Series 2023 / 196i. Series 2021 A/1(FX)/169 Option 3 INE756I07DX5 (Further Issuance I) 9 ii. Series 2023 A/1(FO)/196_1

Private and Confidential - For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis June 28, 2023



CIN: U65993GJ2007PLC051028 RBI Registration Number: N.01.00477 PAN Number: AABCH8761M

(Incorporated on June 4, 2007, in Ahmedabad, in the name of HDB Financial Services Limited a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial Company) Registered Office: Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009 Tel: +91 079-48914518 Corporate Office: Ground Floor, Zenith House, Keshavrao Khadye Marg, Opp. Race Course, Mahalaxmi, Mumbai -400034; Mob: 7045054829;

Fax: 022-49116666; Website: www.hdbfs.com;

Compliance Officer: Ms. Dipti Khandelwal, Contact details of Compliance Officer: 022-49116368

e-mail: compliance@hdbfs.com

Tranche Placement Memorandum for Series 2023 / 196 under Shelf Placement Memorandum dated June 22, 2023

Date: June 28, 2023

Type of Placement Memorandum: Private Placement

Private Placement of upto 15,000 (Fifteen Thousand Only) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Series 2023 / 196 Debentures") of the face value of Rs. 10,00,000 (Rupees Ten Lakh Only) each for cash aggregating upto Rs. 300,00,00,000 (Rupees Three Hundred Crores only) with Green Shoe Option of Rs. 1200,00,00,000 (Rupees One Thousand Two Hundred Crore Only) to retain total subscription upto Rs. 1500,00,00,000 (Rupees One Thousand Five Hundred Crore Only) issued under the Shelf Placement Memorandum dated June 22, 2023 as amended / supplemented from time to time.

Private Placement of upto 50,000 (Fifty Thousand Only) Secured, Rated, Listed, Redeemable Non-Convertible Debentures ("Series 2023 / 196 Debentures") of the face value of Rs. 1,00,000 (Rupees One Lakh Only) each for cash aggregating upto Rs. 300,00,00,000 (Rupees Three Hundred Crores only) with Green Shoe Option of Rs. 200,00,00,000 (Rupees Two Hundred Crore Only) to retain total subscription upto Rs. 500,00,00,000 (Rupees Five Hundred Crore Only) issued under the Shelf Placement Memorandum dated June 22, 2023 as amended / supplemented from time to

This Tranche Placement Memorandum is issued pursuant the terms of the Shelf Placement Memorandum dated June 22, 2023 All the terms, conditions, information and stipulations contained in the Shelf Placement Memorandum are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same. This Tranche Placement Memorandum must be read in conjunction with the Shelf Placement Memorandum and the Private Placement Offer Cum Application Letter. All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf

This Tranche Placement Memorandum contains details of this Tranche of private placement of Series 2023 / 196 Debentures and any material changes in the information provided in the Shelf Placement Memorandum and Addendum to Shelf Placement Memorandum, as set out herein. Accordingly, set out below are the updated particulars / changes in the particulars set out in the Shelf Placement Memorandum, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Placement Memorandum. All other particulars appearing in the Shelf Placement

The Issue does not form part of non-equity regulatory capital mentioned under Chapter V (Issuance and Listing of perpetual debt instruments, perpetual non-cumulative preference shares and similar instruments) of SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021. The face value of each Debenture issued on private placement basis under this Tranche Placement Memorandum shall be Rs. 10,00,000 (Rupees Ten Lakh Only) & Rs. 1,00,000 (Rupees One Lakh Only)

CREDIT RATING

Details of credit rating, along with the latest press release of the Credit Rating Agency in relation to the issue and declaration that the rating is valid as on the date of issuance and listing. Such press release shall not be older than

CARE Ratings Limited has assigned a "CARE AAA Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the captioned Issue. As per CARE and CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk. Investors may please note that the rating is not a recommendation to buy, sell or hold securities and investors should take their own decisions. The rating agency has the right to suspend, withdraw or revise the rating / outlook assigned to the Issue at any time, on the basis of new information or unavailability of information or other circumstances which the rating agency believes may have an

Date of Rating Letters: June 08, 2023 by CARE Ratings Limited and June 19, 2023 by CRISIL Ratings Limited Date of Press Release of Ratings: August 23, 2022 by CARE Ratings Limited and July 07, 2022 by CRISIL Ratings

Press Release and Rating Rationale: Please refer Annexure II

Declaration: The rating mentioned above are valid as on the date of issuance and listing.

SECTION I

UPDATED FINANCIAL INFORMATION

Any changes in Section F (Financial Information) of the Shelf Placement Memorandum:

1. Gross Debt: Equity Ratio of the Company

Before the Issue	F CO	
After the Issue	5.60	
Arter the issue	5.79	

- A columnar representation of the audited financial statements (i.e. Profit & Loss statement, Balance Sheet II. and Cash Flow statement) both on a standalone and consolidated basis for a period of three completed years which shall not be more than six months old from the issue opening date, as applicable.
- Unaudited financial information for stub period.

Listed issuers (whose debt securities or specified securities are listed on recognised stock exchange(s)) in compliance with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, may disclose unaudited financial information for the stub period in the format as prescribed therein with limited review report in the placement memorandum, as filed with the stock exchanges, instead of audited financial statements for stub period, subject to making necessary disclosures in this regard in placement memorandum including risk factors. Not Applicable

Standalone Audited Financial Statement

	nce Sheet ency: Indian Rupees in Crore)	Year ended March 31, 2023 (Audited)
-		(indica)
+	cial Assets	
	Cash and cash equivalents	395.9
(b)	Bank balances other than cash and cash equivalents	257.9
	Derivative financial instruments	165.3
	Trade receivables	65.7
111	Loans	66,382.6
-	Investments	1,243.2
(f) (Other financial assets	34.8
Sub tot	al	
Von-fin	ancial Assets	68,545.71
	Current tax assets (Net)	25.1
	Deferred tax assets (Net)	1,000.87
	roperty, plant and equipment	122.37
	apital work-in-progress	
	ther intangible assets	20.41
	ight of Use Assets	244.27
	ther financial assets	91.65
	ub total	1,504.68
JIALA	ASSETS	70,050.39
ABILIT	IES AND EQUITY	
bilities		
-	Liabilities	
1	de payables	
1		-
101	al outstanding dues of micro enterprises and small enterprises al outstanding dues of creditors other than micro enterprises and small	-
-	erprises of securities	291.84
		27,096.41
	rowings (other than debt securities)	24,227.80
11	ordinated liabilities	3,541.10
121	er financial liabilities	2,778,43
	vative financial instruments	
total		57,935.58

Non-Financial Liabilities	
(a) Current tax liabilities (net)	
(b) Provisions	41.97
(c) Other non-financial liabilities	368.96
Subtotal	266.91
quity	677.84
(a) Equity share capital	
(b) Other equity	791.40
ubtotal	10,645.57
	11,436.97
OTAL LIABILITIES AND EQUITY	
THE EQUIT	70,050.39

(Cui	rency	Loss statement Indian Rupees in Crore)	Quarter ended March 31, 2023 (Audited)	Year ended March 31, 2023
1	Re	venue from operations	(Addited)	(Audited)
1		Interest income	2381.69.	0.007
		Sale of services	623.67	8,927.7
		Other financial charges	187.58	2,633.9
		Net gain on fair value changes	27.54	756.4
		Net gain/(loss) on derecognized financial instruments	(0.31)	85.0
H	Tota	al Revenue from operations	3,220.17	12,402.88
11	Ехр	enses		
		Finance Costs	957.70	
		Impairment on financial instruments	268.00	3,511.92
		Employee Benefits Expenses	1020.89	1,330.40
		Depreciation, amortization and impairment		4,057.57
		Others expenses	31.53	111.84
	Tota	Expenses	208.85	763.75
			2486.97	9,775.48
III IV		t before tax (I-II) -	733.20	2 627 40
IV	-	xpense:		2,627.40
+	a	Current tax	67.34	621.30
-	b	Deferred tax	120.37	46.75
+	l otal	Tax expense	187.71	668.05
V	Net P	rofit for the period (III-IV)		
		()	545.49	1,959.35
/1	Other	Comprehensive Income (net of tax)	(9.44)	10.56

VII	Total Comprehensive Income (after tax) (V-VI)	536.05	1,969.91
VIII	Earnings per equity share		
	(a) Basic (in Rupees)		
	(b) Diluted (in Rupees)	6.89	24.78
	(c) Face value per share (in Rupees)	6.89	24.76
	per ditale (in Nupees)	10.00	10.00

Note: There was no auditor's qualification. Limited Review Report can be accessed at: Quarter 4 2022-23:

https://www.hdbfs.com/sites/default/files/debt/Audited-Financial-Results-under-Regulation-33-&-52-of-SEBI-(LODR)-for-the-quarter-and-year-ended-March-31-2023.pdf

Consolidated Unaudited Financial Statements

As on even date the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

(iii) Key Operational and Financial Parameters on a Consolidated and Standalone Basis:

For Financial Sector Entities: Standalone Basis (Amt in Crore)

<u>Particular</u>	March 3	r ended 31, 2023
Balance Sheet	(Revi	ewed)
Net Fixed assets		
Current assets		142.78
Non-current assets		26,618.53
Total assets		43,289.08
Non-Current Liabilities (including maturities of long-term borrowings and short-term borrowings)		70,050.39
Financial (borrowings, trade payables, and other financial liabilities)		25.054.77
Provisions		35,351.75
Deferred tax liabilities (net)		54.62
Other non-current liabilities		
Current Liabilities (including maturities of long-term borrowings)		467.57
Financial (borrowings, trade payables, and other financial liabilities)		
Provisions		19,805.40
Current tax liabilities (net)		314.34
Other current liabilities		41.97
Equity (equity and other equity)		2,577.77
Total equity and liabilities		11,436.97
		70,050.39
Profit and Loss Total revenue	Quarter e March 31, (Review	2023
	1.1011011	12,402.88
From operations		12,317.81
Other income		85.07

