(For the Addressee only)

2016 A/0/81\_2

### SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS

June 6, 2016



## HDB FINANCIAL SERVICES LIMITED (CIN: U65993GJ2007PLC051028)

(Incorporated on June 4, 2007, in the name of HDB Financial Services Limited, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Finance company)

Registered Office: Radhika, 2<sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009 Tel: +91 079-30482714

**Corporate Office:** Process House, 2<sup>nd</sup> Floor, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel (West), Mumbai – 400013

Tel: 022- 39586300 / 49116300; Fax: 022-39586666 / 49116666; Website: www.hdbfs.com;

Contact Person: Mr. Haren Parekh, Chief Financial Officer; e-mail:compliance@hdbfs.com

PRIVATE PLACEMENT OF 2000 SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES ("SERIES 2016 A/0/81 DEBENTURES" OR "THIS TRANCHE") OF THE FACE VALUE OF RS.10,00,000/- (RUPEES TEN LAKH ONLY) EACH FOR CASH AGGREGATING UPTO RS.200,00,00,000/- (RUPEES TWO HUNDRED CRORES ONLY) ISSUED UNDER THE SHELF DISCLOSURE DOCUMENT DATED DECEMBER 8, 2015, AS AMENDED / SUPPLEMENTED FROM TIME TO TIME ("SHELF DISCLOSURE DOCUMENT" OR "SHELF DD") FOR PRIVATE PLACEMENT OF SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES AGGREGATING UPTO RS.5,000,00,000/- (RUPEES FIVE THOUSAND CRORE ONLY), TO BE ISSUED IN ONE OR MORE TRANCHES.

This Supplemental Disclosure Document ("Supplemental DD") is issued in terms of and pursuant to the Shelf Disclosure Document dated December 8, 2015. All the terms, conditions, information and stipulations contained in the Shelf DD are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same to the extent applicable. This Supplemental DD must be read in conjunction with the Shelf DD and Private Placement Offer Letter.

This Supplemental DD contains details of this Tranche and any material changes in the information provided in the Shelf Disclosure Document, as set out herein. Accordingly set out below are the updated particulars / changes in the particulars set out in the Shelf DD, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf DD. All other particulars appearing in the Shelf DD shall remain unchanged.

All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf DD.



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June 6, 2016

#### **SUMMARY TERM SHEET**

Issuer	HDB Financial Services Limited		
Arranger/s	1. LKP SECURITIES LTD.		
_	2. Trust Investment Advisors Pvt. Ltd.		
Type of Instrument	Secured, Redeemable, Non-Convertible Debentures		
Nature of Instrument	Secured		
Seniority	Senior		
Mode of Issue	Private placement		
Eligible Investors	Please refer paragraph "Who can apply" of the Shelf Disclosure Document		
	dated December 8, 2015		
Listing	The Series 2016 A/0/81 NCDs are proposed to be listed on WDM segment		
	of BSE Limited. BSE has given its in-principle approval to list the NCDs issued under this Tranche to be issued and allotted in terms of the DD		
	vide its letter dated 08.12.2015		
	In the event that any Debenture Holders are Foreign Institutional Investors or sub-accounts of Foreign Institutional Investors, or Qualified		
•	Foreign Investors, the Issuer shall get the securities listed on the BSE		
	within 15 days of allotment.		
	In case of delay in listing of this Tranche beyond 20 (Twenty) days from		
	the deemed date of allotment, the Company will pay penal interest, of 1%		
	(one percent) p.a. over the interest/coupon rate/implicit yield from the		
	expiry of 30 (thirty) days from the deemed date of allotment till the listing		
	of this Tranche, to the investor.		
Rating of the Instrument	Credit Analysis & Research Limited (CARE) has assigned a "CARE AAA"		
	(pronounced "CARE Triple AAA") and Crisil Limited has assigned a "CRISIL		
	AAA/Stable" (pronounced "CRISIL Triple A with stable outlook), to this		
	long term Non-convertible Debenture issue programme of upto Rs.5000		
	crores, of the Company. Instruments with this rating are considered to		
	have the high degree of safety regarding timely servicing of financial		
	obligations. Such instruments carry very low credit risk.		
Issue Size	The aggregate size of the Issue program is for Rs.5000,00,000/-		
	(Rupees Five Thousand Crore only), which Issue shall comprise of one or		
	more Tranches of Debentures, out of which the aggregate size of this		
	Tranche is Rs.200,00,00,000/- (Rupees Two Hundred Crores only)		
Option to retain oversubscription (Amount)	N.A.		
Objects of the Issue	The funds raised through the Issue comprising of this Tranche will be		
Objects of the today	utilized as per the section "Utilisation of Issue Proceeds" stipulated in the		
	Shelf DD dated December 8, 2015		
Details of the utilization of	The proceeds of the Issue comprising of this Tranche would be utilised by		
the Proceeds	the Company, inter-alia, for disbursements of loans to borrowers,		
	refinancing existing borrowings, augmenting the working capital		
	termentally everyly portormiles, and and the training and the		



