(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.



(Incorporated on June 4, 2007, in the name of HDB Financial Services Limited, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a non-banking financial company)

**Registered Office:** Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009 Tel: +91 079-30482714

**Corporate Office:** Ground Floor, Zenith House, Keshavrao Khadye Marg, Mahalaxmi, Mumbai – 400034

Tel: 022-49116300: Fax: 022-49116666: Website: www.hdbfs.com:

Contact Person: Mr. Haren Parekh, Chief Financial Officer; e-mail: haren.parekh@hdbfs.com

SHELF DISCLOSURE DOCUMENT FOR PRIVATE PLACEMENT OF UPTO 1,70,000 (ONE LAKH SEVENTY THOUSAND) SECURED, RATED, LISTED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES ("DEBENTURES" OR "NCDs") OF THE FACE VALUE OF Rs.10,00,000/- (RUPEES TEN LAKH ONLY) EACH FOR CASH AGGREGATING UPTO Rs.1,70,00,00,00,000/- (RUPEES SEVENTEEN THOUSAND CRORE ONLY) AND SHALL INCLUDE MARKET LINKED DEBENTURES, TO BE ISSUED IN ONE OR MORE TRANCHES (THE "ISSUE")

#### Note:

This Shelf Disclosure is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures to be issued by HDB Financial Services Limited (the "Issuer"/the "Company"). This Shelf Disclosure Document is for the exclusive use of the institutions to whom it is addressed and it should not be circulated or distributed to third parties. It cannot be acted upon by any person other than to whom it has been specifically addressed. Multiple copies hereof given to the same entity shall be deemed to be offered to the same person. No document in relation to the Issuer or this Issue of Debentures has been delivered for registration to any authority.

This Shelf Disclosure Document is strictly for a private placement and is only an information brochure intended for private use. Nothing in this Shelf Disclosure Document shall constitute and/or deem to constitute an offer or an invitation to offer to the public or any section thereof to subscribe for or otherwise acquire the Debentures in general under any law for the time being in force. This Shelf Disclosure Document should not be construed to be a prospectus or a statement in lieu of prospectus under the Companies Act, 2013. All investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue.

#### **BACKGROUND**

This Shelf Disclosure Document is related to the Debentures to be issued by the Company on a private placement basis and contains relevant information and disclosures required for the

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purpose of issuing of the Debentures. The issue of the Debentures under this Shelf Disclosure Document and creation of security in relation thereto has been authorised by the resolutions passed by the Board of Directors of the Issuer on May 13, 2020 and by the shareholders of the Issuer on June 30, 2020.

#### **GENERAL RISKS**

Investment in debt and debt related securities involve a degree of risk and investors should not invest any funds in the debt instruments, unless they can afford to take the risks attached to such investments. Investors are advised to read the risk factors carefully before taking an investment decision in relation to any Tranche/ Series of this Issue. For taking an investment decision, the investors must rely on their own examination of the Company, this Shelf Disclosure Document and any Supplemental Disclosure Document issued in pursuance hereof and the Issue including the risks involved. The Issue has not been recommended or approved by Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Shelf Disclosure Document. Prospective investors are advised to carefully read the risks associated with the Issue of Debentures. Specific attention of investors is invited to statement of Risk Factors contained under Section III of this Shelf Disclosure Document and the additional risk factors, if any specifically set out in the Supplemental Disclosure Document(s). These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the Debentures or investor's decision to purchase the Debentures.

#### **CREDIT RATING**

CARE Ratings Limited ("CARE") has assigned a "CARE AAA; Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited ("CRISIL") has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the captioned Issue. As per CARE & CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk. Investors may please note that the rating is not a recommendation to buy, sell or hold securities and investors should take their own decisions. The rating agency has the right to suspend, withdraw or revise the rating / outlook assigned to the Issue at any time, on the basis of new information or unavailability of information or other circumstances which the rating agency believes may have an impact on the rating. Please refer to Annexure A to this Disclosure Document for the rating rational dated July 14, 2020 from CARE and July 31, 2020 from CRISIL assigning the abovementioned credit rating.

Further, in respect of the Market Linked Debentures proposed to be issued by the Company as part of the Issue, the same have been assigned a rating of "CARE PP-MLD AAA; Stable" (pronounced "CARE PP MLD triple A rating with stable outlook") by CARE vide a rating rationale dated July 14, 2020 and also a rating of "CRISIL PP-MLD AAAr/Stable" (Pronounced CRISIL PP-MLD triple A r rating with "Stable Outlook") by CRISIL vide a rating rationale dated July 31, 2020. As per CARE & CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk. The terms of such instruments indicate that while the issuer promises to pay back the

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face value/principal of the instruments, the coupon rates of these instruments will not be fixed and could be linked to one or more external variable such as commodity prices, equity share prices, indices, or foreign exchange rates. The 'r' suffix indicates that payments on the rated instrument have significant risks other than credit risks. The terms of the instrument specify that the payments to the investor will not be fixed and could be linked to one or more external variables such as commodity prices, equity indices or foreign exchange rates. This could result in variability in returns because of adverse movement in value of the external variables, and/or possible material loss of principal on early redemption of the instrument. The risk of such adverse movement in price/value is not addressed by the rating. Please refer to **Annexure A** to this Disclosure Document for the rating rational dated July 14, 2020 from CARE and July 31, 2020 from CRISIL assigning the abovementioned credit rating.

The ratings are not a recommendation to buy, sell or hold securities and investors should take their own decision. The ratings may be subject to revision or withdrawal at any time by the assigning Rating Agencies and each rating should be evaluated independently of any other rating. The Rating Agencies have a right to suspend or withdraw the rating at any time on the basis of factors such as new information.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Shelf Disclosure Document contains all information as required under Schedule I of SEBI (Issue and Listing of Debt Securities) Regulations, 2008, the SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011, Section 42 of the Companies Act, 2013 and the rules framed thereunder, as amended from time to time and that the information contained in this Shelf Disclosure Document is true and correct in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Shelf Disclosure Document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

# LISTING

The Debentures to be issued under this Shelf Disclosure Document are proposed to be listed on the wholesale debt market segment of the BSE Ltd. ("BSE"). The BSE has given its 'in-principle' approval to list the Debentures vide its letter dated April 27, 2021. Please refer to Annexure E of this Shelf Disclosure Document for a copy of the in-principle approval letter dated April 27, 2021, issued by BSE.

At the present time, no arranger has been appointed for the Issue or any Tranches/Series to be issued thereunder. The Company reserves the right to appoint an arranger(s) for any Tranche/Series under the Issue and the details of such arranger shall be specified in the Supplemental Disclosure Document relevant to such Tranche/Series.

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This Shelf Disclosure Document is dated April 27, 2021

REGISTRAR TO THE ISSUE	DEBENTURE TRUSTEE	ARRANGER/REFERRAL AGENT/INTERMEDIARY
Link Intime India Pvt. Ltd.	IDBI Trusteeship Services	As set out in the Supplemental
C 101, 247 Park , L B S	Limited	Disclosure Document
Marg,	Asian Building, Ground Floor,	
Vikhroli West, Mumbai	17, R. Kamani Marg, Ballard	
400 083	Estate,	
Tel: +91 22 49186000;	Mumbai – 400 001	
Fax: +91 22 49186060	Tel: +91 022 4080 7012; Fax: +91	
E-mail:	22 6631 1776	
ganesh.jadhav@linkintim	E-mail: itsl@idbitrustee.com	
e.co.in	Website: www.idbitrustee.com	
Website:	Contact Person: Aditya Kapil	
www.linkintime.co.in		
Contact Person: Ganesh		
Jadhav		

# **ISSUE SCHEDULE:**

The Issue Opening Date, Closing Date and Deemed Date of Allotment for each Tranche/Series will be informed to the Debenture Trustee separately and shall be incorporated in the Supplemental Disclosure Document.

Each Tranche/Series of Debentures offered pursuant to this Shelf Disclosure Document shall be subject to the terms and conditions pertaining to the Debentures outlined hereunder as modified / supplemented by the terms of the respective Supplemental Disclosure Document(s) filed with the Stock Exchange in relation to such Series/Tranches and other documents, including the Private Placement Offer cum Application Letter in relation to such issuance. The terms and conditions contained in this Shelf Disclosure Document shall be read in conjunction with the provisions (as may be mutually agreed between the Issuer and respective Debenture Holders from time to time) contained in the respective Supplemental Disclosure Document(s) and/or the Private Placement Offer cum Application Letter(s), and in case of any repugnancy, inconsistency or where there is a conflict between the terms and conditions as are stipulated in the respective Supplemental Disclosure Document(s) / Private Placement Offer cum Application Letter(s) on one hand, and the terms and conditions in the Shelf Disclosure Document on the other, the provisions contained in the Supplemental Disclosure Document(s)/ Private Placement Offer cum Application Letter(s) shall prevail over and override the provisions of this Shelf Disclosure Document for all intents and purposes.

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# SECTION - I NOTICE TO INVESTORS AND DISCLAIMERS

This Shelf Disclosure Document (the "Shelf Disclosure Document" or "Shelf DD") read together with any Supplemental Disclosure Document(s)("Supplemental DD")(the Shelf Disclosure Document and Supplemental DD are hereinafter collectively referred to as "Disclosure Document") and Private Placement Offer cum Application Letter(s) issued pursuant hereto, is neither a prospectus nor a statement in lieu of prospectus under the Act. This Shelf Disclosure Document has not been submitted to the Securities and Exchange Board of India ("SEBI") for its approval and has been prepared by the Company in conformity with the extant SEBI Debt Listing Regulations. This Issue of NCDs which is to be listed on the WDM segment of the BSE is being made strictly on a private placement basis. This Shelf DD does not constitute and shall not be deemed to constitute an offer or an invitation to the public to subscribe to the NCDs. Neither this Shelf DD nor any Supplemental DD nor any other information supplied in connection with the NCDs is intended to provide the basis of any credit or other evaluation and a recipient of the Disclosure Document should not consider such receipt a recommendation to purchase any NCDs. Each potential investor contemplating the purchase of any NCDs should make its own independent investigation of the financial condition and affairs of the Company and its own appraisal of the creditworthiness of the Company as well as the structure of the Issue. Potential investors should consult their own financial, legal, tax and other professional advisors as to the risks and investment considerations arising from an investment in the NCDs and should possess the appropriate resources to analyze such investment and the suitability of an investment to the investor's particular circumstances. No person has been authorized to give any information or to make any representation not contained in or incorporated by reference in this Shelf DD or in any Supplemental DD or in any material made available by the Company to any potential investor pursuant hereto and, if given or made, such information or representation must not be relied upon as having been authorized by the Company.

As per the applicable provisions of the Act and the SEBI Debt Listing Regulations, it is not necessary that a copy of this Shelf DD and/or any Supplemental DD to be filed with or submitted to the SEBI for its review and / or approval. Further, since the Issue is being made on a private placement basis, the provision of Section 26 of the Companies Act, 2013 shall not be applicable and accordingly, a copy of this Shelf DD has not been filed with the ROC.

This Shelf DD and the contents hereof are addressed only to the intended recipients who have been addressed directly and specifically through a communication by the Company. All potential investors are required to comply with the relevant regulations/guidelines applicable to them for investing in this Issue. The contents of this Shelf DD are intended to be used only by those potential investors to whom it is distributed. It is not intended for distribution to any other person and should not be reproduced by the recipient or made public or its contents disclosed to a third person. No invitation is being made to any person other than the investor to whom this Shelf DD has been sent. Any application by a person to whom this Shelf DD has not been sent by the Company may be rejected without assigning any reason.

Invitations, offers and sales of NCDs shall only be made pursuant to this Shelf DD and the Supplemental DD. You may not and are not authorised to: (1) deliver this Shelf DD to any other person; or (2) reproduce this Shelf DD in any manner whatsoever. Any distribution or reproduction or copying of this Shelf DD in whole or in part or any public announcement or any announcement to third parties regarding the contents of this Shelf DD is unauthorised. Failure to comply with this instruction may result in a violation of Applicable Laws of India and/or

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other jurisdictions. This Shelf DD has been prepared by the Company for providing information in connection with the proposed Issue.

Neither the delivery of the Disclosure Document nor the issue of any Debentures made thereunder shall, under any circumstances, constitute a representation or create any implication that there has been no change in the affairs of the Company since the date thereof.

The Issuer confirms that the information contained in this Shelf DD is true and correct in all material respects and is not misleading in any material respect to the best of understanding. All information considered adequate and relevant about the Issue and the Issuer has been made available in this Shelf DD for the use and perusal of the Debenture Holders and no selective or additional information would be available for a section of Debenture Holders in any manner whatsoever. The Issuer does not undertake to update this Shelf DD to reflect subsequent events after the date of this Shelf DD and thus it should not be relied upon with respect to such subsequent events without first confirming its accuracy with the Issuer.

This Issue is a domestic issue restricted to India and no steps have been taken or will be taken to facilitate the Issue in any jurisdictions other than India. Hence, this Shelf DD does not constitute, nor may it be used for or in connection with, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation. No action is being taken to permit an offering of the NCDs or the distribution of this Shelf DD in any jurisdiction where such action is required. This Shelf DD is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where distribution or use of such information would be contrary to law or regulation. Persons into whose possession this Shelf DD comes are required to inform themselves about and to observe any such restrictions. This Shelf DD is made available to potential investors in the Issue on the strict understanding that it is confidential and may not be transmitted to others, whether in electronic form or otherwise.

It is the responsibility of allottees of these NCDs to also ensure that they/it will transfer these Debentures in strict accordance with this Shelf DD, the Supplemental DD, the Private Placement Offer cum Application Letter and other Applicable Laws.

Each of the notices and disclaimers set out in this Shelf DD shall, *ipso facto*, without the requirement of any further act, deed or reference by the Company, unless specifically further modified/updated in the Supplemental DD, *mutatis mutandis* be deemed to apply to and be repeated in each Supplemental DD, issued by the Company in relation to any Tranche/Series of the Debentures.

# 1.1 FORWARD LOOKING STATEMENTS

This Shelf DD contains certain forward-looking statements. These forward-looking statements generally can be identified by words or phrases such as aim, anticipate, believe, expect, estimate, intend, objective, plan, project, shall, will, will continue, will pursue or other words or phrases of similar import. Similarly, statements that describe our objectives, strategies, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions about the Issuer that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Important factors that could cause actual results to differ materially from the Issuer's expectations include, but are not limited to, the following:

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- (a) delay or non-receipt of necessary government and other approvals;
- (b) regulatory changes pertaining to the industry in India which have an impact on the Issuer's business and durability to respond to them;
- (c) the Issuer's ability to successfully implement its strategy, growth and expansion;
- (d) competition in the industry in which the Issuer operates in;
- (e) the Issuer's ability to respond to technological changes;
- (f) the Issuer's exposure to market risks;
- (g) the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates,
- (h) foreign exchange rates, equity prices and other rates or prices; and
- (i) general economic and political conditions in India and globally, which have an impact on the Issuer's business and its ability to respond to them.

By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Neither the Issuer nor the Registrar nor any of their respective Affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

#### 1.2 DISCLAIMER CLAUSE OF THE COMPANY

The Company accepts no responsibility for statements made otherwise than in the Disclosure Document read with the Private Placement Offer cum Application Letter(s) and anyone placing reliance on any other source of information would be doing so at their own risk.

The Company has certified that the disclosures made in this Shelf DD are and subsequently made in the Supplemental DD will be adequate and in conformity with SEBI regulations/guidelines and RBI guidelines in force for the time being. This requirement is to facilitate investors to take an informed decision for making an investment in the proposed Issue.

#### 1.3 DISCLAIMER CLAUSE OF SEBI

As per the provisions of SEBI (Issue and Listing of Debt securities) Regulations, 2008 as amended from time to time and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, a copy of this Shelf DD has not been filed with or submitted to SEBI for its review/approval. It is distinctly understood that this Shelf DD should not in any way be deemed or construed to be approved or vetted by SEBI and that this Issue and/or any Series/Tranche issued hereunder is not recommended or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of the Company or for the correctness of the statements made or opinions expressed in this Shelf DD. Further, the Company undertakes to file this Shelf DD within the timeline prescribed under the Act and the rules thereunder.

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#### 1.4 DISCLAIMER CLAUSE OF THE STOCK EXCHANGE

As required, a copy of this Shelf DD would be duly filed with BSE in terms of SEBI (Issue and Listing of Debt Securities) Regulations, 2008 as amended from time to time and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time. It is to be distinctly understood that submission of this Shelf DD to the BSE should not in any way be deemed or construed to mean that this Shelf DD has been reviewed, cleared or approved by BSE, nor does BSE in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Shelf DD. BSE does not warrant that the NCDs or any Tranche/Series thereof will be listed or will continue to be listed on BSE nor does BSE take any responsibility for the soundness of the financial and other conditions of the Company, its promoters, its management or any scheme or project of the Company.

# 1.5 DISCLAIMER CLAUSE OF RBI

The Company has obtained a certificate of registration dated December 31, 2007 bearing registration no. N.01.00477 issued by the RBI to carry on the activities of an NBFC under section 45 IA of the RBI Act, 1934. However, a copy of this Shelf DD has not been filed with or submitted to the Reserve Bank of India ("**RBI**"). It is distinctly understood that this Shelf DD should not in any way be deemed or construed to be approved or vetted by RBI. RBI does not accept any responsibility or guarantee about the present position as to the financial soundness of the Issuer or for the correctness of any of the statements or representations made or opinions expressed by the Issuer and for discharge of liability by the Issuer. By issuing the aforesaid certificate of registration dated December 31, 2007 to the Issuer, RBI neither accepts any responsibility nor guarantee for the payment of any amount due to any investor in respect of the NCDs.

#### 1.6 DISCLAIMER OF THE TRUSTEE

The Debenture Trustee or its agents or advisers associated with the Issue does not undertake to review the financial condition or affairs of the Company during the life of the arrangements contemplated by this Shelf DD / or shall not have any responsibility to advise any investor or prospective investor in the Debentures of any information available with or subsequently coming to the attention of the Debenture Trustee, its agent/advisors.

The Debenture Trustee and their agents or advisors associated with the Issue have not separately verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility is accepted by Debenture Trustee as to the accuracy or any other information provided by the Company. Accordingly, Debenture Trustee associated with the Issue shall have no liability in relation to the information contained in this Shelf DD or any other information provided by the Company in connection with the Issue.

The Debenture Trustee, "ipso facto" does not have the obligations of a borrower or a principal debtor or a guarantor as to the monies paid/invested by Debenture Holders.

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#### 1.7 DISCLAIMER IN RESPECT OF JURISDICTION

Issue of these Debentures have been/will be made in India to investors as specified under clause "Who Can Apply" in this Shelf DD, who have been/shall be specifically approached by the Company. This Shelf DD is not to be construed or constituted as an offer to sell or an invitation to subscribe to Debentures offered hereby to any person to whom it is not specifically addressed. The Debentures are governed by and shall be construed in accordance with the existing Indian laws as applicable in the state of Gujarat. Any dispute arising in respect thereof will be subject to the exclusive jurisdiction of the courts and tribunals of the city of Ahmedabad or Mumbai.

#### 1.8 DISCLAIMER CLAUSE OF THE RATING AGENCIES

Ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned facilities or to buy, sell or hold any security. The Rating Agency(ies) has based its ratings on information obtained from sources believed by it to be accurate and reliable. The Rating Agency(ies) do not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities / instruments are rated by the Rating Agency(ies) have paid a credit rating fee, based on the amount and type of bank facilities / instruments.

#### 1.9 FORCE MAJEURE BEFORE CLOSING DATE

The Company reserves the right to withdraw the Issue at any time or any Tranche/Series under the Issue prior to the closing date thereof in the event of any unforeseen development adversely affecting the economic and/or regulatory environment or otherwise. In such an event, the Company will refund the application money, if any, collected in respect of that Tranche/Series without assigning any reason.

# 1.10 ISSUE OF DEBENTURES IN DEMATERIALISED FORM

The Debentures will be issued in dematerialised form. The Issuer has made arrangements with the Depositories for the issue of the Debentures in dematerialised form. Investors will have to hold the Debentures in dematerialised form as per the provisions of the Depositories Act. The Issuer shall take necessary steps to credit the Debentures allotted to the beneficiary account maintained by the Investor with its Depository Participant. The Issuer will make the Allotment to Investors on the Deemed Date(s) of Allotment after verification of the Application Form, the accompanying documents and on realisation of the application money.

#### 1.11 DISCLAIMER OF NSE INDICES LIMITED - FOR NIFTY 50 LINKED DEBENTURES

(i) The Debentures are not sponsored, endorsed, sold or promoted by NSE INDICES LIMITED (formerly known as India Index Services & Products Limited ("**IISL**")). NSE INDICES LIMITED does not make any representation or warranty, express or implied, to the owners/ holders of the Debentures or any member of the public regarding the advisability of investing in securities generally or in the Debentures particularly or the ability of the Nifty 50 Index to track general stock market performance

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in India. The relationship of NSE INDICES LIMITED to the Issuer is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by NSE INDICES LIMITED without regard to the Issuer or the Debentures. NSE INDICES LIMITED does not have any obligation to take the needs of the Issuer or the owners/ holder of the Debentures into consideration in determining, composing or calculating the Nifty 50 Index. NSE INDICES LIMITED is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Debentures to be issued or in the determination or calculation of the equation by which the Debentures is to be converted into cash. NSE INDICES LIMITED has no obligation or liability in connection with the administration, marketing or trading of the Debentures.

- (ii) NSE INDICES LIMITED does not guarantee the accuracy and/or the completeness of the Nifty 50 Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. NSE INDICES LIMITED does not make any warranty, express or implied, as to results to be obtained by the Issuer, owners/ holder of the Debentures, or any other person or entity from the use of the Nifty 50 Index or any data included therein. NSE INDICES LIMITED makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Nifty 50 Index or any data included therein. Without limiting any of the foregoing, NSE INDICES LIMITED expressly disclaim any and all liability for any damages or losses arising out of or related to the Debentures, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.
- (iii) An investor, by subscribing or purchasing an interest in the Debentures, will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

#### 1.12 DISCLAIMER OF NSE INDICES LIMITED – FOR NIFTY BANK LINKED DEBENTURES

- (i) The Nifty Bank Index linked Debentures (Debentures) are not sponsored, endorsed, sold or promoted by NSE INDICES LIMITED (formerly known as India Index Services & Products Limited ("IISL")). NSE INDICES LIMITED does not make any representation or warranty, express or implied, to the owners/ holders of the Debentures or any member of the public regarding the advisability of investing in securities generally or in the Debentures particularly or the ability of the Nifty Bank Index to track general stock market performance in India. NSE INDICES LIMITED is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Debentures to be issued or in the determination or calculation of the equation by which the Debentures are to be converted into cash. NSE INDICES LIMITED has no obligation or liability in connection with the administration, marketing or trading of the Debentures.
- (ii) NSE INDICES LIMITED does not guarantee the accuracy and/or the completeness of the Nifty Bank Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. NSE INDICES LIMITED makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, NSE INDICES LIMITED expressly disclaim any and all liability for any damages or losses arising out of or related to the Debentures, including any and all direct, special, punitive, indirect, or consequential damages

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(including lost profits), even if notified of the possibility of such damages.

(iii) An investor, by subscribing or purchasing an interest in the Debentures, will be regarded as having acknowledged, understood and accepted the disclaimer referred to in Clauses above and will be bound by it.

# 1.13 DISCLAIMER OF NSE INDICES LIMITED – FOR NIFTY 10 YR BENCHMARK G-SEC (CLEAN PRICE) INDEX

- (i) The Debentures are not sponsored, endorsed, sold or promoted by NSE INDICES LIMITED (formerly known as India Index Services & Products Limited ("IISL")). NSE INDICES LIMITED does not make any representation or warranty, express or implied, to the owners/ holders of the Debentures or any member of the public regarding the advisability of investing in securities generally or in the Debentures particularly or the ability of the Nifty 10 yr Benchmark G-Sec Clean Price Index to track general Government Securities market performance in India. The relationship of NSE INDICES LIMITED to the Issuer is only in respect of the licensing of certain trademarks and trade names of its Index which is determined, composed and calculated by NSE INDICES LIMITED without regard to the Issuer or the Debentures. NSE INDICES LIMITED does not have any obligation to take the needs of the Issuer or the owners/ holders of the Debentures into consideration in determining, composing or calculating the Nifty 10 yr Benchmark G-Sec Clean Price Index. NSE INDICES LIMITED is not responsible for or has participated in the determination of the timing of, prices at, or quantities of the Debentures to be issued or in the determination or calculation of the equation by which the Debentures is to be converted into cash. NSE INDICES LIMITED has no obligation or liability in connection with the administration, marketing or trading of the Debentures.
- (ii) NSE INDICES LIMITED does not guarantee the accuracy and/or the completeness of the Nifty 10 yr Benchmark G-Sec Clean Price Index or any data included therein and they shall have no liability for any errors, omissions, or interruptions therein. NSE INDICES LIMITED does not make any warranty, express or implied, as to results to be obtained by the Issuer, owners/ holders of the Debentures, or any other person or entity from the use of the Nifty 10 yr Benchmark G-Sec Clean Price Index or any data included therein. NSE INDICES LIMITED makes no express or implied warranties, and expressly disclaim all warranties of merchantability or fitness for a particular purpose or use with respect to the Index or any data included therein. Without limiting any of the foregoing, NSE INDICES LIMITED expressly disclaim any and all liability for any damages or losses arising out of or related to the Debentures, including any and all direct, special, punitive, indirect, or consequential damages (including lost profits), even if notified of the possibility of such damages.

# 1.14 DISCLAIMER ON VALUATION

(i) Disclaimer by the Issuer

The valuation of the Debentures reflects the independent views of the Valuation Agent. It is expressly stated that the valuation is not the view of the Issuer or its Affiliates. The Issuer has not reviewed the valuation and is not responsible for the accuracy of the valuations. The valuations provided by the Valuation Agent and made available on the website of the Issuer and the Valuation Agent do not represent the actual price that may be received upon sale or redemption of the Debentures. They

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merely represent the Valuation Agent's computation of the valuation which may in turn be based on several assumptions. The valuations provided by the Valuation Agent may include the use of models by the Valuation Agent (that may be different from the proprietary models used by the Issuer and / or the calculation agent) and consequently, valuations provided by other parties (including the Issuer and / or the calculation agent) may be significantly different.

# (ii) Disclaimer by the Valuation Agent

Post appointment of the Valuation Agent by the Issuer, the disclaimer clause of Valuation Agent shall be communicated to the Debenture Holders and the said disclaimer clause shall form part of this Shelf DD.

# 1.15 OTHER DISCLAIMERS

This Shelf DD in relation to the Debentures is made available by the Issuer to the applicant on the further strict understanding that:

- in providing this Shelf DD to the applicant, there will be no violation of rules, regulations and byelaws issued by any applicable authority including those issued by the Securities and Exchange Board Of India;
- (ii) the applicant has sufficient knowledge, experience, and professional advice to make its own evaluation of the merits and risks of a transaction of the type under this Shelf DD and
- (iii) the applicant is not relying on the Issuer nor on any of the Affiliates of the Issuer for information, advice or recommendations of any sort except for the accuracy of specific factual information about the possible terms of the Issue.

The Issuer is not acting as the advisor or agent of the applicant. This Shelf DD does not purport to identify for the applicant, the risks (direct or indirect) or other material considerations, which may be associated with the applicant entering into the proposed transaction. Prior to entering into any proposed transaction, the applicant should independently determine, without reliance upon the Issuer or the Affiliates of the Issuer, the economic risks and merits, as well as the legal, tax, and accounting characterizations and consequences of the transaction and including that the applicant is able to assume these risks. The Issuer, and/or the Affiliates of the Issuer, may act as principal or agent in similar transactions and/or in transactions with respect to instruments underlying a proposed transaction. The Issuer, and/or the Affiliates of the Issuer may, from time to time, have a long or short proprietary position/s and/or actively trade, by making markets to its clients, in financial products identical to or economically related to those financial products described in this Shelf DD. The Issuer may also undertake hedging transactions related to the initiation or termination of a transaction, that may adversely affect the market price, rate, index or other market factors(s) underlying the financial product and consequently its value. The Issuer may have a commercial relationship with and access to information of reference securities, financial products, or other interests underlying a transaction.

This Shelf DD and its contents are the Issuer's property and are to be considered proprietary information and may not be reproduced or otherwise disseminated in whole or in part without the Issuer's written consent unless required to by judicial or administrative proceeding, and then with prior

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notice to the Issuer.

Applicants must understand that while the Debentures may be listed, in view of the nature and complexity of the Debentures, marketability may be impacted in a manner that cannot be determined.

Past performance is not indicative of future performance. Investment in the Debentures may be subject to the risk of loss, meaning the allottee may lose some or all of its investment especially where changes in the value of the transaction may be accentuated by leverage. Even where the Debentures are principal protected, there is a risk that any failure by a person including a counterparty to perform obligations when due may result in the loss of all or part of the investment.

No liability whatsoever is accepted for any loss arising (whether direct or consequential) from any use of the information contained in this Shelf DD. The Issuer undertakes no obligation to effect any updates on information. Any opinions attributed to the Issuer, and/or the Affiliates of the Issuer constitute the Issuer's judgment as of the date of the material and are subject to change without notice. Provision of information may cease at any time without reason or notice being given. Any scenario analysis is provided for illustrative purposes only and does not represent actual termination or unwind prices, nor does it present all possible outcomes or describe all factors that may affect the value of the investment.

Notwithstanding anything herein contained, in relation to the Market Linked Debentures proposed to be issued, the Issuer shall not bear responsibility or liability for any losses arising out of any delay in or interruptions of performance of the Indexes or the Issuer's obligations under this Shelf DD due to any act of God, act of governmental authority, act of the public enemy or due to war, the outbreak or escalation of hostilities, riot, fire, flood, civil commotion, insurrection, labour difficulty (including, without limitation, any strike, or other work stoppage or slow down), severe or adverse weather conditions, communications line failure, or other similar cause beyond the reasonable control of the issuer.

Purchasers of the Debentures should ensure that they understand the nature of the Debentures and the extent of their exposure to risk and that they consider the suitability of the Debentures as an investment in the light of their own circumstances and financial condition. In relation to the Market Linked Debentures, the performance of the Indexes will affect the nature and value of the investment return on the Debentures. Also, a relatively small movement in the value of the Indexes can result in a disproportionately large movement in the price of the Debentures. Purchasers should conduct their own investigations and, in deciding whether or not to purchase such Market Linked Debentures, purchasers of such Market Linked Debentures should form their own views of the merits of an investment related to the Indexes based on such investigations and not in reliance on any information given in this Shelf DD and the relevant Supplemental DD.

The past performance of the Company in any product/scheme/instrument etc. is not indicative of the future performance in the same product/scheme/instrument etc. or in any other product/scheme/instrument etc. either existing or that may be offered. There is no assurance that past performances indicated in earlier product/scheme/instrument etc. will be repeated. Applicants are not being offered any guaranteed or indicative returns through these Debentures.

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#### 1.16 EACH PERSON RECEIVING THIS SHELF DD ACKNOWLEDGES THAT SUCH PERSON:

- has reviewed the terms and conditions applicable to the Debentures as contained in this Shelf DD and has understood the same, and, on an independent assessment thereof, found the same acceptable for the investment made and has also reviewed the risk disclosures contained herein and has understood the risks, and determined that the investment in the Debentures are a suitable investment and that the Debenture Holders can bear the economic risk of that investment:
- (b) has received all the information believed by it to be necessary and appropriate or material in connection with, and for investment in the Debentures;
- (c) has sufficient knowledge, experience and expertise as an investor, to make the investment in the Debentures;
- (d) has not relied on either the Company or any of its Affiliate, associate, holding, Subsidiary or group entities or any person acting in its or their behalf for any information, advice or recommendations of any sort expect as regards the accuracy of the specific factual information about the terms of the Debentures set out in this Shelf DD;
- (e) has understood that information contained in this Shelf DD is not to be constructed as business or investment advice:
- (f) has made an independent evaluation and judgment of all risks and merits before investing in the Debentures;
- (g) has understood that the Debentures, even after being listed, may not be marketable or may not have a market at all:
- (h) has understood that in relation to the Market Linked Debentures without prejudice to (a) and (b) above, (1) the method and manner of computation of, returns and calculations on the Debentures is solely determined by the Issuer whose decision shall be final and binding. The valuation to be provided by Valuation Agent is only an indicative value on the valuation date and can be different from the actual releasable value of the Debenture. (2) in the event of any discretions to be exercised, in relation to method and manner of any of the above computations including due to any disruptions in any of the financial markets or if for any other reason the calculations cannot be made as per the method and manner originally stipulated or referred to or implied, such alternative methods or approach shall be used as deemed fit by the Issuer and may include the use of estimates and approximations. All such computations shall be valid and binding on the Debenture Holder, and no liability therefore will attach to the Issuer;
- has understood that in the event that the Debenture Holder suffers adverse consequences or loss, the Debenture Holder shall be solely responsible for the same and the Issuer, or any of their Affiliate, associate, holding, subsidiary or group entities or any person acting in its, or their behalf shall not be responsible, in any manner whatsoever, for any adverse consequences or loss suffered by the

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Debenture Holder including but not limited to on the basis of any claim that no adequate disclosure regarding the risks involved were made or that the full risks involved were not explained or understood:

- (j) has reviewed the terms and conditions applicable to the Debentures as contained in this Shelf DD and the Supplemental DD therefore, and understood the same, and, on an independent assessment thereof, confirmed the same to be correct and, found the same acceptable for the investment made and has also reviewed the risks factors disclosed herein with respect to the Debentures, and understood the risks, and determined that the Debentures are a suitable investment and that the Debenture Holder can bear the economic risk of that investment, including the possibility of receiving lower than expected returns.
- (k) has received all the information believed to be necessary and appropriate or material in connection with, and for, the investment in the Debentures;
- (I) as an investor, is knowledgeable and experienced in making investments, including in debt instruments having variable or unpredictable returns and also investments similar to the Debentures;
- (m) has legal ability to invest in the Debentures and the investment does not contravene any provision of any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture Holders or its assets.
- (n) where the Debenture Holder is a partnership firm:
  - (i) its investing in the Debentures on its terms is within the scope of its investment policy and is not in conflict with the provisions of the partnership deed currently in force;
  - (ii) the investment in Debentures is being made by and on behalf of the Partners (and binds all the Partners jointly and severally), and that the Partnership is in force and existing, and the investment has been ratified by all of the partners, jointly and severally;
  - (iii) the investment in Debentures has been duly authorised by all the partners, and does not contravene any provisions of the Partnership Deed, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Partnership or its assets or any of the Partners or their respective assets;
  - (iv) for any minor as may have been admitted to the benefits of the partnership, the legal guardian of the minor has confirmed that the above applies equally to the minor as if the minor were a partner; and
  - (v) for any Hindu Undivided Family ("HUF") that may be partner, the Karta declares that the above equally binds each of the co-parcenors and beneficiaries of the HUF; and
- (o) where the Debenture Holder is a company, also confirms that:
  - (i) the Debenture holder is not precluded under any law, rules, regulations and/ or circular/s issued by any statutory authority/ies including under the Companies Act, 2013 (or Companies Act, 1956, as applicable) from investing in the Debentures;
  - (ii) all necessary corporate or other necessary action has been taken to authorize, and that the Debenture holder has corporate ability and authority, to invest in the Debentures; and
  - (iii) investment in the Debentures does not contravene any provisions of the Memorandum and

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the Articles of Association, or any law, regulation or contractual restriction or obligation or undertaking binding on or affecting the Debenture Holder or the Debenture Holder's assets.

- (p) where it is a referral agent who sells the Debentures and /or invests in the Debentures on behalf of its Client(s)/investor(s) ("**Referral Agent**"), it also confirms that:
  - (i) The Referral Agent is a SEBI regulated entity and is in compliance with all applicable laws in such capacity.
  - (ii) The Referral Agent has ensured full compliance with the laws and regulations applicable to it including the SEBI Circular CIR/MD/DF/2011 dated September 28, 2011 (Structured Products/Market Linked Debentures Guidelines), the Prevention of Money Laundering Act, 2002 ("PML ACT"), the requirements of circular dated March 20, 2006 "Guidelines on Anti-Money Laundering Standards" of the SEBI ("AML Guidelines" together with the PML ACT and the rules made thereunder, the "AML Laws and Rules"), all applicable Know-your-client norms ("KYC Guidelines") and all applicable rules, regulation and guidelines issued by any relevant regulator and the Referral agent has strictly complied with all applicable AML Laws & Rules and KYC Guidelines in relation to each of the Clients/investors.
  - (iii) The Referral Agent has satisfied itself as to the capacity and authority of each of its Clients/investors to invest in such Debentures.
  - (iv) The Referral Agent has conducted a risk profiling of each of its client/investor pursuant to the SEBI Circular CIR/MD/DF/2011 dated September 28, 2011 (Structured Products/Market Linked Debentures Guidelines) and has satisfied itself that the Debentures are suitable to the risk profile of the client / investor.
  - (v) The Referral Agent has fully advised each of its client / investor of the risks relating to investment in the Debentures and ensured that the client / investor has understood the risks involved in investment in the Debentures and is capable of taking the risks posed by the Debentures.
  - (vi) The Referral Agent has provided its clients / investors with a copy of this Shelf DD and the relevant Supplemental DD.
  - (vii) The Referral Agent has guided the clients / investors as to where the valuations (of the Debentures) will be available.
  - (viii) The Referral Agent has provided the clients / investors with guidance on exit loads / exit options / liquidity support, if any, etc., being provided by the issuer or through the secondary market.
- (q) where the Debenture holder is a Portfolio Manager, it also confirms that:
  - (i) the Debenture holder, as a Portfolio Manager, is fully in compliance with the laws and regulations applicable to it including the Securities and Exchange Board of India (Portfolio Managers) Rules, 1993 and the Securities and Exchange Board of India (Portfolio Managers) Regulations, 1993 and the requirements of Circular dated 20th March 2006 "Guidelines on Anti-Money Laundering Standards" of the Securities and Exchange Board of India;
  - the Debenture Holder is appropriately investing in the Debentures on behalf of its client, the principal of the investment ("Client") and the investment in the Debentures is within the scope of its authority including pursuant to the agreement entered into by the Debenture holder with the Client, as provided for by Regulation 14 of the Securities and Exchange Board of India (Portfolio Managers) Regulations, 1993 (the "Agreement"), and accordingly binds the Client.

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Should there be any dispute by the Client as regards the investment in the Debentures including but not limited to the scope of its authority with regard to such investment, the Debenture Holder shall be deemed to be the principal and any loss or liability arising out of the investment in the Debentures shall be to its own account and/or dealt with entirely by the Debenture holder with the Client, with no reference to the Issuer.

- (iii) the Debenture Holder has strictly complied with all applicable know-your-client norms in relation to the Client:
- (iv) the Debenture Holder consents to the disclosure or provision by Issuer to any governmental or regulatory authority, or under any requirement of law, any information regarding the Client (to the extent made available to Issuer by the Debenture Holder) and the investment in the Debenture, as required of Issuer under applicable regulations and/or as requested by any governmental or regulatory authority or under a provision of law;
- (v) the Debenture Holder further agrees to provide to the Issuer such additional information that the Issuer deems necessary or appropriate in order for the Issuer to comply with any such regulations and/or requests or requirements; and
- (vi) the Debenture Holder also further agrees (including on the basis of any request made by the issuer in this regard), to provide to any governmental or regulatory authority any information regarding the Client, the investment in the Debentures as required under regulations and/or as requested by any governmental or regulatory or other authority.
- (r) Such person has been afforded an opportunity to request and to review and has received all additional information considered by it to be necessary to verify the accuracy of or to supplement the information herein:
- (s) Such person has not relied on any intermediary that may be associated with issuance of Debentures in connection with its investigation of the accuracy of such information or its investment decision.
- (t) Neither the delivery of this Shelf DD and/or any Supplemental DD(s) nor any sale of Debentures made hereunder shall, under any circumstances, constitute a representation or create any implication that there has been no change in the affairs of the Issuer since the date hereof. However, the Company shall in each Supplemental DD highlight the material changes, if any, in the information about the Company contained in this Shelf DD.

Notwithstanding anything contained hereinabove, every investor of the Debentures must read, understand and accept, and shall be deemed to have read, understood and accepted, the terms and conditions of this Shelf DD and the Supplemental DD prior to investing in the Debentures. As a Debenture holder, every initial investor undertakes by virtue of this subscription to the Debentures, that if the initial investor as the Debenture holder sells the Debentures to subsequent investors, the initial investor as the Debenture holder shall ensure that such subsequent investor(s) and so on, receive from the Debenture holder, a copy of this Shelf DD, the Supplemental DD and in relation to the Market Linked Debentures, the statement mentioning the 'Initial Fixing Level', and shall sell the Debentures to a subsequent investor only if such subsequent investor has read, understood and accepted all the terms and conditions and documents referred to above and herein. Any such subsequent investor shall be deemed to have read, understood and accepted the terms and conditions including in the documents referred to above prior to investing in the Debentures. Any person selling these Debentures would be responsible for ensuring full

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and prior disclosure of the terms and conditions of the Debentures to the person(s) to whom they are selling these Debentures and shall sell the Debentures only if the subsequent subscriber has read, understood and accepted all the terms and conditions and documents. The Company would presume full knowledge of the contents of this Shelf DD, the Supplemental DD and in relation to the Market Linked Debentures, the statement mentioning the 'Initial Fixing Level' and a full understanding of the Debentures, their nature and the applicable terms and conditions, on the part of any person holding/buying these Debentures, and no claim to the contrary shall be entertained.

# DISCLOSURE OF COMMISSIONS FOR MARKET LINKED DEBENTURES

(All commissions by whatever name called, if any, paid by issuer to distributor for selling/ distribution of such securities to end investors)

[As shall be mentioned in the relevant Supplemental DD]

# SECTION – II DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates or requires, the following terms shall have the meanings given below in this Disclosure Document.

# Company related terms

Term	Description
Auditor	M/s B S R & Co. LLP, the statutory auditors of the Company.
Board of Directors/Board	The board of directors of the Company or any committee thereof.
Company/Issuer	HDB Financial Services Limited.
Director(s)	Director(s) of the Company, as may change from time to time, unless otherwise specified.
Memorandum and Articles	The Memorandum & Articles of Association of the Company, as amended from time to time.
NBFC	Non-Banking Financial Company as per Reserve Bank of India Act, 1934, as amended from time to time.
Registered Office	The registered office of the Company located at Radhika, 2 <sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009.
Registered Office	

## Issue related terms

Term	Description
Act	Shall mean the provisions of the Companies Act, 2013 (and the provisions of

(For the Addressee only)

Term	Description
	the companies Act, 1956 to the extent it is still in effect), which are in effect from time to time.
Affiliate	In relation to any Person and at a given time of determination, shall mean a Subsidiary of that Person or a holding company of that Person or any other Subsidiary of that holding company.
Allotment/Allot/Allotted	The allotment of the NCDs or Debentures.
Applicable Law	Includes all applicable statutes, enactments or acts of any legislative body in India, laws, ordinances, rules, bye-laws, regulations, notifications, guidelines, policies, directions, directives and orders of any Governmental Authority and any modifications or re-enactments thereof.
Application Form	The form used by the recipient of this Shelf DD, the Supplemental DD and Private Placement Offer Cum Application Letter to apply for subscription to the Debentures, which is annexed to this Shelf DD and forms a part of the Private Placement Offer Cum Application Letter.
Asset Cover	means the value of the Secured Assets divided by the outstanding amount which includes principal amount of the Debentures and any interest thereon which is accrued but not paid. The Asset Cover to be maintained by the Company shall at all times be at least equal to the Minimum Asset Cover, or such other asset cover as may be agreed to by the Company and the Debenture Trustee and the Debenture Holder(s) in relation to a particular Tranche/Series and stipulated in the relevant Supplemental DD;
Beneficial Owner(s)	Holder(s) of the Debentures in dematerialized form as defined under section 2 of the Depositories Act, 1996.
BSE	BSE Limited (earlier known as Bombay Stock Exchange)
Business Day	means any day of the week (excluding non-working Saturdays, Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as may be amended/supplemented from time to time) or any other day on which banks are closed for customer business in Mumbai, India) on which money market is functioning in Mumbai.
CDSL	Central Depository Services (India) Limited
Debenture(s)/ NCDs	1,70,000 (One Lakh Seventy Thousand) Secured, Rated, Listed, Redeemable, Non-Convertible Debenture(s) of the face value of Rs. 10,00,000/- (Rupees Ten Lakh only) each for cash aggregating uptoRs.1,70,00,00,00,000/- (Rupees Seventeen Thousand Crore only) to be issued in one or more Tranches (and within any Tranche, in one or more Series) pursuant to this Shelf DD and the Supplemental DD(s) and shall include the Market Linked Debentures proposed to be issued by the Issuer.
Debenture Holder	The Debenture Holder whose name appears in the register of debenture holders or in the beneficial ownership record furnished by NSDL/CDSL for this purpose.