Total Expenses	
Total comprehensive income (total revenue- total expense)	9,775.
Profit / loss after tax	2,627.
Other comprehensive income	1,959.
Total Comprehensive income for the year	10.8
Earnings per equity share: (a) basic; and (b) diluted	1,969.9
Continuing operations (Basic) in Rs.	
Continuing operations (Diluted) in Rs.	24.7
Discontinued operations	24.7
Total Continuing and discontinued operations	
Cash Flow	1,969.9
Net cash generated from operating activities	
Net cash used in /generated from investing activities	(6,850.60
Net cash used in financing activities	973.7
Cash and cash equivalents	5,795.9
Balance as per statement of cash flows	477.2
Additional Information	395.9
Net worth	
Cash and Cash Equivalents	10,436.10
Current Investments	395.90
Assets Under Management	1,185.31
Off Balance Sheet Assets	70,084
otal Debts to Total assets	278.84
Debt Service Coverage Ratios	0.78
(Cash Profit after tax + interest paid) / interest paid]	N.A.
Iterest Expense	8,927.78
nterest expense	3,511.92
Cash Profit after tax + interest paid) / interest paid]	
rovisioning & Write-offs	N.A.
ad debts to Account receivable ratio	1,330.40
ross Stage 3 ratio (%)	N.A.
et Stage 3 ratio (%)	2.73%
er Capital Adequacy Ratio (%)	0.95%
er I Capital Adequacy Ratio (%)	15.91%
	4.14%

Key Operational and Financial Parameters on a Consolidated Basis:

As on even date the Issuer does not have any subsidiary. The standalone and consolidated financial information would be the same and the Financial Information as disclosed above shall apply.

IV. Any other changes

Any other changes in the information contained in the Shelf Placement Memorandum:

None

SECTION II

OTHER MATERIAL CHANGES

Any other material changes in the information contained in the Shelf Placement Memorandum:

Changes in Section E of the Shelf Placement Memorandum: 1.

A brief summary of the business/ activities of the Issuer and its subsidiaries with the details of branches / units and line of

(i) Overview of the Business:

The Issuer was incorporated in Ahmedabad on June 4, 2007, as a non-deposit taking Non-Banking Financial Company (NBFC) as defined under section 45-IA of the Reserve Bank of India Act, 1934 and is engaged in the business of financing. The Company has achieved a total income of Rs. 12,403 Crore and a net profit of Rs. 1,959 Crore for the year ended March 31, 2023 with total net worth of Rs. 10,436.10 Crore as at March 31, 2023. The Company is promoted by HDFC Bank Ltd. which has 94.84% shareholding in the Company as on March 31, 2023. The Company has been rated AAA/Stable by CARE and CRISIL for long term loans from banks. The Company's capital adequacy ratio as on March 31, 2023 was 20.05%, as against minimum regulatory requirement of 15% for non-deposit accepting NBFCs. The asset quality of the Company remains healthy with Gross Stage 3 ratio at 2.73% and Net Stage 3 ratio at 0.95% as on March 31, 2023. During the year ended March 2023, the Company has disbursed loans amounting to Rs. 44,802 Crore.

The Company has 1,492 branches in 1,054 cities in India as on March 31, 2023

The Company caters to the needs of India's increasingly affluent middle market. The requirements of medium, small and micro business enterprises which may be too small to be serviced by corporate lending institutions are also addressed by the Company through suitable products and services.

The Company does not have any subsidiaries as on date.

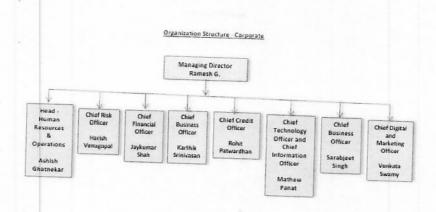
(ii) Brief Particulars of the management of the Company and the corporate structure

The Company is professionally managed by its Board of Directors, headed by Mr. G. Ramesh, Managing Director and Chief Executive Officer (MD & CEO). Following are the Key Senior Management:

- Mr. Ashish Ghatnekar, Head Human Resources & Operations
- Mr. Harish Venugopal, Chief Risk Officer
- Mr. Jaykumar P. Shah, Chief Financial Officer
- Mr. Karthik Srinivasan, Chief Business Officer
- Mr. Rohit Patwardhan, Chief Credit Officer
- Mr. Mathew Panat, Chief Technology Officer and Chief Information Officer
- Mr. Sarabjeet Singh, Chief Business Officer
- Mr. Venkata Swamy, Chief Digital and Marketing Officer

The Company has a qualified pool of employees.

The organisational chart of the Company is as set out below:



- II. Changes in Section G of the Shelf Placement Memorandum:
- a) Details of Share Capital as at Quarter ended, i.e. March 31, 2023: -

Share Capital	Amount
Authorised Share Capital	Rs. 10,01,55,00,000 comprising: 1,00,15,50,000 Equity Shares of Rs. 10/- each
Issued, Subscribed and Paid-up Share Capital Stribed and Subscribed and	Rs. 7,91,39,90,830 comprising:

Notes: Of the above issued, subscribed and paid-up share capital 75,05,96,670 equity shares are held by HDFC Bank Ltd., the Promoter of the Company.

b) Changes in its capital structure as at Quarter ended, i.e. March 31, 2023 for the last three years: -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023.

c) Equity Shares Capital History of the Company for the last 3 (three) years

				Form of Conside			Cumulative				
Date of Allotment	Allotment	No. Equity Shares	Of	Va lu e (R	ration (other than cash, etc)	Issue Price (Rs)	Natur e of allotm ent	No. Of Equity shares	Equity Share Capital (Rs)	Equity Share Premium (in Rs.)	Re-mark
13/9/2019	1,68,700		10 (Cash	Series 8C – 88/- Series 9B – 137/- Series 10A – 213/-	ESOS Exerci se	78,58,69,00 6	785,86,90,0 60	28,96,41,71,8 59	For cash on account of ESOP allotment	
11/12/2019	17,10,650	1	10 C	Cash	Series 9C – 137/- Series 10A – 213/- Series 10B – 213/-	ESOS Exerci se	78,75,79,65 6	78,75,79,65, 60	29,25,43,42,6 09	For cash on account of ESOP allotment	
18/11/2020	2,50,890	1	0 C	ash	Series 10B – 213/-	ESOS Exerci se	78,78,30,54 6	7,87,83,05,4 60	29,31,87,29,2 69	For cash on account of	

Series 2023 / 196-i. Series 2021 A/1(FX)/169_Option 3_INE756I07DX5 (Further Issuance I) _9 ii. Series 2023 A/1(FO)/196_1

			Fa Form				Cumulativ	ve		
Date (Allotment	No. Equity Shares	Of I	Va ration (u (other than (R cash, s) etc)	Issue (Rs)	Price	Natur e e o allotri ent	f No.	Of Equity Share Capital (F	Equity Sha Premium (in Rs.)	re Re-mar
				274/-						ESOP
07/12/2020	10,41,100	1	0 Cash	213/- Series 274/- Series 274/-	10C - 11A - 11B - 11C -	Exerci	78,88,71,64 6	7,88,87,16 60	29,53,03,53, ⁷ 69	allotment For ca on account ESOP allotment
25/02/2021	3,11,220	10) Cash	213/- Series 1 213/- Series 1 213/- Series 1 274/-	10A - 10B - 0C - 1A - 1B -	ESOS Exerci se	78,91,82,86 6	7,89,18,28, 60	6 29,60,64,76,2 49	For cas on account of ESOP allotment
16/03/2021	2,350	10	Cash	The state of the s	0C -	ESOS Exerci se	78,91,85,21 6	7,89,18,52,1 60	29,60,69,53,2 99	For cash on account of ESOP
26/11/2021	8,03,460	10	Cash	Series 10 213/- Series 11. 274/- Series 11. 274/- Series 12/ 300/-	A - B -	ESOS Exerci se	78,99,88,67 6	7,89,98,86,7 60	29,83,86,45,9 39	allotment For cash on account of ESOP allotment
7/03/2022	4,51,355	10	Cash	Series 110 274/- Series 12/ 300/-	A - 8 3 -		79,04,40,03 1	7,90,44,00,3 10	29,97,32,76,8 89	For cash on account of ESOP allotment
2/08/2022	76,660	10	Cash	Series 11B 274/- Series 11C 274/- Series 12B 300/- Series 13A 348/-	- S	ESOS 7 Exerci 1 e	9,05,16,69	7,90,51,66,9	29	For cash on account of ESOP allotment

				Form of					Cumulativ	/e			
Date o Allotment	f No. Equity Shares	Of	Va lu e (R	Conside ration (other than cash, etc)	Issue (Rs)		ice	Natur e of allotm ent	No.	Of	Equity Share Capital (Rs)	Equity Shar Premium (in Rs.)	e Re-mark
10/00/0000					Series 348/- Series 348/-	13B 13C							
19/09/2022 07/12/2022	29,600			Cash	348/-		-	ESOS Exerci se	79,05,46,29 1	9	7,90,54,62,9 10	30,00,63,79,0 29	For cas on account of ESOP allotment
	6,20,228	10	0 C		Series 274/- Series 300/- Series 300/- Series 348/- Series 433/-	11C - 12A - 12B - 13A - 13C - 14A -	-	ESOS Exerci se	79,11,66,51 9		791,16,65,1 90	30,22,15,01,7 63	For cash on account of ESOF allotment
28/12/2022	3,000	10	Ca	ish .	Series 300/- Series 433/- Series 433/-	12B - 14A - 14B - 14C -	S		79,11,69,51 9		791,16,95,1 00	30,22,26,75,0	For cash on account of ESOP allotment
3/03/2023	2,29,564	10	Cas	sh 33 3 3 3 3 4 5 5 5 6 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Series 300/- Series 348/- Series 48/- Series 09/-	12B - 13A - 13B - 13AA- 4A -	E:	xerci 3	79,13,99,08 3	7:30	91,39,90,8	17,98,09,95,3 56	For cash on account of ESOP allotment

d) Details of any Acquisition or Amalgamation in the last 1 year:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023.

e) Details of any Reorganization or Reconstruction in the last 1 year:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023.

