Trustee.
	Due Diligence The Trustee shall exercise independent due diligence to ensure that the Security is free from any encumbrances in accordance with the applicable circulars / notifications issued by the SEBI including under the provisions of the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 (as amended from time to time), and as also set out in detail under the terms of the Debenture Trustee Agreement.
Transaction Documents	Shelf Placement Memorandum, Tranche Placement Memorandum, Deed of Hypothecation, Debenture Trust Deed, Debenture Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document.
Conditions Precedent to Disbursement	The Issuer shall deliver to the Debenture Trustee, a certified true copy of the Issuer's constitutional documents, registration certificate and certificate of incorporation, as amended up-to-date;
	 (i) The Issuer shall deliver to the Debenture Trustee, consent letter from the Debenture Trustee conveying their consent to act as Debenture Trustees for the Debenture Holder(s); (ii) The Issuer shall deliver to the Debenture Trustee, a certified true copy of the resolution of the Board of Directors authorising the issue of Debentures and also the execution of the necessary documents in that behalf; (iii) The Issuer shall obtain the in-principle approval for listing the Debentures on the WDM segment of the Stock Exchange; (iv) The Issuer shall deliver to the Debenture Trustee, a copy of the rating letters in relation to
	 (v) The local and deriver to the Debendue Practice, a copy of the rating local and relation to the Debendues; (v) Due Diligence Certificate with respect to the Debentures. Such other Conditions Precedent as set out in the Transaction Documents.

Conditions Subsequent to Disbursement	 (i) Filing of the relevant documents required to be filed with the Registrar of Companies, <i>inter alia</i>, the return of allotment within the timelines specified under the Act and the rules made thereunder; (ii) Completion of listing of the Debentures on the WDM segment of the Stock Exchange; (iii) Credit of the Debentures in the demat account(s) of the allotees; 			
			the Transaction Documen	ts.
Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement)	As per Note 2 of the Shelf Placement Memorandum.			
Creation of recovery expense fund	Details and purpose of the recovery expense fund:			
	manner as specified SEBI/HO/MIRSD/CRA to time, and inform the The recovery expense	in the SEBI Circular ADT/CIR/P/2020/207 and Debenture Trustee about fund may be utilized by aking appropriate legal ac	fund with BSE and shall m dated October 22, 2020 as may be supplemented o to the same. the Debenture Trustee up tions to enforce the Securi	vide reference no. or amended from time pon occurrence of an
Conditions for breach of covenants (as specified in Trust Deed)	As set out under the Placement Memorand		f Issue" and "Events of	Default" in the Shelf
Provisions related to Cross Default Clause	Nil			
Role and Responsibilities of Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents.			
Risk factors pertaining to the Issue		ors" mentioned in Sectior	n O below.	
Governing Law and Jurisdiction	The Issue shall be governed by and construed in accordance with Indian Law. Please also refer to "Governing law" provisions set out below.			
Due Diligence Certificate	The Issuer shall submit the due diligence certificate provided by the Trustee, to BSE in accordance with the applicable SEBI regulations, including but not limited to the SEBI circular dated November 03, 2020 (bearing reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218). Such due diligence certificate is annexed hereto.			
Interest Rate Parameter	Fixed Coupon			
Manner of bidding in the issue	Open bidding			
Manner of settlement		ng Corporation Limited (IC	CCI)	
Settlement cycle	Settlement shall be or			
Manner of allotment	Uniform Yield			
Minimum Bid Lot	Rs.1,00,00,000 (Rupees One Crore Only) and in the Multiples of Rs.10,00,000 (Rupees Ten Lakhs Only) thereafter.Rs.1,00,00,000 (Rupees One Crore Only) and in the Multiples of Rs.10,00,000 (Rupees Ten Lakhs Only) thereafter.			
Terms and conditions of debenture trustee agreement including fees charged by debenture trustees(s), details of security to be created and process of due diligence carried out by the debenture trustee	refer to Annexure VI	of the Shelf Placement Me	emorandum.	
Terms of raising of securities	Mode of Payment	NEFT / RTGS		
	Mode of Repayment	Electronic clearing serv RTGS system/funds tra	ices (ECS)/credit through Insfer	

The Issuer shall maintain hundred per cent. asset cover sufficient to discharge the principal amount at all times for the nonconvertible debt securities issued. The Company shall provide a half-yearly certificate regarding maintenance of hundred percent asset cover including compliance with all the covenants, in respect of listed non-convertible debt securities, by the statutory auditor, along with the half-yearly financial results.

General Notes:

a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change shall be disclosed by the Company.

b. The list of documents which has been executed in connection with the issue and subscription of debt securities is annexed with this Tranche Placement Memorandum.

c. While the debt securities are secured to the tune of 110% of the principal and interest amount or as per the terms of the Disclosure Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained.