# (For the Addressee only)

Term	Description
Debenture Trustee	Trustee for the Debenture Holders, in this case being IDBI Trusteeship Services Limited.
Debenture Trustee Agreement	Agreement executed/to be executed by and between the Debenture Trustee and the Company for the purposes of appointment of the Debenture Trustee to act as debenture trustee in connection with the issuance of the Debentures.
Debenture Trust Deed	Debenture Trust cum Mortgage Deed to be entered by and between the Company and the Debenture Trustee in terms of which the Debentures shall be issued.
Deed of Hypothecation	Deed to be entered into between the Company and the Debenture Trustee for creation of first and exclusive charge by hypothecation over specific identified Receivables in favour of the Debenture Trustee (acting for and on behalf of the Debenture Holders).
Deemed Date of Allotment	The deemed date of allotment of Debentures will be as specified in the relevant Supplemental DD(s) issued for each Tranche/Series of Debentures.
Depository(ies)	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participant) Regulations, 1996, as amended from time to time, in this case being NSDL and CDSL.
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Depository Participant/DP	A depository participant as defined under the Depositories Act.
Disclosure Document	This Shelf Disclosure Document read with any Supplemental DD.
DP-ID	Depository Participant Identification Number.
DRR	Debenture Redemption Reserve in accordance with the provisions of the Act.
Due Date	Any date on which the holders of the Debentures are entitled to any payments, whether towards coupon/redemption premium or repayment of the principal amounts due in respect of the Debentures.
EGM	Extra Ordinary General Meeting
Equity Shares	Equity shares of the Company of face value of Rs.10/- (Rupees Ten only) each.
Financial Year/ FY	Twelve months period commencing from April 1 of a particular calendar year and ending on March 31 of the subsequent calendar year.
Governmental Authority	The President of India, the Government of India, the Governor and the Government of any State in India, any Ministry or Department of the same, any municipal or local government authority, any authority or private body exercising powers conferred by Applicable Law and any court, tribunal or other judicial or quasi-judicial body and shall include, without limitation, a stock exchange and any regulatory body.
Interest / Coupon Rate	The rate of interest payable, if any, on the Debentures for the period specified in the relevant Supplemental DD issued for each Tranche/Series of the Debentures.

(For the Addressee only)

Term	Description
Issue	Private placement of the Debentures.
INR / Rs.	Rupees (Currency of Republic of India)
Investors	Those persons who fall under the category of eligibility to whom this Shelf DD along with Supplemental DD may be sent with a view to offering the debentures for sale on private placement basis through this Shelf DD.
Majority Debenture Holders	In respect of any Tranche/Series, the Debenture Holder(s) holding an aggregate amount representing not less than 75% (Seventy Five Percent) of the value of the nominal amount of the Debentures comprised in that Tranche/Series for the time being. It is however clarified that if a resolution is required to be passed in relation to a matter concerning a particular Tranche/Series only, then the term "Majority Debenture Holder(s)" shall mean the Debenture Holder(s) of that Tranche/Series holding an aggregate amount representing not less than 75% (Seventy Five Percent) of the value of the nominal amount of the Debentures comprised in that Tranche/Series for the time being outstanding.
Market Linked Debentures	20,000 (Twenty Thousand) Secured, Rated, Listed, Redeemable, Non-Convertible Debenture(s) Market Linked Debentures of the face value of Rs. 10,00,000/- (Rupees Ten Lakh only) each for cash aggregating uptoRs.2000,00,00,000/- (Rupees Two Thousand Crore only) to be issued in one or more Tranches (and within any Tranche, in one or more Series) in terms of the SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011, and pursuant to this Shelf DD and the Supplemental DD(s). The Market Linked Debentures shall form part of the Issue.
Minimum Asset Cover	means a minimum asset cover of 1.10 (One decimal point One Zero) times of the outstanding amount of the Debentures, or such other asset cover as may be required in relation to a particular Tranche/Series under the relevant Supplemental DD, and which is required to be maintained by the Company during the currency of the Debentures.
Moveable Property	Moveable Property shall mean the specific identified Receivables of the Company provided as security in relation to the Debentures.
Mutual Fund	A mutual fund registered with SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996.
NEFT	National Electronic Funds Transfer
NSDL	National Securities Depository Limited
NA	Not Applicable
NPA	Non-Performing Asset
PAN	Permanent Account Number
Private Placement Offer cum Application Letter	Shall mean the private placement offer cum application letter prepared in compliance with Section 42 of the Companies Act, 2013 read with Rule 14 of

# (For the Addressee only)

Term	Description
	the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended from time to time, which shall be issued with respect to each Tranche/Series issued under the Issue.
Rating Agency(ies)	CARE Ratings Limited (CARE) a company incorporated under the provisions of the Act and having its registered office at 4 <sup>th</sup> floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai – 400 022 and
	CRISIL Ratings Limited, a company incorporated under the provisions of the Act and having its registered office at CRISIL House, Central Avenue, Hiranandani Business Park, Powai, Mumbai - 400 076.
RBI	Reserve Bank of India
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time.
Receivables	means the present and future receivables belonging to the Company including all amounts payable by the obligors of the Company (including principal, interest, additional interest, overdue charges, premium on prepayment, prepayment proceeds, gross of service tax (if any) arising out of any of loans and advances of the Company) (and does not include the Specifically Mortgaged Premises), and which are more particularly identified in the Deed of Hypothecation and will include the receivables that will be set out in the Supplemental Receivables Schedules that will be provided to the Debenture Trustee from time to time under the terms of the Debenture Trust Deed read together with the terms of the Deed of Hypothecation.
Record Date	Means in relation to any Due Date on which any payments are scheduled to be made by the Company to the Debenture Holders, the day falling at least 15 (Fifteen) calendar days prior to such Due Date.
Redemption Date	With respect to any Tranche/Series shall mean the date on which repayment of principal amount and all other amounts due in respect of the Debentures of that Tranche/Series will be made and shall be as specified in the Supplemental DD issued for such Tranche/Series.
Registrar/Registrar to the Issue	Registrar to the Issue, in this case being LinkIntime India Pvt. Ltd.
RoC	Registrar of Companies
RTGS	Real Time Gross Settlement
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act, 1992
SEBI Act	The Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI Debt Listing Regulations	Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued by SEBI, as amended from time to time and the SEBI

(For the Addressee only)

Term	Description
	(Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended/replaced from time to time.
SEBI Electronic Book Mechanism Guidelines	The guidelines issued by SEBI and pertaining to the Electronic Book Mechanism set out in the terms specified by the SEBI in its Circular dated January 05, 2018 (bearing reference number SEBI/HO/DDHS/CIR/P/2018/05) titled 'Electronic book mechanism for issuance of securities on private placement basis' read along with the related Clarifications dated August 16, 2018 (bearing reference number SEBI/HO/DDHS/CIR/P/2018/122), and the related operational guidelines issued by the concerned Electronic Book Provider, as may be amended, clarified or updated from time to time.
Secured Assets	means (i) the Specifically Mortgaged Premises and (ii) the Receivables of the Company which have been/will be offered as a security for the Debentures.
Secured Obligations	Shall mean, collectively: (i) all of the Issuer's obligations and liabilities under or in respect of the Debentures under the relevant Transaction Documents (as defined hereinafter) including the redemption/ repayment of the principal amount of the Debentures, payment of interest (where applicable), additional interest in case of default (where applicable), payment of redemption premium (where applicable); (ii) all monies due and payable to the Debenture Trustee including the remuneration payable to the Debenture Trustee and/or the Receiver in terms of and pursuant to the Debenture Trustee Agreement and the Trust Deed; and (iii) all fees, costs, charges and expenses and other monies payable hereunder or under any of the Transaction Documents.
Security	Means the security created or to be created by the Company to secure its obligations in respect of the Debentures.
Series	Any Series of Debentures (within a Tranche) issued under the Issue pursuant to the issue of a Supplemental DD and Private Placement Offer cum Application Letter.
Shelf DD/ Shelf Disclosure Document	This Shelf Disclosure Document through which the Issue is being made and which contains the disclosures as per Schedule I of SEBI (Issue and Listing of Debt Securities) Regulations, 2008 as amended from time to time.
Specifically Mortgaged Premises	The Company's immovable property situated at Office no. 319, 3 <sup>rd</sup> Floor, Heera Panna Commercial Complex, Dr. Yagnik Road, Rajkot - 360001, Gujarat.
Subsidiary	shall mean in relation to a company, be any Person: (i) which is controlled, directly or indirectly, by a company; (ii) more than half the issued share capital of which is beneficially owned, directly or indirectly by the company; or which is a Subsidiary of another Subsidiary of the company.
Super Majority Debenture Holders	The Debenture Holder(s) of an amount representing not less than 3/4th (Three Fourth) in value of the nominal amount then outstanding of the Debentures under all the Series/Tranche of Debentures under the Issue collectively.
Supplemental Disclosure Document(s)	Means the supplemental disclosure document to be issued by the Company broadly in the format provided in <b>Annexure D</b> hereof containing <i>inter alia</i> the

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

Term	Description
Supplemental DD	issue price, Interest Rate (if any), redemption premium (if any) and other terms and conditions regarding each Tranche/Series of the NCDs issued under the Issue. The Company shall be free to amend the format of Supplemental DD depending upon the terms and conditions of the NCDs being issued in each Tranche/Series.
Supplemental Receivables Schedule	Shall mean each list of loan receivables provided by the Company to the Debenture Trustee from time to time (by way of a certificate or in any other agreed manner as agreed by trustee, identifying the further Receivables charged in favour of the Debenture Trustee). Each such Supplemental Receivables Schedule shall <i>ipso facto</i> form an integral part of the Deed of Hypothecation.
TDS	Tax Deducted at Source
Tranche	Any tranche of Debentures issued under the Issue pursuant to the issue of a Supplemental DD and Private Placement Offer cum Application Letter.
Transaction Documents	The documents executed or to be executed in relation to the issuance of the Debentures as more particularly set out hereinafter.
Security Documents	Shall mean the Debenture Trust Deed and the Deed of Hypothecation executed/ to be executed by the Company for the purposes of creation of Security in favour of the Debenture Trustee.
Stock Exchange	BSE
WDM	Wholesale Debt Market Segment of the BSE
Wilful Defaulter	Shall mean an Issuer who is categorized as a wilful defaulter by any Bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India and includes an issuer whose director or promoter is categorized as such in accordance with Regulation 2(n) of SEBI (Issue and Listing of Debt Securities) Regulations, 2008.

# **Terms related to Market Linked Debentures**

Term	Description
Index(es)	Nifty 50, Nifty Bank, Nifty 10-Yr Benchmark (Clean Price) G- sec, Treasury bills, or any other index as set out in the Supplemental DD
Referral Agent	As set out in the Supplemental DD
Underlying/Reference Index	As set out in the Supplemental DD
Valuation Agent	an AMFI appointed valuation agency as appointed and identified by the Issuer in the Supplemental DD for the issuance of Market Linked Debentures

**SECTION - III** 

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

#### **RISK FACTORS**

The following are the risks envisaged by the management of the Company relating to the Company, the Debentures and the market in general. Potential investors should carefully consider all the risk factors stated in this Shelf DD and/or the relevant Supplemental DD(s) and/or the Private Placement Offer cum Application Letter(s) in relation to the Debentures for evaluating the Company and its business and the Debentures before making any investment decision relating to the Debentures. The Company believes that the factors described below represents the principal risks inherent in investing in the Debentures but does not represent that the statements below regarding the risks of holding the Debentures are exhaustive. The ordering of the risk factors is intended to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another. Potential Investors should also read the detailed information set out elsewhere in this Shelf DD and in the relevant Supplemental DD(s) and/or the Private Placement Offer cum Application Letter(s) and reach their own views prior to making any investment decision. Each of the risk factors set out in this Shelf DD shall, *ipso facto*, without the requirement of any further act, deed or reference by the Company, unless specifically further modified/updated in the Supplemental DD, *mutatis mutandis* be deemed to apply to and be repeated in each Supplemental DD, issued by the Company in relation to any Tranche/Series of the Debentures.

If any one of the following stated risks actually occurs, the Company's business, financial conditions and results of operations could suffer and, therefore, the value of the Company's Debentures could decline and/or the Company's ability to meet its obligations in respect of the Debentures could be affected. More than one risk factor may have simultaneous effect with regard to the Debentures such that the effect of a particular risk factor may not be predictable. In addition, more than one risk factor may have a compounding effect which may not be predictable. No prediction can be made as to the effect that any combination of risk factors may have on the value of the Debentures and/or the Company's ability to meet its obligations in respect of the Debentures.

These risks and uncertainties are not the only issues that the Company faces. Additional risks and uncertainties not presently known to the Company or that the Company currently believes to be immaterial may also have a material adverse effect on its financial condition or business. Unless specified or quantified in the relevant risk factors, the Company is not in a position to quantify the financial or other implications of any risk mentioned herein below.

# 3.1 INCREASING COMPETITION FROM BANKS, FINANCIAL INSTITUTIONS AND OTHER NBFCS

The successful implementation of Company's growth plans depends on its ability to face the competition. The main competitors of the Company are other NBFCs, financial institutions and banks. The Company, being a non-deposit taking NBFC, does not have access to low cost deposits because of which it may become less competitive. Many of its competitors have significantly greater financial, technical, marketing and other resources. Many of them also offer a wider range of services and financial products than the Company does and have greater brand recognition and a larger client base. As the Company ventures into offering newer products, it is likely to face additional competition from those who may be better capitalised, have longer operating history and better management. If the Company is unable to manage its business and compete effectively with current or future competitors, it might impede its competitive position and profitability.

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#### 3.2 CREDIT RISK

Any lending and investment activity by the Company is exposed to credit risk arising from interest / repayment default by borrowers and other counterparties. Being an NBFC, the Company has lent money for various maturities and with varying security to a number of institutional and non-institutional clients. The assets under management of the Company were Rs.61,561 crore as on March 2021. The Company is exposed to the risk of such third parties which owe money, securities or other assets not performing their obligations due to various reasons.

The Company has institutionalised a systematic credit evaluation process monitoring the performance of its asset portfolio on a regular and continual basis to detect any material development, and constantly evaluate the changes and developments in sectors in which it has substantial exposure. The Company will also endeavour to undertake a periodic review of its entire asset portfolio with a view to determine the portfolio valuation, identify potential areas of action and devise appropriate strategies thereon. Despite these efforts, there can be no assurance that repayment default will not occur and/or there will be no adverse effect on the Company's financial results and/or operations as a result thereof.

In performing its credit assessment, the Company relies largely on information furnished by or on behalf of its borrowers, including financial information, based on which the Company performs its credit assessment. The Company may also depend on certain representations and undertakings as to the accuracy, correctness and completeness of information, and the verification of the same by agencies to which such functions are outsourced. Any such information if materially misleading may increase the risk of default and could adversely impact the financial condition, financial results and/or operations of the Company.

A substantial portion of the Company's assets under management (excluding inter-corporate deposits) is secured by assets, moveable and immoveable. The value of the security/collateral granted in favour of the Company, as the case may be, may decline due to adverse market and economic conditions (both global and domestic), delays in insolvency, winding up and foreclosure proceedings, defects in title, difficulty in locating moveable assets, inadequate documentation in respect of assets secured and the necessity of obtaining regulatory approvals for the enforcement of the Company's security over the assets comprising its security and the Company may not be able to recover the estimated value of the assets, thus exposing it to potential losses.

Any delay in enforcing the collateral due to delays in enforcement proceedings before Indian courts or otherwise could also expose the Company to potential losses. Although the Company regularly reviews its credit exposures, defaults may arise from events or circumstances that are difficult to detect or foresee.

# 3.3 REPAYMENT OF PRINCIPAL IS SUBJECT TO THE CREDIT RISK OF THE COMPANY

Potential investors should be aware that receipt of principal amount and any other amounts that may be due in respect of the Debentures is subject to the credit risk of the Company. Potential investors assume the risk that the Company will not be able to satisfy its obligations under the Debentures. In the event that bankruptcy proceedings or composition, scheme of arrangement or similar proceedings to avert bankruptcy are instituted by or against the Company, the payment of sums due on the Debentures may be substantially reduced or delayed.

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# 3.4 NON-PERFORMING ASSETS ("NPA")

If the level of NPAs in the Company's portfolio were to increase, its business would suffer. The Company had net NPAs as a percentage of net loan assets were 3.12% and 3.24% as of March 31, 2021 and March 31, 2020, respectively and its provisioning norms comply with the RBI guidelines / directives. The Company believes that its overall financial profile, capitalization levels and risk management systems, provide significant risk mitigation. However, the occurrence of NPAs or an increase in the level of NPAs will adversely affect the Company's business, financial results and/or operations.

#### 3.5 INTEREST RATE RISK

The Company's interest income from lending and gains from trading in debt securities are dependent upon interest rates and their movement. Interest rates are highly sensitive to many factors beyond the control of the Company, including the monetary policies of the RBI, deregulation of the financial sector in India, domestic and international economic and political conditions, inflation and other factors. Due to these factors, interest rates in India have historically experienced a relatively high degree of volatility. Consequently, there can be no assurance that significant interest rate movements will not have an adverse effect on the Company's financial results and/or operations.

#### 3.6 ACCESS TO CAPITAL MARKETS AND COMMERCIAL BORROWINGS

With the growth of its business, the Company will increasingly rely on funding from the debt capital markets and commercial borrowings. The Company's growth will depend on its continued ability to access funds at competitive rates which in turn will depend on various factors including its ability to maintain its credit ratings. If the Company is unable to access funds at an effective cost that is comparable to or lower than its competitors, the Company may not be able to offer competitive interest rates for its loans or have adequate funds for its investment activities. This may adversely impact its business results and its future financial performance.

## 3.7 ASSET LIABILITY MISMATCH

The Company is a "systemically important non-deposit taking non-banking financial company" (NBFC – ND – SI) and does not have access to public deposits. The Company meets its funding requirements through a resource mix of bank term loans, commercial paper and debenture issuances thus, some portion of the assets has medium term maturities thereby exposing the Company to liquidity risk. Potential funding mismatches can be created if short term funding sources are not available to the Company. This could have a negative impact on the business and future financial performance of the Company.

## 3.8 OPERATIONAL AND SYSTEM RISK

The Company is faced with operational and system risks, which may arise as a result of various factors, viz., improper authorizations, failure of employees to adhere to approved procedures, inappropriate documentation, failure in maintenance of proper security policies, frauds, inadequate training and employee errors. Further, there can also be a security risk in terms of handling information technology related products

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such as system failures, information system disruptions, communication systems failure which involves certain risks like data loss, breach of confidentiality and adverse effect on business continuity and network security.

If any of the systems do not operate properly or are disabled or if other shortcomings or failures in internal processes or systems are to arise, this could affect the Company's operations and/or result in financial loss, disruption of Company's businesses, regulatory intervention and/or damage to its reputation. In addition, the Company's ability to conduct business may be adversely impacted by a disruption (i) in the infrastructure that supports its businesses and (ii) in the localities in which it is located.

Any failure, inadequacy and security breach in our computer systems may adversely affect our business. Our operations depend on our ability to process a large number of transactions on a daily basis across our network of offices. The financial, accounting or other data processing systems of the Company may fail to operate adequately or become disabled as a result of events that are beyond its control, including a disruption of electrical or communications services, particularly in the rural areas in which the Company operates.

The Company's operations also rely on the secure processing, storage and transmission of confidential and other information in our computer systems and networks. Its computer systems, software, including software licensed from vendors and networks may be vulnerable to unauthorised access, computer viruses or other malicious code and other events that could compromise data integrity and security and result in identity theft, for which the Company could potentially be liable.

# 3.9 ANY INABILITY OF THE COMPANY TO ATTRACT OR RETAIN TALENTED PROFESSIONALS MAY IMPACT ITS BUSINESS OPERATIONS

The business in which the Company operates is very competitive and ability to attract and retain quality talent impacts the successful implementation of growth plans. The Company may lose many business opportunities and business would suffer if such required manpower is not available on time. The inability of the Company to replace manpower in a satisfactory and timely manner may adversely affect its business and future financial performance.

# 3.10 EMPLOYEE MISCONDUCT

Any kind of employee misconduct may impair the Company's ability to service clients. It is not always possible to deter employee misconduct and the precautions the Company takes to detect and prevent this activity may not be effective in all cases.

# 3.11 DOWNGRADING IN CREDIT RATING

CARE Ratings Limited ("CARE") has assigned a "CARE AAA; Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited ("CRISIL") has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the Issue. Further, in respect of the Market Linked Debentures proposed to be issued by the Company as part of the Issue, the same have been assigned a rating of "CARE PP-MLD AAA; Stable" (pronounced CARE PP MLD triple A rating with stable outlook) by CARE and also a rating

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of "CRISIL PP-MLD AAAr/Stable" (Pronounced CRISIL PP-MLD triple A r rating with Stable Outlook) by CRISIL. The Company cannot guarantee that this rating will not be downgraded. In the event of deterioration in the financial health of the Company, there is a possibility that the Rating Agency may downgrade the rating of the Debentures. In such cases, potential investors may have to take losses on re-valuation of their investment or make provisions towards sub-standard/ non-performing investment as per their usual norms. Such a downgrade in the credit rating may lower the value of the Debentures and/or the Company's ability to meet its obligations in respect of the Debentures could be affected.

#### 3.12 NO DEBENTURE REDEMPTION RESERVE

As per the provisions of sub-rule 7 of Rule 18 of the Companies (Share Capital and Debentures) Rules, 2014, NBFCs are exempt from the requirement of creation of debenture redemption reserve in respect of privately placed debentures. Pursuant to this rule, the Company does not intend to create any such reserve funds for the redemption of the Debentures and the Debenture holder(s) may find it difficult to enforce their interests in the event of a default.

# 3.13 SECURITY MAY BE INSUFFICIENT TO REDEEM THE DEBENTURES

In the event that the Company is unable to meet its payment and other obligations towards Investors under the terms of the Debentures, the Debenture Trustee may enforce the Security as per the terms of the Debenture Trust Deed and other related documents. The Investors recovery in relation to the Debentures will be subject to (i) the market value of the property offered as security, and (ii) finding a willing buyer for such security at a price sufficient to repay the potential investors' amounts outstanding under the Debentures.

#### 3.14 TAX AND OTHER CONSIDERATIONS

Special tax, accounting and legal considerations may apply to certain types of potential investors. Potential investors are urged to consult with their own financial, legal, tax and other professional advisors to determine any financial, legal, tax and other implications of an investment into the Debentures.

# 3.15 COMPANY'S INDEBTEDNESS AND COVENANTS IMPOSED BY ITS FINANCING ARRANGEMENTS MAY RESTRICT ITS ABILITY TO CONDUCT ITS BUSINESS OR OPERATIONS

Company's financing arrangements require it to maintain certain security cover for some of its borrowings. Should there be any breach of financial or other covenants of any financing arrangements and such breach continues beyond the stipulated cure period, the Company may be subjected to various consequences as a result of such default including forced repayment of such borrowings. Further, under some of the financing arrangements, the Company is required to inform / obtain prior approval of the lenders / debentures holders / debenture trustee for various actions. This may restrict / delay some of the actions / initiatives of the Company from time to time.

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#### **EXTERNAL RISK FACTORS**

#### 3.16 THE DEBENTURES MAY BE ILLIQUID

The Company intends to list the Debentures on the WDM segment of the BSE. The Company cannot provide any guarantee that the Debentures will be frequently traded on the Stock Exchange and that there would be any market for the Debentures. The current trading of the Company's existing listed non-convertible debentures may not reflect the liquidity of the Debentures being offered through the Issue. It is not possible to predict if and to what extent a secondary market may develop for the Debentures or at what price the Debentures will trade in the secondary market or whether such market will be liquid or illiquid. The fact that the Debentures may be so listed or quoted or admitted to trading does not necessarily lead to greater liquidity than if they were not so listed or quoted or admitted to trading.

The Company may, but is not obliged to, at any time purchase the Debentures at any price in the market or by tender or private agreement. Any Debentures so purchased may be resold or surrendered for cancellation. The more limited the secondary market is, the more difficult it may be for holders of the Debentures to realise value for the Debentures prior to settlement of the Debentures.

Further, the Company may not be able to issue any further Debentures, in case of any disruptions in the securities market.

#### 3.17 FUTURE LEGAL AND REGULATORY OBSTRUCTIONS

Future government policies and changes in laws and regulations in India (including their interpretation and application to the operations of the Company) and comments, statements or policy changes by any regulator, including but not limited to SEBI or RBI, may adversely affect the Debentures, and restrict the Company's ability to do business in its target markets. The timing and content of any new law or regulation is not within the Company's control and such new law, regulation, comment, statement or policy change could have an adverse effect on its business, financial results and/or operations.

Further, SEBI, the relevant Stock Exchange(s) or other regulatory authorities may require clarifications on this Shelf DD, which may cause a delay in the issuance of Debentures or may result in the Debentures being materially affected or even rejected.

# 3.18 MATERIAL CHANGES IN THE REGULATIONS GOVERNING THE COMPANY

NBFCs in India are subject to detailed supervision and regulation by the RBI, though currently NBFCs not accepting public deposits are exempt from many provisions. In addition, the Company is generally subject to changes in Indian law, as well as to changes in regulations and policies and accounting principles. The RBI also requires the Company to make provisions in respect of NPAs. Any changes in the regulatory framework affecting NBFCs including risk weights on assets and/or provisioning norms for NPAs and/or capital adequacy requirements could adversely affect the profitability of the Company or its future financial performance by requiring a restructuring of its activities, increasing costs or otherwise. The Company is classified as a NBFC-ND-SI as defined in the RBI guidelines, which is subject to certain statutory, regulatory, exposure and prudential norms and this may limit the flexibility of the Company's loans, investments and other products.

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#### 3.19 A SLOWDOWN IN ECONOMIC GROWTH IN INDIA

The Company's performance and the quality and growth of its assets are necessarily dependent on the health of the overall Indian economy. A slowdown in the Indian economy or a fall in India's GDP may adversely affect its business, including its ability to enhance its asset portfolio and the quality of its assets, and its ability to implement certain measures could be adversely affected by a movement in interest rates, or various other factors affecting the growth of industrial, manufacturing and services sector or a general downtrend in the economy. Any adverse revision to India's credit rating for domestic and international debt by international rating agencies may adversely impact the Company's ability to raise additional financing and the interest rates and other commercial terms at which such additional financing is available.

# 3.20 POLITICAL INSTABILITY OR CHANGES IN THE GOVERNMENT COULD DELAY FURTHER LIBERALIZATION OF THE INDIAN ECONOMY AND ADVERSELY AFFECT ECONOMIC CONDITIONS IN INDIA GENERALLY

If there was to be any slowdown in the economic liberalization, or a reversal of steps already taken, it could have an adverse effect on the Company's business. Financial difficulties and other problems in certain financial institutions in India could cause the Company's business to suffer. The Company is exposed to the risks of the Indian financial system, which in turn may be affected by financial difficulties, trends and other problems faced by certain Indian financial institutions. The problems faced by such Indian financial institutions and any instability in or difficulties faced by the Indian financial system generally could create an adverse market perception about Indian financial institutions, banks and NBFCs. This in turn could adversely affect the Company's business, its future financial performance and its shareholders' funds.

# 3.21 ACTS OF GOD, TERRORIST ATTACKS, CIVIL UNREST AND OTHER ACTS OF VIOLENCE OR WAR INVOLVING INDIA AND OTHER COUNTRIES COULD ADVERSELY AFFECT THE FINANCIAL MARKETS AND THE COMPANY'S BUSINESS

Acts of God, terrorist attacks and other acts of violence or war may negatively affect the Indian markets and may also adversely affect the worldwide financial markets. These acts may also result in a loss of business confidence. In addition, adverse social, economic and political events in India could have a negative impact on the Company. Such incidents could also create a perception that investment in Indian companies involves a higher degree of risk which could have an adverse impact on the Company's business.

# 3.22 THE COMPANY'S BUSINESS MAY BE ADVERSELY IMPACTED BY NATURAL CALAMITIES OR UNFAVOURABLE CLIMATIC CHANGES

India has experienced natural calamities such as earthquakes, floods, droughts and a tsunami in recent years. India has also experienced pandemics, including the outbreak of avian flu and swine flu. The extent and severity of these natural disasters and pandemics determine their impact on the economy and in turn their effect on the financial services sector of which the Company is a part cannot be ascertained or predicted but could adversely affect the Company. Prolonged spells of abnormal rainfall and other natural calamities could have an adverse impact on the economy which in turn could adversely affect the financial results and/or operations of the Company.

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#### SPECIFIC RISK FACTORS PERTAINING TO MARKET LINKED DEBENTURES

Apart from the other risk factors (to the extent applicable) set out herein, in relation to the Market Linked Debentures, the following non-exhaustive list of risk factors shall also be applicable:

#### 3.23 STRUCTURE AND MODEL RISKS

An investment in the Debentures where the payment of coupon payable or deliverable thereon is determined by reference to Indexes will entail significant risks not associated with a conventional fixed rate or floating rate debt security. Such risks include, without limitation, changes in the level or value of the relevant underlying equity basket and the Debenture holder may receive a lower (or no) amount of coupon or other consideration than the Debenture Holder expected. The Company has no control over a number of matters that are important in determining the existence, magnitude and longevity of such risks and their results, including, but not limited to, economic, financial and political events. In addition, if an index or formula used to determine any amounts payable or deliverable in respect of the Debentures contains a multiplier or leverage factor, the effect of any change in such index or formula will be magnified. In recent times, the values of certain indices, baskets and formulas have been volatile in the past and volatility in those and other indices, baskets and formulas may occur in the future. In any event, the return on the Debentures is at risk. The return/coupon on the Debentures is also at risk if the Debentures are not held till or for any reasons have to be sold or redeemed before the Redemption Date. The Debentures are a principal protected product only upon maturity. The Debentures are created on the basis of complex mathematical models involving multiple derivative exposures which may or may not be hedged and the actual behaviour of the Underlying / Reference Index selected for hedging may significantly differ from the returns predicted by the mathematical models.

#### 3.24 UNCERTAIN TRADING MARKETS

The Company cannot assure Debenture holders that a trading market for their Debentures will ever develop or be maintained. Many factors independent of the creditworthiness of the Company affect the trading market of the Debentures. These factors include:

- (a) the complexity and volatility of the index or formula or other basis of reference applicable to the Debentures.
- (b) the method of calculating the principal, premium and coupon, if any, or other consideration, if any, in respect of the Debentures,
- (c) the time remaining to the maturity of the Debentures,
- (d) the outstanding amount of the Debentures,
- (e) the redemption features of the Debentures,
- (f) the amount of other debt securities linked to the index or formula or other basis of reference applicable to the Debentures, and
- (g) the level, direction and volatility of market interest rates generally.

While the Company intends under ordinary market conditions to indicate and/or procure indication of prices for any such Debentures there can be no assurance as to the prices that would be indicated or that the Company will offer and/or cause to purchase any Debentures. The price given will be affected by many factors including, but not limited to, the remaining term and outstanding principal amount of the Debentures, the level of Indexes, fluctuations in interest rates and/or in exchange rates, volatility in the

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Indexes used to calculate the amount of any coupon or principal payments, and credit spreads. Consequently, prospective Investors must be prepared to hold the Debentures until the Redemption or maturity of the Debentures. Trading levels of any Debentures will be influenced by, among other things, the relative level and performance of Indexes and the factors described above.

No Investor should purchase Debentures unless such investor understands and is able to bear the risk that such Debentures may not be readily saleable, that the value of such Debentures will fluctuate over time, that such fluctuations may be significant and that such investor may lose all or even a substantial portion of its investment in the Debentures if the Debentures are not held till or for any reason have to be sold or redeemed before the maturity date.

#### 3.25 LIQUIDITY RISK

The Debentures may be designed for specific investment objectives or strategies and, therefore, may have a more limited secondary market and experience more price volatility than conventional debt securities. Debenture Holders may not be able to sell such Debentures readily or at prices that will enable them to realize their anticipated yield. Therefore, these Debentures may not be marketable and as such may not be able to be liquidated or sold before maturity, or if liquidated/sold, may only realise an amount that is at a significant discount to the invested amount paid by the Investor. Liquidity on these investments is relatively less than similar grade non-structured fixed coupon debentures. Further, in this regard, the Issuer will not provide or cause to provide any liquidity support for the Debentures.

# 3.26 INVESTMENT IN THE DEBENTURES WHICH ARE LINKED TO SHARES OR INDICES IS NOT THE SAME AS INVESTING DIRECTLY IN THE SHARES OR INDICES UNDERLYING THE DEBENTURES.

An investment in the Debentures which are linked to shares or indices is not an investment directly in the shares or the indices themselves. An investment in the Debentures entitles the Debenture Holder to certain cash payments calculated by reference to the shares or indices to which the Debentures are linked. The methodology for calculation of coupon on the Debentures is as set out in this Disclosure Document and also to be explained by the scenario analysis to be set out in the Supplemental DD for the relevant Tranche/Series. The Debenture Holder will have no beneficial interest in the shares or basket of shares constituting the index to which the Debentures are linked and accordingly will not have voting rights in those shares. The Debenture Holders will not have the right to receive the underlying shares or basket of shares and thus will not be able to dispose of some or all of such shares at any point in time. Subject to the applicable conditions of the Debentures, the Debenture holder may have no right to receive dividends or other distributions. The Debentures will not represent a claim against the Company of any shares, and, in the event of any loss, a Debenture holder will not have recourse under the Debentures against such the Company, or against any securities issued by such Company.

In the case of Debentures relating to shares, no issuer of such shares has participated in the preparation of the offer document or in establishing the terms of the Debentures and the Company has not made any investigation or enquiry in connection with such offering with respect to the information concerning such company. Consequently, there can be no assurance that all events occurring prior to the relevant Issue Opening Date (including events that would affect the accuracy or completeness of the publicly available documents described in this paragraph that would affect the trading price of the share) will have been publicly disclosed.

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Moreover, the Company has no ability to control or predict any actions of the issuer of such shares, including any corporate actions of the type or redemption that would require the Valuation Agent to adjust the payment to the Debenture holders upon redemption. The issuer of such shares is not involved in the offering of the Debentures in any way and has no obligation to consider a Debenture holder's interest in a Debenture in taking any corporate actions that might affect the value of the Debentures. In particular, factors related to the underlying shares or indices to which the Debentures are linked which are beyond the relevant Company's control include, but are not limited to: (i) the market price or value of such share, index or basket of shares or indices; (ii) the volatility (frequency and magnitude of changes in price) of such share, index or basket of shares or indices; (iii) the dividend rate on such shares; (iv) geopolitical conditions and economic, financial and political, regulatory or judicial events that affect stock markets generally and which may affect the market price of such share, index or basket of shares or indices; and (v) the creditworthiness, including changes in credit ratings and credit spreads of the relevant issuer of such shares. As the price / value / interest rates of the securities underlying the relevant index fluctuates, the value of the index may go up or down. The value of the relevant index can be expected to fluctuate with movements in the broader equity and bond markets and may be influenced by factors affecting capital and money markets in general, such as, but not limited to, changes in interest rates, currency exchange rates, changes in Governmental policies, taxation, political, economic or other developments and increased volatility in the stock and bond markets. Past performance of the sponsor of the relevant index or the issuer of the underlying stocks of such relevant index does not guarantee future performance of the relevant index.

The Underlying/Reference Index constitutes of certain identified stocks spread across various sectors. Hence, sector specific risk factors of such underlying stocks will also be applicable. All risks associated with underlying stocks, including their performance, derivative instruments, stock-lending, and off-shore investments etc., will therefore be applicable in the case of the relevant index. Investors who intend to invest in the Debentures are required to and deemed to have understood the risk factors of the underlying securities comprising the relevant index.

# 3.27 THE COMPOSITION OF THE STOCKS UNDERLYING THE INDEX TO WHICH A DEBENTURE MAY BE LINKED MAY CHANGE OVER TIME.

The composition of the stocks underlying any index to which the Debentures are linked may change over time. The index sponsor may, in its sole discretion, add, delete or substitute the stocks underlying the index or make other methodological changes required by certain corporate events relating to the stocks underlying the index, such as stock splits and dividends, spin-offs, rights issuances and mergers and acquisitions that could change the value of the index. There may be additions to the index to which the Debenture holders may not want exposure, or deletions of stocks to which they would want exposure. The Company does not have any control over the composition or calculation of the index, and the Debenture holders should not place undue reliance on the creditworthiness, business plans or prospects or other factors relating to any particular issuer of stocks underlying the index as of the date hereof.

# 3.28 RISKS RELATING TO DEBENTURES DUE TO LINKAGES TO THE REFERENCE INDEX

An investment in any series of Debentures that has payments of principal, coupon or both, indexed to the value of any equity share, index or any other rate, asset or index, or a basket including one or more of the foregoing and /or to the number of observation of such value falling within or outside a pre-stipulated range

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will entail significant risks not associated with a conventional fixed rate or floating rate debt security.

#### 3.29 INTEREST RATE RISK OF THE DEBENTURES

Investors are exposed to the movement of interest rates whenever their Debentures are redeemed, tendered or sold prior to maturity. As interest rates move upwards, the value of the Debentures generally fall. Moreover, the longer the tenor of the Debentures, the more sensitive the Debentures will be to interest rate changes.

#### 3.30 POTENTIAL CONFLICTS

While purchasing or holding any Debentures, the Debenture holder acknowledges that the Issuer, its Affiliates and their respective officers and respective directors may engage in any such activities without regard to this issuance of Debentures or the effect that such activities may directly or indirectly have on the Debentures and the Debenture holder irrevocably waives any claim that it may have in respect thereof. In particular, the following situations may arise:

# (a) Transactions involving the underlying

The Issuer and its Affiliates may from time to time engage in transactions involving the underlying for their proprietary accounts and for accounts under their management. Such transactions may have a positive or negative effect on the value of the underlying and consequently upon the value of the Debentures.

# (b) Issuing of other debentures in respect of the underlying

The Issuer and its Affiliates may issue other debentures in respect of the underlying and the introduction of such competing products into the market place may affect the value of the Debentures.

# (c) Market-Making for the underlying

The Affiliates of the Issuer may, in certain cases, act as a market-maker for the underlying, which might in particular be the case when any of such Affiliates has also issued the underlying. By such market-making, such Affiliate will, to a large extent, determine the price of the underlying, and consequently influence the value of the Debentures itself.

# (d) Acting as underwriter or otherwise for the issuer of underlying

The Affiliates of the Issuer may also act as underwriter in connection with future offerings of the underlying or may act as financial adviser to the issuer of an underlying. Such activities could present certain conflicts of interest and may affect the value of the Debentures.

# (e) Obtaining of Non-public Information

The Issuer and/or its affiliates may acquire non-public information with respect to the underlying, and neither the Issuer nor any of its affiliates undertakes to disclose any such information to any Debenture Holder.

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#### 3.31 NO CLAIM AGAINST REFERENCE INDEX

The Debenture holders do not have any interest in or rights to the Underlying/Reference Index.

## 3.32 MARKET FACTORS IN RELATION TO THE UNDERLYING

An investment in the Debentures involves risk regarding the value of the underlying. The value of the underlying may vary over time and may increase or decrease by reference to a variety of factors which may include corporate actions, macroeconomic factors and/or speculation. The historical value (if any) of the underlying does not indicate the future performance of the underlying. The value of the underlying on any day may affect the value of the Debentures on such day. Changes in the composition of the underlying and factors (including those described in these Risk Factors) which either affect or may affect the value of the underlying will affect the value of the Debentures. The market value of the Debentures during their term depends primarily on the value and the volatility of the underlying and the level of interest rates for instruments of comparable maturities. The level of market volatility is not purely a measurement of the actual volatility but is largely determined by the prices for instruments which offer investors protection against such market volatility. Hedging transactions in order to limit the risks associated with the Debentures might not be successful.

## **OTHER RISKS**

An investment in this type of security involves a certain degree of risk. The Investor should carefully consider all the information contained in this Shelf DD, including the risks and uncertainties described herein, before making an investment decision. The risk factors set forth in this Shelf DD do not purport to be complete or comprehensive in terms of all the risks that may arise in connection with our business or any decision to purchase, own or dispose of the Debentures. The risk factors set out herein are determined on the basis of their materiality. In determining the materiality of risk factors, we have considered risks which may not be material individually but may be material when considered collectively, which may have a qualitative impact though not quantitative, which may not be material at present but may have a material impact in the future. Additional risks, which are currently unknown, if materialises, may in the future have a material adverse effect on our business, financial condition and results of operations. The market prices of the Debentures could decline due to such risks and the Investors may lose all or part of their investment. The following risk factors are also required to be considered prior to making an investment in the Debentures:

- (i) Conflicts of interest may arise out of common business objects shared by the Company and certain of its Affiliates. There can be no assurance that such Affiliates will not compete with existing business or any future business that the Company may undertake or that their interests will not conflict with the Company's interests.
- (ii) The Company may require further funding which may be financed through debt instruments or equity issuance, which may lead to leverage, dilution of equity and may affect the market price of the equity shares of the Company.
- (iii) The growth of the Company will depend on its ability to develop its brand and failure to do so will negatively impact its ability to effectively compete in this industry.
- (iv) The Company operates in businesses which are subject to extensive regulatory requirements and any failure to comply with any of the regulations could subject the Company to penalties or sanctions.
- (v) The risk management policies and procedures of the Company may leave the Company exposed to

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- unidentified or unanticipated risk which could adversely affect its business and results of operations.
- (vi) The business requires of the Company requires it to obtain and renew certain licenses and permits from Government and regulatory authorities and the failure to obtain or renew them in a timely manner may adversely affect its business operations.
- (vii) Downturns or disruptions in the financial markets could reduce transaction volumes which may adversely affect our results of operations.
- (viii) The Company is exposed to employee misconduct, fraud or errors that are difficult to detect and any such incidences adversely affect its financial condition, results of operations and reputation.
- (ix) The results of operations of the Company could be adversely affected by any disputes with employees.
- (x) The operations are dependent on technology and infrastructure. The technology and infrastructure of the Company may malfunction or fail which may result in financial loss, disruption of its businesses, liability to clients, regulatory intervention or damage to our reputation.
- (xi) As required under the Applicable Laws (especially the SEBI Debt Listing Regulations), the transactions contemplated under this Disclosure Document involve and are reliant upon provision of information and/or performance of certain actions, services and obligations by several third parties like the Rating Agency, the Valuation Agent, the Referral Agent etc. and any error, inaccuracy, falseness, deficiency in such information or provision of services by such third parties may affect the value of the Debentures and the investment of the Investors. The Company hereby disclaims any responsibility in this regard.

# THE ECONOMIC FALLOUT FROM THE SPREAD OF THE COVID-19 VIRUS MAY IMPACT THE COMPANY'S BUSINESS PROSPECTS, FINANCIAL CONDITION, RESULT OF OPERATIONS AND CREDIT RISK.

The spread of the COVID-19 virus has affected millions across the globe and the same coupled with measures taken by the governments including lockdowns/ curfew has not only affected day to day lives of the people but has also given a hard blow to the supply chain of factories, with trade routes being disturbed and slowing down of the industry, trade, commerce and business activities across all sectors.

The COVID-19 virus pandemic is however also adversely affecting, and is expected to continue to adversely affect, our operations, liquidity and cashflows.

While the extent of negative financial impact cannot be reasonably estimated at this time, a sustained economic slowdown may significantly affect our business, financial condition, liquidity, cashflows and results of operations and the same will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the COVID-19 virus and the actions to contain the COVID-19 virus or treat its impact, among others. Consequently, there may be a negative effect on the Issuer's ability to service the obligations in relation to the Debentures.