Details of the shareholding of the Company as at Quarter ended, i.e. March 31, 2023 as per the format specified under f)

Sr. No.	· writioului	No. of equity shares held	No. of shares held	Total Shareholding as % o
1	HDFC Bank Limited		in demat form	total no. of equity shares
2	Others	75,05,96,670	75,05,96,670	94.84%
1001	hares pledged or encumb	4,08,02,413	4.08.02.413	5.16%

Notes: - Shares pledged or encumbered by the promoters (if any): Not Applicable

g) List of top 10 holders of equity shares as at Quarter ended, i.e. March 31, 2023:

Sr. No.	Name and category of Shareholder	Total No of Equity Shares	No. of shares in Demat form	Total Shareholding as % of total no of equity
	HDFC Bank Limited (Promoter)	75,05,96,670	75,05,96,670	shares 94.84
2	HDB Employee Welfare Trust (Through its Trustees) (Trust)	26,18,699	26,18,699	0.33
3	HDBFS Employees Welfare Trust (Through its Trustees) (Trust)	19,22,062	19,22,062	0.24
4	PI Opportunities Fund I (Alternate Investment Fund)	11,00,000	11,00,000	0.14
5	Gouri Vinod Yennemedi (Individual)	8,50,000	8,50,000	0.11
3	Ramesh G. (Director)	7,70,500	7,70,500	0.10
	Sangeeta Paresh Sukthankar (Individual)	5,51,078	5,51,078	0.07
	Rohit Sudhir Patwardhan (Individual)	4,10,899	4,10,899	0.05
	Huzaan Kaizad Bharucha (Individual)	3,90,000	3,90,000	0.05
0	Saroja Subramanian (Individual)	3,51,693	3,51,693	0.04

Details of the current directors of the Company as on date:

Name, Designation and DIN	Age (in years)	Address	Date of Appointment	Details of other directorship	Whether Wilful
Mr. Arijit Basu Part-Time Non-Executive Chairman and Additional Independent Director DIN – 06907779	62	Om Ratan Bldg, 7th Floor, 70, Sir Pochkhanwala Road, Mumbai - 400018	31-05-2023	Peerless Hospitex Hospital and Research Center Limited Prudential PLC	No No
Mr. Venkatraman Srinivasan, Independent Director DIN - 00246012	64	73, Keshav Smruti, 8B, Veer Savarkar Marg, Shivaji Park, Mumbai- 400028	12.03.2015	National Payment Corporation of India Fairchem Organics Limited TATA Coffee Limited Mahanagar Gas	No

Ms. Smita Affinwalla,	60			Limited 5. UTI Trustee Company Private Limited 6. Eimco Elecon (India) Ltd.	
Independent Director DIN - 07106628		7A, A Block, 3 rd Floor, Khalakdina Terrace, August Kranti Marg, Mumbai- 400 036		Avameh Consulting Private Limited Illuminos Consulting Private Limited	
Mr. Ramesh G., Managing Director and Chief Executive Officer DIN - 05291597	53	C - 101, Ashok Gardens, Tokersey Jivraj Road, Sewree, Mumbai 400015	01.07.2012	Nil	No
Dr. Amla Samanta, independent Director DIN - 00758883	68	13, Meera Baug, Talmiki Road, Santacruz West, Mumbai - 400054–	01.05.2019	HDFC Securities Limited Samanta Movies Private Limited Shakti Cine Studio Pyt. Ltd.	No
/iswanathan, ndependent Director		1502 Godrej Serenity, Deonar, Mumbai – 400088	24.07.2019	Nil	No
Ms. Arundhati Mech ndependent Director NN – 09177619		Gr-B, Glenmore Apartment, Sriram Nagar, North Street, Alwarpet, Chennai – 600018	11.02.2022	Shivalik Small Finance Bank Limited	No

i) Details of change in directors since last three years:

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

Following details regarding the auditors of the Company:

Name and Address	Date of appointment	Remarks (viz. reasons for change etc.)
M/s. KKC & Associates LLP (formerly known as M/s Khimji Kunverji & Co. LLP) Level-19, Sunshine Tower, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400013		M/s. B S R & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RB guidelines w.e.f. July 16, 2021
M/s B. K. Khare & Co. 706/708, Sharda Chambers, New Marine Lines, 7umbai – 400020	September 18, 2021	M/s. B S R & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021

k) Details of change in auditor since last three years:

SI No.		Date of appointment /resignation	Date of cessation (in case of resignation)	Remarks (viz. reasons fo change etc.)
2	M/s. B S R & CO. LLP Lodha Excelus, 1st Floor, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai – 400011 M/s. KKC & Associates LLP (formed)	May 30, 2013	July 16, 2021	Ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021
	M/s. KKC & Associates LLP (formerl known as M/s Khimji Kunverji & CoLLP) Level-19, Sunshine Tower,, Senapati Bapat Marg,, Eiphinstone Road,, Mumbai, Maharashtra 400013	ySeptember 18, 2021	Not applicable	M/s. BSR & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021
	M/s B. K. Khare & Co. 706/708, Sharda Chambers, New Marine Lines, Mumbai – 400020	September 18, 2021	Not applicable	M/s. BSR & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021

Details of the following liabilities of the Issuer, as at Quarter ended, i.e. March 31, 2023 or if available, a later date:

i) Details of Outstanding Secured Loan Facilities

Lender's name	Type of Facility	Amount Sanctioned (Rs. in Crore)	Principal Amount Outstanding (Rs. in Crore)	Security	Repayment Date / Schedule
Axis Bank	Term Loan	500.00	493.97	Deal D. L.	
Bank of Baroda	Term Loan	1,000.00		Book Debt	Bullet repayment
Bank of India	Term Loan		600.00	Book Debt	Quarterly repayment
Canara Bank		1,000.00	199.96	Book Debt	Quarterly repayment
Central Bank Of India	Term Loan	4000.00	1541.22	Book Debt	Quarterly repayment
	Term Loan	1,150.00	480.26	Book Debt	Quarterly repayment
CSB Bank	Term Loan	240.00	200.00	Book Debt	
CTBC Bank	Term Loan	75.00	67.50	Book Debt	Quarterly Repayment
Dhanlaxmi Bank	Term Loan	60.00	60.00		Quarterly Repayment
Federal Bank	Term Loan	750.00		Book Debt	Yearly Repayment
HDFC Bank	Term Loan		165.37	Book Debt	Quarterly repayment
HSBC Bank	Term Loan	12,500.00	7,082.45	Book Debt	Quarterly repayment
CICI Bank		3000.00	2,189.98	Book Debt	Quarterly repayment
	Term Loan	800.00	75.00	Book Debt	Quarterly repayment
ndusInd Bank	Term Loan	1700.00	1472.49	Book Debt	
ndian Bank	Term Loan	1500.00	1000.00	Book Debt	Quarterly repayment
DBI Bank	Term Loan	200.00			Half Yearly Repayment
	Tomi Loan	300.00	300.00	Book Debt	Quarterly Repayment

Jammu & Kashmir Bank	Term Loan	550.00	379.79	Book Debt	Quarterly repayment
JP Morgan Bank Chase NA	Term Loan	700.00	700.00	Book Debt	Bullet repayment
Kotak Mahindra Bank	Term Loan	950.00	217.00	5 . 5	
Union Bank Of India	Term Loan		317.86	Book Debt	Yearly Repayment
Punjab National Bank	Term Loan	3500.00	2633.33	Book Debt	Quarterly repayment
Bank of Baroda- IFSC		2000.00	1502.68	Book Debt	Quarterly repayment
Banking Unit; The Hongkong And Shanghai Banking Corporation Limited; State Bank of India - New York Branch; Punjab National Bank - Hong kong Branch; BDO Unibank Inc, Singapore Branch; UCO Bank, Singapore	External Commercial Borrowing	1,732.36	1,732.36	Book Debt	Bullet payment

Details of Outstanding Unsecured Loan Facilities: ii)

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

Details of Outstanding Non-Convertible Securities: iii)

