(For the Addressee only)

Series 2017 A/1/100\_Option 1 Series 2017 A/0/100\_Option 2 SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS
JANUARY 25, 2017



### HDB FINANCIAL SERVICES LIMITED (CIN: U65993GJ2007PLC051028)

(Incorporated on June 4, 2007, in the name of HDB Financial Services Limited, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Finance company)

**Registered Office:** Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009
Tel: +91 079-30482714

Corporate Office: Process House, 2<sup>nd</sup> Floor, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel (West), Mumbai – 400013

Tel: 022-39586300 / 49116300; Fax: 022-39586666 / 49116666; Website: <a href="www.hdbfs.com">www.hdbfs.com</a>; Contact Person: Mr. Haren Parekh, Chief Financial Officer; e-mail:compliance@hdbfs.com

PRIVATE PLACEMENT OF 5000 SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES ("SERIES 2017 A/1/100\_OPTION 1 AND SERIES 2017 A/0/100\_OPTION 2 DEBENTURES" OR "THIS TRANCHE") OF THE FACE VALUE OF RS.10,00,000/- (RUPEES TEN LAKH ONLY) EACH FOR CASH AGGREGATING UPTO RS.500,00,000/- (RUPEES FIVE HUNDRED CRORES ONLY) ISSUED UNDER THE SHELF DISCLOSURE DOCUMENT DATED SEPTEMBER 22, 2016, AS AMENDED / SUPPLEMENTED FROM TIME TO TIME ("SHELF DISCLOSURE DOCUMENT" OR "SHELF DD") FOR PRIVATE PLACEMENT OF SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES AGGREGATING UPTO RS.7,000,00,000/- (RUPEES SEVEN THOUSAND CRORE ONLY), TO BE ISSUED IN ONE OR MORE TRANCHES.

This Supplemental Disclosure Document ("Supplemental DD") is issued in terms of and pursuant to the Shelf Disclosure Document dated September 22, 2016. All the terms, conditions, information and stipulations contained in the Shelf DD are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same to the extent applicable. This Supplemental DD must be read in conjunction with the Shelf DD and Private Placement Offer Letter.

This Supplemental DD contains details of this Tranche and any material changes in the information provided in the Shelf Disclosure Document, as set out herein. Accordingly set out below are the updated particulars / changes in the particulars set out in the Shelf DD, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf DD shall remain unchanged.

All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf DD.



(For the Addressee only)

Series 2017 A/1/100\_Option 1 Series 2017 A/0/100\_Option 2

## SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS JANUARY 25, 2017

#### **SUMMARY TERM SHEET**

Issuer	HDB Financial Services Limited				
Arrangers	ICICI Bank Ltd Ltd & ICICI Securities Primary Dealership Limited				
Type of Instrument	Secured, Redeemable, Non-Convertible Debentures				
Nature of Instrument	Secured				
Seniority	Senior				
Mode of Issue	Private placement				
Eligible Investors	Please refer paragraph "Who can apply" of the Shelf Disclosure Document dated September 22, 2016				
Listing	The Series 2017 A/1/100_Option 1 & Series 2017 A/0/100_Option 2. NCDs are proposed to be listed on WDM segment of BSE Limited. BSE has given its in-principle approval to list the NCDs issued under this Tranche to be issued and allotted in terms of the DD vide its letter dated 22.09.2016				
	In the event that any Debenture Holders are Foreign Institutional Investors or sub-accounts of Foreign Institutional Investors, or Qualified Foreign Investors, the Issuer shall get the securities listed on the BSE within 15 days of allotment.				
	In case of delay in listing of this Tranche beyond 20 (Twenty) days from the deemed date of allotment, the Company will pay penal interest, of 1% (one percent) p.a. over the interest/coupon rate/implicit yield from the expiry of 30 (thirty) days from the deemed date of allotment till the listing of this Tranche, to the investor.				
Rating of the Instrument	Credit Analysis & Research Limited (CARE) has assigned a "CARE AAA" (pronounced "CARE Triple AAA") and Crisil Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook), to this long term Non-convertible Debenture issue programme of upto Rs.7000 crores, of the Company. Instruments with this rating are considered to have the high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk.				
Issue Size	The aggregate size of the Issue program is for Rs.7000,00,00,000/- (Rupees Seven Thousand Crore only), which Issue shall comprise of one or more Tranches of Debentures, out of which the aggregate size of this Tranche is Rs.500,00,00,000/- (Rupees Five Hundred Crores only)				
Option to retain oversubscription (Amount)	N.A.				
Objects of the Issue	The funds raised through the Issue comprising of this Tranche will be utilized as per the section "Utilisation of Issue Proceeds" stipulated in the Shelf DD dated September 22, 2016				
Details of the utilization of the Proceeds	The proceeds of the Issue comprising of this Tranche would be utilised by the Company, inter-alia, for disbursements of loans to borrowers, refinancing existing borrowings, augmenting the working capital				