## SECTION – IV FINANCIAL STATEMENTS

(Rs. in Crore)

			(113: 111 01 01 0)
Particulars	FY 2020-21	FY 2019-20	FY 2018-19
	(Audited) (IND-AS)	(Audited) (IND-AS)	(Audited) (IND-AS)
Total Debt	50359	49804	45105

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which – Non Current Maturities of - Long Term Borrowing	34875	31914	29135
- Short Term Borrowing	400	1405	3723
- Current Maturities of Long Term Borrowing	15084	16485	12247
Net Fixed Assets	100	134	123
Non Current Assets	41280	40229	37135
Cash and Cash Equivalents	754	356	335
Current Investments	1455	1745	567
Current Assets	19152	18385	18241
Current Liabilities	3203	2482	3062
On balance sheet assets	62641	58431	54709
Off balance sheet assets	236	402	716
Net worth	8446	8018	7178
Parameters	FY 2020-21 (IND-AS)	FY 2019-20 (IND-AS)	FY 2018-19 (IND-AS)
Total revenue	10945	10756	8725
Net Interest Income	4605	4152	3379
Profit before tax	501	1464	1724
Profit after tax	391	1005	1153
Dividend declared	NIL	Nil	Final Rs 1.80 per share (18%)
Interest Coverage Ratio [(Cash profits after tax + interest paid) / interest paid]	1.13	1.27	1.36

# SECTION – V REGULATORY DISCLOSURES

This Shelf Disclosure Document is prepared in accordance with the provisions of SEBI Debt Listing Regulations and in this section, the Issuer has set out the details required as per Schedule I of the Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008.

## 5.1 Documents Submitted to the Stock Exchange

- (a) Memorandum and Articles of Association and necessary resolution(s) for the allotment of the Debentures;
- **(b)** Copy of last three years audited Annual Reports;
- (c) Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- (d) Copy of the Board / Committee Resolution authorizing the borrowing and list of authorized signatories;
- (e) An undertaking from the Issuer stating that the necessary documents for the creation of the charge, where applicable, would be executed within the time frame prescribed in the relevant regulations/act/rules etc. and the same would be uploaded on the website of the designated Stock Exchange, where the debt securities have been listed, within five working days of execution of the same;
- (f) Any other particulars or documents that the recognized stock exchange may call for as it deems fit;

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- (g) An undertaking that permission / consent from the prior charge holder for a *pari-passu* charge being created over the Specifically Mortgaged Premises, where applicable, in favour of the Debenture Trustee to the proposed Issue has been obtained.
- (h) An undertaking from the Issuer stating that the necessary documents for the creation of the charge, where applicable, including the Trust Deed would be executed within the time frame prescribed in the relevant regulations/acts/rules etc. and the same would be uploaded on the website of the BSE, where the debt securities have been listed, within 5 (five) working days of execution of the same.

#### 5.2 Documents Submitted to the Debenture Trustee

The following documents have been / shall be submitted to the Debenture Trustee in electronic form (soft copy) on or before the Deemed Date of Allotment:

- (a) Memorandum and Articles of Association and necessary resolution(s) for the allotment of the Debentures;
- **(b)** Copy of last three years' audited Annual Reports;
- (c) Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- (d) Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (Profit & Loss statement, Balance Sheet and Cash Flow statement) and auditor qualifications, if any.
- (e) An undertaking to the effect that the Issuer would, till the redemption of the debt securities, submit the details mentioned in point (d) above to the Debenture Trustee within the timelines as mentioned in Uniform Listing Agreement issued by SEBI vide circular No. CIR/CFD/CMD/6/2015 dated October 13, 2015, as amended from time to time, for furnishing / publishing its half yearly/ annual result. Further, the Issuer shall within 180 (One Hundred Eighty) days from the end of the financial year, submit a copy of the latest annual report to the Debenture Trustee and the Debenture Trustee shall be obliged to share the details submitted under this clause with all the Debenture Holders within 2 (two) working days of their specific request.

## 5.3 Name and Address of the following:

Sr. No.	Particulars	Details				
1.	Name of the Issuer	HDB Financial Services Limited				
2.	Registered Office of the Issuer	Radhika, 2 <sup>nd</sup> Floor, Law Garden Road,				
		Navrangpura, Ahmedabad – 380 009				
3.	Corporate Office of the Issuer	Ground Floor, Zenith House, Keshavrao				
		Khadye Marg, Opp. Race Course Gate No.6,				
		Mahalaxmi, Mumbai – 400034				
4.	Company Secretary and Compliance	Ms. Dipti Khandelwal				
	Officer of the Issuer	(Membership No.:A25592)				
		Email: dipti.khandelwal@hdbfs.com				
5.	Chief Financial Officer of the Issuer	Mr. Haren Parekh				
		Email: haren.parekh@hdbfs.com				
6.	Arrangers, if any, of the instrument	As per relevant Supplemental DD				
7.	Trustee of the Issue	IDBI Trusteeship Services Limited				
		Asian Building, Ground Floor, 17, R. Kamani				
		Marg, Ballard Estate, Mumbai – 400 001				

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Sr. No.	Particulars	Details
		Tel: +91 22 4080 7011; Fax: +91 22 6631 1776
		E-mail:adityakapil@idbitrustee.com;
		website: www.idbitrustee.com
8.	Registrar of the Issue	Link Intime India Pvt. Ltd.
		C 101, 247 Park, L B S Marg,
		Vikhroli West, Mumbai 400 083
		Tel: +91 22 49186000; Fax: +91 22 49186060
		E-mail: ganesh.jadhav@linkintime.co.in
		Website: www.linkintime.co.in
9.	Credit Rating Agencies of the Issue	CARE Ratings Ltd.
		4 <sup>th</sup> floor, Godrej Coliseum, Somaiya Hospital
		Road, Off Eastern Express Highway, Sion
		(East), Mumbai – 400 022
		Tel: +91 22 67543456 ; Fax: +91 22 67543457
		website: www.careratings.com
		CRISIL Ratings Limited
		CRISIL House, Central Avenue, Hiranandani
		Business Park, Powai, Mumbai – 400076.
		Tel: 91 22 3342 3000; Fax: 91 22 3342 3001
		website: <u>www.crisil.com</u>
10.	Statutory Auditors of the Issuer	M/s B S R & Co. LLP
		Chartered Accountants,
		Lodha Excelus, 1 <sup>st</sup> Floor, Apollo Mills
		Compound, N. M. Joshi Marg, Mahalaxmi,
		Mumbai – 400011
		Tel: +91 22 39896000; Fax: +91 22 30902511

Investors can contact the compliance officer in case of any pre-issue or post-issue related matters.

## 5.4 A brief summary of the business / activities of the Issuer and its line of business:

**Business Activity:** The current product portfolio of the Company consists of loans, Fee based products and BPO services.

## Loans:

The Company offers a wide range of loan products (secured and unsecured) to various customer segments. These include Consumer Loans, Enterprise Loans and Asset Finance.

## **Consumer Loans:**

The Company provides loans for purchase of white goods (such as washing machines and refrigerators

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etc.), brown goods (such as televisions, audio equipment and similar household appliances etc.), digital products (such as mobile phones, computer/laptop etc.) and life style products.

The Company also provides loans to individuals for personal, family or household purposes to meet their short or medium term requirements.

## **Consumer Loans Portfolio includes:**

- Consumer Durable Loan
- Digital Products Loan
- Gold Loan
- Auto Loan
- Personal loans

## **Enterprise Loans:**

Small businesses need funding, whether it is for the working capital for a big order or for setting up new machinery for faster production etc. The Company offers secured and unsecured Loans to cater to the needs of these Enterprises.

Various loans offered to Enterprises include:

- Unsecured Business loan
- Loan against Property
- Loan against Lease Rental
- Enterprise Business Loan
- Auto Refinance
- Loan against securities

#### **Asset Finance:**

The Company offers loans for purchase of new & used vehicles and equipment's that generate income for the borrowers. The Company provides finance to a broad spectrum of customers including fleet owners, first time users, first time buyers and captive use buyers.

- Commercial Vehicle Loans: The Company provides loans for purchase of new and used commercial vehicles. The Company also offers refinancing on existing vehicles.
- Construction Equipment Loans: The Company provides loans for purchase of new and used construction equipment. The Company also offers refinancing an existing equipment.
- Tractor Loans: The Company provides loans for purchase of new and used tractors.

## Fee based products/Insurance Services:

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- The Company is a registered Corporate Insurance Agent having license from Insurance Regulatory & Development Authority of India (IRDAI). IRDAI has renewed Corporate Agency license of the Company for a period of 3 years from April 01, 2019 to March 31, 2022.
- The Company has obtained AMFI Registration Number from Associations of Mutual Funds in India.
- The Company distributes third party products like extended warranty and Road side assistance.

#### Services:

- Collection Services The Company has a contract with HDFC Bank to run collection call centre
  sand collect over dues from borrowers. The Company has set up 15 call centres across the country
  with a capacity of over 5,000 seats. These centres provide collection services for the entire gamut
  of retail lending products of HDFC Bank. The Company offers end to end collection services in
  over 750 locations through its calling and field support teams.
- Back office and Sales Support –The Company provides sales support services, back office, operations and processing support to HDFC Bank.

#### Infrastructure:

The Company has 1319 branches in 959 cities in India as on March 31, 2021. The Company's IT hardware is housed in Data centres in Bengaluru and Mumbai with centralised operations based at Hyderabad, Chennai and Noida. To strengthen its internal processes, the Company has implemented a quality management system in its centralised operations

#### Issuer's Loan Portfolio

(Rs. in Crore)

Particulars	Amount (as on March 31, 2021)
Loan against property	17,916.20
Asset Finance loans	25,242.53
Unsecured Business loans	14,045.41
Other Secured loans	2,539.85
Total	59,743.99

# (a) Overview:

HDB Financial Services Ltd. was incorporated in Ahmedabad on June 4, 2007, as a non-deposit taking Non-Banking Financial Company (NBFC) as defined under section 45-IA of RBI Act 1934 and is engaged in the business of financing. The Company has achieved total income of Rs. 10,945 Crore and net profit of Rs. 391 Crore in the FY 2020-21 with total net worth of Rs. 8,446 Crore as at March 31, 2021. The Company is promoted by HDFC Bank Ltd. which has 95.11% shareholding in the

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Company as on March 31, 2021. The Company has been rated AAA/Stable by CARE and CRISIL for long term loans from banks. The Company's capital adequacy ratio as on March 31, 2021 was 18.89 %, as against minimum regulatory requirement of 15% for non-deposit accepting NBFCs. The asset quality of the Company remains healthy with Gross NPAs at 4.50 % and Net NPAs at 3.08 % as on March 31, 2021. During FY 20-21, the Company has disbursed loans amounting to Rs. 24,578 Crore.

The Company caters to the growing needs of India's increasingly affluent middle market. The requirements of medium, small and micro business enterprises that are too small to be serviced by corporate lending institutions are also addressed by the Company through suitable products and services. These segments are typically underserviced by the larger commercial banks thus creating a profitable niche for the company to address.

## **Business Strategy:**

Company's business strategy has been to provide Best in Class Product and services to India's increasingly affluent middle market. To achieve this objective, the company has invested in a "Direct to Customer" distribution model to provide personalized services to its target segment.

The Company's business strategy emphasizes the following:

- Develop and provide personalized solutions for its target segment that address specific needs of customers.
- Provide personalized customer experience through its branch network to enhance customer relationships.
- Leverage technology to reach out to customers and deliver more products to manage operating costs.
- Focus on asset quality through disciplined Risk Management.
- Identify new product / market opportunities that build economies of scale.
- Expand Distribution to new markets.

The Company's competitive advantage is product innovation and being able to customize a product to the requirements of the customer.

## (b) **Corporate Structure**:

The Company is professionally Board Managed Company headed by Mr. G.Ramesh, Managing Director and Chief Executive Officer (MD & CEO). He reports to the Board. He has direct reportees in each function:

- Mr. Haren Parekh, Chief Financial Officer
- Mr. Ashish Ghatnekar, Head HR & Operations
- Mr. Rohit Patwardhan, Chief Risk Officer
- Mr. Kartik Srinivasan, Head –Sales Finance & Customer Digital Experience
- Mr. Sanjay Belsare, Head-IT
- Mr. Sarabjeet Singh, Head Branch Lending

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- Mr. Venkata Swamy, Head Products & Marketing
- Mr. Premal Brahmbhatt, Head-Internal Audit
- Mr. Raghavan Iyer- Head- Business excellence

All the functional heads report to MD. The Company is having a qualified and dedicated pool of employees.

The organisational chart of the Company is as set out below:



# (c) Key Operational and Financial Parameters for the last three Audited years (on standalone basis):

The Key Operational and Financial Parameters for the last three Audited Financial years (on standalone basis) are as under:

(Rs. in Crore)

Parameters	FY 2020-21 (IND-AS)	FY 2019-20 (IND-AS)	FY 2018-19 (IND-AS)
Net worth	8446	8018	7178
Total Debt	50359	49804	45105
Non current maturities of long term borrowing	34875	31914	29135
Non current maturities of short term borrowing	400	1405	3723
Current maturities of long term borrowing	15084	16485	12247
Net Fixed Assets	100	134	123
Non Current Assets	41280	40229	38299

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Cash and Cash Equivalents	754	356	335
Current Investments	1455	1745	567
Current Assets	19152	18385	18241
Current Liabilities	3203	2482	3062
Assets under Management	62877	58431	55425
Off Balance Sheet Assets	236	402	716
Parameters	FY 2020-21	FY 2019-20	FY 2018-19
	(IND-AS)	(IND-AS)	(IND-AS)
Interest Income	8488	8233	6712
Interest Expense	3883	4081	3333
Provisioning & Write-offs	3069	1442	637
PAT	391	1005	1153
Gross NPA (%)	4.50%	3.87%	1.83%
Net NPA (%)	3.08%	3.12%	1.24%
Tier I Capital Adequacy Ratio (%)	13.44%	13.96%	12.78%
Tier II Capital Adequacy Ratio (%)	5.45%	5.40%	5.13%
EPS (Rs.) (Basic)	4.97	12.78	14.71
Book value (Rs.)	107.02	101.80	91.36

## Gross Debt: Equity Ratio of the Company as on last financial year end, i.e. March 31, 2021:

	FY 20-21
Debt equity ratio	6.53

Please refer to the Supplemental DD for the Debt to Equity Ratio before and after the issuance.

# (d) **Project cost and means of financing, in case of funding new projects:**

Not Applicable

## 5.5 A brief history of the Issuer since its incorporation giving details of its following activities:

The Company was promoted by HDFC Bank as Non-Banking Financial Company (Non-Deposit taking) and the Company continues to be a subsidiary of HDFC Bank which has a shareholding of 95.11% as on March 31, 2021. The Company has obtained a certificate of registration dated December 31, 2007 bearing registration no. N. 01.00477 issued by the RBI to carry on the activities of an NBFC under section 45 IA of the RBI Act, 1934.

## (a) Details of Share Capital as on last quarter end, i.e. March 31, 2021:

Share Capital		Particulars
Authorised S Capital	hare	Rs. 10,01,55,00,000 comprising: 1,00,15,50,000 Equity Shares of Rs. 10/- each

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Issued, Subscribed and	Rs. 789,18,52,160 comprising:
Paid up Share Capital	78,91,85,216 Equity Shares of Rs.10/- each

**Notes:** Of the above issued, subscribed and paid up share capital 75,05,96,670 equity shares are held by HDFC Bank Ltd., the holding company of the Company. The paid-up share capital shall remain unchanged after the Issues. The Debentures being non-convertible and to be issued at par, there will be no change in the paid-up capital due to conversion and there will be no change in the balance of the share premium account.

## (b) Changes in its capital structure as on last quarter end i.e. March 31, 2021 for the last five years:

Effective Date	December 01, 2016*
Authorised Share Capital (In Rs.)	Rs. 1001,55,00,000/-
Particulars	Authorised capital increased pursuant to the Scheme of Amalgamation

<sup>\*</sup>Apart from this change in its capital structure, no other changes have occurred in the last five years.

# (c) Equity Share Capital History of the Company as on the last quarter end i.e. March 31, 2021 for the last five years:

The details of equity share capital raised by the Company, for the last five years are as under:

Date of	No. Of	Face	Form of	Issue Price (Rs)	Nature of		Cumulati	ve	Re-mark
Allotment	Equity Shares	Value (Rs)	Consider ation (other than cash, etc)		allotment	No. Of Equity shares	Equity Share Capital (Rs)	Equity Share Premium (in Rs.)	
27/08/15	1,41,600	10	Cash	Series 4C – 17.5/- Series 5B – 25/- Series 6A – 31/- Series 6B – 31/- Series 7A – 56	ESOS Exercise	69961 1476	6996114760	17900753734	For cash on account of ESOP allotment
30/11/15	5,60,950	10	Cash	Series 6B – 31/- Series 6C – 31/- Series 7A – 56/- Series 7B – 56/-	ESOS Exercise	70017 2426	7001724260	17922581184	For cash on account of ESOP allotment
29/09/16	3,52900	10	Cash	Series 5C – 25/- Series 6B – 31/- Series 6C – 31/- Series 7A – 56/- Series 7B – 56/-	ESOS Exercise	70052 5326	7005253260	17937273084	For cash on account of ESOP allotment
29/11/2016	9,07,900	10	Cash	Series 6C – 31/- Series 7B – 56/-	ESOS Exercise	70143 3226	7014332260	18,00,58,32,8 84	For cash on account of ESOP

# (For the Addressee only)

				Series 8A – 88/-					allotment
16/12/2016	75,60,985	10	Cash		Scheme of	70899	7089942110	18,00,60,82,8	On account of
					amalgama	4211		84	Merger vide High
					tion				Court Order
14/2/2017	3,18,640	10	Cash	Series 6C – 31/-	ESOS	70931	7093128510	18,03,00,15,6	For cash on
				Series 7B – 56/-	Exercise	2851		04	account of ESOP
00/0/0017	7.00.04.44	10	0 1	Series 8A – 88/-	D' L	70004	7000440070	00 04 50 75 4	allotment
23/3/2017	7,09,31,44	10	Cash	155/-	Rights	78024 4296	7802442960	28,31,50,75,1 29	For cash on
	5				issue	4290		29	account of Rights Issue
28/9/2017	5,06,660	10	Cash	Series 6C – 31/-	ESOS	78075	7807509560	28351403009	For cash on
20/ //2017	3,00,000	10	Casii	Series 7B – 56/-	Exercise	0956	7007307300	20331403007	account of ESOP
				Series 8A – 88/-	LACICISC	0730			allotment
5/12/2017	21,85,300	10	Cash	Series 8A – 88/-	ESOS	78293	7829362560	28575501609	For cash on
071272017	21,00,000	10	Gusii	Series 8B – 88/-	Exercise	6256	7027002000	20070001007	account of ESOP
				Series 9A –	2,10,0,00	0200			allotment
				137/-					
30/5/2018	4500	10	Cash	Series 8C – 88/-	ESOS	78294	7829407560	28575852609	For cash on
					Exercise	0756			account of ESOP
									allotment
4/12/2018	27,59,550	10	Cash	Series 8B – 88/-	ESOS	78570	7857003060	28938205459	For cash on
				Series 8C – 88/-	Exercise	0306			account of ESOP
				Series 9A –					allotment
				137/-					
				Series 9B –					
				137/-					
				Series 10A -					
				213/-					
				Series10B -					
				213/-					
				Series 10C - 213/-					
13/9/2019	1,68,700	10	Cash	Series 8C – 88/-	ESOS	78586	7858690060	28964171859	For cash on
13/7/2017	1,00,700	10	Casii	Series 9B –	Exercise	9006	7030070000	20704171037	account of ESOP
				137/-	LVCI CI3C	7000			allotment
				Series 10A -					anotificht
				213/-					
11/12/2019	17,10,650	10	Cash	Series 9C-137/-	ESOS	78757	7875796560	29254342609	For cash on
"==-/	, ,,,,,,,			Series 10A -	Exercise	9656			account of ESOP
				213/-					allotment
18/11/2020	2,50,890	10	Cash	Series 10B -	ESOS	78783	7878305460	29318729269	For cash on
				213/-	Exercise	0546			account of ESOP
				Series 11A -					allotment
				274/-					
07/12/2020	10,41,100	10	Cash	Series 10C -	ESOS	78887	7888716460	29530353169	For cash on
				213/-	Exercise	1646			account of ESOP
				Series 11A -					allotment
				274/-					

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				Series 274/- Series 274/-	11B 11C	-					
25/02/2021	3,11,220	10	Cash	Series 213/- Series 213/- Series 213/- Series 274/- Series 274/-	10A 10B 10C 11A 11B		ESOS Exercise	78918 2866	7891828660	29606476249	For cash on account of ESOP allotment
16/03/2021	2,350	10	Cash	Series 213/-	10C	-	ESOS Exercise	78918 5216	7891852160	29606953299	For cash on account of ESOP allotment

(d) Details of any Acquisition or Amalgamation in the last one year:

None

- (e) Details of any Re-organisation or Reconstruction in the last one year:
- 5.6 Details of the shareholding of the Company as on the latest quarter ended March 31, 2021:
  - (a) Shareholding pattern of the Company as on March 31, 2021:

Sr. No.	Particulars	No. of equity shares held	No. of shares held in demat form	Total Shareholding as % of total no. of equity shares
1	HDFC Bank	75,05,96,670	75,05,96,670	95.11%
2	Others	385,88,546	385,88,546	4.89%

**Notes:** Details of shares pledged or encumbered by the promoters (if any): None.

# (b) <u>List of Top Ten holders of equity shares of the Company as on the latest quarter ended i.e.</u> March 31,2021:

The list of top ten holders of equity shares of the Company as on March 31, 2021 is as under:

Sr.	Name of Shareholder	Total Number	No. of shares	Shareholding
No.		of Equity	in demat	as % of total
		Shares	form	shares

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1	HDFC BANK LTD	75,05,96,670	75,05,96,670	95.11
2	HDB EMPLOYEE GRAUITY TRUST	26,18,699	26,18,699	0.33
	(THROUGH ITS TRUSTEES)			
3	HDBFS EMPLOYEES WELFARE TRUST	19,22,062	19,22,062	0.24
	(THROUGH ITS TRUSTEES)			
4	PI OPPORTUNITIES FUND I	11,00,000	11,00,000	0.14
5	GOURI VINOD YENNEMEDI	8,50,000	8,50,000	0.11
6	RAMESH G.	7,20,500	7,20,500	0.09
7	SANGEETA PARESH SUKTHANKAR	5,51,078	5,51,078	0.07
8	HUZAAN KAIZAD BHARUCHA	3,90,000	3,90,000	0.05
9	ROHIT SUDHIR PATWARDHAN	3,67,999	3,67,999	0.05
10	MR. GANAPATHY SUBRAMANIAN	3,51,693	3,51,693	0.05

# 5.7 Following details of the directors of the Company as on date\*:

# (a) Details of the current directors of the Company:

Name, Designation and DIN	Age (in years)	Address	Director of the Company Since	Details of other directorship
Mr. Ramesh G., Managing Director and Chief Executive Officer,  DIN - 05291597	51	C - 101, Ashok Gardens, Tokersey Jivraj Road, Sewree, Mumbai 400015	01.07.2012	Nil
Mr. Venkatraman Srinivasan, Independent Director DIN – 00246012	61	73, Keshav Smruti, 8B, Veer Savarkar Marg, Shivaji Park, Mumbai- 400028	12.03.2015	<ol> <li>National Payments</li> <li>Corporation of India</li> <li>Fairchem Organics</li> <li>Limited</li> </ol>
Ms. Smita Affinwalla, Independent Director DIN - 07106628	58	7A, A Block, 3rd Floor, Khalakdina Terrace, August Kranti Marg, Mumbai- 400 036	12.03.2015	<ol> <li>Avameh Consulting Private Limited</li> <li>Illuminos Consulting Private Limited</li> <li>Prime Securities Limited</li> <li>Micro Units Development &amp; Refinance agency</li> </ol>

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				Limited
				5. Prime Research and
				Advisory Limited
Dr. Amla	65	13, Meera Baug,	01.05.2019	1. HDFC Securities
Samanta,		Talmiki Road,		Limited
Independent		Santacruz West,		2. Samanta Movies
Director		Mumbai - 400054-		Private Limited
				3. Shakti Cine Studio
DIN - 00758883				Pvt. Ltd.
Mr. Adayapalam	63	1502 Godrej	24.07.2019	Nil
Viswanathan,		Serenity, Deonar,		
Independent		Mumbai – 400088		
Director				
DIN - 08518003				

<sup>\*</sup>Company to disclose name of the current directors who are appearing in the RBI defaulter list and/or ECGC default list, if any: None of the Directors are appearing in the RBI defaulter list and/or ECGC default list as on date.

# (b) Details of change in directors since last three years:

Sr. No.	Name,	Date of	Director of the	Remarks
	Designation and	Appointment /	Company since	
	DIN	Resignation	(in case of resignation)	
1.	Mr. Jimmy Tata, Director DIN – 06888364	01/05/2016	30/06/2020	Resigned due to HDFC Bank's
				internal policy
2.	Mr. Bhavesh Zaveri, Director DIN – 01550468	01/05/2016	28/11/2019	Resigned due to pre-occupation
3.	Dr.Amla Samanta, Independent Director DIN – 00758883	01/05/2019	-	-
4.	Mr. A K Viswanathan, Independent Director DIN – 08518003	24/07/2019	-	-
5.	Mr. Aditya Puri	01/05/2016	05/11/2020	Resigned due to HDFC Bank's internal policy

# 5.8 Following details regarding the auditors of the Company:

# (a) Details of the auditor of the Company:

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

Name	Address	Auditor since
BSR & Co. LLP	Lodha Excelus, 1st Floor, Apollo Mills	FY 2013-2014
Chartered Accountants	Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai – 400011	Re-appointed on June 22, 2018

# (b) Details of change in auditor since last three years:

None

## 5.9 Details of Borrowings of the Company, as on the latest quarter end i.e. March 31, 2021:

# (a) Details of Secured Loan Facilities as on March 31, 2021:

	Type of	Amount	Principal Amount				
Lender's name	Facility	Sanctioned (Rs. in Crore)	Outstanding (Rs. in Crore)	Security	Repayment Date / Schedule		
Allahabad Bank	Term Loan	375.00	375.00	Book Debt	Quarterly repayment		
Axis Bank	Term Loan	400.00	400.00	Book Debt	Bullet repayment		
Bank Of Baroda	Term Loan	200.00	200.00	Book Debt	Bullet repayment		
BNP Paribas	Term Loan	600.00	600.00	Book Debt	Quarterly repayment		
Canara Bank	Term Loan	2,766.67	1,391.67	Book Debt	Quarterly repayment		
Corporation Bank	Term Loan	75.00	75.00	Book Debt	Quarterly repayment		
Central Bank Of India	Term Loan	583.33	583.33	Book Debt	Quarterly repayment		
Deutsche Bank	Term Loan	675.00	675.00	Book Debt	Bullet payment		
Federal Bank	Term Loan	312.44	312.44	Book Debt	Half yearly repayment		
HDFC Bank	Term Loan	8,272.73	5,572.73	Book Debt	Quarterly repayment		
HSBC	Term Loan	975.00	975.00	Book Debt	Quarterly repayment		
ICICI Bank	Term Loan	150.00	150.00	Book Debt	Quarterly repayment		
Indian Bank	Term Loan	666.67	666.67	Book Debt	Quarterly repayment		
IndusInd Bank	Term Loan	740.00	740.00	Book Debt	Quarterly repayment		
J & K Bank	Term Loan	250.00	250.00	Book Debt	Quarterly repayment		
J P Morgan Bank	Term Loan	500.00	500.00	Book Debt	Bullet payment		
Karnataka Bank	Term Loan	299.77	299.77	Book Debt	Yearly repayment		
Kotak Mahindra Bank	Term Loan	600.00	600.00	Book Debt	Yearly repayment		
Karur Vysya Bank	Term Loan	72.92	72.92	Book Debt	Quarterly repayment		
Union Bank Of India	Term Loan	800.00	800.00	Book Debt	Quarterly repayment		
United Bank Of India	Term Loan	375.00	375.00	Book Debt	Quarterly repayment		
State Bank of India	Term Loan	2,000.00	0.00	Book Debt	-		
Total		21,689.53	15,614.53				

## (For the Addressee only)

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International Finance	External				Bullet payment
Corporation	Commercial				
	Borrowing	975.00	975.00	Book Debt	
Bank of Baroda-					
Singapore Branch, The					
Hongkong And					
Shanghai Banking					
Corporation Limited,					
State Bank of India -		3,873.59	3,873.59	Book Debt	Bullet payment
New York Branch,					
Punjab National Bank					
- Hong kong Branch,	External				
BDO Unibank Inc,	Commercial				
Singapore Branch	Borrowing				

Note – All instalments are residual instalment payable for outstanding loan amount.

## (b) **Details of Unsecured Loan Facilities as on March 31, 2021:**

None

# (c) Details of NCDs (including Market Linked Debentures) as on March 31, 2021

			Amount		
Debenture Series	Tenor (in days)	Coupon (%) p.a.	(Rs. In Crore)	Date of Allotment	Redemption Date
Series 2018 A/1/117	1186	7.9407	145	15-01-18	15-04-21
Series 2018 A/0/118_Option 1	1151	Zero Coupon	373	16-03-18	10-05-21
Series 2018 A/0/118_Option 2	1117	Zero Coupon	299	16-03-18	06-04-21
Series 2018 A/0/119	1103	Zero Coupon	663	01-06-18	08-06-21
Series 2018 A/1/120_Option 1	1106	8.8100	215	27-06-18	07-07-21
Series 2018 A/1(FO)/121	1097	Linked to 91 days T-bill benchmark Rate	575	11-07-18	12-07-21
Series 2018 A/1(FX)/123	1105	8.8217	552	31-08-18	09-09-21
Series 2018 A/0(ZC)/124	1108	Zero Coupon	701	17-10-18	29-10-21
Series 2018 A/1(FX)/125	1246	9.3533	449.5	26-10-18	25-03-22
Series 2018 A/0(ZC)/128	1219	Zero Coupon	500	03-12-18	05-04-22
Series 2018 A/0(ZC)/128_INE756I07CI8 (Further Issuance I)	1201	Zero Coupon	361.2	21-12-18	05-04-22
Series 2019 / 131 - Series 2018 A/0(ZC)/128_INE756I07CI8 (Further Issuance II)	1168	Zero Coupon	57.5	23-01-19	05-04-22

# (For the Addressee only)

0 1 0010 /101 0 1 0010					
Series 2019 / 131 - Series 2019	1197	8.8317	386.9	23-01-19	04-05-22
A/1(FX)/131					
Series 2019 / 132 - Series 2018	1120	Zara Caunan	111	21 02 10	05 04 22
A/0(ZC)/128_INE756I07CI8	1139	Zero Coupon	111	21-02-19	05-04-22
(Further Issuance III)					
Series 2019 / 133 - Series 2018					
A/0(ZC)/128_INE756I07CI8	118	Zero Coupon	290	14-03-19	05-04-22
(Further Issuance IV)					
Series 2019 / 133 - Series 2019	1096	8.8000	290	14-03-19	14-03-22
A/1(FX)/133	1070	0.0000	270	14 03 17	14 03 22
Series 2019 / 134 - Series 2019	1141	8.5450	225	03-05-19	17-06-22
A/1(FX)/134	1141	0.5450	223	03-03-19	17-00-22
Series 2019 / 135 - Series 2018					
A/0/119_INE756I07BX9 (Further	753	Zero Coupon	97	17-05-19	08-06-21
Issuance I)		·			
Series 2019 / 135 - Series 2019	704	0.7400	275	47.05.40	47.05.04
A/1(FX)/135	731	8.7100	365	17-05-19	17-05-21
Series 2019 / 136 - Series 2019					
A/1(FX)/135_INE756I07CQ1	718	8.7100	300	30-05-19	17-05-21
(Further Issuance I)	' ' '	3.7.100			., 55 21
Series 2019 / 137 - Series 2019					
A/1(FX)/134_INE756I07CP3	1092	8.5450	305	21-06-19	17-06-22
(Further Issuance I)	1072	0.5450	303	21-00-17	17-00-22
Series 2019 / 138 - Series 2019	+				
	1127	8.0000	117	25-07-19	25-08-22
A/1(FX)/138 Series 2019 / 139 - Series 2019					
	3653	8.0500	1500	08-08-19	08-08-29
A/1(FX)/PP/139	1				
Series 2019 / 140 - Series 2018		0.0400	005	00 00 10	07.07.04
A/1/120_Option 1_INE756I07BY7	685	8.8100	325	22-08-19	07-07-21
(Further Issuance I)					
Series 2019 / 140 -Series 2019					
A/1(FX)/134_INE756I07CP3	1030	8.5450	275	22-08-19	17-06-22
(Further Issuance II)					
Series 2019 / 141 - Series 2019	1827	8.0500	280	28-08-19	28-08-24
A/1(FX)/141	1027	0.0000	200	20 00 17	20 00 24
Series 2019 / 142 - Series 2019	797	7.4900	700	13-09-19	18-11-21
A/1(FX)/142	171	7.700	700	13-07-17	10-11-21
Series 2019 / 143 - Series 2019					
A/1(FX)/138_INE756I07CS7	1066	8.0000	200	24-09-19	25-08-22
(Further Issuance I)					
Series 2019 / 144 - Series					
2019 A/1(FX)/138_INE756107CS7	1036	8.0000	220	24-10-19	25-08-22
(Further Issuance II)					
Series 2019 / 145 -Series 2019	4001	7.5006	055	10.16.10	10.11.00
A/1(FX)/145	1096	7.5000	255	19-11-19	19-11-22
Series 2019 / 146 - Series 2019					
A/1(FX)/142_INE756I07CV1	724	7.4900	300	25-11-19	18-11-21
(Further Issuance I)	, 27	7.1700		20 11 1/	10 11 21
	1124	7 5000	240	2E 11 10	22 12 22
Series 2019 / 146 - Series 2019	1124	7.5000	260	25-11-19	23-12-22

# (For the Addressee only)

A/1(FX)/146					
Series 2019 / 147 - Series 2019					
	1059	7.5000	240	24 12 10	10 11 22
A/1(FX)/145_INE756I07CW9 (Further Issuance I)	1059	7.5000	240	26-12-19	19-11-22
,					
Series 2019 / 147 - Series 2019	1093	7.5000	260	27 12 10	22 12 22
A/1(FX)/146_INE756I07CX7	1093	7.5000	200	26-12-19	23-12-22
(Further Issuance I)					
Series 2020 / 148 - Series 2020	1127	7.5700	257	16-01-20	16-02-23
A/1(FX)/148					
Series 2020 / 149 - Series 2018	F24	0.0100	250	20.01.20	07.07.01
A/1/120_Option 1_ INE756I07BY7	524	8.8100	250	30-01-20	07-07-21
(Further Issuance II)					
Series 2020 / 149 - Series 2020	1086	7.5549	800	30-01-20	20-01-23
A/1(FX)/149					
Series 2020 / 150 - Series 2020	1155	7.0900	380	17-02-20	17-04-23
A/1(FX)/150	1			32 20	
Series 2020 / 151 - Series 2020					
A/1(FX)/150_INE756I07DA3	1140	7.0900%	50	03-03-20	17-04-23
(Further Issuance I)					
		Linked to 3			
Series 2020 / 151 - Series 2020		Month FBIL-			
A/4(FO)/151	961	TBILL rate plus	510	03-03-20	20-10-22
A/4(10)/131		spread of 191			
		bps			
Series 2020 / 152 - Series 2020	1157	7.3000%	1200	28-04-20	29-06-23
A/1(FX)/152	1137	7.300070	1200	20-04-20	27-00-23
Series 2020 / 153 - Series 2020	1157	7.2871%	1300	26-05-20	27-07-23
A/1(FX)/153_Option 1	1137	7.20/1/0	1300	20-03-20	21-01-23
Series 2020 / 153 - Series 2020	1185	7.2834%	700	26-05-20	24-08-23
A/1(FX)/153_Option 2	1100	7.2034%	700	20-03-20	24-00-23
Series 2020 / 154 - Series 2020	1224	6.6835%	875	19-06-20	26-10-23
A/1(FX)/154	1224	0.0033%	0/3	19-00-20	20-10-23
Series 2020 / 155 - Series 2020	1021	F 74000/	F00	07.00.2020	25 05 22
A/1(FX)/155		5.7400%	500	07-08-2020	25-05-23
Series 2020 / 156 - Series 2020	958				
A/1(FX)/150_INE756I07DA3		7.0900%	350	01-09-20	17-04-23
(Further Issuance II)					
Series 2020 / 157 - Series 2020	683	E 11010/	200	11 00 00	2/ 07 22
A/1(FX)/157		5.1121%	300	11-09-20	26-07-22
Series 2020 / 158 - Series 2020					
A/1(FX)/157_INE756I07DJ4	650	5.1121%	4250	14-10-20	26-07-22
(Further Issuance I)					
Series 2020 / 159 - Series 2020					
A/1(FX)/157_INE756I07DJ4	637	5.1121%	3250	27-10-20	26-07-22
(Further Issuance II)		32.70	3200		
Series 2020 / 159 - Series 2020		Zero Coupon			
A/0(ZC)/159	652	2010 00000011	3300	27-10-20	10-08-22
Series 2020 / 160 - Series 2020					
A/1(FX)/160	1078	5.0800%	9500	15-12-20	28-11-23
7/ 1 (1 N)/ 100	<u> </u>			l	

(For the Addressee only)

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Series 2021 / 161 - Series 2020 A/1(FX)/148_INE756I07CY5(Furthe r Issuance I)	720	7.5700%	10000	26-02-21	16-02-23
Series 2021 A/1(FX)/162	1065	6.0451%	12000	25-03-21	23-02-24
Series 2019 A/0(ML)/3	722	If Final Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level: 8.44% p.a. (XIRR 8.10% p.a.)	125	13-06-19	04-06-21
Series 2020 A/0(ML)/4	1071	If Final Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level: 7.4273% p.a. (XIRR 6.95% p.a.)	236.1	02-06-20	09-05-23

<sup>\*</sup>Note -The above-mentioned NCDs (except the Market Linked Debentures) are rated AAA/Stable and the Market Linked Debentures are rated CARE PP-MLD AAA/Stable & CRISIL PP-MLD AAAr/Stable by CARE Ratings Limited & CRISIL Ratings Limited, respectively and are secured against "Immovable property & receivables from financing activities".

# (d) List of Top Ten Debenture Holders as on March 31, 2021:-

Sr. No.	Name of the Debenture Holder	Amount
		(Rs. in lakhs)
1	HDFC Bank Ltd.	311500
2	Aditya Birla Sun Life Mutual Fund	188760
3	Kotak Mahindra Mutual Fund	133700
4	Wipro Limited	115000
5	Nippon Mutual Fund	103850
6	State Bank Of India	99400
7	Union Bank Of India	98500
8	HDFC Mutual Fund	81190
9	HDFC Life Insurance Company Limited	78000
10	SBI Mutual Fund	70450

(For the Addressee only)

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**Note:** Top 10 holders' (in value terms, on cumulative basis for all outstanding debenture issues) details have been provided above.

## (e) Details of Subordinated Bonds outstanding as on March 31, 2021:

	Tenor / Period		Amount		Redemption
	of	Coupo	(Rs. In	Date of	Date/
<b>Bond Series</b>	Maturity	n (%)	Crore)	Allotment	Schedule
Series 2012 I/1/1	10 years	10.2	250	09-08-12	09-08-22
Series 2012 I/1/2	10 years	9.7	150	30-11-12	30-11-22
Series 2012 I/1/3	10 years	9.6	200	22-03-13	22-03-23
Series 2013 I/1/4	10 years	10.2	100	18-10-13	17-10-23
Series 2013 I/1/5	10 years	10.05	50	20-12-13	20-12-23
Series 2013 I/1/6	10 years	10.19	80	18-03-14	18-03-24
Series 2014 I/1/7	10 years	9.7	200	20-06-14	20-06-24
Series 2014 I/1/8	10 years	9.55	100	13-11-14	13-11-24
Series 2014 I/1/9	10 years	9.55	200	17-11-14	15-11-24
Series 2016 I/1/10	10 years	8.79	220	22-07-16	22-07-26
Series 2016 I/1/11	10 years	8.05	170	06-12-16	04-12-26
Series 2018 I/1/12	10 years	8.42	150	01-02-18	01-02-28
Series 2018 I/1/13	10 years	8.45	130	21-02-18	21-02-28
Series 2018 I/1/14	10 years	9.05	250	27-07-18	27-07-28
Series 2018 I/1/15	10 years	9.70	350	15-11-18	15-11-28
Series 2019 I/1/16	10 years	8.85	315	07-06-19	07-06-29
Series 2020 / 17 -					
Series 2019					
I/1/16_INE756I081				24-01-20	07-06-29
81 (Further	3422				
Issuance I)	days	8.85	228.5		
Series 2020 / 18 -	3651			02/11/20	01/11/30
Series 2020 I/1/18	days	7.35	356.5	02/11/20	01/11/30

\*Note – All the above-mentioned Subordinated Bonds are unsecured and are rated 'AAA/Stable' by CARE &CRISIL

Note: Top 10 holders' (in value terms, on cumulative basis for all outstanding debentures issues) details should be provided.

# (f) List of Top Ten Subordinated Bondholders as on March 31, 2021

Sr. No.	Name of the Debenture Holder	Amount
		(Rs. in lakhs)

## (For the Addressee only)

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1	National Pension System (NPS) Trust	58500
2	ICICI Lombard General Insurance Company Ltd	30000
3	Postal Life Insurance Fund	21000
4	Aditya Birla Sun Life Insurance Company Limited	19500
5	HDFC Life Insurance Company Limited	12500
6	Infosys Limited Employees Provident Fund Trust	12200
7	Maruti Suzuki India Limited Employees Provident Fund	
	Trust	10280
8	Bharti AXA Life Insurance Company Ltd	10000
9	Larsen And Toubro Limited	10000
10	Rural Postal Life Insurance Fund	9500

Note: Top 10 holders' (in value terms, on cumulative basis for all outstanding debentures issues) details should be provided.

# (g) Details of Perpetual Debt Instrument outstanding as on March 31, 2021:

	Tenor / Period	Cou	Amount		
PDI Series	of Maturity	pon (%)	(Rs. In Crore)	Date of Allotment	Redemption Date/ Schedule
Series 2018 P/1/1	Perpetual	9.4	200	06-08-18	Perpetual, unless call option is exercised any time after 10 years from the Deemed Date of Allotment
Series 2018 P/1/2	Perpetual	9.15	100	07-09-18	Perpetual, unless call option is exercised any time after 10 years from the Deemed Date of Allotment
Series 2019 P/1/3	Perpetual	8.70	100	16-08-19	Perpetual, unless call option is exercised any time after 10 years from the Deemed Date of Allotment
Series 2019 P/1/4	Perpetual	8.70	100	29-11-19	Perpetual, unless call option is exercised any time after 10 years from the Deemed Date of Allotment

Note – All the above-mentioned Perpetual Debt Instrument are unsecured and are rated 'AAA/Stable' by CARE & CRISIL

# (h) List of Top Ten Perpetual Debenture holders (as on March 31, 2021)

(For the Addressee only)

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Sr. No.	Name of the Debenture Holder	Amount (Rs. in lakhs)
1	Trustees Central Bank Of India Employees Pension Fund	5000
2	The Larsen And Toubro Officers And Supervisory Staff Provident Fund	3000
3	HVPNL Employees Pension Fund Trust	2970
4	SBI Life Insurance Co. Ltd	2510
5	National Hydroelectric Power Corporation Limited Employees Provident Fund	2500
6	Ultratech Cemco Provident Fund	2500
7	HPGCL Employees Pension Fund Trust	1000
8	TATA Communications Employees' Provident Fundtrust	1000
9	ASEB Employees Pension Fund Investment Trust	1000
10	Assam Tea Employees Provident Fund Organization	1000

Note: Top 10 holders' (in value terms, on cumulative basis for all outstanding debentures issues) details should be provided.

(i) The amount of corporate guarantee issued by the Issuer along with name of the counterparty (like name of the subsidiary, entity, group company, etc.) on behalf of whom it has been issued:

None

# (j) Details of Commercial Paper:

The total Face Value of Commercial Papers Outstanding as on latest quarter end (i.e. <u>March 31</u>, <u>2021</u>) and its breakup is as follows:

	Amount		No. Of			Amount Outstandin
CP Series	(Rs. In Crore)	Rate %	days	Issue Date	<b>Due Date</b>	g
196	100	4.40	364	07-08-20	06-08-21	100
197	300	4.05	364	19-11-20	18-11-21	300

(k) <u>Details of Rest of the borrowing (if any including hybrid debt like FCCB, Optionally Convertible Debentures/Preference shares) as on March 31, 2021:</u>

None

(l) Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 5 years:

(For the Addressee only)

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As on March 31, 2021 there was no default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities and other financial indebtedness including corporate guarantee issued by the Company, in the past 5 years.