Series	ISIN	Tenor/ Period of maturity	Coupon %	Amount issued (Rs. In Crore)	Date of allotment	Redemption date / schedule
Series 2019 / 139 - Series 2019 A/1(FX)/PP/139	INE756107EH6	3653	8.0500	1500	08-08-2019	08-08-2029
Series 2019 / 141 - Series 2019 A/1(FX)/141	INE756107CU3	1827	8.0500	280	28-08-2019	28-08-2024
Series 2020 / 150 - Series 2020 A/1(FX)/150	INE756I07DA3	1155	7.0900	380	17-02-2020	17-04-2023
Series 2020 / 151 - Series 2020 A/1(FX)/150_INE756I07DA3 (Further Issuance I)	INE756I07DA3	1140	7.0900	50	03-03-2020	17-04-2023
Series 2020 / 152 - Series 2020 A/1(FX)/152	INE756I07DC9	1157	7.3000	1200	28-04-2020	29-06-2023
Series 2020 / 153 - Series 2020 A/1(FX)/153 Option 1	INE756I07DE5	1157	7.2871	1300	26-05-2020	27-07-2023
Series 2020 / 153 - Series 2020 A/1(FX)/153_Option 2	INE756107DD7	1185	7.2834	700	26-05-2020	24-08-2023
Series 2020 / 154- Series 2020 A/1(FX)/154	INE756I07DG0	1224	6.6835	875	19-06-2020	26-10-2023
Series 2020 / 155 - Series 2020 A/1(FX)/155	INE756107DH8	1021	5.7400	500	07-08-2020	25-05-2023
Series 2020 / 156 - Series 2020 V1(FX)/150_INE756I07DA3 Further Issuance II)	INE756107DA3	958	7.0900	350	01-09-2020	17-04-2023
Series 2020 / 160 - Series 2020 V1(FX)/160	INE756107DL0	1078	5.0800	950	15-12-2020	28-11-2023
eries 2021 / 162 - Series 2021 /1(FX)/162	INE756107DM8	1065	6.0451	1200	25-03-2021	23-02-2024

Series 2021 / 163- Series 2021 A/0(ZC)/163	INE756I07DN6	1092	Zero Coupon (xirr-5.85	425	30-04-2021	26-04-2024
Series 2021 / 164- Series 2021 A/1(FX)/164	INE756107DO4	1096	5.7500	1200	28-05-2021	28-05-2024
Series 2021 / 165- Series 2021 A/1(FO)/165	INE756I07DP1	1095	Linked to 3 Months TBILL (FBIL) rate plus spread of 135 bps		22-06-2021	21-06-2024
Series 2021 / 166 - Series 2021 A/0(ZC)/166	INE756107DQ9	784	5.1800	323	15-07-2021	07-09-2023
Series 2021 / 167- Series 2021 A/1(FO)/167	INE756107DR7	1095	Linked to 3 Months TBILL (FBIL) rate plus spread of 127 bps	750	03-08-2021	02-08-2024
Series 2021 / 168- Series 2020 A/1(FX)/154_INE756I07DG0 (Further Issuance I)	INE756107DG0	792	6.6835	250	25-08-2021	26-10-2023
Series 2021 / 168- Series 2021 A/1(FX)/168	INE756I07DT3	1157	5.7000	800	25-08-2021	25-10-2024
Series 2021 / 169 -Series 2021 A/1(FX)/169_Option 1	INE756I07DV9	1096	5.4900	150	13-09-2021	13-09-2024
Series 2021 / 169 -Series 2021 A/0(ZC)/169 Option 2	INE756I07DW7	1747	Zero Coupon	130	13-09-2021	26-06-2026
Series 2021 / 169 -Series 2021 /1(FX)/169_Option 3	INE756I07DX5	1824	(xirr-6.35) 6.3500	500	13-09-2021	11-09-2026
eries 2021 / 170- Series 2021 /1(FX)/169_Option _INE756107DX5 (Further Issuance	INE756107DX5	1815	6.3500	560	22-09-2021	11-09-2026
eries 2021 / 171- Series 2021 (0(ZC)/171	INE756107DY3	1035	Zero Coupon (xirr-5.49)	250	29-09-2021	30-07-2024
eries 2021 / 172 - Series 2021 1(FX)/172	INE756I07DZ0	1094	5.7500	500	10-11-2021	08-11-2024
ries 2021 / 173 - Series 2021 1(FX)/172 INE756I07DZ0 urther Issuance I)	INE756I07DZ0	1078	5.7500	775	26-11-2021	08-11-2024
ries 2021 / 174 - Series 2021 1(FX)/174	INE756I07EA1	771	5.4200	100	07-12-2021	17-01-2024
ries 2021 / 175 - Series 2021 I(FX)/175	INE756I07EB9	1274	6.0000	200	23-12-2021	19-06-2025
ries 2022 / 176 - Series 2021 (FX)/174_INE756I07EA1 rrther Issuance I)	INE756I07EA1	755	5.4200	200	23-02-2022	17-01-2024
ries 2022 / 176- Series 2022 (ZC)/176	INE756I07EC7	1096	Zero Coupon (xirr-5.75)	120	23-02-2022	19-03-2024

Series 2022 / 177 - Series 2022 A/1(FX)/177	INE756107ED5	1096	6.3000	400	17-03-2022	17-03-202
Series 2022 / 178 - Series 2021	11/15-15-15-15-15-15-15-15-15-15-15-15-15-1					
A/0(ZC)/163_INE756I07DN6 (Further Issuance I)	INE756107DN6	730	Zero Coupon (xirr-6.31	523	27-04-2022	26-04-202
Series 2022 / 179 - Series 2021 A/1(FX)/174_INE756I07EA1 (Further Issuance II)	INE756107EA1	601	5.4200	750	26-05-2022	17-01-202
Series 2022 / 179 - Series 2022 A/0(ZC)/176_INE756I07EC7 (Further Issuance I)	INE756107EC7	663	Zero Coupon (xirr-7.15)	90	26-05-2022	19-03-2024
Series 2022 / 180 - Series 2021 A/1(FX)/168_INE756I07DT3 (Further Issuance I)	INE756I07DT3	875	5.7000	130	03-06-2022	25-10-2024
Series 2022 / 180 - Series 2022 A/1(FX)/180	INE756107EE3	966	7.4900	350	03-06-2022	24-06-2025
Series 2022 / 181 - Series 2022 A/0(ZC)/181_Option 1	INE756I07EF0	1096	Zero Coupon (xirr-7.70)	330	07-07-2022	07-07-2025
Series 2022 / 181 - Series 2022 A/1(FX)/181_Option 2	INE756107EG8	1131	7.7000	125	07-07-2022	11-08-2025
Series 2022 / 182 - Series 2022 V1(FX)/182	INE756107E14	1131	7.5000	891	19-08-2022	23-09-2025
Series 2022 / 183 - Series 2022 V1(FX)/183	INE756107EJ2	1824	7.6000	325	12-09-2022	10-09-2027
eries 2022 / 184 - Series 2022 /0(ZC)/181_Option INE756I07EF0 (Further Issuance	INE756107EF0	1013	Zero Coupon (xirr-7.60)	80	28-09-2022	07-07-2025
ories 2022 / 185 - Series 2022 0(ZC)/181_Option INE756I07EF0 (Further Issuance	INE756I07EF0	997	Zero Coupon (xirr -7.90)	57	14-10-2022	07-07-2025
eries 2022 / 185 - Series 2022 1(FX)/182_INE756I07EI4 urther Issuance I)	INE756107E14	1075	7.5000	45	14-10-2022	23-09-2025
ries 2022 / 186 - Series 2022 (ZC)/186_Option 1	INE756107EK0	1176	Zero Coupon (xirr-8.06)	250	25-10-2022	13-01-2026
ries 2022 / 186 - Series 2022 (FX)/186_Option 2	INE756107EL8	1219	8.0400	810	25-10-2022	25-02-2026
ies 2022 / 187 - Series 2022 (ZC)/186_Option NE756107EK0 (Further Issuance	INE756I07EK0	1153	Zero Coupon (xirr-8.05)	200	17-11-2022	13-01-2026

Series 2022 / 187 - Series 2022 INE756107EL8 1196 8.0400 650 A/1(FX)/186_Option 17-11-2022 25-02-2026 2_INE756I07EL8 (Further Issuance Series 2022 / 187 - Series 2022 INE756107EM6 1096 7.9600 260 A/1(FX)/187 17-11-2022 17-11-2025 Series 2022 / 188 - Series 2022 INE756I07EK0 1119 Zero 85 A/0(ZC)/186_Option 21-12-2022 13-01-2026 Coupon INE756107EK0 (Further Issuance (xirr -7.85) Series 2022 / 188 - Series 2022 INE756I07EN4 1301 7.8400 185 A/1(FX)/188 21-12-2022 14-07-2026 Series 2023 / 189 - Series 2022 INE756107EK0 1093 Zero 510 A/0(ZC)/186_Option 16-01-2023 13-01-2026 Coupon 1 INE756I07EK0 (Further Issuance (xirr-8.00) Series 2023 / 189 - Series 2023 INE756107EO2 7.9900 1155 1776 A/1(FX)/189 16-01-2023 16-03-2026 Series 2023 / 190 - Series 2023 INE756I07EP9 1149 8.0736 244 A/1(FX)/190 23-02-2023 17-04-2026 Series 2023 / 191 - Series 2023 INE756107ER5 1131 8.3774 610 A/1(FX)/191_Option 1 20-03-2023 24-04-2026 Series 2023 / 191 - Series 2023 INE756107EQ7 1824 Zero 323.18 A/0(ZC)/191_Option 2 20-03-2023 17-03-2028 Coupon (xirr-8.31) Series 2020 A/0(ML)/4 INE756I07DF2 1071 If Final 236.1 02-06-2020 09-05-2023 Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level: 7.4273% p.a. (XIRR 6.95% p.a.)