(For the Addressee only)

Series 2017 A/1/100\_Option 1 Series 2017 A/0/100\_Option 2

# SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS JANUARY 25, 2017

	requirements of the Company, and for the general corporate purposes of				
+	the Company.				
Step Up/Step Down Coupon	N.A.				
Rate					
Coupon Reset Process	N.A.				
(including rates, spread,					
effective date, interest rate					
cap and floor etc.).					
Day Count Basis	Actual/ Actual				
Default Interest Rate	In case of default in payment of interest and/or principal redemption on				
	the due dates, additional interest @ 2% (Two percent) p.a. over the				
	applicable coupon rate will be payable by the Company from the date of				
	the occurrence of the default until the default is cured or the debentures				
	are redeemed pursuant to such default, as applicable.				
Discount at which security	N.A.				
is issued and the effective					
yield as a result of such					
discount.					
Put Option Date	N.A.				
Put Option Price	N.A.				
Call Option Date	N.A.				
Call Option Price	N.A.				
Put Notification Time	N.A.				
Call Notification Time	N.A.				
Rollover Option	N.A.				
Face Value	Rs. 10,00,000/- (Rs. Ten Lakh only) per Debenture				
Minimum Application and					
in	Minimum 10 Debentures and in multiples of 10 Debenture thereafter				
multiples of Debt					
securities thereafter					
Issuance mode of the	Demat only				
Instrument					
Trading mode of the	Demat only				
Instrument					
Settlement mode of the	Cheque / Demand Draft / Pay Order / Direct Credit / ECS / NEFT / RTGS /				
Instrument	other permitted mechanisms				
Depository(ies)	NSDL / CDSL				
Business Day	Any day of the week, excluding:				
	i. Sundays				
	ii. Any day which is a public holiday for the purpose of Section 25 of the				
	Negotiable Instruments Act, 1881 (26 of 1881) in Maharashtra				
	iii. any other day on which banks are closed for customer business in				
	Mumbai, India.				
Business Day Convention	Should any of the Due date(s), as defined above or elsewhere in this DD or				



## SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS JANUARY 25, 2017

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	in any Supplemental DD, fall on a non Business Day, the next Business Day shall be considered as the effective date for the purpose of coupon/interest payment and the previous Business Day shall be considered as the effective date for the purpose of payment of redemption proceeds. All interest & redemption calculations shall be made upto one day prior to the date of actual payment.					
Record Date	15 (Fifteen) days prior to any Due Date					
Security (where applicable) (Including description, type of security, type of charge,	Series 2017 A/1/100_Option 1 & Series 2017 A/0/100_Option 2 being issued under this Disclosure Document shall be secured through:					
likely date of creation of security, minimum security cover, revaluation, replacement of security) and Ranking of Security.	First and exclusive charge over present and future receivables of the Issuer having minimum asset cover of 1.10 times of the principal outstanding and interest accrued but not paid, to be maintained throughout the tenure of the NCDs.					
	First pari passu mortgage in favour of the Trustees on all the Company's immovable property situated at Heera Panna Commercial Complex, 3 <sup>rd</sup> Floor, Dr. Yagnik Road, Rajkot					
	The Company shall endeavor for security to be created prior to allotment of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debentures or any Tranche(s) thereof as may be decided by the Company without requiring the consent of the Debenture Trustee and/or the Debenture Holders.					
Transaction Documents	Disclosure Document, Supplemental Disclosure Document, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as a Transaction Document					
Delay in execution of the Debenture Trust Deed/ Security Documents	In the event of delay in execution of the Debenture Trust Deed and/or the Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31 <sup>st</sup> date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor					
Conditions Precedent to Disbursement	As per the relevant Debenture Trust Deed					
Condition Subsequent to Disbursement	As per the relevant Debenture Trust Deed					
Events of Default	As per the relevant Debenture Trust Deed					
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## SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS JANUARY 25, 2017

Provisions related to Cross Default Clause	As per the relevant Debenture Trust Deed		
Covenants	As per the relevant Debenture Trust Deed		
Role and Responsibilities of Debenture Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents.		
Governing Law and Jurisdiction			
FII Investment	The guideline for FII Investment in Debt Securities issued by RBI on March 1, 2012 vide its circular no.89 will be complied with for listing of the above Debentures.		