(m) <u>Details of any outstanding borrowings taken/ debt securities issued where taken/issued (i) for consideration other than cash, whether in whole or in part, (ii) at a premium or discount, or (iii) in pursuance of an option:</u>

None

## 5.10 Details of Promoters of the Company:

(a) Details of Promoter holding in the Company as on March 31, 2021:

Sr. No.	Name of the Sharehol ders	Total No of Equity Shares	No of shares in demat form	Total shareholdi ng as % of total shares	No of Shares Pledged	% of Shares pledged with respect to shares owned
1	HDFC Bank Ltd.	75,05,96,670	75,05,96,670	95.11%	Nil	Nil

5.11 Abridged version of Audited Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications, if any:

## **Audited Standalone Financials**

Balance Sheet	Ind-AS	Ind-AS	Ind-AS
(Currency: Indian Rupees in Crore)	March 31, 2021	March 31, 2020	March 31, 2019
ASSETS			
Financial Assets			

<sup>\*</sup> Issuer shall provide latest Audited or Limited Review Financials in line with timelines as mentioned in Simplified Listing Agreement issued by SEBI vide circular No.SEBI/IMD/BOND/1/2009/11/05 dated May 11, 2009 as amended from time to time, for furnishing / publishing its half yearly/ annual result.

# (For the Addressee only)

(a)	Cash and cash equivalents	753.51	355.95	334.72
(b)	Bank balances other than cash and cash equivalents	222.87	207.23	153.79
(c)	Derivative financial instruments	-	81.32	-
(c)	Trade receivables	117.32	181.18	119.52
(d)	Loans	58,601.44	57,145.88	53881.17
(e)	Investments	1,592.90	1,745.76	568.36
(f)	Other financial assets	249.22	118.08	109.79
	Sub total	61,537.26	59,835.40	55162.25
Non-	financial Assets			
(a)	Current tax assets (Net)	56.91	77.42	36.74
(b)	Deferred tax assets (Net)	729.99	415.62	384.96
(c)	Property, plant and equipment	91.52	124.48	113.89
(d)	Capital work-in-progress	-	0.06	-
(e)	Other intangible assets	7.98	9.07	9.14
(f)	Right of Use Assets	217.40	252.41	-
	Sub total	1,103.80	879.06	544.73
TOT	AL ASSETS	62,641.06	60,714.46	55706.98
LIAB	ILITIES AND EQUITY			
Liabi	lities			
Fina	ncial Liabilities			
(a)	Trade payables			
(i)	Total outstanding dues of micro enterprises and small enterprises	0.01		-
(ii)	Total outstanding dues of creditors other than micro enterprises and small enterprises	334.25	149.99	394.91
(b)	Debt securities	23,802.07	22,593.38	24,119.67
(c)	Borrowings (other than debt securities)	22,569.07	23,580.16	18,095.65
	Subordinated liabilities	3,987.61	3630.55	2,889.78
<u> </u>	Other financial liabilities	2,844.93	2254.38	2,623.80
(f)	Derivative financial instruments	42.72	-	-
	Sub total	53,580.66	52208.46	48,123.81
Non-	Financial Liabilities			

# (For the Addressee only)

TOTAL LIABILITIES AND EQUITY		62,641.06	60714.46	55706.98
		8,446.24	8017.80	7,178.48
(b)	Other equity	7,657.05	7230.22	6,392.78
(a)	Equity share capital	789.19	787.58	785.70
Equity				
		614.16	488.20	404.69
(c)	Other non-financial liabilities	121.26	126.74	80.37
(b)	Provisions	319.85	286.86	268.20
(a)	Current tax liabilities (net)	173.05	74.60	56.12

Pro	fit and Loss statement	Ind-AS	Ind-AS	Ind-AS
(Cui	rrency: Indian Rupees in Crore)	March 31, 2021	March 31, 2020	March 31, 2019
Rev	enue from operations			
(a)	Interest income	8,487.88	8233.47	6,712.12
(b)	Sale of services	2,020.43	2113.23	1,648.12
(c)	Other financial charges	405.05	408.32	294.92
(d)	Net gain on fair value changes	40.04	18.78	32.93
(e)	Net gain on de-recognition of financial instruments under amortised cost category	(8.62)	(17.33)	36.72
(f)	Dividend	-	-	-
Tota	al Revenue from operations	10,944.78	10,756.47	8,724.81
Ехр	enses			
(a)	Finance Costs	3,882.93	4081.42	3,333.33
(b)	Impairment on financial instruments	3,068.77	1441.57	636.94
(c)	Employee Benefits Expenses	2,955.59	3195.57	2,551.74
(d)	Depreciation, amortization and impairment	107.79	109.66	61.92
(e)	Others expenses	428.99	463.77	416.82
Tota	al Expenses	10,444.07	9291.99	7,000.75
Pro	 fit before tax	500.71	1464.48	1,724.06
	Expense:			
(a) Current tax		419.09	471.78	648.99
(b	)Deferred tax (credit)	(309.85)	(12.15)	(87.34)

# (For the Addressee only)

(c)	Income tax for earlier year	-	-	9.17
Tota	I Tax expense	109.24	459.62	570.82
Prof	it after tax from continuing operations	391.47	1004.85	1,153.24
Prof	it for the year	391.47	1004.85	1,153.24
Oth	er Comprehensive Income			
(a)	Items that will not be reclassified to profit or loss - Re-measurement gain/(loss) on defined benefit plan	(20.97)	(26.59)	(5.27)
(b)	Income tax relating to items that will not be reclassified to profit or loss	5.28	6.69	1.84
(c)	Items that will be reclassified to profit or loss	2.99	(46.95)	-
(d)	Income tax relating to items that will be reclassified to profit or loss	(0.75)	11.82	-
Oth	er Comprehensive Income	(13.45)	(55.03)	(3.43)
Tota	Il Comprehensive Income for the period	378.02	949.82	1,149.81

Cash Flow Statement (Currency: Indian Rupees in Crore)		Ind-AS	Ind-AS	Ind-AS
		March 31, 2021	March 31, 2020	March 31, 2019
Α	Cash flow from operating activities			
	Profit/(loss) before tax	500.71	1464.48	1,724.06
	Adjustments for			
	(Profit)/loss on sale of asset	1.91	(0.19)	0.28
	Interest Expenses	3,857.22	3796.73	3,144.01
	Interest Income	(8,487.88)	(8233.47)	(6,712.12)
	Realised net (gain)/ loss on FVTPL investments	(79.75)	(43.85)	(31.25)
	Unrealised (gain)/loss on FVTPL investments	(5.15)	(1.95)	(1.68)
	Net gain on de-recognition of financial instruments under amortised cost category	-	-	(43.29)
	Discount on commercial paper	25.71	284.69	189.33
	Impairment on financial instruments	3,065.52	1441.57	636.95
	Provision for compensated absence and gratuity	15.78	16.21	10.41

# (For the Addressee only)

Employee share based payment expenses	13.55	11.19	15.36
Depreciation, amortization and impairment	107.79	109.66	61.92
Rent expenses reversal	(61.78)	(55.80)	
Operating cash flow before working capital changes	(1,046.37)	-1210.73	(1,006.02)
Adjustments for working capital changes:			
(Increase)/ decrease in trade receivables	66.12	(66.76)	6.92
(Increase)/decrease in other financial assets and others	(65.41)	(207.27)	(415.07)
(Increase)/decrease in Loans	(4,482.17)	(4608.28)	(10,356.11)
Increase/(decrease) in other financial and non-financial liabilities & provision	7.85	(1768.36)	(1,521.66)
Increase/(decrease) in trade payables	184.27	(244.92)	115.42
Interest Paid	(3,695.31)	(3296.85)	(2,893.01)
Interest Received	8,447.48	8134.29	6,625.67
Cash generated from operations	(583.54)	(3268.88)	(9,443.86)
Direct taxes paid (net of refunds)	180.00	237	453.00
Net cash flow generated from/(used in) operating activities (A)	(403.54)	(3031.88)	(8,990.86)
B Cash flow from investing activities	(2.1.1)	(=====)	(12.12)
Purchase of fixed assets	(24.64)	(72.83)	(48.40)
Proceeds from sale of fixed assets	0.38	0.55	0.20
Purchase of investments Mutual fund	(15,557.50)	(16678.65)	(15,490.51)
Proceeds of investments Mutual fund	15,713.15	15547.05	15,358.10
Net cash generated from/(used in) investing activities (B)	131.38	(1203.89)	(180.61)
C Cash flow from financing activities			
Proceeds from issue of shares and security premium	36.87	33.49	39.03
Debt securities issued	10,541.10	9426	15,336.00
Debt securities repaid	(9,378.90)	(11153)	(11,519.09)
Borrowings other than debt securities issued	9,309.34	24679.56	12,520.00
Borrowings other than debt securities repaid	(10,195.20)	(19302.05)	(7,765.27)
Subordinated debt issued	356.50	743.5	900.00
Dividend & Tax paid on dividend	-	(170.50)	(66.07)
Net cash generated from/(used in) financing activities (C)	669.71	4257.00	9,444.60
Net increase/(decrease) in cash and cash equivalents (A+B+C)	397.56	21.23	273.11

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Add: Cash and cash equivalents as at the beginning of year	the 355.95	334.72	61.61
Add: Cash and cash equivalents acquired pursuant to Scheme of Amalgamation	-	-	-
Cash and cash equivalents as at the end of the year	753.51	355.95	334.72

Note: There were no auditor qualification

5.12 Abridged version of Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, and Balance Sheet) and auditors' qualifications, if any.

Note: As on March 31, 2021 HDB Financial Services Ltd. did not have any subsidiary, the standalone and consolidated financial information would be the same and the Financial Information as disclosed in Paragraph 5.11 above shall apply.

5.13 Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc.) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities.

Save as stated elsewhere in this Shelf DD, since the date of the last published audited financial accounts, to the best of the Company's knowledge and belief, no material developments have taken place that will affect the issue of the NCDs or the investor's decision to invest / continue to invest in the NCDs. Further, please refer Section-III RISK FACTORS in this DD.

## 5.14 Name of the Debenture Trustee and consents thereof:

The Company has appointed IDBI Trusteeship Services Limited as the Debenture Trustee for the Issue.

IDBI Trusteeship Services Limited has given its written consent for its appointment as debenture trustee to the Issue and inclusion of its name in the form and context in which it appears in this DD. The consent letter from Debenture Trustee is provided in **Annexure B** of this DD.

5.15 The detailed rating rationale(s) adopted/ credit rating letter issued by the rating agencies shall be disclosed:

CARE Ratings Limited (CARE) has assigned a "CARE AAA; Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the captioned Issue (except the Market Linked Debentures). Copy of the rating rationale dated July 14, 2020, issued by CARE and rationale dated July 31, 2020 issued by CRISIL, assigning the credit rating abovementioned are annexed hereto as **Annexure A**.

CARE Ratings Limited (CARE) has assigned a "CARE PP-MLD AAA; Stable" (pronounced "CARE PP MLD triple

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A rating with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL PP-MLD AAAr/Stable" (Pronounced "CRISIL PP-MLD triple A r rating with Stable Outlook") rating to the Marked Linked Debentures. Copy of the rating rationale dated July 14, 2020, issued by CARE and rationale dated July 31, 2020 issued by CRISIL, assigning the credit rating abovementioned are annexed hereto as **Annexure A**.

5.16 If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.

Not applicable, as there is no guarantee or letter of comfort being provided with the security.

5.17 Names of all the recognised stock exchanges where the debt securities are proposed to be listed clearly indicating the designated stock exchange:

The Debentures are proposed to be listed on the WDM segment of the BSE. The Issuer shall comply with the requirements of the listing agreement for debt securities to the extent applicable to it on a continuous basis. The in-principle approval of the BSE dated April 27, 2021 has been obtained in this regard and is annexed hereto as **Annexure E**.

#### 5.18 Other Details:

## (a) Debenture Redemption Reserve

As per the provisions of sub-rule 7 of Rule 18 of the Companies (Share Capital and Debentures) Rules, 2014, NBFCs are exempt from this requirement of creation of debenture redemption reserve in respect of privately placed debentures. Pursuant to this rule, the Company does not intend to create any such reserve funds for the redemption of the Debentures.

## (b) Issue/instrument specific regulations

The Debentures are governed by and will be construed in accordance with the Indian law. The Company, the Debentures and Company's obligations under the Debentures shall, at all times, be subject to the provisions of the Act, rules framed thereunder, regulations/guidelines/directions of RBI (including the Master Direction-Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 issued on September 01, 2016 and bearing reference Master Direction DNBR. PD.008/03.10.119/2016-17 (as amended from time to time), SEBI (including the SEBI Debt Listing Regulations) and Stock Exchanges and other Applicable Laws and regulations from time to time. The Debenture holders, by purchasing the Debentures, agree that the courts and tribunals in the city of Ahmedabad or Mumbai shall have exclusive jurisdiction with respect to any matters relating to the Debentures.

Additionally, the SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011, as amended/replaced from time to time, shall be applicable in respect of Market Linked Debentures.

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Further, the said Debentures shall be subject to the terms and conditions as contained in the Application Form, Shelf DD, Supplemental DD, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and other Transaction / Security documents.

# (c) Register of Debenture Holders

The Company shall maintain Register of Debenture Holders containing necessary particulars at its Corporate office in accordance with the provisions of the Applicable Law.

## (d) Future Borrowings:

The Issuer shall be entitled, from time to time, to make further issue of Debentures, other debt securities (whether senior, *pari passu* or junior to the Debentures) and other instruments and securities to any person or persons including to the public or a section of the public and / or members of the Issuer and / or to raise further loans, advances and / or avail further financial and / or guarantee facilities from financial institutions, banks and / or any other person(s) without any further approval from or notice to the Debenture Holders / Debenture Trustees.

## (e) Application Process

## **How to Apply**

Each tranche / series of the Issue will open on the 'Issue Opening Date' and close on the 'Issue Closing Date' (both days inclusive) as stated herein below. Potential investors who wish to invest in the Issue are requested to submit an application for the Debentures with all the accompanying documents and the application money at any time starting from the Issue Opening Date and upto the Issue Closing Date.

Applications for the Debentures must be made in the prescribed Application Form contained in the Private Placement Offer Cum Application Letter as provided by the Company and must be completed in block letters in English by the investors. Application Form must be accompanied by payment details.

In case the payment is made through any electronic mode of payment such as RTGS / NEFT, the funds have to be credited to the Designated Bank Accounts of Indian Clearing Corporation Ltd.'s (ICCL) or in such other account, the details of which shall be provided in the Private Placement cum Application Letter.

It may be noted that payment by any other means shall not be accepted. The Company assumes no responsibility for any applications lost in mail or in transit or any failure of electronic fund transfer. The Company will not be responsible in any manner for any delayed receipts / non-receipt of RTGS payments or applications lost in mail.

## Who can apply

Nothing in this Shelf DD shall constitute and/or deem to constitute an offer or an invitation to offer, to be made to the public or any section thereof through this Shelf DD and this Shelf DD and its contents should not be construed to be a prospectus under the Act. The Issue is a domestic issue and is being made in

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India only. This Shelf DD and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly through a communication by the Company and only such recipients are eligible to apply for the NCDs. Subject to applicable law, the categories of investors eligible to subscribe to the NCDs in this Issue, when addressed directly, are:

- Banks
- Financial Institutions;
- Non-Banking Financial Companies;
- Companies;
- Mutual Funds;
- Insurance Companies;
- Provident Funds, Gratuity, Superannuation and Pension Funds, subject to their investment guidelines;
   and
- Individuals
- Foreign Portfolio Investors (FPIs)
- Qualified Foreign Investors (QFIs)
- Hindu Undivided Family (HUF)
- Any other eligible investor authorized to invest in the Debentures.

Without prejudice to the aforesaid, where the selection of the eligible investors is required to be done pursuant to bidding mechanism on the Electronic Platform called "EBP Platform" or any successive arrangement/platform mandated by SEBI under the SEBI Circular titled "Electronic Book Mechanism for Issuance of Securities on a Private Placement Basis" dated January 05, 2018 (as amended/replaced from time to time) ("EBP Circular") only those Persons:

- 1. who have been named in the "List of Eligible Investors" as placed before and approved by the Board; and/or
- 2. who are registered on the EBP Platform and eligible to make bids for NCDs of the Company (considered as 'deemed identified');
- 3. to whom allocation is to be made by the Company pursuant to selection under the electronic book mechanism for issuance of securities on private placement basis in terms of the relevant circulars and directions issued by the Securities and Exchange Board of India and the relevant electronic book providers ("EBP");

shall be considered as "identified persons" to whom the Company shall make private placement of the Debentures and only such "identified persons" shall receive a direct communication from the Company with offer to subscribe to the Debentures and only such "identified persons" shall be entitled to subscribe to the Debentures (or any Tranche/Series thereof).

Where bidding process is not applicable, such shortlisted investors as may be identified by the Board prior to issuance of the offer(s)/invitation to subscribe to the NCDs, shall be considered as the "identified person(s)" to whom the Company can make private placement of the NCDs and only such "identified persons" shall receive a direct communication from the Company with offer to subscribe to the Debentures and only such "identified persons" shall be entitled to subscribe to the Debentures (or any Tranche/Series thereof).

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All investors are required to check and comply with Applicable Laws including the relevant rules / regulations / guidelines applicable to them for investing in this Issue of NCDs and the Company, is not in any way, directly or indirectly, responsible for any statutory or regulatory breaches by any investor, neither is the Company required to check or confirm the same.

No other person may apply. Hosting of Shelf DD on the website of the BSE should not be construed as an offer or an invitation to offer to subscribe to the NCDs and the same has been hosted only as it is stipulated by the SEBI Debt Listing Regulations read with the EBP Circular. Investors should check their eligibility before making any investment.

#### **Submission of Documents**

For the sake of simplicity, we hereby provide the details of documents required to be submitted by various categories of Applicants (who have applied for Allotment of the Debentures) while submitting the Application Form:

Applications by Banks / eligible Foreign Institutional Investors (subject to applicable law)

The application must be accompanied by copies of (i) Board Resolution authorizing investments and containing operating instructions or letter of authorization, if applicable or Power of Attorney, if applicable and (ii) specimen signatures of authorized signatories. (iii) Registration Certificate as may be applicable.

Applications by Corporate Bodies / Eligible Financial Institutions /Companies / Statutory Corporations / Trusts

The applications must be accompanied by copies of (i) Memorandum and Articles of Association / Trust Deed / proof of Constitution, as may be applicable (ii) Resolution authorizing investment and containing operating instructions; (iii) Specimen signatures of authorized signatories; (iv) Necessary certificate for claiming exemption from deduction of tax at source on interest on application money.

Application made by Mutual Funds / Insurance Companies

The application must be accompanied by copies of (i) SEBI Registration Certificate / IRDA Registration Certificate, as may be applicable. (ii) Authorised Signatories list containing operating instructions along with the specimen signatures and Power of Attorney forwarded by the custodian of the Mutual Fund/Insurance Company. (iii) Application Form shall clearly indicate the name of the concerned scheme for which application is being made. In case of applications by Mutual Funds registered with SEBI, a separate application must be made in respect of each scheme of the Mutual Fund and such applications will not be treated as multiple applications, provided that the application made by the Asset Management Company/ Trustee/ Custodian clearly indicate their intention as to the scheme for which the application has been made.

The list of documents required to be provided by an investor as mentioned above is only indicative and an investor will be required to provide all additional documents / authorizations / information, which may

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be required by the Company. Notwithstanding anything contained hereinabove, the Company may but is not bound to revert to any investor for any additional documents / information and can accept or reject an application as it deems fit, without assigning any reasons.

Submission of completed Application Form

All applications duly completed accompanied by fund transfer instrument / fund transfer instructions from the respective investor's account to the account of the ICCL, shall be submitted at the Corporate Office of the Company.

## **Applications under Power of Attorney / Relevant Authority**

In case of applications made under a power of attorney or by a limited company or a body corporate or registered society or Mutual Fund, trusts etc., the relevant power of attorney or the relevant resolution or authority to make the application, as the case may be, together with the certified true copy thereof along with the certified copy of the Memorandum and Articles of Association and/or bye-laws as the case may be must be attached to the Application Form or lodged for scrutiny separately with the photocopy of the Application Form, quoting the serial number of the Application Form at the Company's office where the application has been submitted failing which the applications are liable to be rejected.

## **PAN/GIR No:**

All applicants should mention their Permanent Account number (PAN) allotted under Income Tax Act, 1961 or where the same has not been allotted, the GIR Number and the IT Circle/Ward/District should be mentioned. In case where neither the PAN nor the GIR number has been allotted, or the applicant is not assessed to Income Tax, the fact of such non-allotment should be mentioned in the Application Form. Applications without this will be considered incomplete and are liable to be rejected.

## **Right to Accept or Reject Applications**

The Company is entitled at its sole and absolute discretion to accept or reject any application, in part or in full, without assigning any reason thereof. Application Forms that are not complete in all respects or not in the prescribed form, may be rejected at the sole and absolute discretion of the Company. Any application, which has been rejected, would be intimated by the Company along with the refund warrant. Subject to the aforesaid, in case of over subscription, priority will be given to investors on a first come first serve basis. The investors will be required to remit the funds as well as submit the duly completed Application Form along with other necessary documents to Issuer by the Deemed Date of Allotment.

#### **Fictitious Applications**

Any person who (i) makes in a fictitious name, an application to the Company for acquiring, or subscribing for any Debentures therein, or (ii) otherwise induces the Company to allot or register any transferor of Debentures therein to him or any other person in a fictitious name, shall be punishable under the extant laws. Fictitious Applications will be rejected. Attention of applicants is specially drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013

## **Depository Arrangement**

The Company has appointed Link Intime India Pvt Ltd. as Registrar and Transfer Agents for the Debenture issuance. HDB Financial Services Limited has entered into depository arrangements with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

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## **Debentures in Dematerialised mode**

The Company will make allotment of NCDs to investors in due course after verification of the application form, the accompanying documents and on realization of the application money. The letter of allotment of NCDs will be credited in dematerialized form within 2 (Two) Business Days from the Deemed Date of Allotment. Investors will have to hold the NCDs in dematerialised form as per the provisions of Depositories Act. The Depository Participant's name, DP-ID and beneficiary account number must be mentioned at the appropriate place in the Application Form. Notwithstanding the foregoing, investors have the option to seek rematerialisation of NCDs (i.e. investors shall have the right to hold the NCDs in physical form) at any time in the future.

## Loss of Letters of Allotment / Certificates / Interest cheques / Refund cheques

Loss of Letter of Allotment / Certificates / Interest cheques / Refund cheques should be intimated to the Company along with request for duplicate issue. Relevant statute and any other conditions as may be prescribed by the Company would govern the duplicate issue.

## **Allotment Intimation**

The Company has made depository arrangements with NSDL and CDSL for the issue of these Debentures in dematerialised Form. The investors shall hold these Debentures in the dematerialised form and will be governed as per the provisions of the Depository Act, 1996, Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, rules notified by NSDL and CDSL (as applicable) from time to time and other Applicable Laws and rules notified in respect thereof.

Investors should mention their NSDL/CDSL Depository Participant's name, DP-ID and Beneficiary Account Number at the appropriate place in the Application Form. The Company shall take reasonable steps to credit the Beneficiary Account of the Allottee(s), with the NSDL/CDSL Depository Participant as mentioned in the Application Form, with the number of Debentures allotted. The applicant is responsible for the correctness of its details given in the Application Form vis-à-vis those with its DP. In case the information is incorrect or insufficient, the Company would not be liable for losses, if any.

The Company shall credit the NCDs in the demat account of the investors as per the details furnished in the Application Form.

## Refund

The Issuer will execute and dispatch / credit to the DP account of the allottee the letters of Allotment / Allotment advice in favour of the allottee or Refund Letter along with refund amount, not later than 7 (seven) working days after receipt of completed Application Form or the Date of Allotment, whichever is later. After completion of all legal formalities, the Issuer will issue the Debentures Certificate(s) / credit the DP account of the allottee's against surrender of the letter(s) of allotment within three month(s) of the Deemed Date of Allotment or such extended period subject to obtaining the approvals, if any. The Company shall ensure dispatch of Refund Orders by Registered Post / Courier / Hand Delivery and adequate funds for the purpose shall be made available.

(For the Addressee only)

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The Issuer agrees that it shall pay interest in accordance with provisions of the Companies Act, SEBI Regulations (as applicable), if there is a delay in dispatch of Allotment Letters / Refund Orders. The payment will be subject to deduction of tax at source at the rates prescribed under the provisions of the Income Tax Act, 1961 or any other statutory modification or re-enactment thereof.

## (f) Appointment of Valuation Agent and its Role (for Market Linked Debentures)

The Issuer shall appoint an AMFI appointed Valuation Agent in terms of applicable SEBI regulations. The name of the Valuation Agent shall be specified in the Supplemental DD. The Valuation Agent shall publish on its website and provide to the Issuer value of the Debentures at a frequency which is not less than once in a calendar week, in case of force majeure events and on premature redemption dates, as set out in the Supplemental DD. The Issuer shall, in any case, arrange to provide the valuation of the Debentures from the Valuation Agent whenever the Debenture Holder asks for it and in any case this process shall be completed within a period of 2 (two) Business Days from the date of request made by the Debenture Holder. The valuation of the Debentures so provided to the Investor on its request shall be the latest of the valuations provided by the Valuation Agent. The latest and historical valuation of the Debentures shall also be available by the Issuer on its website at www.hdbfs.com (or any successor web page, which shall inform to the Debenture Holders on such change) as well as on the website of the Valuation Agent. However, the Issuer does not guarantee any trading or sale/purchase of Debentures on the said valuations. The redemption by Issuer shall happen only in terms of the Term Sheet and this Shelf DD, subject always to the Risk Factors stated in this Shelf DD. The cost of valuation shall be borne by the Company. The cost of valuation is as set out in the Supplemental DD.

# 5.19 A statement containing particulars of the dates of and parties to all material contracts, agreements involving financial obligations of the issuer:

By the very nature of its business, the Company is involved in a large number of transactions involving financial obligations and therefore it may not be possible to furnish details of all material contracts / agreements / documents involving financial obligations of the Company. However, the contracts / agreements / documents listed below which are or may be deemed to be material (not being contracts entered into in the ordinary course of the business carried on by the Issuer, have been entered into / executed by the Company:

## (a) Documents material to the Issue

- 1. Memorandum and Articles of Association of the Company as amended from time to time.
- 2. Uniform Listing agreement with BSE Limited dated November 18, 2015.
- 3. Resolutions of the Board of Directors passed at its meeting held on April 15, 2019 approving, interalia, the issue of Non-Convertible Debentures aggregating upto Rs. 1,50,00,00,00,000/- (Rupees Fifteen Thousand Crore only) and market linked debentures for the aggregate nominal value of Rs.2000,00,00,000/- (Rupees Two Thousand Crore only) & meeting held on May 13, 2020 approving, inter-alia, the issue of balance amount of Non-Convertible Debenture aggregating upto Rs. 106,09,90,00,000/- (Rupees Ten Thousand Six Hundred Nine Crore Ninety Lakh only).
- 4. Certified true copy of resolution passed by the shareholders of the Company at the Annual General

(For the Addressee only)

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Meeting held on June 30, 2020, authorising the Board of Directors to borrow, for the purpose of the Company, upon such terms and conditions as the Board may think fit for amounts up to Rs. 80,000 crore (Rupees Eighty Thousand Crore) under Section 180(1)(c) and creation of charge on the assets of the Company under Section 180(1)(a) of the Companies Act, 2013.

- 5. Resolution passed by the shareholders of the Company at an Annual General Meeting held on June 21, 2019 authorising the Board of Directors to offer, issue and allot secured, listed, rated Redeemable Non-Convertible Debentures (NCDs), in one or more series/tranches, aggregating up to Rs. 17,000 crore (Rupees Seventeen Thousand Crore only) & meeting held on June 30, 2020 approving, the issue of balance amount of Non-Convertible Debenture aggregating upto Rs. 106,09,90,00,000/- (Rupees Ten Thousand Six Hundred Nine Crore Ninety Lakh only), on private placement basis, on such terms and conditions as the Board of Directors of the Company may, from time to time, determine in the best interests of the Company.
- 6. Credit Rating Rationale dated July 14, 2020 & July 31, 2020 from CARE & CRISIL respectively, assigning the credit rating to the Issue (including Market Linked Debentures).
- 7. Tripartite agreement dated July 23, 2012 between the Company, Link Intime India Pvt. Ltd. (Registrar & Transfer Agent) and CDSL.
- 8. Certified true copy of the Tripartite agreement dated July 23, 2012 between the Company, Link Intime India Pvt. Ltd. (Registrar & Transfer Agent) and NSDL.
- Consent letter issued by IDBI Trusteeship Services Limited dated August 02, 2019 to act as the Debenture Trustee to the Issue inclusion of its name in the form and context in which it appears in this Disclosure Document
- 10. Debenture Trust Deed & Deed of Hypothecation executed with IDBI Trusteeship Services Ltd. dated September 03, 2019 pursuant to which issuances would be made under this Shelf Disclosure Document.

# (b) Material Contracts

- 1. Collection Services Agreement with HDFC Bank Limited dated November 28, 2011.
- 2. License agreement with HDFC Bank Limited dated January 28, 2014, for right to use HDFC Bank's logo.

Certified true copy of the above documents are available for inspection during business hours at the Registered / Corporate Office of the Company until the date of closure of the respective Tranche/Series of the Issue.

# 5.20 Issue Details

# The Issue

The Company proposes to issue upto 1,70,000 (One Lakh Seventy Thousand) secured, rated, listed, redeemable, Non-Convertible Debentures of the face value of Rs. 10,00,000/- (Rupees Ten Lakh only) each, for cash aggregating upto Rs.1,70,00,00,000/- (Rupees Seventeen Thousand Crore only) on a private placement basis including Market Linked Debentures, in one or more Tranches/Series.

The Company has pursuant to:-

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- (a) the approval of its shareholders in terms of the special resolution passed under section 180 (1)(a) and 180 (1)(c) of the Companies Act, 2013, pertaining to borrowing of monies upto Rs.80,000 (Rupees Eighty Thousand crore), at the Annual General Meeting held on June 30, 2020;
- (b) the resolutions of its Board of Directors passed under section 179(3)(c) of the Companies Act, 2013 dated May 13, 2020, pertaining to powers of the Board to issue debentures; and
- (c) the special resolution of its shareholders passed on June 30, 2020, pursuant to the provisions of Section 71 read with Section 42 and all other applicable provisions of the Companies Act, 2013, read with rules framed thereunder, pertaining to approval of members on offer of private placement;

approved the issue and allotment of secured, rated, listed redeemable non-convertible debentures of the value aggregating to not more than Rs.1,70,00,00,00,000/- (Rupees Seventeen Thousand Crore only). The present issue of Debentures in terms of this Shelf Disclosure Document is within the overall powers of the Board as per the above resolution.

This present private placement of NCDs is being made pursuant to the resolution of the Board of Directors passed at its meeting held on May 13, 2020, which has approved the issue of balance amount of Non-Convertible Debentures of upto Rs. 106,09,90,00,000/- (Rupees Ten Thousand Six Hundred Nine Crore Ninety Lakh only) under the Debenture Trust Deed dated September 03, 2019.

The following is a summary of the terms of the Issue to the extent that they are applicable to each Tranche/Series. Since the terms for each Tranche/Series may be different, the specific terms of each Tranche/Series of NCDs to be issued under the Issue shall be specified in the relevant Supplemental DD(s) to be issued in respect of that Tranche/Series, which Supplemental DD will also be filed with BSE.

Private Placement of upto 1,70,000 (One Lakh Seventy Thousand) secured, rated, listed, redeemable, Non-Convertible Debentures ("Debentures" or "NCDs") of the face value of Rs. 10,00,000/- (Rupees Ten Lakh only) each for cash aggregating upto Rs.1,70,00,00,000/- (Rupees Seventeen Thousand Crore only) and shall include the market linked debentures to be issued in one or more Tranches/Series:

General Terms	
Security Name	As per the relevant Supplemental DD
Issuer	HDB Financial Services Limited
Arranger	As per the relevant Supplemental DD
Type of Instrument	Secured, Rated, Listed, Redeemable, Non-Convertible Debentures
Nature of Instrument	Secured
Seniority	Senior
Mode of Issue	Private placement
Eligible Investors	Please refer paragraph "Who can apply" of this Shelf Disclosure
	Document.

# (For the Addressee only)

Listing	The NCDs are proposed to be listed on WDM segment of BSE within a maximum period of 4 (Four) trading days from the respective Issue Closure Date.
	In accordance with the SEBI (Issue and Listing of Debt Securities) Regulations, 2008, as amended from time to time, in case of a delay by the Company in listing the NCDs beyond 4 (Four) trading days from the respective Issue Closure Date, the Company shall (i) make payment to the NCD Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing of such NCDs; and (ii) be permitted to utilise the issue proceeds of its subsequent two privately placed issuances of securities only after having received final listing approval from BSE in respect of the listing of the NCDs.
Rating of the Instrument	CARE Ratings Limited (CARE) has assigned a "CARE AAA;Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook"), to this Issue (except Market Linked Debentures). Instruments with this rating are considered to have the high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.
	CARE Ratings Limited (CARE) has assigned a "CARE PP-MLD AAA; Stable" (pronounced "CARE PP MLD triple A rating with stable outlook") and CRISIL Ratings Limited has assigned a "CRISIL PP-MLD AAAr/Stable" (Pronounced CRISIL PP-MLD triple A r rating with Stable Outlook") rating to the Marked Linked Debentures.
Issue Size	The aggregate size of the Issue program is for Rs.1,70,00,00,00,000/-(Rupees Seventeen Thousand Crore only) and shall include the market linked debentures, which Issue shall comprise of one or more Tranches/Series of Debentures.
Series/ Tranche Size	As per the relevant Supplemental DD
Option to retain oversubscription (Amount)	As per the relevant Supplemental DD
Objects of the Issue	The funds raised through the Issue will be utilized as per the section "Utilisation of Issue Proceeds" stipulated in this Shelf Disclosure Document.
Details of the utilization of the Proceeds	The proceeds of the Issue would be utilised by the Company, <i>interalia</i> , for disbursements of loans to borrowers, refinancing existing borrowings, augmenting the working capital requirements of the Company, and for the general corporate purposes of the Company.
Interest/Coupon Rate	The Interest Rate may be fixed or floating or market linked. The details as to interest for each Tranche/Series shall be specified in the relevant Supplemental DD(s) issued in respect of such Tranche/Series.

# (For the Addressee only)

	Also refer Note 1 herein below.
	In case of Market Linked Debentures, the Coupon payable shall be as set out in the Supplemental DD
Step Up/Step Down Coupon	As per the relevant Supplemental DD
Rate	
Step-up Option	As per the relevant Supplemental DD
Lock in clause	As per the relevant Supplemental DD
Coupon Payment	As per the relevant Supplemental DD
Frequency	
Coupon payment dates	As per the relevant Supplemental DD
Coupon Type	As per the relevant Supplemental DD
Coupon Reset Process	As per the relevant Supplemental DD
(including rates, spread,	
effective date, interest rate	
cap and floor etc.).	
Day Count Basis	Actual/ Actual
Interest on Application	As per the relevant Supplemental DD
Money	
Default Interest Rate	In case of default in payment of interest and/or principal redemption
	on the due dates, additional interest @ 2% (Two percent) p.a. over
	the applicable coupon rate will be payable by the Company from the
	date of the occurrence of the default until the defaulted amount
	together with the delay penalty is paid, in compliance with the SEBI
	Circular dated May 27, 2019 bearing reference number
	SEBI/HO/MIRSD/DOS3/CIR/P/2019/68, titled "Enhanced disclosure in
_	case of listed debt securities".
Tenor	As per the relevant Supplemental DD
Redemption Date	As per the relevant Supplemental DD
Dedamatica Assessed	Also refer Notes 2 and 3 herein below
Redemption Amount	As per the relevant Supplemental DD
Redemption Premium /	As per the relevant Supplemental DD
Discount Drice	As nor the relevant Complemental DD
Issue Price	As per the relevant Supplemental DD
Discount at which security	As per the relevant Supplemental DD
is issued and the effective	
yield as a result of such discount.	
	As nor the relevant Supplemental DD
Put Option Date	As per the relevant Supplemental DD
Put Option Price	As per the relevant Supplemental DD
Call Option Date	As per the relevant Supplemental DD
Call Option Price Put Notification Time	As per the relevant Supplemental DD  As per the relevant Supplemental DD
Call Notification Time	l I
Can Notification Time	As per the relevant Supplemental DD

# (For the Addressee only)

Rollover Option	As per the relevant Supplemental DD
Face Value	Rs. 10,00,000/- (Rs. Ten Lakh only) per Debenture
Minimum Application and	10 (Ten) Debentures and in multiples of 1 (One) Debentures
in	thereafter
multiples of Debt	
securities thereafter	
Issue Timing	Tranche/Issue Opening Date: As per the relevant Supplemental DD
	Tranche/Issue Closing Date: As per the relevant Supplemental DD
	Pay-in Date: As per the relevant Supplemental DD
	Deemed Date of Allotment: As per the relevant Supplemental DD
leavenes made of the	Also refer Note 5 herein below.
Issuance mode of the Instrument	Demat only
Trading mode of the	Demat only
Instrument	
Settlement mode of the	The pay-in of subscription monies for the Debentures shall be made
Instrument	by way of transfer of funds from the bank account(s) of the eligible
	investors (whose bids have been accepted) as registered with the
	Electronic Book Provider into the account of the relevant clearing
	corporation, as specified in the Supplemental DD.
	For amounts payable by the Issuer to any Debenture Holder pursuant
	to the terms of the Transaction Documents, Cheque(s)/ electronic
	clearing services (ECS)/credit through RTGS system/funds transfer to
	the specified bank account of the Debenture Holder shall be the mode
	of settlement.
Depository(ies)	NSDL / CDSL
Business Day	Any day of the week on which the Money Market is functioning in
	Mumbai, excluding:
	i. non-working Saturdays, Sundays
	ii. any day which is a public holiday for the purpose of Section 25 of
	the Negotiable Instruments Act, 1881 (26 of 1881) in Maharashtra
	iii. any other day on which banks are closed for customer business in
Device of Device of the second	Mumbai, India.
Business Day Convention	If any Coupon Payment Date in respect of a relevant Tranche/ Series
	falls on a day which is not a Business Day, then the immediately
	succeeding Business Day shall be the due date for such payment,
	however, the dates of the future Coupon payments in respect of such relevant Series would be as per the schedule originally stipulated in
	the relevant Supplemental Disclosure Document. In other words, the
	subsequent Coupon payment schedule would not be disturbed
	merely because the payment date in respect of one particular Coupon
	payment has been postponed earlier because of it having fallen on
	non-Business Day.

(For the Addressee only)

	If the Maturity Date / Redemption Date (including the last Coupon Payment Date) or the due date in respect of liquidated damages (if any) and all other monies payable under a Supplemental DD falls on a day which is not a Business Day, then the immediately preceding Business Day shall be the due date for such payment.  [For the purposes of Market Linked Debentures: the Business Day Convention shall be as set out in the Supplemental DD issued for such Market Linked Debentures.]	
Record Date	15 (Fifteen) days prior to any Due Date	
All covenants of the issue (including side letters, accelerated payment clause, etc.)	The Company hereby covenants that the Company will at all times during the continuance of this Security (except as may otherwise be previously agreed in writing by the Debenture Trustee):-  a) Carry on and conduct its business with due diligence and efficiency and in accordance with sound operational, technical, managerial and financial standards and business practices with qualified and experienced management and personnel;  b) Utilise the monies received towards subscription of the Debentures towards the Purpose. The Company also agrees to submit to the Debenture Trustee an annual 'end-use certificate' from an auditor certifying the compliance with the same, within 60 (Sixty) days from the end of each financial year.	
	c) Maintain and keep in proper order, repair and in good condition the Specifically Mortgaged Premises. In case the Company fails to keep in proper order, repair and in good condition the Specifically Mortgaged Premises or any part thereof, then, in such case, the Debenture Trustee may, but shall not be bound to, maintain in proper order or repair or condition the Specifically Mortgaged Premises or any part thereof and any expense incurred by the	

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Debenture Trustee and their costs and charges therefor shall be reimbursed by the Company;

- Insure and keep insured upto the replacement value d) thereof or on such other basis as approved by the Debenture Trustee (including surveyor's and architect's fees) the Specifically Mortgaged Premises against fire, theft, lightning, explosion, earthquake, strike, lock out, civil commotion, storm, tempest, flood, marine risk, erection risk, war risk and such other risks as may be specified by the Debenture Trustee and shall duly pay all premia and other sums payable for the purpose. In the event of failure on the part of the Company to insure the Specifically Mortgaged Premises or to pay the insurance premia or other sums referred to above, the Debenture Trustee may (but shall not be bound) to get the Specifically Mortgaged Premises insured or pay the insurance premia and other sums referred to above which shall be reimbursed by the Company;
- e) Keep proper books of account as required by the Act and make true and proper entries of all dealings and transactions of and in relation to the Secured Assets and the business of the Company and keep the said books of account and all other books, registers and other documents relating to the affairs of the Company at its Registered Office or, where permitted by law, at other place or places where the books of account and documents of a similar nature may be kept and the Company will ensure that all entries in the same relating to the Secured Assets and the business of the Company and the Specifically Mortgaged Property shall at all reasonable times be open for inspection of the Debenture Trustee and such Person or Persons as the Debenture Trustee shall, from time to time, in writing for the purpose, appoint;

#### (For the Addressee only)

- Give to the Debenture Trustee such information as they or any of them shall require as to all matters relating to the business, property and affairs of the Company and at the time of the issue thereof to the shareholders of the Company furnish to the Debenture Trustee, 3 (three) copies of every report, balance sheet, profit and loss account, circulars or notices, issued to the shareholders and the Debenture Trustee shall be entitled, if they think fit, from time to time, to nominate a firm of chartered accountants to examine the books of account, documents and property of the Company or any part thereof and to investigate the affairs thereof and the Company shall allow any such accountant or agent to make such examination and investigation and shall furnish him with all such information as he may require and shall pay all costs, charges and expenses of and incidental to such examination and investigation;
- g) Permit the Debenture Trustee and such Person, as they shall, from time to time in writing for that purpose appoint to enter into or upon and to view the state and condition of all the Secured Assets and pay all travelling, hotel and other expenses of any Person whom the Debenture Trustee may depute for the purpose of such inspection and if the Debenture Trustee shall, for any reason, decide that it is necessary to employ an expert; to pay the fees and all travelling, hotel and other expenses of such expert;
- h) Not pull down or remove any part of the Specifically Mortgaged Premises or any of them without the previous consent in writing of the Debenture Trustee except in the ordinary course of repair and maintenance or improvement or replacement or otherwise in the course of and for the purposes of carrying on the business of the Company and the

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Company will in such case forthwith restore or procure to be restored such part of the Specifically Mortgaged Premises as the case may be, or replace the same or procure the same to be replaced by others of a similar nature and of at least equal value;

- i) Punctually pay all rents, royalties, taxes, rates, levies, cesses, assessments, impositions and outgoings, governmental, municipal or otherwise imposed upon or payable by the Company as and when the same shall become payable and when required by the Debenture Trustee produce the receipts of such payment and also punctually pay and discharge all debts and obligations and liabilities which may have priority over the Security and observe, perform and comply with all covenants and obligations which ought to be observed and performed by the Company in respect of or any part of the Specifically Mortgaged Premises;
- j) Comply with the provisions of Section 125 of the Companies Act, 2013 and the rules thereunder, as may be applicable) relating to transfer of unclaimed and redemption of debentures to Investor Education and Protection Fund ("IEPF"), if applicable to it.
- k) Pursuant to the Act and the relevant rules issued thereunder, the applicable guidelines issued by SEBI and RBI, the Company undertakes to make the necessary filings of the documents mandated therein with the Registrar of Companies and/or SEBI and/or RBI and/or Exchange within the timelines thereunder to preserve, renew and keep in full force and effect its existence and/or its rights necessary for the operation of its business and/or the legality and validity of any Transaction Documents and/or the transactions contemplated by the Transaction Documents.