Series 2021 / 5- Series 2021 A/0(ML)/5	INE756107DS5	761	If Final Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level > 25% of Initial Fixing Level: 5.1358% p.a. (XIRR 5.00% p.a.)	100	04-08-2021	04-09-2023
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Details of Subordinated Bonds:

Series 2013 I/1/4	ISIN	Tenor/ Period of maturity		Amount issued (Rs. In Crore)	Date of allotment	Redemption date/ Schedule
	INE756I08041	120 months	10.20	100	18-10-2013	17-10-2023
Series 2013 I/1/5	INE756I08058	120 months	10.05	50	20-12-2013	20-12-2023
Series 2013 I/1/6	INE756108066	120 months	10.19	80	18-03-2014	
Series 2014 I/1/7	INE756I08074	120 months	9.70	200	-	18-03-2024
Series 2014 I/1/8	INE756I08082	10 years	9.55	100	20-06-2014	20-06-2024
Series 2014 I/1/9	INE756I08090	3651 days	9.55	200	13-11-2014	13-11-2024
Series 2016 I/1/10	INE756I08108	3652 days	8.79		17-11-2014	15-11-2024
Series 2016 I/1/11	INE756I08116	3650 days		220	22-07-2016	22-07-2026
Series 2018 I/1/12	INE756I08124	4	8.05	170	06-12-2016	04-12-2026
Series 2018 I/1/13	INE756I08132	3652 days	8.42	150	01-02-2018	01-02-2028
Series 2018 I/1/14		3652 days	8.45	130	21-02-2018	21-02-2028
Series 2018 I/1/15	INE756I08140	3653 days	9.05	250	27-07-2018	27-07-2028
	INE756I08173	3653 days	9.70	350	15-11-2018	15-11-2028
Series 2019 I/1/16	INE756I08181	3653 days	8.85	315	07-06-2019	07-06-2029
Series 2020 / 17 - Series 2019 /1/16_INE756I08181 (Further Issuance I)	INE756I08181	3422 days	8.85	228.5	24-01-2020	07-06-2029
Series 2020 / 18 - Series 2020 I/1/18	INE756I08215	3651 days	7.35	356.5	02-11-2020	01-11-2030

Details of Perpetual Debt Instruments: Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

i. List of top 10 holders of non-convertible securities in terms of value (in cumulative basis)

Sr. No.	Name of holders of Non- convertible securities holder	Amount	% of total NCS
1	HDFC Bank Ltd	(Rs. in	outstanding
2	State Bank of India	4,155.00	15.56
3	WIPRO Limited	2,500.00	8.45
		1,413.00	4.78
4	HDFC Life Insurance Company	1,031.60	
5	Axis Bank Limited	The second secon	3.21
6	Kotak Mahindra Mutual Fund	950.00	3.21
7	ICICI De la circa initiali Fund	950.00	2.39
	ICICI Prudential Mutual Fund	833.00	2.15
3	Aditya Birla Mutual Fund	770.00	
)	Axis Mutual Fund	770.00	1.86
0	Poisi Alling Life	743.30	1.66
U	Bajaj Allianz Life Insurance Company	740.00	1.59

ii. Details of outstanding Commercial Paper as at the end of the last quarter in the following format: -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iii. Details of the Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures / Preference Shares): -

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iv. Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 3 years including the

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

v. Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the non-convertible securities.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

vi. Any litigation or legal action pending or taken by a Government Department or a statutory body during the last three years immediately preceding the year of the issue of the Shelf Placement Memorandum against the promoter of the Company.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

vii. Details of default and non-payment of statutory dues

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

viii. The names of the debenture trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given its consent for appointment along with the copy of the consent letter from the debenture trustee.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

ix. If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.

Same as mentioned in Shelf Placement Memorandum dated June 22, 2023

iv) Changes in Section I of the Shelf Placement Memorandum:

Disclosure of latest ALM statements to stock exchange:

https://www.hdbfs.com/sites/default/files/debt/ALM-Statement-for-May-2023.pdf

v) Changes in Annexure VII of the Shelf Placement Memorandum:

The number of persons to whom allotment on preferential basis/private placement/ rights issue has already been made during the year, in terms of number of securities as well as price

Type of security	Nature of Issue	Number of Investors	No of Securities	Issue Price (In Rs.)
Non-Convertible Debenture	Private Placement	10	13000	9,90,600.00
Non-Convertible Debenture	Private Placement	11	150000	1,00,300.50
Non-Convertible Debenture	Private Placement	5	5850	9,94,659.00
Non-Convertible Debenture	Private Placement	9	6000	9,73,099.00
Non-Convertible Debenture	Private Placement	6	40000	1,01,073.40
Non-Convertible Debenture	Private Placement	13	6150	9,64,755.00

The pre-issue and post issue shareholding pattern of the company (as on March 31, 2023)

Sr.		Pre-issue	ssue	P	ost-issue	
No	Catagoni	No. of shares held	(%) of shareholding	No. of shares	(%) of shareholding	
Α	Promoters' holding			held		
1	Indian					
	Individual					
	Bodies Corporate	75,05,96,670	94.84	The shareholding pattern of the Company shall remain unchanged after the Issue. The		
	Sub-total	75,05,96,670	94.84			
2	Foreign promoters	-	-			
	Sub-total (A)	75,05,96,670	94.84	Debentures being non-		
В	Non- promoters' holding			convertible, there will be no change in the paid-up capital due to conversion and there will be no change in the balance of the share premium account.		
1	Institutional Investors	11,16,607	0.14			
	Non- Institutional Investors		-			
	Private Corporate Bodies	11 18,172	0.14			

Series 2023 / 196-i. Series 2021 A/1(FX)/169 Option 3 INE756I07DX5 (Further Issuance I) 9 ii. Series 2023 A/1(FO)/196 1

Private and Confidential – For Private Circulation Only
Tranche Placement Memorandum for Issue of
Secured Rated Listed Redeemable Non-Convertible Debentures
on a Private Placement Basis
June 28, 2023

Dire and relat	1,5,500	0.10
India publi	0.04.10.313	4.60
Othe (inclu Non- resid- India	ing ing	0.18
Sub-t (B)	al 4,08,02,413	5.16
GRAI TOTA		100.0

SUMMARY TERM SHEET

Series 2023 / 196 - Series 2021 A/1(FX)/169_Option 3_INE756I07DX5 (Further Issuance I)

Series 2023 / 196 - Series 2023 A/1(FO)/196

Security Name (Name of non-convertible secu- which includes (Coupon / divided Issuer Name and mand year) e.g. 8.70% XXX 20	A/1(FX)/169_Option
Issuer	HDB Financial Services Limited
Type of Instrument	Secured, Rated, Listed, Redeemable, Non-convertible Debentures.
Nature of Instrument	Secured Secured, Nedeel Mable, Non-convertible Debentures.
Seniority	Senior
Mode of Issue	Private placement
Eligible Investors Details of Arrangers (if an	Please refer paragraph "Who can apply" of the Shelf Placement Memorandum dated June 22
	Regd. Address: 501 - B, First International Financial Centre, Plot No. C - 54 & 55, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400098 Corporate Address: NIL Name of contact person: Mr. Saurabh Batra E-mail: Saurabh.batra@isecpd.com Fax: NIL Tel No: +91 9987763111(M) 022 6637 7150 Website: www.icicisecuritiespd.com
Anchor Portion Details	NA .
Listing	The Series 2023/196 Debentures is proposed to be listed on the Wholesale Debt Market (WDM) Segment of the BSE Ltd within the timelines permitted under Applicable Law including such timelines as prescribed under SEBI Circular dated November 30, 2022 (bearing reference no. SEBI/HO/DDHS_Div1/P/CIR/2022/167). BSE has given its in-principle approval to list the NCDs issued under this Tranche in terms of the Shelf Placement Memorandum <i>vide</i> its letter dated Tuesday, May 23, 2023. In accordance with the SEBI Debt Listing Regulations, in case of a delay by the Company in listing this Tranche Debentures beyond such timelines as permitted under Applicable Law including the timelines as prescribed under SEBI Circular dated November 30, 2022 (bearing reference no. SEBI/HO/DDHS_Div1/P/CIR/2022/167), the Company shall make payment to the Debenture Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed CARE Ratings Ltd. he accordance with the listing of such Tranche Debentures.
Rating of the Instrument	CARE Ratings Ltd. has assigned a "CARE AAA; Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook), to the long term Non-Convertible Debenture issue programme aggregating upto Rs. 5,000 Crore, of the Company. Instruments with this rating are considered to have high degree of safety regarding timely servicing of financial obligations. Such instruments
ssue Size	The aggregate size of the Issue is for upto Rs. 2000,00,00,000 (Rupees Two Thousand Crore only) under the Shelf Placement Memorandum dated June 22, 2023 forms a part of the overall

	Series 2023 / 196-		
i.	Series 2021 A/1(FX)/169	Option 3	INF756I07DV6
	(i utilier issuance i) 9		
ii.	Series 2023 A/1(FO)/196	1	