Note: The Company reserves the right to amend the Tranche timetable including the Date of Allotment

### NCD Series 2017 A/1/100 Option 1

Security Name	HDB/7.68%/Annual/2019_ Series 2017 A/1/100_Option 1			
Tranche Size	Rs.200,00,00,000/- (Rupees Two Hundred Crores only)			
Issue Price	Rs. 10,00,000/- per debenture			
Interest/Coupon Rate	7.68% p.a. (XIRR: 7.6912% p.a.)			
Coupon Type	Annual Coupon			
Redemption Premium / Discount	N.A.			
Redemption Amount	Rs.10,00,000/- per Debenture			
Interest on Application Money	7.68% p.a.			
	Also refer Shelf Disclosure Document.			
Tenor	765 days from the deemed date of allotment			
	i.e. Wednesday, January 25, 2017			
Issue Timing	Tranche Opening Date : Monday, January 23, 2017			
	Tranche Closing Date : Monday, January 23, 2017			
	Pay-in Date : Wednesday, January 25, 2017			
	Deemed Date of Allotment: Wednesday, January 25, 2017			
Redemption Date	Friday, March 1, 2019			

### Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29<sup>th</sup> October 2013)

Company	HDB Financial Services Limited		
Face Value (per security)	Rs.10,00,000/- per instrument		
Issue Date/Date of Allotment	Wednesday, January 25, 2017		
Redemption	Friday, March 1, 2019		
Coupon Rate	7.68% p.a. (XIRR: 7.6912% p.a.)		

## SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS JANUARY 25, 2017

	Payable Annually,
Frequency of the interest payment	Thursday, January 25, 2018,
with specified dates	Friday, January 25, 2019,
	And on maturity i.e.
	Friday, March 1, 2019
Day Count Convention	Actual/Actual

Cash Flows	Date	Day	No. of Days in Coupon Period	Amount in Rupees per debenture of Rs.10 lakhs
1 <sup>st</sup> coupon	January 25, 2018	Thursday	365	76,800.00/-
2 <sup>nd</sup> coupon	January 25, 2019	Friday	365	76,800.00/
3 <sup>rd</sup> coupon	March 1, 2019	Friday	35	7,364.38/
Principal Repayment	March 1, 2019	Friday	N.A.	10,00,000/-

### NCD Series 2017 A/0/100 Option 2

Security Name	HDB/0%/premium/2020_ Series 2017 A/0/100_Option 2				
Tranche Size	Rs.300,00,00,000/- (Rupees Three Hundred Crores only)				
Issue Price	Rs. 10,00,000/- per debenture				
Interest/Coupon Rate	Zero Coupon (XIRR: 7.72% p.a.)				
Coupon Type	Zero Coupon				
Redemption Premium / Discount	Redemption Premium				
Redemption Amount	Rs.12,64,025/- per Debenture				
Interest on Application Money	7.72% p.a.				
	Also refer Shelf Disclosure Document.				
Tenor	1150 days from the deemed date of allotment				
	i.e. Wednesday, January 25, 2017				
Issue Timing	Tranche Opening Date : Monday, January 23, 2017				
· · ·	Tranche Closing Date : Monday, January 23, 2017				
	Pay-in Date : Wednesday, January 25, 2017				
	Deemed Date of Allotment : Wednesday, January 25, 2017				
Redemption Date	Friday, March 20, 2020				

### Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29<sup>th</sup> October 2013)

Company	HDB Financial Services Limited			
Face Value (per security)	Rs.10,00,000/- per instrument			
Issue Date/Date of Allotment	Wednesday, January 25, 2017			
Redemption	Friday, March 20, 2020			
Coupon Rate	Zero Coupon (XIRR: 7.72% p.a.)			



## SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS JANUARY 25, 2017

Frequency of the interest payment with specified dates	N.A.
Day Count Convention	Actual/Actual

Cash Flows	Date		· -	Amount in Rupees per debenture of Rs.10 lakhs
Principal Repayment including Redemption premium	March 20, 2020	Friday	N.A.	12,64,025/-

#### **MODE OF PAYMENT**

All cheques/drafts/transfers/RTGS must be made payable to "HDB Financial Services Limited". Details for RTGS payments are mentioned herein below:

Name of Bank	HDFC Bank Ltd.
Branch	Fort
IFSC Code	HDFC0000060
Account number	00600310034720
Type of Account	Current
Name of Account	HDB FINANCIAL SERVICES LTD APPLICATION MONEY ACCOUNT
Name of beneficiary	HDB FINANCIAL SERVICES LTD

For HDB Financial Services Limited

Authorised Signatory
Name: Haren Parekh

Title: Chief Financial Officer
Date: January 25, 2017