#### (For the Addressee only)

- I) Forthwith give notice in writing to the Debenture Trustee of commencement of any proceedings directly affecting the Specifically Mortgaged Premises;
- m) Duly cause these presents to be registered in all respects so as to comply with the provisions of the Act and also cause these presents to be registered in conformity with the provisions of the Indian Registration Act, 1908, or any act, ordinance or regulation of or relating to any part of India, within which any portion of the Specifically Mortgaged Premises is or may be situated, by which the registration of deeds is required and generally do all other acts (if any) necessary for the purpose of assuring the legal validity of these presents, and in accordance with the Company's Memorandum and Articles of Association;
- n) Not declare or pay any dividend to its shareholders during any Financial Year unless it has paid the installment of principal and interest then due and payable on the Debentures, or has made provision satisfactory to the Debenture Trustee for making such payment;
- o) Except as provided in this Trust Deed, not to sell or dispose of the Secured Assets or any part thereof or create thereon, without the consent of the Debenture Trustee, any mortgage, lien or charge by way of hypothecation, pledge or otherwise howsoever or other encumbrance of any kind;
- p) Diligently preserve its corporate existence and status and all rights, contracts, privileges, franchises and concessions now held or hereafter acquired by it in the conduct of its business and that it will comply with each and every term of the said franchises and

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concessions and all acts, rules, regulations, orders and directions of any legislative, executive, administrative or judicial body applicable to the Secured Assets or any part thereof PROVIDED THAT the Company may contest in good faith the validity of any such acts, rules, regulations, orders and directions and pending the determination of such contest may postpone compliance therewith if the rights enforceable under the Debentures or the Security of the Debentures is not thereby materially endangered or impaired. The Company will not do or voluntarily suffer or permit to be done any act or thing whereby its right to transact its business might or could be terminated or whereby payment of the principal of or interest on the Debentures might or would be hindered or delayed;

- q) It shall register the mortgage created over the Specifically Mortgaged Premises prior to the Deemed Date of Allotment with the relevant Sub-Registrar of Assurances and perfect the security over the same by filing Form CHG-9 with the Registrar of Companies in relation thereto.
- r) It shall register and perfect the security over the Receicables by filing Form CHG-9 with the Registrar of Companies in relation thereto;
- s) Pay all such stamp duty (including any additional stamp duty), other duties, taxes, charges and penalties, if and when the Company may be required to pay according to the laws for the time being in force in the State in which its properties are situated or otherwise, and in the event of the Company failing to pay such stamp duty, other duties, taxes and penalties as aforesaid, the Debenture Trustee will be at liberty (but shall not be bound) to pay the same and the Company shall reimburse the same to the Debenture Trustee on demand;

#### (For the Addressee only)

- t) Reimburse all sums paid or expenses incurred by the Debenture Trustee or any Receiver, attorney, manager, agent or other Person appointed by the Debenture Trustee for all or any of the purposes mentioned in these presents within 15 (Fifteen) days of receipt of a notice of demand from them in this behalf. Until payment or reimbursement of all such sums, the same shall be a charge upon the Secured Assets in priority to the charge securing the Debentures.
- u) Inform the Debenture Trustee of any major change in the composition of the Board of Directors of the Company which may amount to a change in control (as defined in SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011);
- v) Promptly inform the Debenture Trustee if it has notice of any application for winding up having been made or any statutory notice of winding up under the Act or the Insolvency and Bankruptcy Code, 2016 or the Banking Regulation Act, 1949 or any other notice under any other act relation to winding up orotherwise of any suit or other legal process intended to be filed or initiated against the Company and/affecting the title to the Company's properties or if a receiver is appointed of any of its properties or business or undertaking;
- w) Company shall submit the following disclosures to the Debenture Trustee in electronic form (soft copy) at the time of allotment of the Debentures:
  - i) Memorandum and Articles of Association and necessary resolution(s) for the allotment of the Debentures;

#### (For the Addressee only)

- ii) Copy of last three years' audited Annual Reports;
- iii) Statement containing particulars of, dates of, and parties to all material contracts and agreements;
- iv) Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (Profit & Loss statement, Balance Sheet and Cash Flow statement) and auditor qualifications, if any;
- v) In case any Tranche(s)/Series is proposed to be listed, an undertaking to the effect that the Company would, till the redemption of the debt securities, submit the details mentioned in point (iv) above to the Trustee within the timelines as mentioned in in Uniform Listing Agreement issued by SEBI vide circular No. CIR/CFD/CMD/6/2015 dated October 13, 2015 as amended from time to time, for furnishing /publishing its half yearly/ annual result. Further, the Company shall submit a copy of the latest annual report to the Trustee, as and when the same is submitted to the BSE within the timeframe permitted under Applicable Law.
- x) Promptly inform the Debenture Trustee of the happening of any shut-downs, fires or any event likely to have a substantial effect on the Company's profits or business and of any material changes in the rate of production or sales of the Company with an explanation of the reasons therefor;

#### (For the Addressee only)

- y) The Company shall, while submitting half yearly/annual financial results to the BSE, disclose the requisite information as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 along with a confirmation on the same from the Debenture Trustee, in the manner so prescribed by the regulations, and the same shall be communicated to the Debenture Holder(s) on a half yearly basis.
- z) Promptly inform the Debenture Trustee of any loss or damage which the Company may suffer due to any force majeure circumstances or act of God, such as earthquake, flood, tempest or typhoon, etc. against which the Company may not have insured its properties;
- aa) Listing
  - In case any Tranche(s)/Series are proposed to be listed, take all steps necessary to get the relevant Tranche(s)/Series of the Debentures listed within 4 (Four) trading days from the respective Issue Closure Date.In accordance with the SEBI (Issue and Listing of Debt Securities) Regulations, 2008, as amended from time to time, in case of a delay by the Company in listing the NCDs beyond 4 (Four) trading days from the respective Issue Closure Date, the Company shall (i) make payment to the NCD Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing of such NCDs; and (ii) be permitted to utilise the issue proceeds of its subsequent two privately placed issuances of securities only after having received final listing approval from BSE in respect of the listing of

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the NCDs.

- ii. All expenses, costs, charges incurred for the purpose of listing of the Debentures, as also for making the offer for sale of the Debentures shall be borne and paid by the Company.
- bb) Shall furnish quarterly report to the Debenture Trustee containing the following particulars:
  - i. Updated list of names and address of all Debenture Holder(s);
  - ii. Details of the principal and interest amounts due, but unpaid and reasons thereof;
  - iii. The number and nature of grievances received from the Debenture Holder(s) and (A) resolved by the Company; and (B) those grievances not yet resolved by the Company and the reasons for the same;
  - iv. A statement that those assets of the Company which are available by way of Security are sufficient to discharge the claims of the Debentureholder(s) as and when they become due:
  - v. A statement signed by an authorized signatory of the Company (supported by the Auditor's/Chartered Accountant's certificate) confirming that the Asset Cover is being maintained as per the provisions of the Deed of Hypothecation;
  - vi. Complying with all directions/guidelines issued by a regulatory authority, with regard to issuance of Debentures;

#### (For the Addressee only)

- cc) The Company shall promptly and expeditiously attend to and redress the grievances, if any, of the Debentureholder(s). The Company further undertakes that it shall promptly comply with the suggestions and directions that may be given in this regard, from time to time, by the Debenture Trustee and shall advise the Debenture Trustee periodically of the compliance. All grievances relating to the issue may be addressed to the compliance officer of the Company ("Compliance Officer") giving full details such as name, address of the applicant, date of the application, application number, number of Debentures applied for, amount paid on application and the place where the application was submitted. The Company shall make best efforts to settle investor grievances expeditiously and satisfactorily within 30 (Thirty) days from the date of receipt of such complaint. In case of non-routine complaints and where external agencies are involved, the Company shall make best endeavours to redress these complaints as expeditiously as possible. The Compliance Officer of the Company may also be contacted in case of any pre-issue/post issue related problems:
- dd) The Issuer shall promptly furnish to the Debenture Trustee the details of all the grievances received and shall comprise the following:
  - i. Names of the complainants/Debenture Holders.
  - ii. Nature of grievances/complaints.
  - iii. Time taken for redressal of complaint/grievances etc.
  - iv. The steps taken by the Issuer to redress the same.

# (For the Addressee only)

ee)	Promptly inform the Debenture Trustee about any change in the nature and conduct of business by the Company prior to such occurrence.
ff)	The Company shall inform the Debenture Trustee of any amalgamation, merger or reconstruction scheme proposed by the Company.
gg)	The Company shall keep the Debenture Trustee informed of all orders, directions, notices, of court/tribunal affecting or likely to affect the Secured Assets or any part thereof.
hh)	The Company shall submit such information, as required by the Debenture Trustee from time to time for the effective discharge of its duties and obligations.
ii)	Promptly after the Company obtains knowledge thereof, notice of the occurrence of any event which constitutes an Event of Default specifying the nature of such event and any steps the Company is taking and proposes to take to remedy the same.
jj)	The Company shall submit to the Debenture Trustee on quarterly basis:-  (a) Certificate from the Director/Managing Director of the Company certifying the value
	of the Receivables; (b) Certificate from Independent Chartered Accountant giving the value of Receivables.
	On Yearly basis:-
	(a) Certificate from the Statutory Auditor giving the value of Receivables.
kk)	The Company shall, on receiving appropriate notice from the Debenture Trustee permit the Debenture

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Trustee to inspect the registers maintained by the Company and to take necessary extracts of the same.

- II) The Company agrees that it shall forward to the Debenture Trustee promptly, whether a request for the same has been made or not:
  - a copy of the Statutory Auditors' and Directors' Annual Report, Balance Sheet and Profit & Loss Account and of all periodical and special reports at the same time as they are issued;
  - ii. a copy of all notices, resolutions and circulars relating to new issue of debt securities at the same time as they are sent to shareholders / holders of debt securities;
  - iii. a copy of all the notices, call letters, circulars, proceedings, etc. of the meetings of debt security holders at the same time as they are sent to the holders of debt securities or advertised in the media:

#### FINANCIAL COVENANTS AND CONDITIONS

# 1. **DEBENTURES TO RANK PARI PASSU**

The Debentures under each Tranche/Series shall rank *paripassu*, inter se without any preference or priority of one over the other or others of them.

# 2. **INTEREST**

# A. <u>INTEREST ON APPLICATION MONEY</u>

The Company shall be liable to pay the Debentureholder(s) interest on application money as more particularly specified in the relevant Supplemental Disclosure Document for each

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Tranche/Series and in accordance with the Shelf Disclosure Document.

# B. RATE AND MANNER OF PAYMENT

- (a) If the Debentures (under a Tranche/Series) carry any interest, such interest shall be at such rate as may be agreed upon with prospective investors for such Tranche/Series and shall be payable in the manner and at such intervals as may be agreed upon with the prospective investors for that Tranche/Series. The details of such interest and the manner of payment of the interest shall be provided for in the relevant Supplemental Disclosure Document applicable for that Tranche/Series.
- (b) In the event the Debentures under a Tranche/Series are issued with zero coupon, such Debentures shall carry a yield at the rate as may be agreed upon with prospective investors for such Tranche/Series based on which the discount on which the Debentures are to be issued or the Redemption Premium payable by the Company at maturity, as the case may be, shall be calculated. The details of such yield, discount or the Redemption Premium, as the case may be, shall be provided for in the relevant Supplemental Disclosure Document applicable for that Tranche/Series.
- (c) It is clarified that subject to Applicable Law, the Company may issue Debentures (under any Tranche/Series) where the interest payable on such Debentures is linked to a benchmark. The details of such benchmark and the manner of payment of the interest applicable for such Tranche/Series shall be provided for in the relevant Supplemental Disclosure Document applicable for that Tranche/Series.

# C. **DEFAULT INTEREST**

All interest on the Debentures and all other monies shall, in case the same be not paid on the respective Due Dates, carry additional interest as more particularly specified in the

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relevant Supplemental Disclosure Document for that Series/Tranche.

#### D. **COMPUTATION OF INTEREST**

All interest accruing on the face value of the Debenture shall accrue from day to day at the applicable interest rate and rounded off to the nearest Rupee. The interest shall be computed on the principal outstanding on the Debentures for the period commencing from the relevant Deemed Date of allotment (or the previous interest payment date on which the interest has been fully paid) and expiring on the immediately succeeding interest payment date and such interest shall be paid on the said succeeding interest payment date. The Coupon shall be computed in accordance with the day count basis as more particularly specified in the relevant Supplemental Disclosure Document for each Tranche/Series.

# E. **INTEREST PAYMENT DATE(S)**

The interest payments (if any) shall be made to the Debenture Holders on such dates as may be specified in the relevant Supplemental Disclosure Document(s) ("Interest Payment Dates"), in respect of the relevant Tranche/Series.

#### 3.A. **REDEMPTION PERIOD**

(a) As and when the specific Tranche/Series of Debentures are issued, the Company shall inform the Debenture Trustee of the Redemption Date(s) for that Tranche/Series of Debentures. The tenure of each Series/Tranche of the Debentures shall be as specified in the Supplemental Disclosure Document Issued for that Series/Tranche. It is clarified that the Debentures under a Tranche/Series may be issued with a rollover option as may be agreed upon with prospective investors for such Tranche/Series. The details of such rollover option shall be provided for in the relevant Supplemental Disclosure Document

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applicable for that Tranche/Series. It is further clarified that the Company may issue Debentures under a Tranche/Series with a call option and/ or a put option to be exercised at such interval as may be agreed upon with prospective investors for such Tranche/Series. The details of such call option and / or the put option and the manner of exercise of the same shall be provided in the relevant Supplemental Disclosure Document applicable for that Tranche/Series.

- (b) Redemption of Debentures under a Tranche/Series will be proportionate to the investment made by each Debenture Holder for that Tranche/Series.
- (c) In the event any Tranche(s)/Series are listed, the Company shall furnish the details of payments made to the Debenture Holders, containing the following, towards redemption or the payment of the principal amount in respect of such Tranche(s)/Series to BSE.
  - i) Names of the Debenture Holders.
  - ii) Amount paid
  - iii) Date of payment
  - iv) Mode of payment (NEFT/DD/Cheque etc)
- (d) In the event any Tranche(s)/Series are listed, the Company shall furnish the details of payments made to the Debenture Holder's containing the following towards the payment of interest (if any) in respect of such Tranche(s)/Series to BSE.
  - Names of the Debenture Holders.
  - ii) Amount paid
  - iii) Date of payment
  - iv) Mode of payment (NEFT/DD/Cheque etc)

# 3.B. **PAYMENTS**

(a) Payment of the principal and interest will be made to the registered Debentureholder(s)/Beneficial

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Owner(s) and in case of joint holders to the one whose name stands first in the the list of Beneficial Owner(s) provided to the Company by the RTA / Depository (NSDL/ CDSL) on the Record Date. Such payments shall be made by cheque or warrant drawn by the Company on its bankers or by electronic mode viz. RTGS / NECS/NEFT, as the case may be.

(b) If the date for performance of any event falls on a day that is not a Business Day, then the date in respect of performance such event shall be determined in the manner set out in the relevant Supplemental Disclosure Document. Provided however, (i) any redemption of the Debentures which would become due on a day which is not a Business Day shall instead fall on the immediately preceding Business Day; (ii) any payment of interest/ coupon on the Debentures (which would become due on a day other than a day on which any redemption of the Debentures would also become due) which is not a Business Day shall instead fall on the immediately succeeding Business Day, provided that the future coupon payment dates and amounts shall remain unchanged as per the schedule of payments; and (iii) any payment of interest/ coupon on the Debentures which would become due on a day on which any redemption of the Debentures would also become due and which is not a Business Day shall instead fall on the immediately preceding Business Day.

# 4. TAXATION

(a) As per the existing tax laws, tax will be deducted at source at the time of actual payment of interest to the Debentureholder(s) at the rate for the time being prescribed by the Income-tax Act, 1961.

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- (b) The Company shall deliver to the Debenture Holder(s), evidence or certificate of the taxes deducted at source within the timeframe prescribed under the law.
- (c) For seeking TDS exemption / lower rate of TDS, relevant certificate / document must be lodged by the Debenture Holder(s) at the corporate office of the Company at least 15 (Fifteen) days before the interest payment becoming due. Tax exemption certificate / declaration of nondeduction of tax at source on interest on application money should be submitted along with the application form.

# 5. **SECURITY**

The redemption of the principal amount of the Debentures and its interest accrued thereon but not paid by the Company in respect thereof is secured by the Secured Assets.

#### 6. **ASSET COVER**

The Company shall, during the currency of the Debentures, maintain a minimum asset cover which shall be 1.10 (One decimal point One Zero) times of the outstanding amount ("Minimum Asset Cover"), or such other asset cover as may be required in relation to a particular Tranche/Series under the relevant Supplemental Disclosure Document.

In the event that, at any time, the value of the Security is not sufficient to maintain the Minimum Asset Cover, the Company shall within 30 (Thirty) days from the end of financial quarter, create security over such alternate assets (as acceptable to the Debenture Trustee) so as to ensure that the aggregate value of the Security and the alternate assets, so provided (together with replacement, if any), is sufficient to meet the required Minimum Asset Cover.

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#### 8. FURTHER BORROWINGS

The Company shall be entitled to make further issue of debentures and/or raise further loans and/or avail of further deferred payment/guarantee facilities from time to time for such amounts and from such persons/public financial institutions/banks or any other financial corporations or body corporate to be secured on a *pari passu* basis with the Specifically Mortgaged Premises. However, until the Debentures are fully redeemed, the Company shall not create any mortgage or charge on the Secured Assets without obtaining the consent of the Debenture Trustee. Provided that at the time of raising such further issue of Debentures and/or further term loans and/or availing deferred payment credit/guarantee facilities, the Company maintains the Asset Cover stipulated in Financial Covenants and Conditions No.7.

# 9. REPURCHASE, REISSUE AND CONSOLIDATION OF DEBENTURES

- 9.1 The Company shall, subject to Applicable Law and the Supplemental Disclosure Document(s) in respect of the relevant Tranche/ Series of the Debentures at any time and from time to time, have the power exercisable at its sole and absolute discretion to purchase some or all of the relevant Tranche/ Series of the Debentures held by the Debenture Holder(s) at any time prior to the specified date(s) of redemption from the open market or otherwise. Such buyback/purchase of relevant Tranche or Series of the Debentures may be at par or at discount / premium to the face value at the sole discretion of the Company and maybe done either on a pro rata basis or by lot or by any other manner whatsoever, as the Company may deem fit. The Debenture Trustee (for and on behalf of the Debenture Holders) vide the Trust Deed irrevocably gives its consent to the Company for such buy back/purchase of the relevant tranche or series of the Debentures. The relevant tranche or series of the Debentures so purchased may, at the option of the Company and subject to Applicable Laws, be cancelled, held, consolidated or resold.
- 9.2 Where the Company has repurchased / redeemed any such

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relevant Tranche or Series of the Debentures, if permissible under and subject to the provisions of the Applicable Laws, the Company shall have and shall be deemed always to have had the right to keep such relevant Tranche or Series of the Debentures alive for the purpose of reissue and in exercising such right, the Company shall have and shall be deemed always to have had the power to reissue such relevant Tranche or Series of the Debentures, either by reissuing the same relevant Tranche or Series of the Debentures or by issuing other Debentures in their place, in either case, at such a price and on such terms and conditions (including any variations, dropping of or additions to any terms and conditions originally stipulated) as the Company may deem fit.

#### 10. **CONSOLIDATION OF ISINS**

- 10.1 So long as the terms and conditions of the existing securities of the Company (under the respective issues) in the International Securities Identification Number (ISIN) are not revised (i) otherwise than as may be required/permitted by regulations; or (ii) which results in breach of or violation of the regulations from time to time, which specifically precludes such revision, subject to Applicable Laws, the Company reserves the right/is entitled to add additional securities (for such additional amounts as may be issued by the Company from time to time) to the existing ISIN from time to time under such terms and conditions, which may / may not be different from the existing securities under the respective issues under the same ISIN. Such additional securities and their terms may be such as are permitted by regulations or not specifically precluded by regulations from time to time. Further, such additional securities may be issued from time to time at such issue price, either at par or at premium or at discount to arrive at the contracted effective yield from time to time.
- 10.2 The securities listed by the Company under the terms of the respective transaction documents (including any Debentures issued by the Company hereunder under the terms of the respective Supplemental Disclosure Document) be redeemed before maturity date by the Company, as per the financial or other terms as may have been mutually agreed upon between the Company and the security holder (or in accordance with Paragraph 3 of this Schedule I in respect of

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an early redemption of any Debentures issued under any Supplemental Disclosure Document). The said redemption maybe done either on a pro rata basis or by lot or by any other manner whatsoever, as the Company may deem fit.

- 10.3 The Debenture Trustee (for and on behalf of the Debenture Holders) hereby irrevocably gives its consent to the Company to:
  - (i) add such additional securities (for such additional amounts as may be issued by the Company from time to time) to the existing ISIN from time to time under such terms and conditions, which may / may not be different from the terms of securities under the respective issues existing under the said ISIN.
  - (ii) select any of the listed securities in the ISIN for redemption as the Company may solely deem fit either by pro rata basis or by lot or by any other manner whatsoever, as the Company may deem fit, before maturity, from time to time.

#### 11. **NOMINEE DIRECTOR**

The Debenture Trustee shall have a right to appoint a non-voting nominee director on the Board of Directors of the Company (hereinafter referred to as "the **Nominee Director**") in terms of the SEBI guidelines in the event of:

- (a) 2 (two) consecutive defaults in payment of interest to the Debenture Holder(s) by the Company;
- (b) default in redemption of Debentures under any of the Tranches/Series; and
- (c) default in creation of Security.

The Nominee Director so appointed shall not be liable to retire by rotation nor shall be required to hold any qualification shares. The Company shall take steps to amend its Articles of Association for the purpose if necessary.

# 12. TRANSFER OF DEBENTURES

(a) The Debentures shall be freely transferable and transmittable by the Debentureholder(s) in whole or in part without the

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prior consent of the Company when made in accordance with the terms of the Transaction Documents. The Debentureholder(s) shall also have the right to novate, transfer or assign its rights and/or the benefits under the Transaction Documents upon such transfer/transmission of the Debentures.

(b) It is clarified that the Company shall not assign any of the rights, duties or obligations under the Transaction Documents or in relation to the Debentures without the prior written consent of the Debenture Trustee (acting on the instructions of all the Debentureholder(s))

# 13. **DEBENTURES FREE FROM EQUITIES**

The Debentureholder(s) will be entitled to their Debentures free from equities or cross claims by the Company against the original or any intermediate holders thereof.

# 14. **DEBENTUREHOLDER(S) NOT ENTITLED TO SHAREHOLDERS' RIGHTS**

The Debentureholder(s) will not be entitled to any of the rights and privileges available to the shareholders including right to receive notices of or to attend and vote at general meetings or to receive annual reports of the Company.

If, however, any resolution affecting the rights attached to the Debentures is placed before the shareholders, such resolution will first be placed before the Debentureholder(s) for their consideration.

# 15. **VARIATION OF DEBENTUREHOLDER(S) RIGHTS**

The rights, privileges and conditions attached to the Debentures under a particular Tranche/Series may be varied, modified or abrogated with the consent in writing of the Majority Debentureholder(s) of that particular Tranche/Series.

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# 16. **ENFORCEMENT OF SECURITY**

On the occurrence of any Events of Default as set out below or in any Supplemental DD, the Debenture Trustee may, and if so requested in writing by the Super Majority Debentureholder(s), shall give notice to the Company that the Debentures are due and they shall immediately become due and payable for their principal amount together with accrued interest as provided in the Trust Deed. At any time after the Debentures or any of them have become repayable and have not been repaid, the Debenture Trustee may at their discretion and without further notice institute such proceedings against the Company as they may think fit to enforce repayment thereof together with accrued interest and all other monies payable in respect thereof but they shall not be bound to take any such proceedings unless:

- (a) the Debenture Trustee are so directed by a Special Resolution passed by the Debentureholder(s) or so requested in writing by the holders of the Debentures representing not less than 3/4<sup>th</sup> (Three Fourths) in value of the nominal amount of the Debentures issued under this Trust Deed, for the time being outstanding;
- (b) sufficient monies are advanced by the Debentureholder(s) to the Debenture Trustee for enforcement of rights; and
- (c) the Debenture Trustee are indemnified to their satisfaction by the Debentureholder(s).

#### 18. **PROVISION FOR DEBENTURE REDEMPTION RESERVE**

As per sub Rule 7(b)(ii) of Rule 18 of the Companies (Shares and Debentures) Rules 2014, a debenture redemption reserve ("**DRR**") is not required to be created for the issue of privately placed debentures by Non-Banking Financial

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Companies registered with the Reserve Bank of India under section 45 (1) A of the RBI (Amendment) Act, 1997. Accordingly, as the Company is a registered non-banking financial company, no DRR is being created in respect of the Debentures.

The Company hereby agrees and undertakes that, if required to do so, it would create a DRR as per the provisions of the Act and Applicable Law / the guidelines issued by the SEBI and/or RBI, and if during the currency of the NCDs, any Applicable Law is formulated (or modified or revised) by a Governmental Authority in respect of creation of such DRR, the Company shall abide by such guidelines / Applicable Law and execute all such supplemental letters, agreements and deeds of modifications as may be required by the Trustee. Where applicable, the Company shall submit to the Trustee a certificate duly certified by the auditors of the Company certifying that the Company has transferred a suitable sum to the Debenture Redemption Reserve at the end of each financial year.

Description regarding Security (where applicable) including type of security (movable/immovable/tangi ble etc.), type of charge hypothecation/ (pledge/ mortgage etc.), date of creation of security/likely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer Document/ Information Memorandum.

The NCDs being issued under this Disclosure Document shall be secured through: first and exclusive charge by hypothecation over the specific identified Receivables of the Issuer and first *pari passu* mortgage over the Specifically Mortgaged Premises or such other security as may be identified by the Company as set out in the Debenture Trust Deed /Security Documents.

The Company has created security as per the terms of Debenture Trust Deed and Deed of Hypothecation dated September 03, 2019.

The Company shall, during the currency of the Debentures, maintain a minimum asset cover which shall be 1.10 (One decimal point One Zero) times of the outstanding amount ("Minimum Asset Cover"), or such other asset cover as may be required in relation to a particular Tranche/Series under the relevant Supplemental Disclosure Document.

It is clarified that if the value of the Secured Assets identified under Schedule I of the Deed of Hypothecation and in the Supplemental Receivables Schedules (as defined in the Deed of Hypothecation) submitted from time to time gets diminished, the Company shall within 30 (Thirty) calendar days from the end of each financial quarter

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("Top-Up Date") provide the Debenture Trustee with a Supplemental Receivables Schedule identifying further Receivables so as to maintain the Asset Cover in accordance with the terms of the Debenture Trust Deed or the relevant Supplemental Disclosure Document. Pursuant to the Top-up, the Company shall take all steps necessary to perfect such security at its own cost including filing the necessary forms for recording the modification of the charge with the applicable registrar of companies. In the event that, at any time, the value of the Security is not sufficient to maintain the Minimum Asset Cover, the Company shall within 30 (Thirty) days from the end of financial quarter, create security over such alternate assets (as acceptable to the Debenture Trustee) so as to ensure that the aggregate value of the Security and the alternate assets, so provided (together with replacement, if any), is sufficient to meet the required Minimum Asset Cover.

Any substitution, addition and/or replacement of the Secured Assets shall be made under the terms of the Deed of Hypothecation.

The Company hereby undertakes that the Receivables on which charge has been created are free from any encumbrances and in case of Specifically Mortgaged Premises which has been charged to secure an earlier debt, the permission or consent to create a *pari-passu* charge has been obtained from the earlier creditors vide the Inter-se agreement dated September 03, 2019.

# **Release of Excess Secured Assets**

Notwithstanding anything contained in the Deed of Hypothecation, in the event that the Secured Assets are of a book value greater than that required for the maintenance of the Asset Cover, the Company shall be entitled to require the Debenture Trustee to release the excess Secured Assets such that the Secured Assets remaining after such release would be sufficient for maintenance of the Asset Cover at or above the Minimum Asset Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Debenture Trustee substantially in the format set out in Schedule II of the Deed of Hypothecation describing the Secured Assets to be released ("Release Request Letter").

The Debenture Trustee shall effectuate such release by issuing a no objection letter in response to the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Release Request Letter shall be accompanied by a certificate from the independent chartered

# (For the Addressee only)

accountant of the Company confirming to the Debenture Trustee in writing the amount of Released Assets and that the Asset Cover Ratio shall be maintained at or above the Minimum Security Cover post such excess release. The Debenture Trustee shall not be required to provide any notice to or obtain any consent of the Debenture Holders for Issuing the non-objection letter and releasing the excess Secured Assets under the terms hereof. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.  The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.  The Issuer shall create and perfect the charge created over the Hypothecated Assets by filling the form CHG-9 with the relevant ROC within the timelines set out under the Act. The Issuer shall cooperate with the Trustee to enable it to make necessary fillings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within 30 (Thirty) calendar days from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series.  The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently verifiable by the Trustee.  Shelf DD, Supplemental DD, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation, Private Placement Offer cum Application Letter and any other document that may be designated by the Debenture Trustee as a Transaction Document.  Delay in execution of the Debenture Trust Deed of Hypothecation private Placement Offer cum Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the opti		
and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.  The Issuer shall create and perfect the charge created over the Hypothecated Assets by filing the form CHG-9 with the relevant ROC within the timelines set out under the Act. The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within 30 (Thirty) calendar days from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series.  The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently verifiable by the Trustee.  Shelf DD, Supplemental DD, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation, Private Placement Offer cum Application Letter and any other document that may be designated by the Debenture Trustee as a Transaction Document.  In the event of delay in execution of the Debenture Truste Deed and/or the Deed of Hypothecation beyond a period of 3 months from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor.  Conditions Precedent to Disbursement  Events of Default (including)  If one or more of the events specified in Clauses (a) to (l) (Events of		writing the amount of Released Assets and that the Asset Cover Ratio shall be maintained at or above the Minimum Security Cover post such excess release. The Debenture Trustee shall not be required to provide any notice to or obtain any consent of the Debenture Holders for issuing the non-objection letter and releasing the excess Secured Assets under the terms hereof. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and
Hypothecated Assets by filing the form CHG-9 with the relevant ROC within the timelines set out under the Act. The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within 30 (Thirty) calendar days from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series.  The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently verifiable by the Trustee.  Transaction Documents  Shelf DD, Supplemental DD, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation, Private Placement Offer cum Application Letter and any other document that may be designated by the Debenture Trustee as a Transaction Document.  Delay in execution of the Debenture Trust Deed and/or the Deemd Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor.  Conditions Precedent to Disbursement  Condition Subsequent to Disbursement  Events of Default (including If one or more of the events specified in Clauses (a) to (l) (Events of		and the Company shall be entitled to deal with the Released Assets
Transaction Documents  Shelf DD, Supplemental DD, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation, Private Placement Offer cum Application Letter and any other document that may be designated by the Debenture Trustee as a Transaction Document.  Delay in execution of the Debenture Trust Deed/ Security Documents  In the event of delay in execution of the Debenture Trust Deed and/or the Deed of Hypothecation beyond a period of 3 months from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor.  Conditions Precedent to Disbursement  Condition Subsequent to Disbursement  Events of Default (including)  If one or more of the events specified in Clauses (a) to (l) (Events of		Hypothecated Assets by filing the form CHG-9 with the relevant ROC within the timelines set out under the Act. The Issuer shall cooperate with the Trustee to enable it to make necessary filings in connection with the creation of Security over the Hypothecated Assets with the CERSAI, within 30 (Thirty) calendar days from the date of creation of security over the Hypothecated Assets in respect of any Tranche/ Series. The Debentures shall be considered to be secured only in the event the Hypothecated Assets are registered with the relevant ROC or CERSAI or Depository, as applicable or is independently
Debenture Trust Deed/ Security Documents  the Deed of Hypothecation beyond a period of 3 months from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor.  Conditions Precedent to Disbursement  Condition Subsequent to Disbursement  Events of Default (including If one or more of the events specified in Clauses (a) to (I) (Events of	Transaction Documents	Trustee Agreement, Deed of Hypothecation, Private Placement Offer cum Application Letter and any other document that may be
Disbursement  Condition Subsequent to Disbursement  Events of Default (including If one or more of the events specified in Clauses (a) to (I) (Events of	Debenture Trust Deed/	the Deed of Hypothecation beyond a period of 3 months from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with
Disbursement  Events of Default (including		As per the relevant Supplemental DD
Events of Default (including If one or more of the events specified in Clauses (a) to (l) (Events of	Condition Subsequent to	As per the relevant Supplemental DD
		•

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/conditions of joining Inter Creditor Agreement) **Default**") happen(s), in respect of any Series/Tranches, the Debenture Trustee may, in their discretion, and shall, upon request in writing of the Majority Debenture Holders or by a Special Resolution duly passed at the meeting of the Debenture holder(s), convened in accordance with the provisions set out in the **Third Schedule** (Provisions for the Meetings of the Debenture Holder(s)) of the Debenture Trust Deed, give a notice of 30 (Thirty) days ("**Cure Period**") in writing to the Company to remedy the relevant breach or default (no such Cure Period shall be provided in respect of Clause (a) and (b) (Events of Default and Consequences) below).

If after the Cure Period, the Event of Default still exists (or on receipt of request in writing from Majority Debenture Holder(s) mentioned above in case of occurrence of the Event of Default specified in Clauses (a) and (b) (Events of Default and Consequences below), the Debenture Trustee by a notice in writing to the Company declares the Secured Obligations to be due and payable forthwith and the Security shall become enforceable. Upon the acceleration of the Secured Obligations and the Security becoming enforceable, subject to the terms of the Transaction Documents, the Debenture Trustee shall become entitled to (i) enforce its charge over the Security in terms of the Transaction Document(s) to recover the amounts due and payable to settle the Secured Obligations; and/or (ii) exercise any other right or pursue any remedies that the Debenture Trustee and / or Debenture Holder(s) may have under/ pursuant to the Transaction Document(s) or under the Applicable Law.

- a) Default is committed in payment of the principal or interest amounts (wherever applicable) of the Debentures, in full or in part, on the due date(s) and is not rectified by the Company within 7 (Seven) calendar days of such Due Date;
- b) Other than Clause (a), default is committed in the performance or observance of any covenant, condition or provision contained in these presents and/or the Financial Covenants and Conditions and/or the other Transaction Documents and, such default has continued for a period of 30 (Thirty) Business Days from the date of receipt by the Company of a notice from the Debenture Trustee in relation

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thereto or the Company having obtained actual knowledge thereof, whichever is earlier, except where such default is in the opinion of the Debenture Trustee incapable of remedy and no notice shall be given by the Debenture Trustee in such a case;

- c) Any information given by the Company in the reports and other information furnished by the Company and the warranties given/deemed to have been given by it to the Debenture Trustee is purposefully misleading or incorrect in any material respect;
- d) If the Specifically Mortgaged Premises have not been kept insured or the Asset Cover has deteriorated below the Minimum Asset Cover or the Specifically Mortgaged Premises have depreciated in value to such an extent that in the opinion of the Debenture Trustee further security should be given and on advising the Company to that effect and such security has not been given to the Debenture Trustee to their satisfaction, even after the Cure Period has elapsed;
- e) If, without the prior written approval of the Debenture Trustee, the Secured Assets or any part thereof is sold, disposed of, charged, encumbered or alienated or pulled down or demolished (except in accordance with the provisions of this Trust Deed);
- f) The Company has voluntarily or involuntarily become the subject of proceedings under any bankruptcy or insolvency law or the Company is voluntarily or involuntarily dissolved;
- g) When an order has been made by the tribunal or a special resolution has been passed by the members of the company for winding up of the company;
- A Receiver or a liquidator has been appointed or allowed to be appointed for all or any part of the undertaking of the Company;

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- i) If, an attachment or distraint has been levied on the Specifically Mortgaged Premises or any part thereof or certificate proceedings have been taken or commenced for recovery of any dues from the Company which has not been dismissed or removed within a period of 30 (Thirty) Business Days from the date on which such attachment/distraint was levied.
- j) The Company ceases or threatens in writing to cease to carry on its business or gives notice of its intention to do so;
- k) If, in the reasonable opinion of the Debenture Trustee, the Security of the Debentureholder(s) is in jeopardy. It is hereby clarified that the Security created to secure the obligations of the Company in relation to the Debentures, shall be considered to be in jeopardy, only in the event that the value of the Secured Assets is not sufficient to meet the requisite Asset Cover or any attachment or distraint is levied in respect of the Secured Assets.
- If any breach of terms of the relevant Disclosure Document(s) pertaining to any Series/Tranche of Debentures is committed by the Company.

The manner of voting has been set out in the Third Schedule of the Trust Deed.

# Conditions of Inter-Se Agreement with respect to the Specifically Mortgaged Premises:

The Debenture Trustee acting on behalf of the Debenture Holders of previously issued debentures under Debenture Trust Deed dated September 03, 2019 have agreed and acknowledged that the Security Interest (as defined in the Inter-se agreement) to be created in the Specifically Mortgaged Premises to secure the NCDs under this issue, will be created on a pari passu basis, through the Inter-se Agreement dated September 03, 2019, and have agreed to the mechanism and procedure of governing the sharing of their Security Interest created or to be created in the Specifically Mortgaged Premises under the Security Documents (as defined in

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	the inter-se agreement) and the exercise of their rights, powers and remedies under the Security Documents.
	If the Majority Creditors (as defined in the inter-se agreement) are unable to arrive at any decision within 15 (Fifteen) Business Days from the date of the receipt of the notice served in this regard by the Debenture Trustee, the said Debenture Trustee desirous of taking any Enforcement Action (as defined in the inter-se agreement) may (on the instructions of the Debenture Holders on the particular series in respect of whom the said Debenture Trustee is acting for), in the event of occurrence and continuance of an Event of Default, and subject to providing not less than 7 (Seven) Business Days prior written notice thereof to the other Debenture Trustees, exercise any Enforcement Action, or take any steps to enforce or realise the Security Interest created in its favour, under the Security Documents; provided however that any proceeds realised on enforcement of the Security Interest shall be utilised as mentioned in the Inter-se agreement dated September 03, 2019.
Creation of recovery expense fund	Details and purpose of the recovery expense fund: The Company shall create a recovery expense fund in the manner as maybe specified by SEBI from time to time and inform the Debenture Trustee about the same.
Conditions for breach of covenants (as specified in Debenture Trust Deed)	As set out under the head "All covenants of Issue" and "Events of Default" above.
Put/ Call Options	As per the relevant Supplemental DD
Provisions related to Cross Default Clause	As per the Debenture Trust Deed
Role and Responsibilities of Debenture Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents
Risk factors pertaining to the Issue	Refer Section – III (Risk Factors) as mentioned above
Illustration of Bond Cashflows	To be provided as per the relevant Supplemental DD
Governing Law and Jurisdiction	The Debentures are governed by and will be construed in accordance with the Indian Law and the parties submit to the exclusive jurisdiction of the courts and tribunals in Ahmedabad or Mumbai.
Due diligence certificate	As applicable as per SEBI circular dated November 03, 2020 (bearing reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218).
Terms and conditions of	Please refer to the Debenture Trustee agreement & Trustee

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debenture trustee	Consent Letter annexed hereto.
agreement including fees	
charged by debenture	
trustees(s), details of	
security to be created	
and process of due	
diligence carried out by	
the debenture trustee	
Underlying/ Reference	Applicable only in case of the Market Linked Debentures. As set out
Index	in the Supplemental DD
Initial Fixing Date	Applicable only in case of the Market Linked Debentures. As set out
g and	in the Supplemental DD
Initial Fixing Level	Applicable only in case of the Market Linked Debentures. As set out
	in the Supplemental DD
Final Fixing Date	Applicable only in case of the Market Linked Debentures. As set out
	in the Supplemental DD
Final Fixing Level	Applicable only in case of the Market Linked Debentures. As set out
	in the Supplemental DD
Underlying Performance	Applicable only in case of the Market Linked Debentures. As set out
	in the Supplemental DD
Issuer's Right of Premature	As set out in the Supplemental DD
Redemption	
Referral Agent/	Applicable only in case of the Market Linked Debentures. As set out
Intermediary	in the Supplemental DD
Referral Agent/	Applicable only in case of the Market Linked Debentures. As set out
Intermediary Fees	in the Supplemental DD
Valuation Agent Fees	Applicable only in case of the Market Linked Debentures. As set out
	in the Supplemental DD

# Note 1. Interest on coupon bearing NCDs:

# a. Tax Deducted at Source

Any interest payable on the Debentures may be subject to deduction at source at the rates prevailing from time to time under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, for which a certificate will be issued by the Company.

# b. <u>Interest on Application Money</u>

Interest on application money will be paid to investors at the Interest Rate / implicit yield from the date of realization of subscription money up to 1 (one) day prior to the Deemed Date of Allotment.

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Such interest shall be payable within 7 (Seven) Business Days from the Deemed Date of Allotment. This clause will not be applicable where the Deemed Date of Allotment is the same as the pay-indate. Please also refer to the paragraph on Tax Deduction at Source (TDS) for further details.

# c. <u>Computation of Interest</u>

Computation of Interest - Day count convention for calculation of interest shall be - (Actual /Actual) – The denominator for the calculation shall be either 365 (if the calculation period does not contain 29th February) or 366 (if the calculation period includes 29th February), where the calculation period is upto one year. Where a calculation period of longer than one year is involved, two or more calculations are made: interest is calculated for each full year, counting forwards from the beginning of the calculation period. 366 days shall be used as the denominator, where the calculation period includes 29th February. The numerator will be equal to the actual number of days from and including the last interest / coupon payment date, to one day prior to the next interest / coupon payment date (i.e. excluding the value date of the interest / coupon payment).

# d. Payment of Interest

Payment of interest on the NCDs will be made to those of the Debenture Holder(s) whose name(s) appear in the register of Debenture Holder(s) (or to the first holder in case of joint holders) as on the Record Date fixed by the Company for this purpose and/or as per the list provided by the Depository to the Company of the beneficiaries who hold NCDs in dematerialized form on such Record Date, and are eligible to receive interest.

The first interest payment due in respect of any Tranche/Series shall be for the period calculated from the Deemed Date of Allotment till the end of the month/quarter/half year/full year /other frequency as per the respective Supplemental DD(s) and the last interest payment due in respect of any Tranche/Series shall be for the period calculated from the preceding interest payment date till the Redemption Date and shall be paid along with the redemption payments towards principal. Other interest payments will be paid at the end of the month/quarter/half year/full year /other frequency as per the respective Supplemental DD. The interest periods applicable in respect of each Tranche/Series shall be specified in the Supplemental DD issued in respect of such Tranche/Series.

# Note 2. Redemption:

Unless previously redeemed or purchased and cancelled as specified below, the NCDs of each Tranche/Series shall be redeemed at such price, at the expiry of the tenor and/or at the exercise of put/call option, if any, as mentioned in the respective Supplemental DD.

# Note 3. Payment on Redemption:

The Company shall compute the redemption proceeds to be paid to the Debenture Holder(s) of each Tranche/Series based on the respective Supplemental DDs. The Company's liability to the Debenture

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Holders of any Tranche/Series in respect of all their rights including for payment or otherwise shall cease and stand extinguished after maturity of that Tranche/Series, in all events save and except for the Debenture Holder's right of redemption. Upon dispatching the payment instrument towards payment of the redemption amount in respect of the NCDs of any Tranche/Series, the liability of the Company in respect of such Tranche/Series shall stand extinguished.

**Note 4.** While the NCDs are secured to the tune of 100% of the principal and interest amount or as per the terms of this Shelf DD and other Transaction Documents, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the Security is maintained, however, the recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the Security.

# **Note 5. Deemed Date of Allotment:**

The Deemed Date of Allotment for each Tranche/Series will be mentioned in the respective Supplemental DD issued in respect of such Tranche/Series. All benefits relating to the NCDs will be available to the investors from the respective Deemed Date(s) of Allotment. The actual allotment of NCDs may take place on a date other than the Deemed Date of Allotment. The Company reserves the right to keep multiple allotment date(s)/ deemed date(s) of allotment at its sole and absolute discretion without any notice. The Deemed Date of Allotment may be changed (advanced/ postponed) by the Company at its sole and absolute discretion.

**Note 6.** The list of documents which have been executed or will be executed in connection with the issue and subscription of NCDs shall be annexed.