	Out of which this Issue of Series 2023/199 Six Hundred Crore Only) with Green Sho Thousand Four Hundred Crore Only) to (Rupees Two Thousand Crore only) in the Green Shoe Option' below	Debentures is for upto Rs. 600,00,000 (Rupees Five Thousand Debentures is for upto Rs. 600,00,00,000 (Rupees One Option of upto Rs.1400,00,00,000 (Rupees One retain total subscription upto Rs. 2000,00,00,000 manner as specified in the Section 'Base Issue and	
Option to reta oversubscription (Amount)	Yes, Green Shoe Option of upto Rs.1400,00 Only)	,00,000 (Rupees One Thousand Four Hundred Crore	
Past Issue History	Series 2021 / 169 - Series 2021 A/1(FX)/169_Option 3: Rs. 500,00,00,000 (Rupees Five Hundred Crore Only) allotted on Monday, September 13, 2021	Series 2023 / 196 - Series 2023 A/1(FO)/196: NA	
Base Issue and Green Sho Option	Rs. 300,00,00,000 (Rupees Three Hundre Crore Only) with Green Shoe Option of up Rs.1200,00,00,000 (Rupees One Thousa Two Hundred Crore Only) to retain to subscription upto Rs. 1500,00,00,000 (Rupee One Thousand Five Hundred Crore only)	Crore Only) with Green Shoe Option of upti Rs. 200,00,00,000 (Rupees Two Hundred	
Minimum Subscription	Rs. 1,00,00,000 (Rupees One Crore Only) i. 100 Debentures	e. Rs. 1,00,00,000 (Rupees One Crore Only) i.e.	
Objects of the Issue / Purpose for which there is requirement of funds The proceeds of the Issue comprising of this Tranche would be utilised by the Company alia, for disbursements of loans to borrowers, refinancing existing borrowings/ repayrements of the Issue will be utilized as per the section "Utilisation of the Proceeds of the Issue will be utilized as per the section "Utilisation of the Proceeds of the Issue will be utilized as per the section "Utilisation of the Proceeds of the Issue will be utilized as per the section "Utilisation of the Proceeds of the Issue will be utilized as per the section "Utilisation of the Proceeds of the Issue comprising of this Tranche would be utilised by the Company existing borrowings, and for general corporate purposes of the Company.			
Details of the utilization of the Proceeds. (The Issuer shall provide granular disclosures in their	Purpose	unds raised through the Issue as mentioned below: Percentage of fund raised	
placement memorandum, with regards to the "Object of the Issue" including the	For disbursements of loans to	(%) Upto 100	
percentage of the issue proceeds earmarked for each	For refinancing existing borrowings/ repayment of existing borrowings	Upto 75	
of the "object of the issue".)	For general corporate purposes	Upto 50	
	Further, pending utilisation, the issue proceed from time to time in the ordinary course of bu units, etc.	ordance with RBI regulations on Bank Finance to s may be utilized / invested as may be approved siness, in fixed deposits with banks, mutual fund	
n case the Issuer is a NBFC and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the following format:	The proceeds of the Issue will not be utilised for	or providing loans to any group company.	
Consolidation of ISINs	The Company shall have the right/shall be entitled to add additional securities (for such additional amounts as may be issued by the Company from time to time) to the existing ISINs from time to accordance with the terms as set out in the Shelf Placement Memorandum and under Applicable Law.		
nterest/Coupon Rate	6.3500% (XIRR – 8.0400%)	168 bps spread over the Benchmark	

	Series 2021 / 169 - Series 2021 A/1(FX)/169_Option 3:	Series 2023 / 196 - Series 2023 A/1(FO)/196:	
Discount	At Par	Debenture. At Par	
Redemption Amount	Rs. 10,00,000 (Rupees Ten Lakh Only) per Debenture.	Friday, May 08, 2026 Rs.1,00,000 (Rupees One Lakh Only) per	
Redemption Date	Friday, September 11, 2026	i.e. June 30, 2023	
enor of the current issuance	1169 days from the deemed date of allotment i.e. June 30, 2023	1043 days from the deemed date of allotment i.e. June 30, 2023	
	Series 2021 / 169 - Series 2021 A/1(FX)/169_Option 3: 1824 days from the deemed date of allotment i.e. Monday, September 13, 2021 Series 2023 / 196 - Series 2023 A/1(FO)/196: NA		
「enor (Past Issuance)	defaulted amount together with the delay penal. Where the Company fails to execute the trust do Act, the Company shall also pay interest of 2% specified by SEBI to the Tranche Debenture Hoexecution of the Trust Deed.	on an interest of 2% (Two Percent) per annum over y the Company for the defaulting period until the ty is paid. eed within the period specified in the Companies (Two Percent) per annum or such other rate, as olders, over and above the Coupon Rate, till the	
Default Interest Rate	Debentures on the respective due dates, additionand above the Coupon Rate shall be payable by	d/ or redemption of the principal amount of the onal interest of 2% (Two Percent) per annum over	
Interest on Application Money	of the Income Tax Act, 1961, or any other st applicable) will be paid to the applicants on th for the period starting from and including the Issuer's bank account up to one day prior to the	at to deduction of income tax under the provisions atutory modification or re-enactment thereof, as e application money for the Tranche Debentures date of realization of application money in the	
Day Count Basis	Actual/ Actual	GOOTHOWS,	
		date. Subsequent interest payments are to be calculated in similar manner between coupor payments dates as per the illustration in the cash flows.	
Process of computing Interest payment	g NA	The Interest payment is calculated on dai basis based on prevailing benchmark rate i.e RBI REPO plus spread on the outstandin issue amount from the Pay-in until first coupo payment date and paid on coupon payment	
Coupon Reset Proces (including rates, spread effective date, interest rat cap and floor etc.).		Pursuant to change in repo rate on T+1 basi Reset of Coupon as per RBI REF maintaining spread of 168 bps over the Benchmark	
Coupon Type	Fixed	Floating rate linked to repo which will reset	
Coupon Payment Dates	Payable Annually Wednesday, September 13, 2023 Friday, September 13, 2024 Saturday, September 13, 2025 & on maturity i.e. Friday, September 11, 2026	Payable Annually Sunday, June 30, 2024 Monday, June 30, 2025 & on maturity i.e. Friday, May 08, 2026	
Coupon Payment Frequence			
Step Up/Step Down Coup Rate		otarios at 0.50 % at present.	
Benchmark	NA	Benchmark rate to be reset from the next of change by RBI, Benchmark rate (Restands at 6.50% at present.	

Series 2023 / 196- Series 2021 A/1(FX)/169 Of (Further Issuance I) 9 Series 2023 A/1(FO)/196 1		Private and Confidential – For Private Circulation Only Tranche Placement Memorandum for Issue of Secured Rated Listed Redeemable Non-Convertible Debentures on a Private Placement Basis June 28, 2023
	Rs. 10,00,000 (Rupees Te	n Lakh Only) per

	Rs. 10,00,000 (Rupees Ten Lakh Only) per Debenture			
	Rs. 9,53,328 (Rupees Nine Lakh Fifty-Three Thousand Three Hundred Twenty-Eight Only) per Debenture Clean Price: Rs. 9,53,328 per debenture and accrued interest of Rs. 50,452.0548 per debenture till June 29, 2023 (Accrued Interest calculated for 290 days i.e. September 13, 2022 to June 29, 2023)	Debenture.		
	Series 2023 / 196 - Series 2021 A/1(FX)/169_Option 3_INE756I07DX5 (Further Issuance I): Rs. 10,03,780 (Rupees Ten Lakh Three Thousand Seven Hundred Eighty) per debenture. (Includes Accrued Interest calculated for 290 days i.e. September 13, 2022 to June 29, 2023)	Series 2023 / 196 - Series 2023 A/1(FO)/196 Rs.1,00,000 (Rupees One Lakh Only) pe Debenture.		
nd the	Hundred Seventy Two Only I Housand Six	NA		
	NA			
	Rs. 10,00,000 (Rupees Ten Lakh Only) per	Rs.1,00,000 (Rupees One Lakh Only) per Debenture.		
d in Debt	10 Debentures and in multiples of 1 Debenture thereafter.	100 Debentures and in multiples of 1 Debenture thereafter.		
	11:30 am to 12:30 pm			
)	Wednesday, June 28, 2023			
	Wednesday June 28, 2023			
of the	NA			
	Friday, June 30,2023			
nt				
the	Demat only			
the	Demat only			
	The pay-in of subscription monies for the Tranche Debentures shall be made by way of transfer of funds from the bank account(s) of the eligible investors (whose bids have been accepted) as registered with the EBP into the account of the relevant clearing corporation, as specified below. For amounts payable by the Issuer to any Debenture Holder pursuant to the terms of the Transaction Documents, Cheque(s)/ electronic clearing services (ECS)/credit through RTGS system/funds transfer to the specified bank account of the Debenture Holder shall be the mode			
18	of settlement.	to the bedefiture floider shall be the mode		
	d in Debt of the the the the	Rs. 9,53,328 (Rupees Nine Lakh Fifty-Three Thousand Three Hundred Twenty-Eight Only) per Debenture Clean Price: Rs. 9,53,328 per debenture and accrued interest of Rs. 50,452,0548 per debenture till June 29, 2023 (Accrued Interest calculated for 290 days i.e. September 13, 2022 to June 29, 2023) Series 2023 / 196 - Series 2021 A/1(FX)/169 Option 3 INE756I07DX5 (Further Issuance I): Rs. 10,03,780 (Rupees Ten Lakh Three Thousand Seven Hundred Eighty) per debenture. (Includes Accrued Interest calculated for 290 days i.e. September 13, 2022 to June 29, 2023) which Rs. 46,672 (Rupees Forty-Six Thousand Six Hundred Seventy-Two Only) per debenture & yield 8.0400% NA		