Illustration of Cash flow

Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)	

Name of the Issuer	HDB Financial Services Limited				
Security Name	HDB/5.70%/2024_ Serie A/1(FX)/168_INE756I07DT3 Issuance II)		HDB/6.00%/2025_ A/1(FX)/175_INE756l07 Issuance II)		2021 (Further
Face Value (per security)	Rs.10,00,000 (Rupees Ten L debenture	akh Only) pei	rRs.10,00,000 (Rupees debenture	s Ten Lakh	Only) per
Deemed Date of Allotment	Thursday, July 13, 2023				
Tenor (Past Issuance) Tenor of the current issuance	Series 2021 / 168 - Series 2021 1157 days from deemed date Wednesday, August 25, 2021 Series 2022 / 180 - A/1(FX)/168_INE756I07DT3(Fur I): 875 days from deemed date Friday, June 03, 2022. 470 days from the deemed date July 13, 2023	of allotment i.e Series 2021 ther Issuance of allotment i.e	Thursday, December 23 Series 2023 / A/1(FX)/175_INE756I07 I): 727 days from deer Friday, June, 23, 2023.	d date of allotn 8, 2021. 195- Ser i 'EB9 (Furthe ned date of a	nent i.e. ies 2021 r Issuance llotment i.e.
Redemption Date	Friday, October 25, 2024		Thursday, June 19, 202	25	
Coupon Rate	5.7000%		6.0000%		
Frequency of the interest payment with specified dates	Payable Annually Wednesday October 25, 2023 And on Maturity i.e. Friday Octob	er 25, 2024.	Payable Annually Saturday December 23, Monday, December 23, And on Maturity i.e. Thu	2024), 2025
Day Count Convention	Actual/Actual				

Series 2023 / 197 - Series 2021 /	A/1(FX)/168 INE	E756I07DT3 (Further Issuance II)

Cash Flows	Date	Day	No. Of Days in Coupon Period	Amount in Rupees per debenture of Rs. 10,00,000 (Rupees One Lakh only)
Principal Inflow*	July 13, 2023	Thursday	NA	10,13,615.9041
1 st Coupon	October 25, 2023	Wednesday	104	57,000
2 nd Coupon	October 25, 2024	Friday	366	57,000
Principal Repayment including redemption premium	October 25, 2024	Friday	NA	10,00,000

*Includes accrued interest

Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)

Cash Flows	Date	Day	No. Of Days in Coupon Period	Amount in Rupees per debenture of Rs. 10,00,000 (Rupees Ten Lakh only)
Principal Inflow*	July 13, 2023	Thursday	NA	9,98,354.4795
1 st Coupon	December 23, 2023	Saturday	163	60,000
2 nd Coupon	December 23, 2024	Monday	366	60,000
3 rd Coupon	June 19, 2025	Thursday	178	29,260
Principal Repayment including redemption premium	June 19, 2025	Thursday	NA	10,00,000

*Includes accrued interest

MANNER OF SETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the Indian Clearing Corporation Ltd (ICCL) by 10:30 am on T+1 day.
- The participants must ensure to do the funds pay-in from the same bank account which is updated by them in the EBP platform while placing the bids.
- The Designated Bank Accounts of ICCL are as under:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED
Name of Bank	ICICI Bank Ltd.
Name of Bank IFSC Code	ICICI Bank Ltd. ICIC0000106

Name of Bank	YES BANK
IFSC Code	YESB0CMSNOC
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

- In the event of the issue getting withdrawn, the funds refund would be initiated on T+1 day.
- In case of mismatch in the bank account details between biding platform and the bank account from which payment
 is done by the eligible investors, the payment would be returned back. Further, pay-in received from any other bank
 account may lead to cancellation of bid and consequent debarment of the bidder from accessing EBP Platform for
 30 days.
- Securities Settlement: Depositories will credit the securities to the demat account of the respective investor.

For HDB Financial Services Limited

Name: Jaykumar Shah Title: Chief Financial Officer Date: July 12, 2023 Encl: Due Diligence Certificate issued by the Debenture Trustee

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10

Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis July 12, 2023

IDBI Trusteeship Services Ltd. CIN : U65991MH2001GOI131154



Ref No. 1601/ ITSL/OPR/CL/2023-24/DEB/144 May 17, 2023

To, **Ms. Dipti Khandelwal** – Company Secretary **HDB Financial Services Limited** Ground Floor, Zenith House, Keshavrao Khadye Marg, Opposite Race Course, Mahalaxmi, Mumbai – 400034

Dear Madam,

Umbrella Consent to act as Debenture Trustee for Secured, Rated, Listed, Redeemable, Non-Convertible Debentures (NCDs) of Rs. 5000 crore to be issued in one or more tranches.

This is with reference to the e-mail dated 26.04.2023 from your company on appointment of IDBI Trusteeship Services Limited (ITSL) as Debenture Trustee for Secured, Rated, Listed, Redeemable, Non-Convertible Debentures (NCDs) of Rs. 5000 crores to be issued in one or more tranches.

In this connection, we confirm our acceptance to act as Debenture Trustee for the same, subject to the company agreeing the conditions as set out in Annexure - A.

We are also agreeable for inclusion of our name as trustees in the Company's offer document / disclosure document / listing application / any other document to be filed with SEBI / ROC / the Stock Exchange(s) or any other authority as required.

HDB Financial Services Limited. shall enter into Debenture Trustee Agreement for the said issue of the NCDs.

Thanking you,

Yours faithfully, For IDBI Trusteeship Services Limited



Authorised Signatory

Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis July 12, 2023



Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis July 12, 2023

ii. Series 2023 / 197 - Series 2021 A/1(FX)/175_INE756I07EB9 (Further Issuance II)_10



Authorised Signatory