# SECTION - VI DISCLOSURES PERTAINING TO WILFUL DEFAULT

In case of listing of debt securities made on private placement, the following disclosures are required to be made vide SEBI (Issue and Listing of Debt Securities) (Amendment) Regulations, 2016 w.e.f. 25-05-16:

- (A) Name of the bank declaring the entity as a Wilful Defaulter: NIL
- (B) The year in which the entity is declared as a Wilful Defaulter: NIL
- (C) Outstanding amount when the entity is declared as a Wilful Defaulter: NIL
- (D) Name of the entity declared as a Wilful Defaulter: NIL
- (E) Steps taken, if any, for the removal from the list of wilful defaulters: NIL
- (F) Other disclosures, as deemed fit by the Issuer in order to enable investors to take informed decisions: NIL
- (G) Any other disclosure as specified by the Board: NIL

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# SECTION- VII OTHER INFORMATION AND ISSUE PROCEDURE

The Debentures being offered as part of the Issue are subject to the provisions of the Act, the Memorandum and Articles of Association of the Issuer, the terms of this Shelf DD read with the relevant Supplemental DD, the Private Placement Offer cum Application Letter and other terms and conditions as may be incorporated in the Transaction Documents.

### 7.1 Mode of Transfer/Transmission of Debentures

The Debentures shall be transferable freely; however, it is clarified that no Investor shall be entitled to transfer the Debentures to a person who is not entitled to subscribe to the Debentures. The Debenture(s) shall be transferred and/or transmitted in accordance with the applicable provisions of the Act and the Applicable Law. The Debentures held in dematerialized form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant DPs of the transferor or transferee and the Applicable Laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, amounts due will be paid/redemption will be made to the person, whose name appears in the register of debenture holders maintained by the R&T Agent as on the Record Date, under all circumstances. In cases where the transfer formalities have not been completed by the transferor, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Debentures held in dematerialised form. The seller should give delivery instructions containing details of the buyer's DP account to his DP.

Transfer of the Debentures to and from FIIs/ NRIs/ OCBs, in case they seek to hold the Debentures and are eligible to do so, will be governed by the then prevailing guidelines issued by RBI.

# 7.2 Debentures held in Dematerialised Form

The Debentures shall be held in dematerialised form and no action is required on the part of the Debenture Holder(s) for redemption purposes and the redemption proceeds will be paid by cheque/fund transfer/RTGS to those Debenture Holder(s) whose names appear on the list of beneficiaries maintained by the R&T Agent. The names would be as per the R&T Agent's records on the relevant Record Date fixed for the purpose of redemption. All such Debentures will be simultaneously redeemed through appropriate debit corporate action.

The list of beneficiaries as of the relevant Record Date setting out the relevant beneficiaries' name and account number, address, bank details and DP's identification number will be given by the R&T Agent to the Issuer. If permitted, the Issuer may transfer payments required to be made in any relation by NEFT/RTGS to the bank account of the Debenture Holder(s) for redemption payments.

# 7.3 Debenture Trustee for the Debenture Holder(s)

(For the Addressee only)

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The Issuer has appointed IDBI Trusteeship Services Limited to act as trustee for the Debenture Holder(s). The Issuer and the Debenture Trustee have entered into a Debenture Trustee Agreement and the Issuer and the Debenture Trustee intend to enter into a Debenture Trust Deed inter alia, specifying the powers, authorities and obligations of the Debenture Trustee and the Issuer. The Debenture Holder(s) shall, without further act or deed, be deemed to have irrevocably given their consent to the Debenture Trustee or any of its agents or authorized officials to do all such acts, deeds, matters and things in respect of or relating to the Debentures as the Debenture Trustee may in its absolute discretion deem necessary or require to be done in the interest of the Debenture Holder(s). Any payment made by the Issuer to the Debenture Trustee on behalf of the Debenture Holder(s) shall discharge the Issuer pro tanto to the Debenture Holder(s). The Debenture Trustee will protect the interest of the Debenture Holder(s) in regard to the repayment of principal and yield thereon and the Debenture Trustee will take necessary action, subject to and in accordance with the Debenture Trustee Agreement and the Debenture Trust Deed, at the cost of the Issuer. No Debenture Holder shall be entitled to proceed directly against the Issuer unless the Debenture Trustee, having become so bound to proceed, consistently fails to do so. The Debenture Trustee Agreement and the Debenture Trust Deed shall more specifically set out the rights and remedies of the Debenture Holder(s) and the manner of enforcement thereof.

# 7.4 Sharing of Information

The Issuer may, at its option, but subject to Applicable Law, use on its own, as well as exchange, share or part with any financial or other information about the Debenture Holder(s) available with the Issuer, with its subsidiaries and Affiliates and other banks, financial institutions, credit bureaus, credit information companies, agencies, statutory bodies, as may be required and neither the Issuer nor its subsidiaries and Affiliates nor their agents shall be liable for use of the aforesaid information.

### 7.5 Deemed Date of Allotment

All the benefits under the Debentures subscribed to by the Debenture Holders, will accrue to the Investor from the Deemed Date of Allotment provided for in the relevant Supplemental DD issued in respect of the relevant Tranche/Series.

# 7.6 Debenture Holder not a Shareholder

The Debenture Holder(s) shall not be entitled to any right and privileges of shareholders other than those available to them under the Act. The Debentures shall not confer upon the Debenture Holders the right to receive notice(s) or to attend and to vote at any general meeting(s) of the shareholders of the Issuer.

# 7.7 Tax Deduction at Source (TDS):

(a) Tax as applicable under the Income Tax Act, 1961, or any other statutory modification or reenactment thereof will be deducted at source for which a certificate will be issued by the Company. As per the provisions of the Income Tax Act, 1961, with effect from June 1, 2008, no tax is deductible at source from the amount of interest payable on any listed dematerialised security, held by a person resident in India. Since the NCDs shall be issued in dematerialised mode and shall be listed on the

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WDM segment of BSE, no tax will be deductible at source on the payment/credit of interest/implicit yield on NCDs held by any person resident in India. In the event of rematerialisation of the NCDs, or NCDs held by person resident outside India or a change in Applicable Law governing the taxation of the NCDs, the following provisions shall apply:

- (b) In the event the NCDs are rematerialized and the Company is required to make a tax deduction, the Company shall make the payment required in connection with that tax deduction within the time allowed and in the minimum amount required by Applicable Law;
- (c) The Company shall within 30 (thirty) days after the due date of payment of any tax or other amount which it is required to pay, deliver to the Debenture Trustee evidence of such deduction, withholding or payment and of the remittance thereof to the relevant taxing or other authority.

Interest on application money shall be subject to TDS at the rates prevailing from time to time under the provisions of the Income Tax Act, 1961 or any other statutory modification or re-enactment thereof for which a certificate will be issued by the Company.

For seeking TDS exemption / lower rate of TDS, relevant certificate / document must be lodged by the Debenture Holder(s) at the Corporate Office of the Company at least 15 (Fifteen) days before the interest payment becoming due. Tax exemption certificate / declaration of non-deduction of tax at source on interest on application money should be submitted along with the Application Form.

For detailed tax implications of the investment in NCDs, investors should get in touch with their tax consultant.

# 7.8 Object of the Issue and utilization of proceeds

The object of the Issue is to augment the long-term resources of the Company and to increase the average maturity period of its borrowings in compliance with the Applicable Laws.

The proceeds of the Issue would be utilised by the Company, *inter-alia*, for disbursements of loans to borrowers, refinancing existing borrowings, augmenting the working capital requirements of the Company, and for the general corporate purposes of the Company in compliance with the Applicable Laws.

# 7.9 Right of the Company to Purchase, Consolidate, Re-sell and Re-issue NCDs:

# (a) Purchase and Resale of NCDs:

The Company may, subject to Applicable Law at any time and from time to time, at its sole and absolute discretion purchase some or all of the NCDs held by the Debenture Holders at any time prior to the specified date(s) of redemption / put / call as specified in the relevant Supplemental DD. Such buy-back of NCDs may be at par or at discount / premium to the face value at the sole discretion of the Company. The NCDs so purchased may, at the option of the Company, be cancelled, consolidated, held or resold in accordance with the provisions of the Applicable Law.

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### (b) Reissue of Debentures:

The Company shall have a right to repurchase the said Debentures or any of the Series of the Debentures and cancel or re-issue them from time to time in accordance with the provisions of the Act and Applicable Law. Upon such re-issue the person entitled to the Debentures shall have and shall be deemed always to have had, the same rights and priorities as if the Debentures had never been redeemed.

Where the Company has repurchased / redeemed any such NCDs, subject to the provisions the Companies Act, 2013 and other applicable legal provisions, the Company shall have and shall be deemed always to have had the right to keep such NCDs alive for the purpose of reissue and in exercising such right, the Company shall have and shall be deemed always to have had the power to reissue such NCDs either by reissuing the same NCDs or by issuing other NCDs in their place in either case, at such a price and on such terms and conditions (including any variations, dropping of or additions to any terms and conditions originally stipulated) as the Company may deem fit.

# (c) Consolidation of ISINs

So long as the terms and conditions of the existing securities of the Company (under the respective issues) in the International Securities Identification Number (ISIN) are not revised (i) otherwise than as may be required/permitted by regulations; or (ii) which results in breach of or violation of the regulations from time to time, which specifically precludes such revision, subject to Applicable Laws, the Company reserves the right/is entitled to add additional securities (for such additional amounts as may be issued by the Company from time to time) to the existing ISIN from time to time under such terms and conditions, which may / may not be different from the existing securities under the respective issues under the same ISIN. Such additional securities and their terms may be such as are permitted by regulations or not specifically precluded by regulations from time to time. Further, such additional securities may be issued from time to time at such issue price, either at par or at premium or at discount to arrive at the contracted effective yield from time to time.

The securities listed by the Company under the terms of the respective transaction documents (including any Debentures issued by the Company hereunder under the terms of the respective Supplemental DD) be redeemed before maturity date by the Company, as per the financial or other terms as may have been mutually agreed upon between the Company and the security holder (or in accordance with Paragraph 3 of this Schedule I in respect of an early redemption of any Debentures issued under any Supplemental DD). The said redemption maybe done either on a pro rata basis or by lot or by any other manner whatsoever, as the Company may deem fit.

In this regard, the Company shall be entitled to:

- (i) add such additional securities (for such additional amounts as may be issued by the Company from time to time) to the existing ISIN from time to time under such terms and conditions, which may / may not be different from the terms of securities under the respective issues existing under the said ISIN.
- (ii) select any of the listed securities in the ISIN for redemption as the Company may solely deem fit either by pro rata basis or by lot or by any other manner whatsoever, as the Company

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may deem fit, before maturity, from time to time.

# 7.10 Modification of Rights:

The Debenture Trustee and the Issuer will agree to make any modifications in this Shelf Disclosure Document or any Supplemental DD(s) which in the opinion of the Debenture Trustee is of a formal, minor or technical nature or is to correct a manifest error.

# 7.11 Variation of Debenture Holder(s) rights

The rights, privileges and conditions attached to the Debenture(s) and this Shelf Disclosure Document and the relevant Supplemental DD(s) may be varied, modified or abrogated in accordance with the Articles of Association of the Company and the Act and with the consent of the Super Majority Debenture Holder(s). The rights, privileges and conditions attached to the Debentures of a particular Series/Tranche, may be varied, modified or abrogated in accordance with the Article of Association of the Company and the Act and with the consent of the Majority Debenture Holders of that Series/Tranche of Debentures. Provided that nothing in such resolution shall be operative against the Company where such resolution modifies or varies the terms and conditions governing the Debenture(s) if the same are not acceptable to the Company.

Provided that the Debenture Trustee and the Issuer may agree to make any modifications in this Shelf Information Memorandum or any Supplemental DD which in the opinion of the Debenture Trustee is of a formal, minor or technical nature or is to correct a manifest error.

### 7.12 Notices:

The Company agrees to send notice of all meetings of the Debenture Holders specifically stating that the provisions for appointment of proxy as mentioned in Section 105 of the Companies Act, 2013 shall be applicable for such meeting. The notices, communications and writings to the Debenture Holder(s) required to be given by the Company shall be deemed to have been given if sent by registered post or through recognized overnight courier service or by hand delivery to the sole / first allottee or sole/first registered Debenture Holder as the case may be at its address registered with the Company.

All notices, communications and writings to be given by the Debenture Holder(s) shall be sent by registered post or through recognized courier service or by hand delivery to the Company at its Registered Office or to such persons at such address as may be notified by the Company from time to time and shall be deemed to have been received on actual receipt of the same.

# 7.13 Splitting:

Splitting of the NCDs is not applicable in the dematerialised mode form since the saleable lot is 1 (one) Debenture.

# 7.14 Transfers:

The NCDs may be transferred to any person duly qualified to acquire such NCDs under the Applicable Laws.

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### 7.15 Letters of Allotment

The letter of allotment, indicating allotment of the Debentures, will be credited in dematerialised form within 2 (Two) Business Days from the Deemed Date of Allotment.

# 7.16 Succession:

In the event of demise of a Debenture Holder, the Company will recognize the executor or administrator of the demised Debenture Holder or the holder of succession certificate or other legal representative of the demised Debenture Holder as the registered holder of such NCDs, if such a person obtains probate or letter of administration or is the holder of succession certificate or other legal representation, as the case may be, from a court in India having jurisdiction over the matter and delivers a copy of the same to the Company. The Company may, in its absolute discretion, where it thinks fit, dispense with the production of the probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the NCDs standing in the name of the demised Debenture Holder on production of sufficient documentary proof or indemnity. In case a person other than individual holds the NCDs, the rights in the NCDs shall vest with the successor acquiring interest therein, including liquidator or any such person appointed as per the Applicable Law.

# 7.17 Effect of Holidays

Should any of the Due date(s), as defined above or elsewhere in this Shelf DD or in any Supplemental DD, fall on a non-Business Day, the next Business Day shall be considered as the effective date for the purpose of coupon/interest payment and the previous Business Day shall be considered as the effective date for the purpose of payment of redemption proceeds. However, in case any such payment falls on a holiday, the amount of that payment and the amounts and dates of all future payments shall remain as originally stipulated at the time of issuing the Debentures.

For the purposes of Market Linked Debentures: the Effect of Holidays shall be as set out in the Supplemental DD issued for such Market Linked Debentures.

All interest & redemption calculations shall be made up to 1 (one) Business Day prior to the date of actual payment.

### 7.18 Debentures to Rank Pari-Passu

The Debenture(s) of this Issue shall rank first *pari-passu* inter-se without preference or priority of one over the other or others.

# 7.19 Issue Procedure

Only Eligible Investors as given hereunder to whom this Shelf DD along with the relevant Supplemental DD is addressed may apply for the Debentures by completing the Application Form in the prescribed format in block letters in English as per the instructions contained therein. The minimum number of Debentures that

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can be applied for and the multiples thereof shall be set out in the Application Form. No application can be made for a fraction of a Debenture. Application forms should be duly completed in all respects and applications not completed in the said manner are liable to be rejected. The name of the applicant's bank, type of account and account number must be duly completed by the applicant. This is required for the applicant's own safety and these details will be printed on the refund orders and /or redemptions warrants.

The final subscription to the Debentures shall be made by the Eligible Investors through the Electronic Book Mechanism as prescribed by SEBI under the SEBI Electronic Book Mechanism Guidelines by placing bids on the Electronic Book Platform during the Issue period.

Mode of bidding: [Open Bidding/ Closed Bidding] - As mentioned in the relevant Supplemental DD Manner of Allotment: [Uniform Yield/ Multiple Yield] - As mentioned in the relevant Supplemental DD Manner of Settlement: Pay-in of funds to Clearing Corporation - As mentioned in the relevant Supplemental DD

Settlement Cycle: [T+1/T+2]; where T refers to the date of bidding/issue day. - As mentioned in the relevant Supplemental DD

Minimum Bid Lot: Rs. 1 Crore and in multiples of Rs. 10 lakhs thereafter.

### **Process flow of settlement:**

Successful bidders shall make pay-in of funds towards the allocation made to them, in the bank account of the clearing corporation, the details of which are as set out below, on or before 10:30 a.m. on the Deemed Date of Allotment.

The funds pay-in by the successful bidders will be made only from the bank account(s), which have been provided/updated in the EBP system. Upon the transfer of funds into the aforesaid account and the Issuer confirming its decision to proceed with the allotment of the Debentures in favour of the Debenture Holder(s) to the Indian Clearing Corporation Limited, the R&T Agent shall provide corporate action file along with all requisite documents to Depositories by 12:00 hours and subsequently, the pay-in funds shall be released into the Issuer's bank account, the details of which are as set out below:

All transfers/RTGS must be made payable to "ICCL". Details for RTGS payments are mentioned herein below:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED
Name of Bank	ICICI Bank Ltd.
IFSC Code	ICIC0000106
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

(For the Addressee only)

Name of Bank	YES BANK
IFSC Code	YESBOCMSNOC
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

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# **SECTION - VIII**

# **DECLARATION**

- a. The Company has complied with the provisions of the Companies Act, 2013 and the rules made thereunder:
- b. The compliance with the said Act and the rules made thereunder do not imply that payment of dividend or interest or repayment of the Debentures, if applicable, is guaranteed by the Central Government;
- c. the monies received under the Offer shall be used only for the purposes and objects indicated in the Shelf Disclosure Document;

I am authorized by the Board of Directors of the Company vide resolution number 13 dated May 13, 2020 to sign this Shelf Disclosure Document and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of Shelf Disclosure Document and matters incidental thereto have been complied with. Whatever is stated in Shelf Disclosure Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of Shelf Disclosure Document has been suppressed or concealed and is as per the original records maintained by the Promoters subscribing to the Memorandum of Association and Articles of Association.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to Shelf Disclosure Document.

### For HDB Financial Services Limited

# **Authorised Signatory**

Name: Haren Parekh

Title : Chief Financial Officer

Date : April 27, 2021

(For the Addressee only)

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### **ANNEXURES**

# A – CREDIT RATING RATIONALE (For NCD and MLD)



### **HDB Financial Services Limited**

	July 14, 2020		
atings Facilities	Amount (Rs. crore)	Ratings <sup>1</sup>	Rating Action
Non-Convertible Debentures	7,500.0 (Rs. Seven Thousand Five Hundred Crore Only)	CARE AAA; Stable (Triple A; Outlook: Stable)	Assigned
Non-Convertible Debentures	32,235.00 (reduced from 47,843.80) (Rs. Thirty Two Thousand Two Hundred & Thirty Five Crore Only)	CARE AAA; Stable (Triple A; Outlook: Stable)	Reaffirmed
Bank Loan Ratings	30,000 (enhanced from 25,000) (Rs. Thirty Thousand Crore Only)	CARE AAA; Stable (Triple A; Outlook: Stable)	Reaffirmed
Market Linked Debentures	3,000 (Rs. Three Thousand Crore Only)	CARE PP-MLD AAA; Stable (PP-MLD Triple A; Outlook: Stable)	Reaffirmed
Subordinate Debt	3,500 (Rs. Three Thousand Five Hundred Crore Only)	CARE AAA; Stable (Triple A; Outlook: Stable)	Reaffirmed
Perpetual Debt	1,000 (Rs. One Thousand Crore Only)	CARE AAA; Stable (Triple A; Outlook: Stable)	Reaffirmed
Commercial Paper	12,500 (Rs. Twelve Thousand Five Hundred	CARE A1+	Reaffirmed

Details of instruments/facilities in Annexum

Details of instruments/facilities in Annexure-1
\*At the company's request, CARE has reduced the NCD rated amount to Rs.32,235 crore on account of maturiti
redemptions. Also, on its request, CARE has enhanced the rated amount for Bank Facilities to Rs. 30,000 crore.

Detailed Rationale & Key Rating Drivers

The ratings factor in the strength that HDB Financial Services Ltd (HDBFS) derives from its parent, HDFC Bank Ltd (HBL; rated 'CARE AAA; Stable', 'CARE AI+'), in the form of financial and operational support. The ratings are also supported by sound financial performance as well as comfortable albeit weakening asset quality and adequate capitalization of HDBFS. The ratings also take into consideration HDBFS's diversified resource profile, experienced management and its strong liquidity position. Continued support from HBL, credit profile of HBL, asset quality, capital adequacy and profitability of HDBFS are

key rating sensitivities. CARE ratings would c rings would closely monitor the asset quality and collection efficiency of HDBFS going forward owing to the ide lockdown due to COVID-19 outbreak and moratorium extended by the company.

### nting Sensitivities: Factors that could lead to negative rating action/do

- Any reduction of the depth and scope of support from HBL
  Deterioration in credit profile of HBL
  Moderation in capital buffers with considerable fall in Capital Adequacy Ratio
  Deterioration in asset quality parameters on a sustained basis

Key Rating Strengths Financial & managerial support and operational linkages with HDFC Bank HDBFS has strong financial and operational linkage from HBL (rated 'CARE AAA; Stable', 'CARE A1+'). HBL owns significant majority of shareholding (95.30% as on March 31, 2020) in HDBFS. Senior personnel from HBL have representation on Board of Directors of HDBFS as well as various Board level committees. HDBFS has strong brand linkages with the group. HDBFS also supports HBL for sourcing and collection of latter's retail loan portfolio.

Portfolio of HDBFS has shown strong growth over the last five years, registering a CAGR of 25%. In FY20, the AUM increased by 6% to Rs.58,833 crore as on March 2020. With an increase in AUM, the total income for FY20 also increased by 23% to

Complete definition of the rating assigned are available at www

n and other CARE publications.

CARE Ratings Limited

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Ratings



# Rating Rationale July 31, 2020 | Mumbai

# HDB Financial Services Limited 'CRISIL AAA/Stable' assigned to NCD

Rating Action	
Total Bank Loan Facilities Rated	Rs.30000 Crore (Enhanced from Rs.25000 Crore)
Long Term Rating	CRISIL AAA/Stable (Reaffirmed)
Rs.7500 Crore Non Convertible Debentures	CRISIL AAA/Stable (Assigned)
Non Convertible Debentures Aggregating Rs.32459.92 Crore	CRISIL AAA/Stable (Reaffirmed)
Non Convertible Debentures Aggregating Rs.2020 Crore	CRISIL AAA/Stable (Withdrawn)
Long Term Principal Protected Market Linked Debentures Aggregating Rs.3000 Crore	CRISIL PP-MLD AAAr/Stable (Reaffirmed)
Subordinated Debt Aggregating Rs.3500 Crore	CRISIL AAA/Stable (Reaffirmed)
Perpetual Bonds Aggregating Rs.1000 Crore	CRISIL AAA/Stable (Reaffirmed)
Rs.12500 Crore Commercial Paper	CRISIL A1+ (Reaffirmed)

1 crore = 10 million Refer to annexure for Details of Instruments & Bank Facili

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### **B- CONSENT LETTER OF THE DEBENTURE TRUSTEE**

### IDBI Trusteeship Services Ltd CIN: U65991MH2001G0I131154

(作) iDBI trustee

NO.5359/TOST./COPK/CIL/2029-20/IDBB/TJ-566 August 02, 2019

Mr. Haren Parekh - CFO HDB Financial Services Limited Chound Place, Zenith House, Késhavrao Khadye Marg, Opps séle Rece Course, Mahalazmi, Mumbai – 400334

Umbrelle Consent to act as Debenture Trustee for Twin NCDs vis. Secured Listed Non - Conventible Delientures' (NCDs) of Rs.2000 crore and Market Linked Debentures (MLDs) of Rs.2000 crore to be issued through one or

This is, with reference to the discussion regarding appointment of IDSI Trusteeship Services Limited (IISI) as Debenture Trustee for Twin NCDs viz. Secured Listed Non-Convertible Debentures (NCDs) of Rs 15,000 crore and Merket Linked Debankares (MLDs) of Rs.2000 crore to be issued through one or more transfers within 50 months from date of Umbrella Consent Letter.

In this connection, we confirm our acceptance to act as Debenture Trustee for the same, subject to the company agreeding the conditions as set out in anneous  $\mathbf{A}_{i}$ 

We are also agreeable for inclusion of our name as trustees in the Company's offer document / disclosure document / listing application / any other document to be filed with SEM / ROC / the Stock Exchange(s) or any other , guthority as required.

HDB Financial Services Limited shall enter into Debunture Frustee Agreement for the said issue of the NCS&

Thanking you,

Yours far#ifully, For 1DBT trusteeship Services timited

TO the K-ril

Aditya.Kamil

Vice President

Regd. Office: Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbal - 400 001. Tel.: 022-4080 7000 • Fax: 022-6631 1776 • Email: http://dbitrustee.com • response@idbitrustee.com Website: www.idbitrustee.com

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### **IDBI Trusteeship Services Ltd**

CIN: U65991MH2001GOI131154



No.5359/ITSL/OPR/CL/2019-20/DEB/U-566 August 02, 2019

To,
Mr. Haren Parekh - CFO
HDB Financial Services Limited
Ground Floor, Zenith House,
Keshavrao Khadye Marg, Opposite Race Course,
Mahalaxmi, Mumbai - 400034

Dear Sir,

Umbrella Consent to act as Debenture Trustee for Twin NCDs viz. Secured Listed Non - Convertible Debentures (NCDs) of Rs.15,000 crore and Market Linked Debentures (MLDs) of Rs.2000 crore to be issued through one or more tranches

This is with reference to the discussion regarding appointment of IDBI Trusteeship Services Limited (ITSL) as Debenture Trustee for Twin NCDs viz. Secured Listed Non - Convertible Debentures (NCDs) of Rs.15,000 crore and Market Linked Debentures (MLDs) of Rs.2000 crore to be issued through one or more tranches within 30 months from date of Umbrella Consent Letter.

It would indeed be our pleasure to be associated with your esteemed organization as Debenture Trustee for the NCD issuances on trusteeship remuneration as under.

Acceptance fees: Rs.1,70,000/- (plus applicable taxes) onetime payment payable upfront;

Service charges: Per ISIN/Tranche Rs.18,000/- p.a. plus applicable taxes. First such payment would become payable immediately for pro-rata period from the consent letter i.e. issue closing date till immediately succeeding March 31. There after service charges are payable on annual basis in advance on 1st April each year till full redemption of debentures under each ISIN/Tranche.

Delay Payment Charges	In case the payment of service charges not received within a period of 30 days from the date of the bill, ITSL reserves the right to charge "delayed payment charges" @ 12% p.a. on the outstanding amount.
Out of Pocket Expenses & Statutory Dues	Would be reimbursable on actual basis within 30 days of the claim.
Validity:	i) This Consent Letter shall not be construed as giving rise to any obligation on the part of IDBI Trusteeship Services Ltd. to act as Debenture Trustees unless the Company communicates acceptance to IDBI Trusteeship Services Ltd within 3 days from the date of issuance of this letter. ii) This Consent letter is valid for a period of three (3) months from the date of this letter unless the validity of the same is extended by ITSL iii) the Issuer Company executes Trusteeship documents including Security Documents within the stipulated time as per the offer document or as per applicable law.
Reset Clause	Service charges on expiry of 3 years from the date of this consent letter shall be reviewed mutually by the Company and the Trustee for the upward revision in fees



Regd. Office: Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai - 400 001.

Tel.: 022-4080 7000 • Fax: 022-6631 1776 • Email: itsl@idbitrustee.com • response@idbitrustee.com

Website: www.idbitrustee.com

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

# C - ANNUAL REPORT OF THE COMPANY FOR FY 2019-20, 2018-19 and 2017-18

(Kindly refer Company website: www.hdbfs.com)

FY 2019-20: https://www.hdbfs.com/sites/default/files/reports/HDBFS%20Annual%20Report%202020.pdf

FY 2018-19: https://www.hdbfs.com/sites/default/files/reports/Annual%20Report%202018-%202019.pdf

FY 2017-18: https://www.hdbfs.com/sites/default/files/reports/HDBFS%20Annual%20Report%202018.pdf

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Series [•]

SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS DATE: [•]

D -FORMAT OF SUPPLEMENTAL DD



(CIN: U65993GJ2007PLC051028)

(Incorporated on June 4, 2007, in the name of HDB Financial Services Limited, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial company)

**Registered Office:** Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009 Tel: +91 079-30482714

**Corporate Office:** Ground Floor, Zenith House, Keshavrao Khadye Marg, Mahalaxmi, Mumbai – 400034 Tel: 022- 49116300; Fax: 022-49116666; Website: www.hdbfs.com;

Contact Person: Mr. Haren Parekh, Chief Financial Officer; e-mail: haren.parekh@hdbfs.com

Supplemental Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time [and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011] and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

PRIVATE PLACEMENT OF UPTO [●] SECURED, RATED, LISTED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES ("TRANCHE [●] DEBENTURES" OR "TRANCHE [●] NCDS") OF THE FACE VALUE OF RS.10,00,000/- (RUPEES TEN LAKH ONLY) EACH, FOR CASH AGGREGATING UPTO RS. [●]/- (RUPEES [●] ONLY) ISSUED UNDER THE SHELF DISCLOSURE DOCUMENT DATED [●] 2021, ("SHELF DISCLOSURE DOCUMENT" OR "SHELF DD") AS AMENDED / SUPPLEMENTED FROM TIME TO TIME FOR PRIVATE PLACEMENT OF SECURED, RATED, LISTED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES AGGREGATING UPTO RS.170,00,00,00,000/- (RUPEES SEVENTEEN THOUSAND CRORE ONLY) INCLUDING MARKET LINKED DEBENTURES AMOUNTING TO RS.2000,00,00,000/- (RUPEES TWO THOUSAND CRORE ONLY), TO BE ISSUED IN ONE OR MORE TRANCHES.

This supplemental disclosure document ("Supplemental Disclosure Document/Supplemental DD") is issued in terms of and pursuant to the Shelf Disclosure Document dated [●] 2021. All the terms, conditions, information and stipulations contained in the Shelf Disclosure Document, unless the context states otherwise or unless specifically stated otherwise, are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same to the extent applicable. This Supplemental Disclosure Document must be read in conjunction with the Shelf Disclosure Document and the Private Placement Offer cum Application Letter.

This Supplemental DD contains details of this Tranche / Series and any material changes in the information provided in the Shelf Disclosure Document, as set out herein. Accordingly set out below are the updated

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

particulars / changes in the particulars set out in the Shelf Disclosure Document, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Disclosure Document. All other particulars appearing in the Shelf Disclosure Document shall remain unchanged. In case of any inconsistency between the terms of this Supplemental DD and the Shelf DD and/or the terms of this Supplemental DD and/or any other Transaction Document, the terms as set out in this Supplemental DD shall prevail.

All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Disclosure Document.

This Supplemental DD is dated [●], 2021

# **SUMMARY TERM SHEET**

# Series[●]

eries[•]	
Security Name	[•]
Issuer	HDB Financial Services Limited
Arranger	[•]
Type of Instrument	Secured, Rated, Listed, Redeemable, Non-Convertible Debentures
Nature of Instrument	Secured
Seniority	Senior, on <i>pari passu</i> basis with current and future security holders
Mode of Issue	Private placement
Eligible Investors	Please refer paragraph "Who can apply" of the Shelf Disclosure Document.
Listing	The Series [•] Debentures are proposed to be listed on the WDM of the BSE within a maximum period of 4 (Four) trading days from the respective Issue Closure Date Series [•] Debentures.  In accordance with the SEBI (Issue and Listing of Debt Securities)
	Regulations, 2008, as amended from time to time, in case of a delay by the Company in listing the Series [•] Debenturesbeyond 4 (Four) trading days from the respective Issue Closure Date, the Company shall (i) make payment to the Series [•] Debenture Holders of 1% (One Percent) per annum over the Coupon Rate from the Deemed Date of Allotment till the listing of such Series [•] Debentures; and (ii) be permitted to utilise the issue proceeds of its subsequent two privately placed issuances of securities only after having received final listing approval from BSE in respect of the listing of the Series [•] Debentures.
Rating of the Instrument	CARE Ratings Limited ("CARE") has assigned a "CARE AAA; Stable" (pronounced "CARE Triple A with stable outlook") and CRISIL Ratings Limited ("CRISIL") has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook") rating to the captioned Issue. As per CARE & CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk.

# (For the Addressee only)

Issue Size	Further, in respect of the Market Linked Debentures proposed to be issued by the Company as part of the Issue, the same have been assigned a rating of "CARE PP-MLD AAA; Stable" (pronounced "CARE PP MLD triple A rating with stable outlook") by CARE vide a rating rationale dated July 14, 2020 and also a rating of "CRISIL PP-MLD AAAr/Stable "(Pronounced CRISIL PP-MLD triple A r rating with "Stable Outlook") by CRISIL vide a rating rationale dated July 31, 2020. As per CARE & CRISIL's rating letter(s), instruments with this rating are considered to have a high degree of safety regarding timely servicing of financial obligations and such instruments carry very low credit risk. The terms of such instruments indicate that while the issuer promises to pay back the face value/principal of the instruments, the coupon rates of these instruments will not be fixed and could be linked to one or more external variable such as commodity prices, equity share prices, indices, or foreign exchange rates. The 'r' suffix indicates that payments on the rated instrument have significant risks other than credit risks. The terms of the instrument specify that the payments to the investor will not be fixed and could be linked to one or more external variables such as commodity prices, equity indices or foreign exchange rates. This could result in variability in returns because of adverse movement in value of the external variables, and/or possible material loss of principal on early redemption of the instrument. The risk of such adverse movement in price/value is not addressed by the rating.  The aggregate size of the Issue program is for Rs. 1,70,00,00,00,00,000/-(Rupees Seventeen Thousand Crore Only) including market linked
	debentures, which issue shall comprise of one or more Tranches/Series of Debentures.
Series / Tranche Size	[•]
Option to retain oversubscription (Amount)	[•]
Objects of the Issue	The funds raised through the Issue will be utilized as per the section "Utilisation of Issue Proceeds" stipulated in the Shelf Disclosure Document.
Details of the utilization of the Proceeds	The proceeds of the Issue would be utilised by the Company, <i>inter-alia</i> , for disbursements of loans to borrowers, refinancing existing borrowings, augmenting the working capital requirements of the Company, and for the general corporate purposes of the Company.
Interest/Coupon Rate	[●] In case of Market Linked Debentures, the Coupon payable shall be [●]
Step Up/Step Down Coupon Rate	[•]
Step-up Option	[●]
Lock-in clause	[•]
Coupon Payment Frequency	[●]
Coupon payment dates	[•]
Coupon Type	[Fixed/Variable/benchmark linked]
Coupon Reset Process	[●]

(For the Addressee only)

(including rates, spread,	
effective date, interest rate	
cap and floor etc.).	
Day Count Basis	Actual/ Actual
Interest on Application	[•]
Money	
Additional Interest	In case of default in payment of Coupon and/ or redemption of the principal amount of the Debentures on the respective Due Dates, additional interest of at least 2% (Two Percent) per annum over and above the Coupon Rate shall be payable by the Company for the defaulting period until the defaulted amount together with the delay penalty is paid, in compliance with the SEBI Circular dated May 27, 2019 bearing reference number SEBI/HO/MIRSD/DOS3/CIR/P/2019/68, titled "Enhanced disclosure in case of listed debt securities".
Tenor	[•]
Issue Price	Rs. 10,00,000/- (Rs. Ten Lakh only) per Debenture
Redemption Date	[•]
Redemption Amount	[●] per Tranche [●] Debentures
Redemption Premium /	[•]
Discount	
Discount at which security is	[•]
issued and the effective yield	
as a result of such discount.	
Put Option Date	[•]
Put Option Price	[●]
Call Option Date	[●]
Call Option Price	[•]
Put Notification Time	[•]
Call Notification Time	[•]
Rollover Option	[•]
Face Value	Rs. 10,00,000/- (Rs. Ten Lakh only) per Debenture
Minimum Application and in multiples of Debt securities thereafter	10 (Ten) Debentures and in multiples of 1 (One) Debentures thereafter
Tranche Issue Timing  1. Tranche Issue Opening	[•]
Date	f.1
2. Tranche Issue Closing Date	
3. Tranche Pay-in Date	
4. Tranche Deemed Date of	[•]
Allotment	Domat only
Issuance mode of the	Demat only
Instrument Trading mode of the	Domat only
Trading mode of the	Demat only

# (For the Addressee only)

Instrument	
Settlement mode of the Instrument	The pay-in of subscription monies for the Debentures shall be made by way of transfer of funds from the bank account(s) of the eligible investors (whose bids have been accepted) as registered with the Electronic Book Provider into the account of the relevant clearing corporation, as specified in the Supplemental DD.
	For amounts payable by the Issuer to any Debenture Holder pursuant to the terms of the Transaction Documents, Cheque(s)/electronic clearing services (ECS)/credit through RTGS system/funds transfer to the specified bank account of the Debenture Holder shall be the mode of settlement
Depository(ies)	NSDL / CDSL
Business Day	Any day of the week excluding Sundays and any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) (as may be amended/supplemented from time to time) or any other day on which banks are closed for customer business in Mumbai, India) on which money market is functioning in Mumbai.
Business Day Convention	If any Coupon Payment Date in respect of a relevant Tranche/ Series falls on a day which is not a Business Day, then the immediately succeeding Business Day shall be the due date for such payment, however, the dates of the future Coupon payments in respect of such relevant Series would be as per the schedule originally stipulated in the relevant Supplemental Disclosure Document. In other words, the subsequent Coupon payment schedule would not be disturbed merely because the payment date in respect of one particular Coupon payment has been postponed earlier because of it having fallen on non-Business Day.
	If the Maturity Date / Redemption Date (including the last Coupon Payment Date) or the due date in respect of liquidated damages (if any) and all other monies payable under a Supplemental DD falls on a day which is not a Business Day, then the immediately preceding Business Day shall be the due date for such payment
	[For the purposes of Market Linked Debentures: If the fixing date (Initial or Final) of the debt securities, falls on a Saturday / Sunday or on a day where [•] is closed and there is no clearing/settlement of securities, the closing level of '[•] INDEX' on the preceding / previous working day shall be considered as the Fixing Level.]
Record Date	15 (Fifteen) days prior to any Due Date
All covenants of the issue (including side letters, accelerated payment clause,	Please refer to the 'Issue Details' section under the Shelf DD.

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etc.)

Description regarding Security (where applicable) including type of security (movable/immovable/tangib le etc.), type of charge (pledge/ hypothecation/ mortgage etc.), date of creation of security/likely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer Document/ Information Memorandum.

The Tranche [•] NCDs being issued under this Supplemental DD shall be secured through: first and exclusive charge by hypothecation over the specific identified Receivables of the Issuer and first *pari passu* mortgage over the Specifically Mortgaged Premises or such other security as may be identified by the Company as set out in the Debenture Trust Deed /Security Documents.

The Company has created security as per the terms of Debenture Trust Deed and Deed of Hypothecation dated September 03, 2019.

The Company shall, during the currency of the Debentures, maintain a minimum asset cover which shall be 1.10 (One decimal point One Zero) times of the outstanding amount ("Minimum Asset Cover") under this Tranche [●] NCDs.

It is clarified that if the value of the Secured Assets identified under Schedule I of the Deed of Hypothecation and in the Supplemental Receivables Schedules submitted from time to time gets diminished, the Company shall within 30 (Thirty) calendar days from the end of each financial guarter ("Top-Up Date") provide the Debenture Trustee with a Supplemental Receivables Schedule identifying further Receivables so as to maintain the Asset Cover in accordance with the terms of the Debenture Trust Deed or the relevant Supplemental Disclosure Document. Pursuant to the Top-up, the Company shall take all steps necessary to perfect such security at its own cost including filing the necessary forms for recording the modification of the charge with the applicable registrar of companies. In the event that, at any time, the value of the Security is not sufficient to maintain the Minimum Asset Cover, the Company shall within 30 (Thirty) days from the end of financial quarter, create security over such alternate assets (as acceptable to the Debenture Trustee) so as to ensure that the aggregate value of the Security and the alternate assets, so provided (together with replacement, if any), is sufficient to meet the required Minimum Asset Cover.

Any substitution, addition and/or replacement of the Secured Assets shall be made under the terms of the Deed of Hypothecation.

The Company hereby undertakes that the Receivables on which charge has been created are free from any encumbrances and in case of Specifically Mortgaged Premises which has been charged to secure an earlier debt, the permission or consent to create a *pari-passu* charge has been obtained from the earlier creditors vide the Inter-se agreement dated September 03, 2019.

(For the Addressee only)

	Release of Excess Secured Assets
	Notwithstanding anything contained in the Deed of Hypothecation, in the event that the Secured Assets are of a book value greater than that required for the maintenance of the Asset Cover, the Company shall be entitled to require the Debenture Trustee to release the excess Secured Assets such that the Secured Assets remaining after such release would be sufficient for maintenance of the Asset Cover at or above the Minimum Asset Cover ("Released Assets"). The Company shall, for such release, issue a letter to the Debenture Trustee substantially in the format set out in Schedule II of the Deed of Hypothecation describing the Secured Assets to be released ("Release Request Letter").
	The Debenture Trustee shall effectuate such release by issuing a no objection letter in response to the Release Request Letter and shall also, if requested by the Company execute all such documents as may be required for such release. The Release Request Letter shall be accompanied by a certificate from the independent chartered accountant of the Company confirming to the Debenture Trustee in writing the amount of Released Assets and that the Asset Cover Ratio shall be maintained at or above the Minimum Security Cover post such excess release. The Debenture Trustee shall not be required to provide any notice to or obtain any consent of the Debenture Holders for issuing the non-objection letter and releasing the excess Secured Assets under the terms hereof. The Debenture Trustee shall not be liable for any consequences for having acted in terms hereof and having made such release.
	The Released Assets shall not be construed to be a part of the Security and the Company shall be entitled to deal with the Released Assets in the manner it deems fit.
Transaction Documents	Shelf DD, this Supplemental DD, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation, Private Placement Offer cum Application Letter and any other document that may be designated by the Debenture Trustee as a Transaction Document.
Delay in execution of the Debenture Trust Deed/ Security Documents	In the event of delay in execution of the Debenture Trust Deed and/or the Deed of Hypothecation beyond a period of 3 months from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor.
Conditions Precedent to Disbursement	
Condition Subsequent to Disbursement	[•]

# (For the Addressee only)

Events of Default (including	Please refer the "Issue Details" section of the Shelf DD.
manner of voting /conditions	Please refer the issue details section of the shell bb.
of joining Inter Creditor	
Agreement)	
Creation of recovery expense	Details and purpose of the recovery expense fund
fund	Details and purpose of the recovery expense fund
Turiu	The Issuer shall create a recovery expense fund in accordance with the
	applicable SEBI regulations, including but not limited to the SEBI circular
	dated October 22, 2020 (bearing reference number:
	SEBI/HO/MIRSD/CRADT/CIR/P/2020/207).
Conditions for breach of	As set out under the head "All covenants of Issue" and "Events of Default"
covenants (as specified in	above.
Debenture Trust Deed)	
Provisions related to Cross	As per the Debenture Trust Deed
Default Clause	
Covenants	As is customary for a transaction of this nature and as further provided for
	in the Transaction Documents.
Role and Responsibilities of	To oversee and monitor the overall transaction for and on behalf of the
Debenture Trustee	Debenture Holders as customary for transaction of a similar nature and size
	and as executed under the appropriate Transaction Documents
Risk factors pertaining to the	Refer Section – III (Risk Factors) as mentioned in the Shelf DD.
Issue	, , ,
Illustration of Bond	As per Annexure I to this Supplemental DD.
Cashflows	As per Armexare Fto this supplemental DD.
Governing Law and	The Tranche [•] Debentures are governed by and will be construed in
Jurisdiction	accordance with the Indian Law. The Tranche [•] Debenture Holders, by
San Isan Street	purchasing the Tranche [•] Debentures, agree that the courts in Ahmedabad
	or Mumbai shall have exclusive jurisdiction with respect to any matters
	relating to the Tranche [●] Debentures.
Due diligence certificate	As applicable as per SEBI circular dated November 03, 2020 (bearing
	reference no SEBI/HO/MIRSD/CRADT/CIR/P/2020/218).
Terms and conditions of	Please refer to <b>Annexure F</b> below.
debenture trustee	
agreement including fees	
charged by debenture	
trustees(s), details of security	
to be created and process of	
due diligence carried out by	
the debenture trustee	[Amalian has a manifest and a state of the Adams of the A
Underlying/ Reference Index	[Applicable only in case of the Market Linked Debentures]
Initial Fixing Date	[Applicable only in case of the Market Linked Debentures]
Initial Fining Land	[Applicable only in according the Market Links of Debanding]
Initial Fixing Level	[Applicable only in case of the Market Linked Debentures]
Initial Fixing Level Final Fixing Date Final Fixing Level	[Applicable only in case of the Market Linked Debentures] [Applicable only in case of the Market Linked Debentures] [Applicable only in case of the Market Linked Debentures]

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Underlying Performance	[Applicable only in case of the Market Linked Debentures]
Issuer's Right of Premature	[Applicable only in case of the Market Linked Debentures]
Redemption	
Referral Agent/ Intermediary	[Applicable only in case of the Market Linked Debentures]
Referral Agent/ Intermediary	[Applicable only in case of the Market Linked Debentures]
Fees/ Commissions paid by	
Issuer to Referral Agent /	
distributor for selling/	
distribution of Debentures to	
end investors.	
Valuation Agent	[•]
	Disclaimer of the Valuation Agent:
	The valuation provided by the Valuation Agent reflects the Valuation
	Agent's opinion on the value of the Debentures on the valuation date and
	does not constitute an audit of the Issuer by the Valuation Agent. The
	valuation is based on the information sought from the Issuer or obtained by
	the Valuation Agent from sources it considers reliable. The Valuation Agent
	does not guarantee the completeness or accuracy of the information on
	which the valuation is based. The Valuation Agent specifically states that the
	Valuation is an indicative value of the Debentures on the valuation date and
	can be different from the actual realizable value of the Debentures. The
	valuation does not comment on the market price of the Debentures or
	suitability of the Debentures for a particular investor. In the event of early
	redemption/buy back/ any other premature exit, subscribers may choose to
	contact the Issuer directly or through their intermediaries (through whom
	investments in the Debentures were made) or, in the alternative, follow the
	procedure as set out in the Shelf DD/ Supplemental DD.
Valuation Agent Fees	[Applicable only in case of the Market Linked Debentures]
Scenario Analysis/ Valuation	[Applicable only in case of the Market Linked Debentures]
Matrix	
(showing value of the	
security under different	
market conditions such as	
rising, stable and falling	
market conditions shall be	
disclosed in a table along	
with a suitable graphic	
representation.)	
Cost in relation to Valuation	[Applicable only in case of the Market Linked Debentures]

# **Gross Debt: Equity Ratio of the Company:**

1 3	
Before the issue of debt securities	[•]
After the issue of debt securities	[•]

Note: The Company reserves the right to amend the Tranche/Series timetable including the Date of Allotment

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### For HDB Financial Services Limited

**Authorised Signatory** 

Name: Mr. [●] Title: [●] Date: [●], 2021

ANNEXURE I- ILLUSTRATION OF BOND CASH FLOWS ARISING FROM BONDS BEING ISSUED PURSUANT TO THIS SUPPLEMENTAL MEMORANDUM

# Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29th October 2013)

Company	HDB Financial Services Limited
Face Value (per security)	Rs.10,00,000/- per instrument
Date of Allotment	[•]
Redemption	[•]
Coupon Rate	[•]
Frequency of the interest payment with specified dates	[•]
Day Count Convention	Actual/Actual

<sup>\*</sup>Coupon payment dates falling due on a Saturday, Sunday have been adjusted according to Business Days convention. Other holidays except as mentioned herein have not been considered.