Business Day	Magaz and the	
	Means any day of the week (excluding non-working Saturdays, Sundays and any day which is public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881 (as may be amended/supplemented from time to time) in Mumbai and any other day on which banks are closed for customer business in Mumbai) on which the money market is functioning in Mumbai and "Business Days" shall be construed accordingly.	
Business Day Convention	If any Coupon Payment Date in respect of the Tranche Debentures falls on a day which is not Business Day, then the immediately succeeding Business Day shall be the due date for suc payment, however, the dates of the future Coupon payments in respect of such Tranche Debentures would be as per the schedule originally stipulated in the relevant Tranche Placemer Memorandum. In other words, the subsequent Coupon payment schedule would not be disturbed merely because the payment date in respect of one particular Coupon payment has been postponed earlier because of it having fallen on non-Business Day. If the Maturity Date / Redemption Date (including the last Coupon Payment Date) or the due date in respect of liquidated damages (if any) and all other monies payable under Tranche Debentures the due date for such payment.	
Disclosure o		
Interest/Dividend redemption dates	Please see the section on 'Coupon Rate' and 'Redemption Date' above.	
Record Date	The date which will be used for determining the D. I.	
	The date which will be used for determining the Debenture Holder(s) who shall be entitled to receive the amounts due on any due date, which shall be the date falling 15 (Fifteen) calendar days prior to any due date.	
All covenants of the issue (including side letters, accelerated payment clause, etc.)	As set out in Note 1 to the 'Summary Term Sheet' under the Shelf Placement Memorandum.	
	The Debentures being issued under this Tranche Placement Memorandum shall be secured through first and exclusive charge by hypothecation over the specific identified receivables of the Issuer or such other security as may be identified by the Company as set out in the Debenture Trust Deed and/ or the Deed of Hypothecation. Asset Cover and its maintenance The Company shall, during the currency of the Debentures, maintain a minimum asset cover which shall be 1.10 (One decimal point One Zero) times of the outstanding principal amount and the accrued Coupon, or such other asset cover as may be required in relation to a particular Tranche under the relevant Tranche Placement Memorandum ("Asset Cover"). The Company shall, prior to the issue of Tranche Debentures, provide the Trustee with a Supplemental Receivables Schedule identifying the aggregate Receivables that are charged in favour of the Trustee so as to maintain the required Asset Cover in accordance with the terms of the Debenture Trust Deed or the relevant Tranche Placement Memorandum. Each Supplemental Receivables Schedule shall form an integral part of the Deed of Hypothecation and a first ranking and exclusive continuing charge in the nature of a hypothecation shall be deemed to be ipso facto created and perfected over the receivables identified and set out therein, without requiring any further act to be done by the Company. Within 30 (Thirty) days from the end of each financial quarter or at such other time as may be necessary, the Company shall deliver to the Trustee, the Supplemental Receivables Schedule duly certified by a practicing chartered accountant and the managing director of the Company of aggregate receivables hypothecated on exclusive basis in favour of the Trustee which shall provide requisite Asset Cover on the outstanding Debentures and shall certify its value. It is clarified that if the value of the Hypothecated Assets identified under Schedule I of the Deed of Hypothecation and in the Supplemental Receivables Schedules (as defined	

maintain the Asset Cover in accordance with the terms of the Trust Deed or the relevant Tranche Placement Memorandum. Pursuant to the Top-up, the Company shall take all steps necessary to perfect such security at its own cost including filing the necessary forms for recording the modification of the charge with the applicable registrar of companies.

Any substitution, addition and/or replacement of the Hypothecated Assets shall be made under the terms of the Deed of Hypothecation.

The Company hereby undertakes that the Receivables on which charge has been created are free from any encumbrances.

Release of Excess Hypothecated Assets

Notwithstanding anything contained in the Deed of Hypothecation, in the event that the Hypothecated Assets are of a book value greater than that required for the maintenance of the Asset Cover, the Company shall be entitled to require the Trustee to release the excess Hypothecated Assets such that the Hypothecated Assets remaining after such release would be sufficient for maintenance of the Asset Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Trustee substantially in the format set out in Schedule II of the Deed of Hypothecation describing the Hypothecated Assets to be released ("Release Request Letter").

The Trustee shall effectuate such release by issuing a no objection letter in response to the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Release Request Letter shall be accompanied by a certificate from the independent chartered accountant of the Company confirming to the Debenture Trustee in writing the amount of Released Assets and that the Asset Cover Ratio shall be maintained post such excess release. The Debenture Trustee shall not be required to provide any notice to or obtain any consent of the Debenture Holders for issuing the non-objection letter and releasing the excess Hypothecated Assets under the terms hereof. The Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.

The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.

Creation and Perfection

The Company shall execute Debenture Trust Deed and Deed of Hypothecation prior to listing of the Debentures and perfect the same by filing requisite forms with ROC within 30 (Thirty) days, or such other time as permitted under Applicable Law, of creation of charge.

The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within the timelines as specified under Applicable Law from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series.

The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently verifiable by the Trustee.

Due Diligence

The Trustee shall exercise independent due diligence to ensure that the Security is free from any encumbrances in accordance with the applicable circulars / notifications issued by the SEBI including under the provisions of the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 (as amended from time to time), and as also set out in detail under the terms of the Debenture Trustee Agreement.

Transaction Documents

Shelf Placement Memorandum, Tranche Placement Memorandum, Deed of Hypothecation, Debenture Trust Deed, Debenture Trustee Agreement and the Private Placement Offer Cum Application Letter, as amended from time to time, and any other document that may be designated by the Debenture Trustee as a Transaction Document.

Conditions Precedent to Disbursement

The Issuer shall deliver to the Debenture Trustee, a certified true copy of the Issuer's constitutional documents, registration certificate and certificate of incorporation, as amended upto-date;

	(ii) The Issuer shall deliver to the Debenti the Board of Directors authorising the necessary documents in that behalf; (iii) The Issuer shall obtain the in-principl segment of the Stock Exchange; (iv) The Issuer shall deliver to the Debenti the Debentures issued by the Rating A (v) Due Diligence Certificate with respect the	o the Debentures.	
Conditions Subsequent to Disbursement	thereunder; (ii) Completion of listing of the Debentures of (iii) Credit of the Debentures in the demat are	ned to be filed with the Registrar of Companies, intermelines specified under the Act and the rules made on the WDM segment of the Stock Exchange;	
Events of Default (including manner of voting /conditions of joining Inter Creditor Agreement)	, and a state of the first transfer we may	t in the Transaction Documents. randum.	
Creation of recovery expense fund	The Company has created a recovery expense manner as specified in the SEBI Circula SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 and to time, and inform the Debenture Trustee about The recovery expense fund may be utilized Event of Default, for taking appropriate legal to the relevant SEBI circulars.	se fund with BSE and shall maintain the fund in the research of dated October 22, 2020 vide reference no. It is a may be supplemented or amended from time out the same. It is by the Debenture Trustee upon occurrence of an actions to enforce the Security in accordance with	
Conditions for breach of covenants (as specified in Trust Deed)	As set out under the head "All covenants Placement Memorandum.	of Issue" and "Events of Default" in the Shelf	
Provisions related to Cross Default Clause	Nil		
Role and Responsibilities of Trustee	To oversee and monitor the overall transaction customary for transaction of a similar nature Transaction Documents.	n for and on behalf of the Debenture Holders as and size and as executed under the appropriate	
Risk factors pertaining to the ssue	As per the "Risk Factors" mentioned in Section		
Governing Law and Jurisdiction	The Issue shall be governed by and construed in accordance with Indian Law. Please also refer to "Governing law" provisions set out below.		
Due Diligence Certificate	The Issuer shall submit the due diligence of accordance with the applicable SEBI regulation dated November 03, 2020 (bearing references)	certificate provided by the Trustee, to BSE in ns, including but not limited to the SEBI circular	
nterest Rate Parameter	Such due diligence certificate is annexed hereto Fixed Coupon	J.	
Manner of bidding in the issue	Open bidding Floating Coupon		
lanner of settlement	Through Indian Clearing Corporation Limited (IC	201)	
ettlement cycle	Settlement shall be on T+1 day	JUL)	
lanner of allotment	Uniform Yield		
linimum Bid Lot	Rs.1,00,00,000 (Rupees One Crore Only) and in the Multiples of Rs.10,00,000 (Rupees Ten Lakhs Only) thereafter.	Rs.1,00,00,000 (Rupees One Crore Only) and in the Multiples of Rs.1,00,000 (Rupees One Lakhs Only) thereafter.	

Terms and conditions of debenture trustee agreement including fees charged by debenture trustees(s), details of security to be created and process of due diligence carried out by the debenture trustee	refer to Annexure VI	of the Shelf Placement Memorandum.
Terms of raising of securities	Mode of Payment	NEFT / RTGS
	Mode of Repayment	Electronic clearing services (ECS)/credit through RTGS system/funds transfer

The Issuer shall maintain hundred per cent. asset cover sufficient to discharge the principal amount at all times for the non-convertible debt securities issued. The Company shall provide a half-yearly certificate regarding maintenance of hundred percent asset cover including compliance with all the covenants, in respect of listed non-convertible debt securities, by the statutory auditor, along with the half-yearly financial results.

General Notes:

- a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new Coupon Rate and events which lead to such change shall be disclosed by the Company.
- b. The list of documents which has been executed in connection with the issue and subscription of debt securities is annexed with this Tranche Placement Memorandum.
- c. While the debt securities are secured to the tune of 110% of the principal and interest amount or as per the terms of the Disclosure Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained.

Illustration of Cash flow

Series 2023 / 196 - Series 2021 A/1(FX)/169_Option 3_INE756I07DX5 (Further Issuance I)

Series 2023 / 196 - Series 2023 A/1(FO)/196

Name of the Issuer	HDB Financial Services Limited			
Security Name	HDB/6.35%/2026_ Series 2021 A/1(FX)/169_Option (Further Issuance I)	HDB/8.18%/2025_ Series 2023 A/1(FO)/196		
Face Value (per security)	Rs. 10,00,000 (Rupees Ten Lakhs Only) per Debenture	Rs. 1,00,000 (Rupees One Lakhs Only) pe		
Deemed Date of Allotment	Friday, June 30, 2023	Dependie		
Tenor (Past Issuance) Tenor of the current	Series 2021 / 169 - Series 2021 A/1(FX)/169_Option 3: 1824 days from the deemed date of allotment i.e. Monday, September 13, 2021 1169 days from the deemed date of allotment			
ssuance	i.e. June 30, 2023	1043 days from the deemed date of allotment i.e June 30, 2023		
Redemption Date	Friday, September 11, 2026	Friday, May 08, 2026		
Coupon Rate		168 bps spread over the Benchmark Benchmark rate to be reset from the next day of change by RBI, Benchmark rate (Repo) stands at 6.50% at present.		