Cash Flows	Date	Day	No. of Days in Coupon Period	Amount in Rupees per debenture of Rs.10 lakhs
1 <sup>st</sup> Coupon Payment	[•]	[●]	[•]	[•]
2 <sup>nd</sup> Coupon Payment	[•]	[•]	[•]	[•]
Principal Repayment	[•]	[•]	[•]	[•]

# **MODE OF PAYMENT**

All transfers/RTGS must be made payable to "ICCL". Details for RTGS payments are mentioned herein below:

Name of Bank	HDFC BANK
IFSC Code	HDFC0000060
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LIMITED

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Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

Name of Bank	ICICI Bank Ltd.
IFSC Code	ICIC0000106
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

Name of Bank	YES BANK
IFSC Code	YESBOCMSNOC
Account number	ICCLEB
Name of beneficiary	INDIAN CLEARING CORPORATION LTD

# **For HDB Financial Services Limited**

# **Authorised Signatory**

Name: [●] Title: [●] Date: [●]

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

### E-STOCK EXCHANGE IN-PRINCIPLE APPROVAL FOR LISTING

BSE Limited Registered Office: Floor 25, P J Towers, Dalal Street, Mumbai – 400 001, India T : +91 22 2272 8045 / 8055 F : +91 22 2272 3457 www.bseindia.com

Corporate Identity Number: L67120MH2005PLC155188 DCS/COMP/IV/IP-PPDI/010/20-21 April 27, 2021

The Company Secretary
HDB Financial Services Limited
Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009

Dear Sir

Re: Private Placement of Upto 1,70,000 Secured, Rated, Listed, Redeemable, Non-Convertible Debentures ("Debentures" Or "NCDs") of the face value of Rs.10.00.000/ each for cash aggregating upto Rs. 17,000 Crs and shall include market linked debentures, to be issued in one or more tranches.

We acknowledge receipt of your application on the online portal on April 26, 2021 seeking In-principle approval for issue of captioned security. In this regard, the Exchange is pleased to grant in-principle approval for listing subject to fulfilling the following conditions:

- 1. Filing of listing application.
- 2. Payment of fees as may be prescribed from time to time.
- Compliance with Securities and Exchange Board of India (Issue and Listing of Debt Securities)
  Regulations, 2008 as amended 2012, and submission of Disclosures and Documents as per
  Regulations 21, in the format specified in Schedule I of the said Regulations and also Compliance with
  provisions of Companies Act 2013.
- Receipt of Statutory & other approvals & compliance of guidelines issued by the statutory authorities including SEBI, RBI, DCA etc. as may be applicable.
- Compliance with change in the guidelines, regulations directions of the Exchange or any statutory authorities, documentary requirements from time to time

This In-Principle Approval is valid for a period of 1 year from the date of issue of this letter. The Exchange reserves its right to withdraw its in-principle approval at any later stage if the information submitted to the Exchange is found to be incomplete/ incorrect/misleading/false or for any contravention of Rules, Bye-laws and Regulations of the Exchange, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Guidelines/Regulations issued by the statutory authorities etc. Further, it is subject to payment of all applicable charges levied by the Exchange for usage of any system, software or similar such facilities provided by BSE which the Company shall avail to process the application of securities for which approval is given vide this letter.

Yours faithfully,

For BSE Limited

Sd/-Rupal Khandelwal Senior Manager Sd/-Ishwari Vaidya Assistant Manager



(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

**F- TRUSTEE AGREEMENT** 

(For the Addressee only)

Shelf Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and in compliance with SEBI Circular (CIR/IMD/DF/17/2011) on Guidelines for Issue and Listing of Structured Products/ Market Linked Debentures dated September 28, 2011 and the Securities And Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, as amended from time to time.

G - FINANCIAL RESULTS ALONG WITH AUDIT REPORT FOR THE YEAR ENDED MARCH 31, 2021

Received from Shri. / Smt.

श्री. /श्रीमती

Particulars / तपशील

1. Processing Charges / प्रोसेसिंग फी

2. Visit Charges / भेट शुल्क

3. Stamp in Hand / स्टेम्प

4. Franking Charges / फ्रॅंकिंग चाजॅस

5. Misc. Receipt / इतर जमा

6. Gold Valuation / सोने मोजणावळ

7. S.G.S.T. + C.G.S.T. 9% + 9% = 18%

TOTAL / एकुण

(Rs. in word / अक्षरात रूपये

sixteen Rupees only.

मिळाले.)

Clerk / कारकून Cashier / रोखपाल M-3 / 200 Bks x 100 x 2 / 04/2019 / JSAP

Officer / अधिकारी

Manager / द्यवस्थापक

Dated: 3rd day of SEPTEMBE \$2019

# DEBENTURE TRUSTEE AGREEMENT

BETWEEN

**HDB FINANCIAL SERVICES LIMITED** 

AS THE ISSUER OF DEBENTURES

AND

IDBI TRUSTEESHIP SERVICES LIMITED

AS THE DEBENTURE TRUSTEE

CERTIFIED TRUE COPY
For IDBI TRUSTEESHIP SERVICES LTD.

AUTHORISED SIGNATORY

Re0000500/-PB5217

# DEBENTURE TRUSTEE AGREEMENT

ioai-400012

This Debenture Trustee Agreement ("Agreement") is made at Mumbai, this 3rd day of SEPTEMBER, Two Thousand and Nineteen;

# BETWEEN

HDB FINANCIAL SERVICES LIMITED, a company within the meaning of the Companies Act, 1956 (CIN U65993GJ2007PLC051028) and registered with the Reserve Bank of India, having its registered office at Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad - 380009 (hereinafter referred to as the "Company", which expression shall, unless repugnant to the subject or context thereof, be deemed to mean and include its successors and permitted assigns) of the ONE PART;



### AND

IDBI TRUSTEESHIP SERVICES LIMITED, a company incorporated under the Companies Act, 1956 (1 of 1956) having its registered office at Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai – 400 001 and acting for the purposes of this Agreement (hereinafter referred to as the "Debenture Trustee", which expression shall, unless repugnant to the subject or context thereof, be deemed to mean and include its successors and permitted assigns) of the OTHER PART.

The Company and the Debenture Trustee shall be individually referred to as a "Party" and collectively as "Parties".

# WHEREAS

- A. With a view to raising debt, the Company intends to issue upto 1,70,000 (One Lakh Seventy Thousand) Secured, Rated, Redeemable, Non-Convertible Debentures each having a face value of Rs.10,00,000/- (Rupees Ten Lakhs only) upto the aggregate nominal value of Rs.1,70,00,00,00,000/- (Rupees Seventeen Thousand Crores only) which also includes 20,000 (Twenty Thousand) Market Linked Debentures (MLDs) of the aggregate nominal value of Rs.2000,00,00,000/- (Rupees Two Thousand Crores only) in one or more Tranches/Series (hereinafter referred to as the "Debentures") for cash, at par, in dematerialized form on a private placement basis to certain identified investors (hereinafter referred to as the "Issue");
- B. One of the terms of the issue of the Debentures, on the basis of which the Debenture Holders have agreed to subscribe to the Debentures, is that the Debentures shall be secured by way of a first pari passu mortgage over the Specifically Mortgaged Premises and first and exclusive charge by way of hypothecation over certain identified Receivables in favour of the Debenture Trustee to secure the payment and other obligations of the Issuer in relation to the Debentures;
- C. The Company may get the Debentures (or any specific Tranche(s)/Series of the Debentures) listed on the Wholesale Debt Market segment of the BSE Ltd. (formerly Bombay Stock Exchange of India Ltd.), in accordance with the Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (as amended from time to time) as soon as possible and in no event later than 20 (Twenty) calendar days from the Deemed Date of Allotment;





- D. The proceeds of the issuance of the Debentures shall be used by the Company towards the Purpose (as defined herein below);
- E. The Company is desirous of appointing a debenture trustee for the benefit of the holders of the Debentures issued/to be issued under the various Series/Tranches from time to time under this Issue (hereinafter referred to as the "Debenture Holders");
- F. The Company has approached the Debenture Trustee to act as the debenture trustee for the Debenture Holders and the Debenture Trustee has vide its letter dated August 2, 2019 bearing reference number No. 5359/ITSL/OPR/CL/2019-20/DEB/U-566 (hereinafter referred to as the "Debenture Trustee Consent Letter") agreed to act as the debenture trustee for the benefit of the Debenture Holders and to hold the security to be created or which may at any point in time subsequent to the date of this Agreement, be created, by the Company in favour of the Debenture Trustee to secure the payment and other obligations of the Company in respect of the issuance of the Debentures;
- G. The Debenture Trustee is registered with the Securities Exchange Board of India as a debenture trustee under the Securities and Exchange Board of India (Debenture Trustee) Regulations, 1993;
- H. At the request of the Company, the Debenture Trustee has agreed to act as the debenture trustee under this Agreement for the benefit of the Debenture Holders for the Issue, on the terms and conditions agreed upon and hereinafter set out.

# NOW IT IS AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:

Words and expressions used herein and defined in the Debenture Trust Deed (as defined hereinafter) shall have the meaning respectively assigned to such words and expressions in the Debenture Trust Deed.

- The Company hereby appoints the Debenture Trustee as the debenture trustee for the Debenture Holders and the Debenture Trustee hereby agrees to act as debenture trustee for the benefit of the Debenture Holders and for purposes related thereto in accordance with the provisions of the Transaction Documents, including for holding and monitoring the security to be created in favour of the Debenture Trustee to secure the discharge of the Secured Obligations, for the benefit of the Debenture Holders. The Debenture Trustee and the Company shall also enter into a Debenture Trust Deed (hereinafter referred to as the "Debenture Trust Deed") and such other documents as may be required from time to time in relation to the Debentures.
- 2. The Company shall also create security by way of a first pari passu mortgage over the Specifically Mortgaged Premises and first and exclusive charge by way of hypothecation over certain identified Receivables in favour of the Debenture Trustee (for the benefit of Debenture Holders) and such other security as mutually agreed between the Company and Debenture Trustee/Debenture Holders and shall execute the necessary security documents as may be required within the timeline prescribed in this regard in the Shelf Disclosure Document and the relevant Supplemental Disclosure Document.
- 3. The Company shall pay to the Debenture Trustee so long as it holds the office of the Debenture Trustee, remuneration and all reasonable costs, charges and expenses as set out in the Debenture Trustee Consent Letter, for its services as Debenture Trustee (hereinafter referred to as the "Debenture Trustee Fees") in addition to all legal, traveling.



and other costs, charges and expenses which the Debenture Trustee or their officers, employees or agents may incur in relation to execution of the Debenture Trust Deed and all other Documents affecting the Security. Arrears of Debenture Trustee Fees, if any, shall carry interest at the rate, as specified in the Debenture Trustee Consent Letter.

- 4. The Company shall comply with the provisions of the Companies Act, 2013 and the rules and regulations framed thereunder as amended from time to time and if applicable, the SEBI (Issue and Listing of Debt Securities) Regulations, 2008, as amended from time to time, the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time and other applicable regulations and agrees to furnish to the Debenture Trustee such information as may be required in terms of these regulations on a regular basis.
- 5. The Company agrees and confirms that the purpose of the issue is not for providing loans to or for acquisition of shares by any person who is a part of the same group or who is under the same management as the Company.
- 6. The Company hereby agrees to ensure the compliance of the provisions of the Companies Act, 2013 in respect of allotment of Debentures i.e. Debentures under private placement to be issued shall not be more than the limit mandated as per the Companies Act, 2013.
- The Company undertakes that all necessary disclosures shall be made in the Shelf
  Disclosure Document read together with Supplemental Disclosure Document including but
  not limited to statutory and other regulatory disclosures.
- The Company shall execute the Debenture Trust Deed in favour of the Debenture Trustees
  within the timeline prescribed in this regard in the Disclosure Document.
- 9. The Company shall create the securities over such of its immovable and movable properties and on such terms and conditions as agreed by the Debenture Holders and disclosed in the Disclosure Document and the Debenture Trust Deed within the timeline prescribed in this regard in the Disclosure Document.
- 10. In the event any Tranche(s)/Series of the Debentures is listed, the Company shall comply with the SEBI Circular No. CIR/CFD/CMD/6/2015 dated 13<sup>th</sup> October, 2015 on Uniform Listing Agreement as amended from time to time, and is required to furnish the requisite information to the Stock Exchanges, Debenture Trustees and relevant Debenture Holders.
- 11. This Agreement shall be effective on and from the date first hereinabove written and shall be in force till all the moneys in respect of the Debentures have been fully paid-off or until the appointment of the Debenture Trustee is terminated in accordance with the Debenture Trust Deed.
- 12. The Company shall *inter-alia* furnish / shall have furnished to the Debenture Trustee the following documents:
  - a. Shelf Information Memorandum / Disclosure Document / Supplemental Disclosure Document / Private Placement Offer cum Application Letter in relation to the issue of Debentures:
  - The necessary corporate authorisations by way of board resolution and/or shareholder resolutions necessary for the Issue;
  - c. Agreement with the registrar and transfer agent to the Issue;
  - d. Letters from the Credit Rating Agency regarding the ratings afforded to the Debentures;
  - e. This Agreement;
  - f. Proof of Credit / Dispatch of Debenture Certificates;



- g. Details of the depository with whom the Debentures are held in dematerialised form;
- h. Debenture Trust Deed;
- Certificate issued by the registrar of companies in relation to the charge created to secure the Debentures;
- j. Confirmation/Proofs of payment of interest and principal made to the Debenture Holders on the relevant due dates; and
- k. Security documents in relation to the Debentures.
- Auditor's Certificate for utilization of funds/Issue proceeds;
- m. Periodical reports on quarterly basis as per applicable SEBI regulations;
- n. Copy of Latest Audited / Limited Review Half Yearly Consolidated (wherever available) and Standalone Financial Information (Profit & Loss statement, Balance Sheet and Cash Flow statement) and auditor qualifications, if any;
- Beneficiary position reports as per list of debenture holders obtained from RTA;
- a resolution for allotment of Debentures and a list of the first allottees within a period of 30 (thirty) days from the date of allotment;
- q. a return of allotment filed with the registrar of companies (Form No-PAS 3) within 30 (thirty) days from the date of filing with the registrar of companies;
- r. a complete record of private placement offers made by the Company (Form No-PAS 5) within 30 (thirty) days from the date of allotment;
- s. a confirmation on the listing of the Debentures (as applicable);
- Certificate from the Director / Managing Director and an independent chartered accountant of the issuer company certifying the value of the book debts / receivables on a quarterly basis;
- Certificate from the Statutory Auditor giving the value of book debts / receivables on a yearly basis; and
- v. Such other documents as may be reasonably required by the Debenture Trustee.

# 13. AUTHORIZATION AND CONSENTS

All actions (including corporate actions), conditions and things required to be taken, fulfilled and done (including the obtaining of any consents, if applicable) by the Company in order (a) to enable it to lawfully enter into, exercise its rights and perform and comply with its obligations under this Agreement, (b) to ensure that those obligations are legally binding and enforceable, and (c) to make this Agreement admissible in evidence in the courts of India have been taken, fulfilled and done in strict compliance with all applicable laws and regulations.

Any payment in respect of the Debentures required to be made by the Debenture Trustee to a Debenture Holder (who is a foreign portfolio investor) at the time of enforcement would, if required by applicable law, be subject to the prior approval of Reserve Bank of India for such remittance through an authorized dealer. The Company / relevant Debenture Holder shall obtain all such approvals, if required, to ensure prompt and timely payments to the said Debenture Holder.

- 14. The Company hereby declares and confirms that the Company or the person in control of the Company, or its promoter has not been restrained or prohibited or debarred by the Securities Exchange Board of India (SEBI) from accessing the securities market or dealing in securities.
- 15. With regard to creation of proposed pari passu charge on the Specifically Mortgaged Property (which constitutes a part of the Security), the Company confirms that, it shall execute an Inter-se Agreement with all the Debenture Trustees already holding pari passu charge on the aforesaid property.





## 16. SECURITY

The Company irrevocably covenants with the Debenture Trustee that the Company shall create Security, over certain of its movable and immovable properties, in favour of the Debenture Trustee for the benefit of the Debenture Holder(s) as provided for in the Debenture Trust Deed and the Deed of Hypothecation.

## 17. BENEFIT OF AGREEMENT

This Agreement shall enure to the benefit of and be binding on the Parties and their respective successors and permitted assigns of each Party.

The Debenture Trustee, "ipso facto" does not have the obligations of a borrower or a principal debtor or a guarantor as to the monies paid/invested by the holders of the Debentures.

## 18. EXPENSES

The Company shall, pay on demand, all actual costs and expenses incurred by the Debenture Trustee in connection with the preparation, negotiation of or entry into this Agreement and/or any amendment of, supplement to or waiver in respect of this Agreement, against submission of the requisite supporting documents. Apart from the Debenture Trustee Fees, the Company shall, from time to time, make payment to/reimburse the Debenture Trustee in respect of all reasonable expenses and out-of-pocket costs incurred by the Debenture Trustee.

## 19. STAMP DUTY

The Company shall promptly pay, and in any event before any interest or penalty becomes payable, any stamp, documentary, registration or similar tax payable in connection with the entry into, registration, performance, enforcement or admissibility in evidence of this Agreement and/or any such amendment, supplement or waiver.

## 20. CONFIDENTIALITY

- (i) The information received by any of the Parties to this Agreement relating to the other Party (hereinafter referred to as "Confidential Information") shall be kept in the strictest confidence and shall not be divulged or disclosed to any person, other than such of the directors, officers, employees, advisors and accountants of the recipient Party on a need to know basis in accordance with the intent and purpose of this Agreement, provided always that each such person to whom Confidential Information is disclosed shall have been made aware of its confidential nature prior to such disclosure by the disclosing Party expressly marking or stating as confidential such Confidential Information and each such person to whom the Confidential Information is disclosed shall also keep the same in the strictest confidence and shall not divulge or disclose the same to any other person.
- (ii) The restriction set forth in Clause 20 (i) (Confidentiality) herein shall not apply to any part of the Confidential Information, which:
  - is known at the time of disclosure to the recipient Party, or thereafter, becomes part of the public domain, other than as a result of the acts or omissions of the recipient Party, its directors, officers or employees; or



- (2) is required to be disclosed by judicial, administrative or stock exchange process, any enquiry, investigation, action, suit, proceeding or claim or otherwise by applicable law or by any other regulatory authority; or
- (3) is required to be disclosed by the Company or the Debenture Trustee to the Debenture Holders or to a rating agency or any other third party pursuant to the terms of the Debenture Trust Deed or other documents executed pursuant thereto.

## 21. GOVERNING LAW AND JURISDICTION

- This Agreement shall be governed by and construed in accordance with the laws of India.
- ii. The Parties agree that any disputes which may arise out of or in connection with the Transaction Documents shall be resolved as more specifically provided for under Clause 42 (Dispute Resolution) of the Debenture Trust Deed, subject to the exclusive jurisdiction of the courts and tribunals at Ahmedabad or Mumbai and that accordingly, any suit, action or proceedings arising out of or in connection with the Transaction Documents may be brought before such courts.
- This Clause 21 (Governing Law and Jurisdiction) shall survive the termination of this Agreement.

## WAIVER

No failure by any Party to exercise, nor any delay by any Party in exercising any right or remedy hereunder shall operate as a waiver thereof, nor shall any single or partial exercise of any right or remedy, prevent any further or other exercise thereof or the exercise of any other right or remedy. The rights and remedies herein provided are cumulative and not exclusive of any rights or remedies provided by and available under applicable law or the Debenture Trust Deed or the other documents executed pursuant thereto. No notice to or demand on any Party in any case shall entitle that Party to any other or further notice or demand in similar or other circumstances or constitute a waiver of the rights of the other Party to any other or further action in any circumstances without notice or demand.

## 23. COMMUNICATIONS

- (i) Any notice, demand, communication or other request (individually, a "Notice") to be given or made under this Agreement shall be in writing. Such Notice shall be delivered by hand, registered mail/speed post (postage prepaid), recognized overnight courier service or facsimile or e-mail to the Party to which it is addressed at such Party's address specified below or at such other address as such party shall from time to time have designated by 5 (Five) days' prior written Notice. Provided however, that in case of a Notice delivered by facsimile, the Party delivering such Notice shall also deliver a copy of the same by hand, registered mail/speed post (postage prepaid), recognized overnight courier service. It is clarified that the time of delivery or deemed delivery of any such Notice delivered by facsimile or email and followed by the delivery of a physical copy as aforesaid shall be determined based on the original facsimile or email as opposed to the delivery of the physical copy as aforesaid.
- (ii) Notice by the Parties to each other and the Debenture Holders shall be deemed effectively given and received upon delivery in person, or 1 (one) Business Day after delivery by overnight courier service, if sent for next business day delivery, or by facsimile transmission with senders acknowledgment of transmission receipt, or 5





(Five) Business Days after deposit via certified or registered mail / speed post (postage prepaid), return receipt requested, or in case of e-mail at the time of the sending thereof (provided no delivery failure notification is received by the sender within 24 hours of sending such email) in each case addressed as below:

## (a) Company

## **HDB Financial Services Limited**

Company Secretary
Ground Floor, Zenith House,
Keshavrao Khadye Marg,
Opposite Race Course gate no.6,
Mahalaxmi Mumbai – 400034
Attention: Ms. Dipti Khandelwal
Email: compliance@hdbfs.com

Tel. No.: 022-49116368 / 39586368

Fax No. (H.O.): 022 - 49116666 / 39586666

## (b) Debenture Trustee

## **IDBI Trusteeship Services Limited**

Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai-400001

Attn: Mr. Aditya Kapil Tel. No.: 022-40807001 Fax No.: 022-66311776

Email: adityakapil@idbitrustee.com

- (iii) All information exchanged/ to be exchanged between the Parties may, notwithstanding anything contained in this Clause 23 (*Communications*), be exchanged in the manner mentioned herein below:
- a. Company to the Debenture Trustee: Either by facsimile or courier. However, an email can be sent as an initial communication followed by either facsimile or courier.
- b. Debenture Holder(s) to the Debenture Trustee: Written communication by means of email(s) received from the Majority Debenture Holder(s) or Super Majority Debenture Holders (as the case may be).

This Clause 23 (Communications) shall survive the termination or expiry of this Agreement.

## 24. COUNTERPARTS

This Agreement may be signed in any number of counterparts, all of which taken together and when delivered to the Debenture Trustee shall constitute one and the same instrument.

## 25. PARTIAL INVALIDITY

The illegality, invalidity or unenforceability of any provision of this Agreement under the law of any jurisdiction shall not affect its legality, validity or enforceability under the law of any other jurisdiction nor the legality, validity or enforceability of any other provision.



## 26. FURTHER ASSURANCES

The Parties hereby agree to execute and do such further documents, assurances, deeds, acts or things as may be necessary to give full effect to the provisions herein contained.

**IN WITNESS WHEREOF** the Parties hereto have caused these presents to be executed the day and year first hereinabove written in the manner hereinafter appearing.

HDB FINANCIAL SERVICES LIMITED  Being the Company above named by the hand of Haren Parekh an authorized representative of the Company	) ) )	For HDB Financial Services Limited HOLLL Authorised Signatory
SIGNED AND DELIVERED by the within named  IDBI TRUSTEESHIP SERVICES LIMITED  in its capacity as Debenture Trustee  by the hand of Procleep Hande  an authorized representative of the Debenture Trustee	)	For IDBI TRUSTEESHIP SERVICES LTD.  AUTHORISED SIGNATORY

CERTIFIED TRUE COPY For IDBI TRUSTEESHIP SERVICES LTB.

AUTHORISED SIGNATORY

## BSR&Co.LLP

Chartered Accountants

14th Floor, Central B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063 Telephone: +91 22 6257 1000 Fax: +91 22 6257 1010

Independent Auditors' Report on Standalone Annual Financial Results under Regulation 33 and Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the year ended 31 March 2021

## **Independent Auditors' Report**

# To the Board of Directors of HDB Financial Services Limited

## **Opinion**

We have audited the accompanying standalone annual financial results of HDB Financial Services Limited (hereinafter referred to as "the Company") for the year ended 31 March 2021, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone annual financial results:

- i. are presented in accordance with the requirements of Regulation 33 and Regulation 52 of the Listing Regulations in this regard; and
- ii. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and other comprehensive income and other financial information for the year ended 31 March 2021.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the standalone annual financial results.

## **HDB** Financial Services Limited

# Management's and Board of Directors' Responsibilities for the Standalone Annual Financial Results

These standalone annual financial results have been prepared on the basis of the standalone annual financial statements.

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these standalone annual financial results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone annual financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.

## **HDB** Financial Services Limited

# Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results (Continued)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting
  estimates and related disclosures in the standalone annual financial results made by the
  Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone annual financial results, including the disclosures, and whether the standalone annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## **Other Matters**

The standalone annual financial results include the results for the quarter ended 31 March 2021, and those of the corresponding quarter ended 31 March 2020 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the relevant financial year which were subject to limited review by us. The standalone annual financial results also include the results for the half year ended 31 March 2021, and those of the corresponding half year ended 31 March 2020 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures upto the second quarter of the relevant financial year which were subject to limited review by us.

For **B S R & Co. LLP** *Chartered Accountants*Firm's Registration No: 101248W/W-100022

AKEEL Digitally signed by AKEEL ABBAS MASTER

MASTER

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Date: 2021.04.17
22:50:17 +05'30'

Akeel Master
Partner

Membership No: 046768 UDIN: 21046768AAAABN5110

Mumbai 17 April 2021

HDB FINANCIAL SERVICES LIMITED

Regd. Office: Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad- 380 009

CIN: U65993GJ2007PLC051028 | www.hdbfs.com

Tel: +912249116368 | Fax: +912249116666 | Email: compliance@hdbfs.com

Audited Standalone Annual Financial Results for the quarter, half year and year ended 31 March 2021

Parti	culars		Quarter ended		Half Yea	r ended		ended
		31-Mar-2021	31-Dec-2020	31-Mar-2020	31-Mar-2021	31-Mar-2020	31-Mar-2021	31-Mar-2020
		Audited	Reviewed	Audited	Audited	Audited	Audited	Audited
١,	Revenue from operations							
Ι'	Interest income	22.025	20.470	21.325	42.495	42.315	84.879	82.335
	Sale of services	5,509	4,922	5.644	10,431	11,016	20.204	21,132
	Other financial charges	1,366	1,327	966	2,693	2,167	4,051	4,083
	Net gain on fair value changes	3	1,327	83	150	2,107	4,031	188
		_						
	Net gain/(loss) on derecognised financial instruments	(15)	(19)	(32)	(34)	(67)	(86)	(173)
	Total Revenue from operations	28,888	26,847	27,986	55,735	55,514	109,448	107,565
۱.,	Expenses							
l "	Einance Costs	9.035	9.610	10.146	18,645	20,638	38.829	40,814
	Impairment on financial instruments	4,290	10,239	5.047	14,529	7.629	30,688	14,416
	Employee benefits expenses	7,073	7,721	8,250	14,329	16,592	29,556	31,956
	Depreciation, amortization and impairment	257	272	279	529	569	1,078	1,097
							4,290	
	Others expenses	1,445	1,133	1,217	2,578	2,536	4,290	4,637
	Total expenses	22,100	28,975	24,939	51,075	47,964	104,441	92,920
ш	Profit before tax (I-II)	6,788	(2,128)	3,047	4,660	7,550	5,007	14,645
ıv	Tax expense:							
	a. Current tax	2,356	817	1,875	3,173	2,667	4,191	4,718
	b. Deferred tax	(685)	(1,483)	(1,170)	(2,168)	(890)	(3,099)	(121)
	Total tax expense	1,671	(666)	705	1,005	1,777	1,092	4,597
v	Net Profit for the period (III-IV)	5,117	(1,462)	2,342	3,655	5,773	3,915	10,048
VI	Other Comprehensive Income (net of tax)		266	(531)	266	(391)	(135)	(550)
VII	Total Comprehensive Income (after tax) (V-VI)	5,117	(1,196)	1,811	3,921	5,382	3,780	9,498
	. , , ,		, , ,	-				
VIII	Earnings per equity share (Refer Note 9)							
	a. Basic (in Rupees)	6.49	(1.86)	2.98	4.64	7.34	4.97	12.78
	b. Diluted (in Rupees)	6.49	(1.86)	2.97	4.64	7.33	4.97	12.77
l	Face value per share (in Rupees)	10	10	10	10	10	10	10

HDB FINANCIAL SERVICES LIMITED

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# Statement of Standalone Assets and Liabilities as at 31 March 2021

			pees in million)
Parti	iculars	As at	As at
		31 Mar 2021	31 Mar 2020
		Audited	Audited
	ASSETS		
1	Financial Assets		
	(a) Cash and cash equivalents	7,535	3,560
	(b) Bank balances other than cash and cash equivalents	2,229	2,072
	(c) Derivative financial instruments	-	813
	(d) Trade receivables	1,173	1,812
	(e) Loans	586,014	571,459
	(f) Investments	15,929	17,458
	(g) Other financial assets	2,492	1,180
		615,373	598,354
2	Non-financial Assets		
	(a) Current tax assets (Net)	569	774
	(b) Deferred tax assets (Net)	7,300	4,156
	(c) Property, plant and equipment	915	1,245
	(d) Capital work-in-progress	-	1
	(e) Other intangible assets	80	91
	(f) Right of Use Assets	2,174	2,524
		11,038	8,791
	TOTAL ASSETS	(0/ 444	(07.145
	TOTAL ASSETS	626,411	607,145
	FOUNTY AND LIABILITY		
	EQUITY AND LIABILITIES		
3	Financial Liabilities		
3		427	_
		427	-
	(b) Trade payables  (i) Total outstanding dues of micro enterprises and small enterprises	0	
	(i) Total outstanding dues of micro enterprises and small enterprises		
	(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3,342 238,021	1,500 225,934
	(c) Debt securities (d) Parson views (athor than debt securities)	235,621	235,802
	(d) Borrowings (other than debt securities)  (e) Subordinated liabilities	39,876	36,305
	(e) Subordinated liabilities (f) Other financial liabilities	28,449	22,544
	(i) Other infancial habilities	535,807	522,085
		333,607	522,065
4	Non-Financial Liabilities		
4		1,731	746
		3,198	2,869
	(c) Other non-financial liabilities	1,213 6,142	1,267 4,882
5	Equity	0,142	4,682
э	Equity (a) Equity share conital	7,892	7,876
	(a) Equity share capital (b) Other equity		7,876
	(b) Other equity	76,570 84,462	72,302 80,178
		04,402	60,178
ı	TOTAL EQUITY AND LIABILITIES	626,411	607,145
1		020,411	007,140

#### Notes

- 1 HDB Financial Services Limited ('the Company') is a Non-Banking Financial Company registered with the Reserve Bank of India.
- 2 The standalone annual financial results for the quarter, half year and year ended 31 March 2021, which have been subjected to audit by the Statutory Auditors of the Company, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 17 April 2021, in terms of Regulations 33 and 52 of the Securities and Exchange Board of India (Listing and Other Disclosure Requirements) Regulations, 2015.
- 3 The standalone annual financial results have been prepared in accordance with and comply in all material aspects with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time and other relevant provisions of the Act. The standalone annual financial statements, used to prepare the standalone annual financial results, are based on the notified Schedule III of the Act, as amended from time to time, for Non-Banking Financial Companies that are required to comply with Ind AS.
- 4 The figures for the last quarter of the current year and of the previous year are the balancing figures between audited figures in respect of the full financial year and the published reviewed year-to-date figures upto third quarter of the relevant financial year. The figures for the half year ended 31 March 2021 and 31 March 2020 are the balancing figures between audited figures in respect of the full financial year and the published reviewed year-to-date figures upto half year ended 30 September 2019 respectively.
- 5 Other equity include Statutory Reserve as per Section 45IC of Reserve Bank of India Act, 1934, balance in securities premium and retained earnings.
- 6 The Company had recognized provision on loans for which moratorium was granted in accordance with the COVID-19 Regulatory Package announced by the Reserve Bank of India vide notifications dated 27 March 2020, 17 April 2020 and 23 May 2020. The provision amount is reviewed regularly and is adjusted against the ECL provision when these loans are classified as impaired.
- 7 During the year ended 31 March 2021, the Company has restructured loan accounts vide Reserve Bank of India circulars on Resolution framework for COVID-19 related stress and restructuring of advances for MSME Sector dated 6 August 2020. The Company has considered these accounts as 'restructured' in accordance with Ind-AS 109, and basis such significant increase in credit risk has recognized incremental provision on such restructured accounts in accordance with its Expected Credit Loss policy.
- 8 The Honourable Supreme Court of India vide order dated 23 March 2021 has stated that interim relief granted vide an interim order dated 3 September 2020 stands vacated. Accordingly, the Company has classified and recognised provision as at 31 March 2021 in accordance with the Company's Expected Credit Loss policy.
  - RBI circular dated 7 April 2021 advised all lending institutions to immediately put in place a Board-approved policy to refund/adjust the 'interest on interest' charged to the borrowers during the moratorium period, i.e. 1 March 2020 to 31 August 2020 in conformity with the above judgement. Further, the circular stated that in order to ensure that the Supreme Court judgement dated 23 March 2021 is implemented uniformly in letter and spirit by all lending institutions, methodology for calculation of the amount to be refunded/adjusted for different facilities shall be finalised by the Indian Banks Association (IBA) in consultation with other industry participants/bodies, which shall be adopted by all lending institutions and also advised all lending institutions to disclose the aggregate amount to be refunded/adjusted from IBA, the Company has made a provision in the financial statements so at 31 March 2021 based on proforma calculation.

The Government of India, Ministry of Finance, vide its notification dated 23 October 2020, had announced a scheme for COVID-19 Relief for grant of ex-gratia payment of difference between compound interest and simple interest for six months to borrowers in specified loan accounts. The Company had implemented the ex-gratia scheme and credited the accounts of or remitted amounts to the eligible borrowers as per the Scheme.

- 9 Earnings per equity share for the quarter ended 31 March 2021, 31 December 2020 and 31 March 2020 and for half year ended 31 March 2021 and 31 March 2020 have not been annualised.
- 10 The Parliament has approved the Code on Social Security, 2020 ('Code') which may impact the contribution by the Company towards Provident Fund and Gratuity. The effective date from which the Code and its provisions would be applicable is yet to be notified and the rules which would provide the details based on which financial impact can be determined are yet to be framed after which the financial impact can be ascertained. The Company will complete its evaluation and will give appropriate impact, if any, in the financial result following the Code becoming effective and the related rules being framed and notified.
- 11 The statement of standalone cash flow is attached as Annexure 1
- 12 The disclosure in terms of Ind-AS 108 dealing with 'Operating Segment' as specified under Section 133 of the Companies Act, 2013 is attached as Annexure 2.
- 13 The Company is a 'Large Corporate' as per criteria under SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 and the disclosure in terms of the said SEBI circular is attached as Annexure 3.
- 14 Information as required by Regulation 52(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is as per Annexure 4 attached and has been made to the stock exchanges.
- 15 Pursuant to SEBI Circular No. SEBI/HO/DDHS/DDHS/DIR/P/2019/115 dated October 22, 2019, the Company has listed Commercial Papers on National Stock Exchange (NSE).
- 16 The Secured listed Non-Convertible Debentures of the Company are secured by first pari passu mortgage of immovable property situated at "Heera Panna Commercial Complex", 3rd Floor, Dr. Yagnik Road, Rajkot and first and exclusive charge on receivables of the Company by way of hypothecation to the extent of minimum 1.1 times of the amount outstanding.
- 17 Previous year figures have been regrouped/rearranged, where necessary

By Order of the Board
For HDB Financial Services Limited
RAMESH
GANESAN
GANESAN
SWARMSCHOOL CONTROL
SWARMSCHOOL
SWARMSCHOOL CONTROL
SWARMSCHOOL
SWARMS

Ramesh G. Managing Director DIN: 05291597

Date: 17 April 2021 Place: Mumbai

Annexure 1 Statement of Standalone Cash Flow for the year ended 31 March 2021

(Rupees in mil				
Particulars		Year ended	Year ended	
		31-Mar-2021	31-Mar-2020	
		Audited	Audited	
Cash flow from operating activities				
Profit before tax		5,007	14,645	
Adjustments for				
(Profit)/loss on sale of asset		19	(2)	
Interest expenses		38,572	37,967	
Interest income		(84,879)	(82,335)	
Realised net (gain) / loss on FVTPL investments		(798)	(439)	
Unrealised (gain)/loss on FVTPL investments		(51)	(19)	
Discount on commercial paper		257	2,847	
Impairment on financial instruments		30,655	14,416	
Provision for compensated absence and gratuity		158	162	
Employee share based payment expenses		136	112	
Rent expenses reversal		(618)	(558)	
Depreciation, amortization and impairment		1,078	1,097	
Operating cash flow before working capital changes		(10,464)	(12,107)	
Adjustments for working capital changes:				
(Increase)/ decrease in trade receivables		661	(668)	
(Increase)/decrease in other financial assets and others		(654)	(2,073)	
(Increase)/decrease in Loans		(44,822)	(46,083)	
Increase/(decrease) in other financial and non financial liabilities & provisions		78	(17,684)	
Increase/(decrease) in trade payables		1,842	(2,449)	
Interest paid		(36,953)	(32,968)	
Interest received		84,475	81,343	
Cash generated from operations		(5,837)	(32,689)	
Direct taxes paid (net of refunds)		1,800	2,370	
Net cash flow generated from/(used in) operating activities	Α	(4,037)	(30,319)	
Cash flow from investing activities				
Purchase of fixed assets		(246)	(728)	
Proceeds from sale of fixed assets		4	5	
Purchase of investments mutual fund		(155,575)	(166,787)	
Proceeds of investments mutual fund		157,132	155,471	
Net cash generated from/(used in) investing activities	В	1,315	(12,039)	
Cash flow from financing activities				
Proceeds from issue of shares and security premium		369	335	
Debt securities issued		105,411	94,260	
Debt securities repaid		(93,789)	(111,530)	
Borrowings other than debt securities issued		93,093	246,796	
Borrowings other than debt securities repaid		(101,952)	(193,020)	
Subordinated debt issued		3,565	7,435	
Dividend and tax paid on dividend		3,303	(1,705)	
l '	С	6,697	42,571	
Net cash generated from/(used in) financing activities	C	0,097	42,571	
Net increase/(decrease) in cash and cash equivalents	A+B+C	3,975	213	
Add : Cash and cash equivalents as at the beginning of the year		3,560	3,347	
Cash and cash equivalents as at the end of the year*		7,535	3,560	
-				
*Components of cash and cash equivalents				
Balances with banks		6,504	3,477	
Demand drafts on hand		129	24	
Cash on hand		296	59	
Collateral with banks for derivative		606		
		7,535	3,560	

#### Annexure 2 Standalone Segment Reporting

for the year ended 31 March 2021

(Rupees in million)

S.N.	Particulars		Quarter ended		Half Yea	ar ended		ended
		31-Mar-2021	31-Dec-2020	31-Mar-2020	31-Mar-2021	31-Mar-2020	31-Mar-2021	31-Mar-2020
		Audited	Reviewed	Audited	Audited	Audited	Audited	Audited
i.	Segment Revenue							
	Lending business	23,379	21,925	22,342	45,304	44,498	89,244	86,433
	BPO Services	5,509	4,922	5,644	10,431	11,016	20,204	21,132
	Unallocated	-	-	-	-	-	-	-
	Income from Operations	28,888	26,847	27,986	55,735	55,514	109,448	107,565
ii.	Segment Results							
	Lending business	6,891	(2,558)	2,831	4,333	6,929	4,460	13,670
	BPO Services	147	248	246	395	417	1,037	1,043
	Unallocated	(250)	182	(30)	(68)	204	(490)	(68)
	Profit before tax	6,788	(2,128)	3,047	4,660	7,550	5,007	14,645
	Income Tax expenses							
	Current tax	2,356	817	1,875	3,173	2,667	4,191	4,718
	Deferred tax Asset	(685)	(1,483)	(1,170)	(2,168)	(890)	(3,099)	(121)
	Net Profit	5,117	(1,462)	2,342	3,655	5,773	3,915	10,048
iii.	Capital Employed							
	Segment assets							
	Lending business	616,945	607,613	599,890	616,945	599,890	616,945	599,890
	BPO Services	1,475	1,985	2,167	1,475	2,167	1,475	2,167
	Unallocated	7,991	6,508	5,088	7,991	5,088	7,991	5,088
	Total Assets	626,411	616,106	607,145	626,411	607,145	626,411	607,145
	Segment Liabilities							
	Lending business	538,863	534,293	522,811	538,863	522,811	538,863	522,811
	BPO Services	504	1,117	2,161	504	2,161	504	2,161
	Unallocated	2,582	1,484	1,995	2,582	1,995	2,582	1,995
	Total Liabilities	541,949	536,894	526,967	541,949	526,967	541,949	526,967
	Net Segment assets / (liabilities)	84,462	79,212	80,178	84,462	80,178	84,462	80,178

#### a) Chief Operating Decision Maker

Operating segments are reported in a manner consistent with the internal reporting to the Chief Operating Decision Maker (CODM). The Managing Director ('MD') of the Company has been identified as the CODM as defined by Ind AS 108 Operating Segments, who assesses the financial performance and position of the Company and makes strategic decisions.

## b) Operating Segment

## Primary Segment (Business Segment)

The Company is organised primarily into two operating segments, i.e. Lending business and BPO services. Lending business includes providing finance to retail customers for a variety of purposes like purchase of commercial equipment and commercial vehicles, personal purposes, enterprise loans, etc. Revenue from lending business includes (i) interest income and processing fees net of loan origination costs, (ii) collection-related charges like cheque bouncing charges, late payment charges and foreclosure charges, and (iii) insurance commission. BPO services comprises of sales support services, back office, operations, processing support, running collection call centres and collecting overdue amounts from borrowers.