Frequency of the interest payment with specified dates	Payable Annually Wednesday, September 13, 2023 Friday, September 13, 2024 Saturday, September 13, 2025 & on maturity i.e. Friday, September 11, 2026	Any change in Benchmark rate (Repo) to be applied on T+1 basis. Payable Annually Sunday, June 30, 2024 Monday, June 30, 2025 & on maturity i.e. Friday, May 08, 2026
Day Count Convention	Actual/Actual	

Series 2023 / 196 - Series 2021 A/1(FX)/169_Option 3_INE756I07DX5 (Further Issuance I):

Cash Flows	Date	Day	No. Of Days in Coupon Period	Amount in Rupees per debenture of Rs. 10,00,000 (Rupees One Lakh only)
Principal Inflow	June 30,2023	Friday	N.A.	10,03,780.00
1st Coupon	September 13, 2023	Wednesday	75	63,500.00
2 nd Coupon	September 13, 2024	Friday	366	63,500.00
3rd Coupon	September 13, 2025	Saturday	365	63.500.00
4th Coupon ,	September 11, 2026	Friday	363	
Principal Repayment including redemption premium	September 11, 2026	Friday	N.A.	63,152.05

Series 2023 / 196 -Series 2023 A/1(FO)/196:

Cash Flows		Date	Day	No. Of Days in Coupon Period	Amount in Rupees per debenture of Rs. 1,00,000 (Rupees One Lakh only)
Principal Inflow		June 30,2023	Friday	N.A.	1,00,000.00
1st Coupon		June 30,2024	Sunday	366	8,180.00
2 nd Coupon		June 30,2025	Monday	365	
3 rd Coupon		May 08,2026	Friday		8,180.00
Principal Repayment	including			312	6,992.22
redemption premium	including	May 08,2026	Friday	N.A.	1,00,000.00

MANNER OF SETTLEMENT

- The eligible investors should complete the funds pay-in to the designated bank account of the Indian Clearing Corporation Ltd (ICCL) by 10:30 am on T+1 day.
- The participants must ensure to do the funds pay-in from the same bank account which is updated by them in the EBP platform while placing the bids.

The Designated Bank Accounts of ICCL are as under:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED
Name of Bank	ICICI Bank Ltd.
IFSC Code	ICICO000106
Account number	ICCLEB
Name of beneficiary	
Name of Bank	INDIAN CLEARING CORPORATION LTD
IFSC Code	YES BANK
	YESB0CMSNOC
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

- In the event of the issue getting withdrawn, the funds refund would be initiated on T+1 day.
- In case of mismatch in the bank account details between biding platform and the bank account from which payment is done by the eligible investors, the payment would be returned back. Further, pay-in received from any other bank account may lead to cancellation of bid and consequent debarment of the bidder from accessing EBP Platform for
- Securities Settlement: Depositories will credit the securities to the demat account of the respective investor.

For HDB Financial Services Limited

Name: Jaykumar Shah Title: Chief Financial Officer

Date: June 28, 2023

Encl: Due Diligence Certificate issued by the Debenture Trustee

Series 2023 / 196i. Series 2021 A/1(FX)/169_Option 3_INE756l07DX5 (Further Issuance I)_9 ii. Series 2023 A/1(FO)/196_1

Private and Confidential – For Private Circulation Only
Tranche Placement Memorandum for Issue of
Secured Rated Listed Redeemable Non-Convertible Debentures
on a Private Placement Basis
June 28, 2023

IDBI Trusteeship Services Ltd.

CIN: U65991MH2001GOI131154



Ref No. 1601 May 17, 2023

To.

Ms. Dipti Khandelwal – Company Secretary
HDB Financial Services Limited
Ground Floor, Zenith House, Keshavrao Khadye Marg, Opposite Race Course,
Mahalaxmi, Mumbai – 400034

Dear Madam,

Umbrella Consent to act as Debenture Trustee for Secured, Rafed, Listed, Redeemable, Non-Convertible Debentures (NCDs) of Rs. 5000 crore to be issued in one or more tranches.

This is with reference to the e-mail dated 26.04.2023 from your company on appointment of IDBI Trusteeship Services Limited (ITSL) as Debenture Trustee for Secured, Rated, Listed, Redeemable, Non-Convertible Debentures (NCDs) of Rs. 5000 crores

In this connection, we confirm our acceptance to act as Debenture Trustee for the same, subject to the company agreeing the conditions as set out in Annexure - Λ

We are also agreeable for inclusion of our name as trustees in the Company's offer document / disclosure document / listing application any other document to be filed with SEBI / ROC / the Stock Exchange(s) or any other authority as required.

HDB Financial Services Limited, shall enter into Debenture Trustee Agreement for the said issue of the NCDs

Thanking you.

Yours faithfully.

For IDBI Trusteeship Services Limited

Authorised Signatory

IDBI Trusteeship Services Ltd.

CIN: U65991MH2001GOI131154

Ref No. 54850 //TSL/OPR/2023-24



10,

BSE Limited

25th Floor, P.J. Towers, Dalai Street

Mumba - 400 001

DUE DILIGENCE CERTIFICATE TO BE GIVEN BY THE DEBENTURE TRUSTEE AT THE TIME OF FILING THE DRAFT OFFER DOCUMENT OR INFORMATION MEMORANDUM

Dear Sir Madam

SUB. The issue size of NCD of INR 300 crores plus green shoe option upto INR 1200 crores aggregating upto INR 1500 under Umbrella Trust Deed /Consent of INR 5000 crores dated 17th May, 2023 by HDB Financial Services Limited

We, the debenture trustee(s) to the above-mentioned forthcoming issue state as follows:

- We have examined documents pertaining to the said issue and other such relevant documents, reports and cerefications.
- 2) On the basis of such examination and of the discussions with the issuer, its directors and other officers, other agencies and on independent verification of the various relevant documents, reports and certifications.

We confirm that

- The issuer has made adequate provisions for and/or has taken steps to provide for adequate security for the debt securities to be issued.
- The Issuer has obtained the permissions / consents necessary for creating security on the said property (les).
- () The listure has made all the relevant disclosures about the security and its continued obligation towards the holders of debt securities.
- assuer has adequately disclosed all consents/ permissions required for creation of further sharge on assets in offer document or private placement memorandum/ information memorandum and all disclosures made in the offer document or private placement memorandum/ information memorandum with respect to creation of security are in confirmation with the clauses of debenture trustee agreement.
- e) Issuer has given an undertaking that charge shall be created in favour of gebenture trustee as per terms
 of issue before filing of listing application.
- fi ssuer has disclosed all covenants proposed to be included in debenture trust deed fincluding any side effort, accelerated payment clause etc.), offer document or private placement memorandum and given an undertaking that debenture trust direct would be executed perfore filling of listing application.
- g) All disclosures made in the draft offer document or private placement memorandum/ information memorandum with respect to the debt securities are true, fair and adequate to enable the investors to make a well-informed decision as to the investment in the proposed issue.

We have satisfied ourselves about the ability of the Issuer to service the debt securities

PLACE Mumbai

DATE: June 26, 2023

po tento

For IDBI Trusteeship Services Limited

Authorised Signatory

Regd. Office: Universal Insurance Building, Ground Floor, Sir P. M. Road, Fort, Mumbai - 400 001.

Tel.: 022-4080 7000 • Fax: 022-6631 1776 • Email: itsl@idbitrustee.com • response@idbitrustee.com

Website: www.idbitrustee.com

IDBI Trusteeship Services Ltd.

CIN: U65991MH2001GOI131154



ANNEXURE A

Stock Exchange.

Dear Sir Madam

SUB ISSUE OF The issue size of NCD at INR 300 grares under Umbrella Trust Deed /Consent at INR 5000 crores dated 17th May, 2023 by BY HOB FINANCIAL SERVICES LIMITED LTD.

We, the depending trustee(s) to the above-mentioned forthcoming issue state as follows.

- 1) We have examined documents pertaining to the said issue and other such relevant documents reports and certifications.
- 2) On the basis of such examination and of the discussions with the issuer, its directors and other officers, other agencies and on independent verification of the various relevant documents, reports and We confirm that

- a) The Issuer has made adequate provisions for andier has taken steps to provide for adequate security for the debt securities to be issued
- b) The issuer has obtained the permissions / consents necessary for creating security on the said property(ies)
- c) The Issuer has made all the relevant disclosures about the security and its continued obligations lowards the holders of debt securities
- d) issuer has adequately disclosed all consents/ permissions required for creation of further charge on assets in offer document or private placement memorandum information memorandum and all disclosures made in the offer document or private placement memorandum information memorandum with respect to creation of security are in confirmation with the clauses of debenture trustee agreement
- e) Issuer has given an undertaking that charge shall be created in favour of debenture trustee as perterms of issue before filing of listing application
- f) issuer has disclosed all covenants proposed to be included in debenture trust deed (including any side letter, accelerated payment clause etc.), offer document or private placement memorandum information memorandum and given an undertaking that depending trust deed would be executed before filing of listing application
- g) All disclosures made in the draft offer document or private placement memorandum information memorandum with respect to the debt securities are true, fair and adequate to enable the investors to make a well-informed decision as to the investment in the proposed issue We have satisfied ourselves about the ability of the Issuer to service the debt securities

PLACE Mumbia

DATE 2023-06-26

Regd. Office: Universal Insurance Building, Ground Floor, Sir P. M. Road, Fort, Mumbai - 400 001. Tel.: 022-4080 7000 • Fax: 022-6631 1776 • Email: itsl@idbitrustee.com • response@idbitrustee.com Website: www.idbitrustee.com