## Secondary Segment (Geographical Segment)

Since the business operations of the Company are primarily concentrated in India, the Company is considered to operate only in the domestic segment and therefore there is no reportable geographic segment.

#### c) Segment Revenue and Expense

Revenue and expenses have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses which relate to enterprise as a whole and are not allocable to a segment on a reasonable basis have been disclosed as 'Unallocated'.

## d) Segment Assets and Liabilities

Segment assets and segment liabilities represent assets and liabilities in respective segments. Tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as 'Unallocated'.

#### e) Accounting Policies

The accounting policies consistently used in the preparation of the financial statements are also applied to items of revenue and expenditure in individual segments.

#### Annexure 3

3.

## Disclosure pursuant to SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018

for the year ended 31 March 2021

## Annexure A

Sr. No.	Particulars	Details
1	Name of the Company	HDB Financial Services Limited
2	CIN	U65993GJ2007PLC051028
3	Outstanding borrowing of Company as on 31st March (Rs in cr)	48220.56
4	Highest Credit Rating During the previous FY along with name of the	CRISIL AAA/Stable and CARE AAA/Stable
	Credit Rating Agency	
5	Name of Stock Exchange# in which the fine shall be paid, in case of	BSE
	shortfall in the required borrowing under the framework	

We confirm that we are a Large Corporate as per the applicability criteria given under the SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018.

Annexure B1

Name of the Company:
 CIN:
 HDB Financial Services Limited
 U65993GJ2007PLC051028

Report filed for FY: 2020-21

4. Details of the borrowings:

(Rupees in crore)

S. No.	Particulars	Details
i.	Incremental borrowing done in FY (a)	15,887.50
ii.	Mandatory borrowing to be done through issuance of debt securities (b) = (25% of a)	3,971.88
iii.	Actual borrowings done through debt securities in FY (c)	10,347.50
iv.	Shortfall in the mandatory borrowing through debt securities, if any (d) = (b-c)	Nil
V.	Reasons for short fall, if any, in mandatory borrowings through debt securities	NA

## Annexure C

Company Name	HDB Financial Services Limited
Credit Rating of unsupported bank borrowing or plain vanilla bonds	CRISIL AAA/Stable and CARE AAA/Stable
Security Listed	Debt securities
Financial Year format	01 April - 31 March

## For FY 2020 and 2021 (all figures in Rs crore)

Current FY	2020	2021	
Outstanding borrowing as on March 31st of previous FY	42,729.98	47,222.20	
Whether framework applicable?	Yes	Yes	
Incremental borrowing in the current FY	20,914.50	15,887.50	
(a)			
Mandatory borrowing through debt securities in the current FY	5,228.63	3,971.88	
(b) = (25% of a)			
Actual borrowings done through debt securities in the current FY	8,139.50	10,347.50	
(c)			
Shortfall in the mandatory borrowing through debt securities, if any, for	Nil	Nil	
the current FY			
(d) = (b-c)			
Compliance Status	Complied with the	Complied with the	
	requirement of 25%	requirement of 25%	
	borrowing through	borrowing through	
	issuance of debt	issuance of debt	
City Easty reposal to SPFT DOWNESCHALL	securities.	securities.	

DIPTI

On c.o., e.d. bridge of the Confidence of

**Dipti Khandelwal** *Company Secretary*Tel: +912249116368

Date: 17 April 2021

HAREN PAREKH Digitally signed by HAREN PAREKH DN crill, or Personal, postalCoder=400006, sn=MANHASHTRA, serialNumber=bc56446866.6502x-500373e100 bdtsl5356050b694e3227886661572ab217440d, cntsl5356050b69463227886661572ab217440d,

Haren Parekh Chief Financial Officer Tel: +912249116767

#### Annexure 4

Disclosures in compliance with Regulations 52(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the year ended 31 March 2021

### a) Credit rating

The Credit Analysis & Research Limited (CARE) and CRISIL Limited (CRISIL) have assigned following ratings to the Company:

Facility	CARE	CRISIL
Bank facilities	AAA/Stable	AAA/Stable
Non-convertible debentures	AAA/Stable	AAA/Stable
Short term debt program	A1+	A1+
Subordinated bond issue	AAA/Stable	AAA/Stable
Perpetual bond issue	AAA/Stable	AAA/Stable
Market Linked Debentures	PP-MLD AAA/Stable	PP-MLD AAAr/Stable

#### b) Asset cover available

Not applicable

## c) Debt-Equity ratio\*

The debt-equity ratio of the Company as per the audited standalone financial results by statutory auditors for the year ended 31 March 2021 is 6.53

d) Previous due date for the payment of interest/dividend for non-convertible redeemable preference shares / repayment of principal of non-convertible preference shares / non-convertible debt securities and whether the same has been paid or not.

The Company has paid interest and principal on non-convertible debentures on due dates and the said details of previous six months are provided at Appendix A. The Company has not issued any non-convertible redeemable preference shares.

e) Next due date for the payment of interest/dividend of non-convertible preference shares / principal along with the amount of interest / dividend of non-convertible preference shares payable and the redemption amount.

The due dates of interest and principal payment on non-convertible debentures during next six months along with the amount are provided at Appendix B. The Company has not issued any non-convertible redeemable preference shares.

#### f) Debt service coverage ratio

Not applicable

## g) Interest service coverage ratio

Not applicable

## h) Outstanding redeemable preference shares (quantity and value)

Not applicable

## i) Capital redemption reserve / Debenture redemption reserve

Debenture redemption reserve is not required in respect of privately placed debentures in terms of Rule 18(7)(b)(ii) of Companies (Share Capital and Debenture) Rules, 2014.

## j) Net worth\*\*

Rs. 77,162 millions

#### k) Net profit after tax

Rs.3.915 millions

## l) Earnings per share

- a. Basic Rs. 4.97
- b. Diluted Rs. 4.97

<sup>\*</sup> Debt equity ratio is (Debt securities + Borrowings + Subordinated liabilities) / Networth

<sup>\*\*</sup> Networth is equal to paid up equity share capital plus other equity less deferred tax

Appendix A

Details of payment of interest/principal of the secured listed non-convertible debentures in accordance with Regulation 52(4)(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sr. no.	Series Id	ISIN no.	Previous d	ue date	Payment
			Interest	Principle	status
1	NCD Series 113	INE756107BQ3	20-Oct-20	20-Oct-20	Paid
2	NCD Series 131 (FI of 113)	INE756107BQ3	20-Oct-20	20-Oct-20	Paid
3	NCD Series 154	INE756107DG0	26-Oct-20	-	Paid
4	NCD Series 114	INE756I07BR1	18-Nov-20	18-Nov-20	Paid
5	NCD Series 142	INE756I07CV1	18-Nov-20	-	Paid
6	NCD Series 146 A	INE756I07CV1	18-Nov-20	-	Paid
7	NCD Series 145	INE756107CW9	19-Nov-20	-	Paid
8	NCD Series 147 A	INE756107CW9	19-Nov-20	-	Paid
9	NCD Series 151 B	INE756I07DB1	3-Dec-20	-	Paid
10	NCD Series 116	INE756I07BT7	7-Dec-20	7-Dec-20	Paid
11	NCD Series 131 (FI of 116)	INE756I07BT7	7-Dec-20	7-Dec-20	Paid
12	NCD Series 146 B	INE756107CX7	25-Dec-20	-	Paid
13	NCD Series 147 B	INE756107CX7	25-Dec-20	-	Paid
14	NCD Series 117	INE756I07BU5	15-Jan-21	-	Paid
15	NCD Series 149 B	INE756I07CZ2	20-Jan-21	-	Paid
16	MLD Sr 2	INE756107CN8	4-Feb-21	4-Feb-21	Paid
17	NCD Series 148	INE756I07CY5	16-Feb-21	-	Paid
18	NCD Series 132	INE756107CM0	18-Feb-21	18-Feb-21	Paid
19	NCD Series 133 (FI I of 132)	INE756I07CM0	18-Feb-21	18-Feb-21	Paid
20	NCD Series 151 B	INE756I07DB1	3-Mar-21	-	Paid
21	NCD Series 133	INE756107CO6	12-Mar-21	-	Paid
22	NCD Series 125	INE756I07CE7	26-Mar-21	-	Paid
23	Sub Debt Series 4	INE756I08041	18-Oct-20	-	Paid
24	Sub Debt Series 8	INE756108082	13-Nov-20	-	Paid
25	Sub Debt Series 15	INE756I08173	15-Nov-20	-	Paid
26	Sub Debt Series 9	INE756108090	17-Nov-20	-	Paid
27	Sub Debt Series 2	INE756108025	30-Nov-20	-	Paid
28	Sub Debt Series 11	INE756I08116	7-Dec-20	-	Paid
29	Sub Debt Series 5	INE756108058	21-Dec-20	-	Paid
30	Sub Debt Series 12	INE756I08124	1-Feb-21	-	Paid
31	Sub Debt Series 13	INE756I08132	21-Feb-21	-	Paid
32	Sub Debt Series 6	INE756108066	18-Mar-21	-	Paid
33	Sub Debt Series 3	INE756108033	22-Mar-21	-	Paid
34	Perpetual Debt Series 4	INE756108207	29-Nov-20	-	Paid

Appendix B

Details of payment of interest/principal of the secured listed non-convertible debentures in accordance with Regulation 52(4)(e) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sr. no.	Series Id	ISIN no.	Next d	ue date along with a	amount
			Due date	Interest amount	Principal amount
1	NCD Series 118 B	INE756I07BW1	6-Apr-21	814.46	2,990.00
2	NCD Series 117	INE756107BU5	15-Apr-21	28.39	1,450.00
3	NCD Series 150	INE756I07DA3	17-Apr-21	553.02	-
4	NCD Series 131	INE756I07CK4	4-May-21	341.70	-
5	NCD Series 118 A	INE756I07BV3	10-May-21	1,050.97	3,730.00
6	NCD Series 135	INE756I07CQ1	17-May-21	579.22	6,650.00
7	NCD Series 155	INE756I07DH8	25-May-21	228.82	-
8	NCD Series 151 B	INE756107DB1	3-Jun-21	66.20	-
9	NCD Series 119	INE756I07BX9	8-Jun-21	2,200.81	7,600.00
10	NCD Series 134	INE756I07CP3	17-Jun-21	687.87	-
11	NCD Series 120 A	INE756I07BY7	27-Jun-21	695.99	-
12	NCD Series 152	INE756I07DC9	29-Jun-21	876.00	-
13	NCD Series 120 A	INE756I07BY7	7-Jul-21	19.07	7,900.00
14	NCD Series 121	INE756I07CA5	12-Jul-21	416.86	5,750.00
15	NCD Series 157	INE756I07DJ4	26-Jul-21	467.65	-
16	NCD Series 153 A	INE756I07DE5	27-Jul-21	947.32	-
17	NCD Series 139	INE756I07DI6	6-Aug-21	481.68	-
18	NCD Series 153 B	INE756I07DD7	24-Aug-21	509.84	-
19	NCD Series 138	INE756I07CS7	25-Aug-21	429.60	-
20	NCD Series 141	INE756I07CU3	28-Aug-21	225.40	-
21	NCD Series 151 B	INE756I07DB1	3-Sep-21	132.40	-
22	NCD Series 123	INE756I07CC1	9-Sep-21	486.96	5,520.00
23	Sub Debt Series 16	INE756I08181	7-Jun-21	481.00	-
24	Sub Debt Series 7	INE756I08074	21-Jun-21	194.53	-
25	Sub Debt Series 10	INE756I08108	22-Jul-21	193.38	-
26	Sub Debt Series 14	INE756I08140	27-Jul-21	226.25	-
27	Sub Debt Series 1	INE756I08157	6-Aug-21	188.00	-
28	Sub Debt Series 1	INE756I08017	9-Aug-21	255.00	-
29	Sub Debt Series 3	INE756I08199	16-Aug-21	87.00	-
30	Sub Debt Series 2	INE756I08165	7-Sep-21	91.50	-
31	MLD Series 3	INE756I07CR9	4-Jun-21	208.12	1,250.00
32	CP Series 197	INE756I14CV7	6-Aug-21	-	1,000.00

## BSR&Co.LLP

Chartered Accountants

14th Floor, Central B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063 Telephone: +91 22 6257 1000 Fax: +91 22 6257 1010

Independent Auditors' Report on Consolidated Annual Financial Results under Regulation 33 and Regulation 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the year ended 31 March 2021

## **Independent Auditors' Report**

# To the Board of Directors of HDB Financial Services Limited

Report on the audit of the Consolidated Annual Financial Results

## **Opinion**

We have audited the accompanying consolidated annual financial results of HDB Financial Services Limited (hereinafter referred to as the "Holding Company") and its controlled structure entities (Holding Company and its subsidiaries together referred to as "the Group"), for the year ended 31 March 2021 attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of financial information of controlled structure entities prepared and furnished to us by the management, the consolidated annual financial results:

- a. includes the results of the following entities:
  - i. HDB Financial Services Limited Holding Company
  - ii. Venus Trust November 2018 Series 1 Controlled Structure Entity
  - iii. Venus Trust November 2018 Series 2 Controlled Structure Entity
  - iv. Venus Trust March 2019 Controlled Structure Entity
  - v. Venus Trust June 2019 Controlled Structure Entity
  - vi. Venus Trust December 2019 Controlled Structure Entity
  - vii. Venus Trust March 2020 Controlled Structure Entity
  - viii. Venus Trust September 2020 Controlled Structure Entity
  - ix. Venus Trust March 2021 Controlled Structure Entity
- b. are presented in accordance with the requirements of Regulation 33 and Regulation 52 of the Listing Regulations, as amended; and

## **HDB** Financial Services Limited

## Opinion (Continued)

c. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of consolidated net profit and other comprehensive income and other financial information of the Group for the year ended 31 March 2021.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results* section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India and the relevant provisions of the Act, and we have fulfilled our other ethical responsibilities in accordance with the provisions of the Act. We believe that the audit evidence obtained by us along with the consideration of paragraph (a) of the "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated annual financial results.

# Management's and Board of Directors' Responsibilities for the Consolidated Annual Financial Results

These consolidated annual financial results have been prepared on the basis of the consolidated financial statements.

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of these consolidated annual financial results in terms of the requirement of the Act that give a true and fair view of the consolidated net profit and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in Indian Accounting Standard prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 of the Listing Regulations. The respective management of the controlled structured entities, included in the Group is responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each entity and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation and presentation of the consolidated annual financial results by the Management and the Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the management of the controlled structured entities in the Group is responsible for assessing the ability of each entity to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The management of the controlled structured entities included in the Group is responsible for overseeing the financial reporting process of each entity.

## **HDB** Financial Services Limited

## Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting
  estimates and related disclosures in the consolidated annual financial results made by the
  Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors' use of the going concern basis of accounting in preparation of consolidated annual financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual financial results, including the disclosures, and whether the consolidated annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of such entities or business activities within the Group to express an opinion on the consolidated annual financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated annual financial results, of which we are the independent auditors. For the other entities included in the consolidated annual financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in para (a) of the section titled 'Other Matters' in this audit report.

## **HDB** Financial Services Limited

# Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results (Continued)

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated annual financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

## Other Matters

(a) The consolidated annual financial results include the unaudited financial results of 8 controlled structure entities, whose financial information reflect Group's share of total assets of Rs.Nil as at 31 March 2021, Group's share of total revenue of Rs.Nil and Group's share of total net profit after tax of Rs.Nil, and Group's share of net cash outflows of Rs.Nil for the year ended on that date, as considered in the consolidated annual financial results. These unaudited financial information have been furnished to us by the Board of Directors and our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these controlled structure entities is based solely on such annual financial information. In our opinion and according to the information and explanations given to us by the Board of Directors, these financial information are not material to the Group.

Our opinion on the consolidated annual financial results is not modified in respect of the above matters with respect to our reliance on the work done and the financial information certified by the Board of Directors.

(b) The consolidated annual financial results include the results for the quarter ended 31 March 2021 and those of the corresponding quarter ended 31 March 2020 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the relevant financial year which were subject to limited review by us. The consolidated annual financial results include the results for the half year ended 31 March 2021, and those of the corresponding half year ended 31 March 2020 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures upto the second quarter of the relevant financial year which were subject to limited review by us.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

AKEEL ABBAS Digitally signed by AKEEL ABBAS MASTER Date: 2021.04.17

**Akeel Master** *Partner*Membership No: 046768

Mumbai 17 April 2021

UDIN: 21046768AAAABO3899

HDB FINANCIAL SERVICES LIMITED

Regd. Office: Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad- 380 009

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# Audited Consolidated Annual Financial Results for the quarter, half year and year ended 31 March 2021

_						pees in million)		
Parti	iculars		Quarter ended		Half Yea			ended
		31-Mar-2021	31-Dec-2020	31-Mar-2020	31-Mar-2021	31-Mar-2020	31-Mar-2021	31-Mar-2020
		Audited	Reviewed	Audited	Audited	Audited	Audited	Audited
١,	Revenue from operations							
l .	Interest income	22,025	20,470	21,325	42,495	42,315	84,879	82,335
	Sale of services	5,509	4,922	5.644	10.431	11,016	20,204	21,132
	Other financial charges	1,366	1,327	966	2,693	2.167	4.051	4,083
	Net gain on fair value changes	3	147	83	150	83	400	188
	Net gain/(loss) on derecognised financial instruments	(15)	(19)	(32)	(34)	(67)	(86)	
	Total Revenue from operations	28,888	26,847	27,986	55,735	55,514	109,448	107,565
	Total Revenue from operations	20,000	20,047	27,700	33,733	33,314	107,440	107,505
п	Expenses							
	Finance Costs	9,035	9,610	10,146	18,645	20,638	38,829	40,814
	Impairment on financial instruments	4,290	10,239	5,047	14,529	7,629	30,688	14,416
	Employee benefits expenses	7,073	7,721	8,250	14,794	16,592	29,556	31,956
	Depreciation, amortization and impairment	257	272	279	529	569	1,078	1,097
	Others expenses	1,445	1,133	1,217	2,578	2,536	4,290	4,637
	Total expenses	22,100	28,975	24,939	51,075	47,964	104,441	92,920
ш	Profit before tax (I-II)	6,788	(2,128)	3,047	4,660	7,550	5,007	14,645
IV	Tax expense:							
	a. Current tax	2,356	817	1,875	3,173	2,667	4,191	4,718
	b. Deferred tax	(685)	(1,483)	(1,170)	(2,168)	(890)	(3,099)	(121
	Total tax expense	1,671	(666)	705	1,005	1,777	1,092	4,597
v	Net Profit for the period (III-IV)	5,117	(1,462)	2,342	3,655	5,773	3,915	10,048
VI	Other Comprehensive Income (net of tax)	-	266	(531)	266	(391)	(135)	(550
VII	Total Comprehensive Income (after tax) (V-VI)	5,117	(1,196)	1,811	3,921	5,382	3,780	9,498
VIII	Earnings per equity share (Refer Note 9)							
	a. Basic (in Rupees)	6.49	(1.86)	2.98	4.64	7.34	4.97	12.78
	b. Diluted (in Rupees)	6.49	(1.86)	2.97	4.64	7.33	4.97	12.77
	Face value per share (in Rupees)	10	10	10	10	10	10	10

HDB FINANCIAL SERVICES LIMITED

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# Statement of Consolidated Assets and Liabilities as at 31 March 2021

(kupes ii				
Par	ticulars	As at	As at	
		31 Mar 2021 Audited	31 Mar 2020 Audited	
		Addited	Addited	
	ASSETS			
1	Financial Assets			
	(a) Cash and cash equivalents	7,535	3,560	
	(b) Bank balances other than cash and cash equivalents	2,229	2,072	
	(c) Derivative financial instruments	-	813	
	(d) Trade receivables	1,173	1,812	
	(e) Loans	586,014	571,459	
	(f) Investments	15,929	17,458	
	(g) Other financial assets	2,492	1,180	
		615,373	598,354	
2	Non-financial Assets			
	(a) Current tax assets (Net)	569	774	
	(b) Deferred tax assets (Net)	7,300	4,156	
	(c) Property, plant and equipment	915	1,245	
	(d) Capital work-in-progress	-	1	
	(e) Other intangible assets	80	91	
	(f) Right of Use Assets	2,174	2,524	
		11,038	8,791	
	TOTAL ASSETS	626,411	607,145	
	FOURTY AND LIABILITIES			
	EQUITY AND LIABILITIES			
3	Financial Liabilities			
	(a) Derivative financial instruments	427	-	
	(b) Trade payables			
	(i) Total outstanding dues of micro enterprises and small enterprises	0	-	
	(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises	3,342	1,500	
	(c) Debt securities	238,021	225,934	
	(d) Borrowings (other than debt securities)	225,691	235,802	
	(e) Subordinated liabilities	39,876	36,305	
	(f) Other financial liabilities	28,449	22,544	
		535,807	522,085	
,	Non Einancial Lightlities			
4	Non-Financial Liabilities  (a) Current toy liabilities (not)	4 704	7.,,	
	(a) Current tax liabilities (net)	1,731	746	
	(b) Provisions	3,198	2,869	
	(c) Other non-financial liabilities	1,213 6,142	1,267 4,882	
5	Equity	0,142	4,882	
3	(a) Equity share capital	7,892	7,876	
	(b) Other equity	76,570	7,876	
	(b) Ones equity	84,462	80,178	
		04,402	00,170	
	TOTAL EQUITY AND LIABILITIES	626,411	607,145	
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#### Notes

- 1 HDB Financial Services Limited ('the Company') is a Non-Banking Financial Company registered with the Reserve Bank of India.
- 2 The consolidated annual financial results for the quarter, half year and year ended 31 March 2021, which have been subjected to audit by the Statutory Auditors of the Company, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 17 April 2021, in terms of Regulations 33 and 52 of the Securities and Exchange Board of India (Listing and Other Disclosure Requirements) Regulations, 2015.
- 3 The consolidated annual financial results have been prepared in accordance with and comply in all material aspects with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013 ('the Act') read with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time and other relevant provisions of the Act. The consolidated annual financial statements, used to prepare the consolidated annual financial results, are based on the notified Schedule III of the Act, as amended from time to time, for Non-Banking Financial Companies that are required to comply with Ind AS.
- 4 The figures for the last quarter of the current year and of the previous year are the balancing figures between audited figures in respect of the full financial year and the published reviewed year-to-date figures upto third quarter of the relevant financial year. The figures for the half year ended 31 March 2021 and 31 March 2020 are the balancing figures between audited figures in respect of the full financial year and the published reviewed year-to-date figures upto half year ended 30 September 2020 and 30 September 2019 respectively.
- 5 Other equity include Statutory Reserve as per Section 45IC of Reserve Bank of India Act, 1934, balance in securities premium and retained earnings.
- 6 The Company had recognized provision on loans for which moratorium was granted in accordance with the COVID-19 Regulatory Package announced by the Reserve Bank of India vide notifications dated 27 March 2020, 17 April 2020 and 23 May 2020. The provision amount is reviewed regularly and is adjusted against the ECL provision when these loans are classified as impaired.
- 7 During the year ended 31 March 2021, the Company has restructured loan accounts vide Reserve Bank of India circulars on Resolution framework for COVID-19 related stress and restructuring of advances for MSME Sector dated 6 August 2020. The Company has considered these accounts as 'restructured' in accordance with Ind-AS 109, and basis such significant increase in credit risk has recognized incremental provision on such restructured accounts in accordance with its Expected Credit Loss policy.
- 8 The Honourable Supreme Court of India vide order dated 23 March 2021 has stated that interim relief granted vide an interim order dated 3 September 2020 stands vacated. Accordingly, the Company has classified and recognised provision as at 31 March 2021 in accordance with the Company's Expected Credit Loss policy.
  - RBI circular dated 7 April 2021 advised all lending institutions to immediately put in place a Board-approved policy to refund/adjust the 'interest on interest' charged to the borrowers during the moratorium period, i.e. 1 March 2020 to 31 August 2020 in conformity with the above judgement. Further, the circular stated that in order to ensure that the Supreme Court judgement dated 23 March 2021 is implemented uniformly in letter and spirit by all lending institutions, methodology for calculation of the amount to be refunded/adjusted for different facilities shall be finalised by the Indian Banks Association (IBA) in consultation with other industry participants/bodies, which shall be adopted by all lending institutions and also advised all lending institutions to disclose the aggregate amount to be refunded/adjusted from IBA, the Company has made a provision in the financial statements so at 31 March 2021 based on proforma calculation.

The Government of India, Ministry of Finance, vide its notification dated 23 October 2020, had announced a scheme for COVID-19 Relief for grant of ex-gratia payment of difference between compound interest and simple interest for six months to borrowers in specified loan accounts. The Company had implemented the ex-gratia scheme and credited the accounts of or remitted amounts to the eligible borrowers as per the Scheme.

- 9 Earnings per equity share for the quarter ended 31 March 2021, 31 December 2020 and 31 March 2020 and for half year ended 31 March 2021 and 31 March 2020 have not been annualised.
- 10 The Parliament has approved the Code on Social Security, 2020 ('Code') which may impact the contribution by the Company towards Provident Fund and Gratuity. The effective date from which the Code and its provisions would be applicable is yet to be notified and the rules which would provide the details based on which financial impact can be determined are yet to be framed after which the financial impact can be ascertained. The Company will complete its evaluation and will give appropriate impact, if any, in the financial result following the Code becoming effective and the related rules being framed and notified.
- 11 The statement of consolidated cash flow is attached as Annexure 1
- 12 The disclosure in terms of Ind-AS 108 dealing with 'Operating Segment' as specified under Section 133 of the Companies Act, 2013 is attached as Annexure 2.
- 13 The Company is a 'Large Corporate' as per criteria under SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 and the disclosure in terms of the said SEBI circular is attached as Annexure 3.
- 14 Information as required by Regulation 52(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is as per Annexure 4 attached and has been made to the stock exchanges.
- 15 Pursuant to SEBI Circular No. SEBI/HO/DDHS/DDHS/DIR/P/2019/115 dated October 22, 2019, the Company has listed Commercial Papers on National Stock Exchange (NSE).
- 16 The Secured listed Non-Convertible Debentures of the Company are secured by first pari passu mortgage of immovable property situated at "Heera Panna Commercial Complex", 3rd Floor, Dr. Yagnik Road, Rajkot and first and exclusive charge on receivables of the Company by way of hypothecation to the extent of minimum 1.1 times of the amount outstanding.
- 17 Previous year figures have been regrouped/rearranged, where necessary

By Order of the Board
For HDB Financial Services Limited
RAMESH
GANESAN

Ramesh G.
Managing Director
DIN: 05291597

Date: 17 April 2021 Place: Mumbai

## Annexure 1 Statement of Consolidated Cash Flow

for the year ended 31 March 2021

Dankiandana		<u>`</u>	ipees in million)
Particulars		Year ended	Year ended
		31-Mar-2021	31-Mar-2020 Audited
Cash flow from operating activities		Audited	Audited
Profit before tax		5,007	14,645
Adjustments for		3,007	14,043
(Profit)/loss on sale of asset		19	(2)
Interest expenses		38,572	37,967
Interest income		(84,879)	(82,335)
Realised net (gain) / loss on FVTPL investments		(798)	(439)
Unrealised (gain)/ loss on FVTPL investments		(51)	(19)
Discount on commercial paper		257	2,847
Impairment on financial instruments		30,655	14,416
Provision for compensated absence and gratuity		158	162
, , , , , , , , , , , , , , , , , , , ,		136	112
Employee share based payment expenses			
Rent expenses reversal		(618) 1,078	(558) 1,097
Depreciation, amortization and impairment			
Operating cash flow before working capital changes		(10,464)	(12,107)
Adjustments for working capital changes:		//1	(((0)
(Increase) / decrease in trade receivables		661	(668)
(Increase)/decrease in other financial assets and others		(654)	(2,073)
(Increase)/decrease in Loans		(44,822)	(46,083)
Increase/(decrease) in other financial and non financial liabilities & provisions		78	(17,684)
Increase/(decrease) in trade payables		1,842	(2,449)
Interest paid		(36,953)	(32,968)
Interest received		84,475	81,343
Cash generated from operations		(5,837)	(32,689)
Direct taxes paid (net of refunds)	_	1,800	2,370
Net cash flow generated from/(used in) operating activities	Α	(4,037)	(30,319)
Cash flow from investing activities			
Purchase of fixed assets		(246)	(728)
Proceeds from sale of fixed assets		(240)	(728)
Purchase of investments mutual fund		(155,575)	(166,787)
Proceeds of investments mutual fund		157,132	155,471
Net cash generated from/(used in) investing activities	В	1,315	(12,039)
inter cash generated from/(used in) investing activities	ь	1,313	(12,039)
Cash flow from financing activities			
Proceeds from issue of shares and security premium		369	335
Debt securities issued		105,411	94,260
Debt securities repaid		(93,789)	(111,530)
Borrowings other than debt securities issued		93,093	246,796
Borrowings other than debt securities repaid		(101,952)	(193,020)
Subordinated debt issued		3,565	7,435
Dividend and tax paid on dividend		-	(1,705)
Net cash generated from/(used in) financing activities	С	6,697	42,571
		,,,,,,	12,511
Net increase/(decrease) in cash and cash equivalents	A+B+C	3,975	213
Add: Cash and cash equivalents as at the beginning of the year		3,560	3,347
Cash and cash equivalents as at the end of the year*		7,535	3,560
*Components of cash and cash equivalents			
Balances with banks		6,504	3,477
Demand drafts on hand		129	24
Cash on hand		296	59
Collateral with banks for derivative		606	-
		7,535	3,560

#### Annexure 2

#### Consolidated Segment Reporting

for the year ended 31 March 2021

(Rupees in million)

S.N.	Particulars		Quarter ended		Half Yea	ar ended		ended
		31-Mar-2021	31-Dec-2020	31-Mar-2020	31-Mar-2021	31-Mar-2020	31-Mar-2021	31-Mar-2020
		Audited	Reviewed	Audited	Audited	Audited	Audited	Audited
i.	Segment Revenue							
	Lending business	23,379	21,925	22,342	45,304	44,498	89,244	86,433
	BPO Services	5,509	4,922	5,644	10,431	11,016	20,204	21,132
	Unallocated	-	-	-	-	-	-	-
	Income from Operations	28,888	26,847	27,986	55,735	55,514	109,448	107,565
ii.	Segment Results							
	Lending business	6,891	(2,558)	2,831	4,333	6,929	4,460	13,670
	BPO Services	147	248	246	395	417	1,037	1,043
	Unallocated	(250)	182	(30)	(68)	204	(490)	(68)
	Profit before tax	6,788	(2,128)	3,047	4,660	7,550	5,007	14,645
	Income Tax expenses							
	Current tax	2,356	817	1,875	3,173	2,667	4,191	4,718
	Deferred tax Asset	(685)	(1,483)	(1,170)	(2,168)	(890)	(3,099)	(121)
	Net Profit	5,117	(1,462)	2,342	3,655	5,773	3,915	10,048
iii.	Capital Employed							
	Segment assets							
	Lending business	616,945	607,613	599,890	616,945	599,890	616,945	599,890
	BPO Services	1,475	1,985	2,167	1,475	2,167	1,475	2,167
	Unallocated	7,991	6,508	5,088	7,991	5,088	7,991	5,088
	Total Assets	626,411	616,106	607,145	626,411	607,145	626,411	607,145
	Segment Liabilities							
	Lending business	538,863	534,293	522,811	538,863	522,811	538,863	522,811
	BPO Services	504	1,117	2,161	504	2,161	504	2,161
	Unallocated	2,582	1,484	1,995	2,582	1,995	2,582	1,995
	Total Liabilities	541,949	536,894	526,967	541,949	526,967	541,949	526,967
	Net Segment assets / (liabilities)	84,462	79,212	80,178	84,462	80,178	84,462	80,178

#### a) Chief Operating Decision Maker

Operating segments are reported in a manner consistent with the internal reporting to the Chief Operating Decision Maker (CODM). The Managing Director ('MD') of the Company has been identified as the CODM as defined by Ind AS 108 Operating Segments, who assesses the financial performance and position of the Company and makes strategic decisions.

## b) Operating Segment

## Primary Segment (Business Segment)

The Company is organised primarily into two operating segments, i.e. Lending business and BPO services. Lending business includes providing finance to retail customers for a variety of purposes like purchase of commercial equipment and commercial vehicles, personal purposes, enterprise loans, etc. Revenue from lending business includes (i) interest income and processing fees net of loan origination costs, (ii) collection-related charges like cheque bouncing charges, late payment charges and foreclosure charges, and (iii) insurance commission. BPO services comprises of sales support services, back office, operations, processing support, running collection call centres and collecting overdue amounts from borrowers.

## Secondary Segment (Geographical Segment)

Since the business operations of the Company are primarily concentrated in India, the Company is considered to operate only in the domestic segment and therefore there is no reportable geographic segment.

#### c) Segment Revenue and Expense

Revenue and expenses have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses which relate to enterprise as a whole and are not allocable to a segment on a reasonable basis have been disclosed as 'Unallocated'.

## d) Segment Assets and Liabilities

Segment assets and segment liabilities represent assets and liabilities in respective segments. Tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as 'Unallocated'.

#### e) Accounting Policie

The accounting policies consistently used in the preparation of the financial statements are also applied to items of revenue and expenditure in individual segments.

#### Annexure 3

3.

## Disclosure pursuant to SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018

for the year ended 31 March 2021

Annexure A

Sr. No.	Particulars	Details
1	Name of the Company	HDB Financial Services Limited
2	CIN	U65993GJ2007PLC051028
3	Outstanding borrowing of Company as on 31st March (Rs in cr)	48220.56
4	Highest Credit Rating During the previous FY along with name of the	CRISIL AAA/Stable and CARE AAA/Stable
	Credit Rating Agency	
5	Name of Stock Exchange# in which the fine shall be paid, in case of	BSE
	shortfall in the required borrowing under the framework	

We confirm that we are a Large Corporate as per the applicability criteria given under the SEBI circular SEBI/HO/DDHS/CIR/P/2018/144 dated 26 November 2018.

Annexure B1

Name of the Company:
 CIN:
 HDB Financial Services Limited
 U65993GJ2007PLC051028

Report filed for FY: 2020-21

Details of the borrowings:

(Rupees in crore)

		(Nupces in crore)
S. No.	Particulars	Details
i.	Incremental borrowing done in FY	15,887.50
	(a)	
ii.	Mandatory borrowing to be done through issuance of debt securities	3,971.88
	(b) = (25% of a)	
iii.	Actual borrowings done through debt securities in FY	10,347.50
	(c)	
iv.	Shortfall in the mandatory borrowing through debt securities, if any	Nil
	(d) = (b-c)	
V.	Reasons for short fall, if any, in mandatory borrowings through debt	NA
	securities	

## Annexure C

Company Name	HDB Financial Services Limited
Credit Rating of unsupported bank borrowing or plain vanilla bonds	CRISIL AAA/Stable and CARE AAA/Stable
Security Listed	Debt securities
Financial Year format	01 April - 31 March

## For FY 2020 and 2021 (all figures in Rs crore)

Current FY	2020	2021
Outstanding borrowing as on March 31st of previous FY	42,729.98	47,222.20
Whether framework applicable?	Yes	Yes
Incremental borrowing in the current FY	20,914.50	15,887.50
(a)		
Mandatory borrowing through debt securities in the current FY	5,228.63	3,971.88
(b) = (25% of a)		
Actual borrowings done through debt securities in the current FY	8,139.50	10,347.50
(c)		
Shortfall in the mandatory borrowing through debt securities, if any,	Nil	Nil
for the current FY		
(d) = (b-c)		
Compliance Status	Complied with the	Complied with the
	requirement of 25%	requirement of 25%
	borrowing through	borrowing through
	issuance of debt	issuance of debt
	securities.	securities.

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**Dipti Khandelwal** *Company Secretary* Tel: +912249116368 Haren Parekh Chief Financial Officer Tel: +912249116767

Date: 17 April 2021

#### Annexure 4

Disclosures in compliance with Regulations 52(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the year ended 31 March 2021

#### a) Credit rating

The Credit Analysis & Research Limited (CARE) and CRISIL Limited (CRISIL) have assigned following ratings to the Company:

Facility	CARE	CRISIL
Bank facilities	AAA/Stable	AAA/Stable
Non-convertible debentures	AAA/Stable	AAA/Stable
Short term debt program	A1+	A1+
Subordinated bond issue	AAA/Stable	AAA/Stable
Perpetual bond issue	AAA/Stable	AAA/Stable
Market Linked Debentures	PP-MLD AAA/Stable	PP-MLD AAAr/Stable

## b) Asset cover available

Not applicable

## c) Debt-Equity ratio\*

The debt-equity ratio of the Company as per the audited consolidated financial results by statutory auditors for the year ended 31 March 2021 is 6.53

d) Previous due date for the payment of interest/dividend for non-convertible redeemable preference shares / repayment of principal of non-convertible preference shares / non-convertible debt securities and whether the same has been paid or not.

The Company has paid interest and principal on non-convertible debentures on due dates and the said details of previous six months are provided at Appendix A. The Company has not issued any non-convertible redeemable preference shares.

e) Next due date for the payment of interest/dividend of non-convertible preference shares / principal along with the amount of interest / dividend of non-convertible preference shares payable and the redemption amount.

The due dates of interest and principal payment on non-convertible debentures during next six months along with the amount are provided at Appendix B. The Company has not issued any non-convertible redeemable preference shares.

#### f) Debt service coverage ratio

Not applicable

## g) Interest service coverage ratio

Not applicable

## h) Outstanding redeemable preference shares (quantity and value)

Not applicable

## i) Capital redemption reserve / Debenture redemption reserve

Debenture redemption reserve is not required in respect of privately placed debentures in terms of Rule 18(7)(b)(ii) of Companies (Share Capital and Debenture) Rules, 2014.

## j) Net worth\*\*

Rs. 77,162 millions

#### k) Net profit after tax

Rs.3.915 millions

## I) Earnings per share

- a. Basic Rs. 4.97
- b. Diluted Rs. 4.97

<sup>\*</sup> Debt equity ratio is (Debt securities + Borrowings + Subordinated liabilities) / Networth

<sup>\*\*</sup> Networth is equal to paid up equity share capital plus other equity less deferred tax

Appendix A

Details of payment of interest/principal of the secured listed non-convertible debentures in accordance with Regulation 52(4)(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sr. no.	Series Id	ISIN no.	Previous d	ue date	Payment
		l l	Interest	Principle	status
1	NCD Series 113	INE756107BQ3	20-Oct-20	20-Oct-20	Paid
2	NCD Series 131 (FI of 113)	INE756107BQ3	20-Oct-20	20-Oct-20	Paid
3	NCD Series 154	INE756107DG0	26-Oct-20	-	Paid
4	NCD Series 114	INE756I07BR1	18-Nov-20	18-Nov-20	Paid
5	NCD Series 142	INE756107CV1	18-Nov-20	-	Paid
6	NCD Series 146 A	INE756I07CV1	18-Nov-20	-	Paid
7	NCD Series 145	INE756107CW9	19-Nov-20	-	Paid
8	NCD Series 147 A	INE756107CW9	19-Nov-20	-	Paid
9	NCD Series 151 B	INE756I07DB1	3-Dec-20	-	Paid
10	NCD Series 116	INE756I07BT7	7-Dec-20	7-Dec-20	Paid
11	NCD Series 131 (FI of 116)	INE756I07BT7	7-Dec-20	7-Dec-20	Paid
12	NCD Series 146 B	INE756107CX7	25-Dec-20	-	Paid
13	NCD Series 147 B	INE756107CX7	25-Dec-20	-	Paid
14	NCD Series 117	INE756107BU5	15-Jan-21	-	Paid
15	NCD Series 149 B	INE756I07CZ2	20-Jan-21	-	Paid
16	MLD Sr 2	INE756107CN8	4-Feb-21	4-Feb-21	Paid
17	NCD Series 148	INE756107CY5	16-Feb-21	-	Paid
18	NCD Series 132	INE756107CM0	18-Feb-21	18-Feb-21	Paid
19	NCD Series 133 (FI I of 132)	INE756107CM0	18-Feb-21	18-Feb-21	Paid
20	NCD Series 151 B	INE756I07DB1	3-Mar-21	-	Paid
21	NCD Series 133	INE756107CO6	12-Mar-21	-	Paid
22	NCD Series 125	INE756107CE7	26-Mar-21	-	Paid
23	Sub Debt Series 4	INE756I08041	18-Oct-20	-	Paid
24	Sub Debt Series 8	INE756108082	13-Nov-20	-	Paid
25	Sub Debt Series 15	INE756I08173	15-Nov-20	-	Paid
26	Sub Debt Series 9	INE756108090	17-Nov-20	-	Paid
27	Sub Debt Series 2	INE756108025	30-Nov-20	-	Paid
28	Sub Debt Series 11	INE756I08116	7-Dec-20	-	Paid
29	Sub Debt Series 5	INE756108058	21-Dec-20	-	Paid
30	Sub Debt Series 12	INE756I08124	1-Feb-21	-	Paid
31	Sub Debt Series 13	INE756I08132	21-Feb-21	-	Paid
32	Sub Debt Series 6	INE756108066	18-Mar-21	-	Paid
33	Sub Debt Series 3	INE756I08033	22-Mar-21	-	Paid
34	Perpetual Debt Series 4	INE756I08207	29-Nov-20	-	Paid

Appendix B

Details of payment of interest/principal of the secured listed non-convertible debentures in accordance with Regulation 52(4)(e) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sr. no.	Series Id	ISIN no.	Next due date along with amount			
			Due date	Interest amount	Principal amount	
1	NCD Series 118 B	INE756I07BW1	6-Apr-21	814.46	2,990.00	
2	NCD Series 117	INE756I07BU5	15-Apr-21	28.39	1,450.00	
3	NCD Series 150	INE756I07DA3	17-Apr-21	553.02	-	
4	NCD Series 131	INE756107CK4	4-May-21	341.70	-	
5	NCD Series 118 A	INE756I07BV3	10-May-21	1,050.97	3,730.00	
6	NCD Series 135	INE756107CQ1	17-May-21	579.22	6,650.00	
7	NCD Series 155	INE756107DH8	25-May-21	228.82	-	
8	NCD Series 151 B	INE756I07DB1	3-Jun-21	66.20	-	
9	NCD Series 119	INE756I07BX9	8-Jun-21	2,200.81	7,600.00	
10	NCD Series 134	INE756I07CP3	17-Jun-21	687.87	-	
11	NCD Series 120 A	INE756I07BY7	27-Jun-21	695.99	-	
12	NCD Series 152	INE756I07DC9	29-Jun-21	876.00	-	
13	NCD Series 120 A	INE756I07BY7	7-Jul-21	19.07	7,900.00	
14	NCD Series 121	INE756I07CA5	12-Jul-21	416.86	5,750.00	
15	NCD Series 157	INE756I07DJ4	26-Jul-21	467.65	-	
16	NCD Series 153 A	INE756I07DE5	27-Jul-21	947.32	-	
17	NCD Series 139	INE756I07DI6	6-Aug-21	481.68	-	
18	NCD Series 153 B	INE756I07DD7	24-Aug-21	509.84	-	
19	NCD Series 138	INE756I07CS7	25-Aug-21	429.60	-	
20	NCD Series 141	INE756I07CU3	28-Aug-21	225.40	-	
21	NCD Series 151 B	INE756I07DB1	3-Sep-21	132.40	-	
22	NCD Series 123	INE756I07CC1	9-Sep-21	486.96	5,520.00	
23	Sub Debt Series 16	INE756I08181	7-Jun-21	481.00	-	
24	Sub Debt Series 7	INE756108074	21-Jun-21	194.53	-	
25	Sub Debt Series 10	INE756I08108	22-Jul-21	193.38	-	
26	Sub Debt Series 14	INE756I08140	27-Jul-21	226.25	-	
27	Sub Debt Series 1	INE756I08157	6-Aug-21	188.00	-	
28	Sub Debt Series 1	INE756I08017	9-Aug-21	255.00	-	
29	Sub Debt Series 3	INE756I08199	16-Aug-21	87.00	-	
30	Sub Debt Series 2	INE756I08165	7-Sep-21	91.50	-	
31	MLD Series 3	INE756107CR9	4-Jun-21	208.12	1,250.00	
32	CP Series 197	INE756I14CV7	6-Aug-21	-	1,000.00	