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	wanting wants of the Common and for the governed common accordance of
	requirements of the Company, and for the general corporate purposes of
	the Company.
Step Up/Step Down Coupon	N.A.
Rate	
Coupon Reset Process	N.A.
(including rates, spread,	
effective date, interest rate	
cap and floor etc.).	
Day Count Basis	Actual/ Actual
Default Interest Rate	In case of default in payment of interest and/or principal redemption on
	the due dates, additional interest @ 2% (Two percent) p.a. over the
	applicable coupon rate will be payable by the Company from the date of
	the occurrence of the default until the default is cured or the debentures
	are redeemed pursuant to such default, as applicable.
Discount at which security is	N.A.
issued and the effective yield	
as a result of such discount.	
Put Option Date	N.A.
Put Option Price	N.A.
Call Option Date	N.A.
Call Option Price	N.A.
Put Notification Time	N.A.
Call Notification Time	N.A.
Rollover Option	N.A.
Face Value	Rs. 10,00,000/- (Rs. Ten Lakh only) per Debenture
Minimum Application and in	
multiples of Debt	Minimum 10 Debentures and in multiples of 10 Debenture thereafter
securities thereafter	
Issuance mode of the	Demat only
Instrument	
Trading mode of the	Demat only
Instrument	
Settlement mode of the	Cheque / Demand Draft / Pay Order / Direct Credit / ECS / NEFT / RTGS /
Instrument	other permitted mechanisms
Depository(ies)	NSDL / CDSL
Business Day	Any day of the week, excluding:
	i. Sundays
	ii. Any day which is a public holiday for the purpose of Section 25 of the
	Negotiable Instruments Act, 1881 (26 of 1881) in Maharashtra
	iii. any other day on which banks are closed for customer business in
	Mumbai, India.
Business Day Convention	Should any of the Due date(s), as defined above or elsewhere in this DD
	or in any Supplemental DD, fall on a non Business Day, the next Business



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Day shall be considered as the effective date for the purpose of coupon/interest payment and the previous Business Day shall be considered as the effective date for the purpose of payment of redemption proceeds. All interest & redemption calculations shall be made upto one day prior to the date of actual payment.  Record Date  Security (where applicable) (Including description, type of charge, likely date of creation of security, type of charge, likely date of creation of security, type of charge, likely date of creation of security, minimum security cover, revaluation, replacement of security) and Ranking of Security.  Annihing of Security.  Brist pari passu mortgage in favour of the Trustees on all the Company's immovable property situated at Heera Panna Commercial Complex, 3rd Floor, Dr. Yagnik Road, Rajkot  The Company shall endeavor for security to be created prior to allotment of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debenture Trust Decided further security including over moveable/immoveable property) for securing its obligations in respect of the Debenture Property of the Debenture Trustee and/or the Debenture Holders.  Disclosure Document, Supplemental Disclosure Document, Debenture Trust Deed, Debenture Trustee and/or the Debenture Trust Deed of Hypothecation and any other document that may be designated by the Debenture Trust Deed and/or the Debenture Trust Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor  Conditions Precedent to Disbursement  As per the relevant Debenture Trust Deed  As per the relevant Debenture Trust Deed		
(Including description, type of charge, likely date of creation of security, minimum security cover, revaluation, replacement of security) and Ranking of Security.    First and exclusive charge over present and future receivables of the scurity, minimum security cover, revaluation, replacement of security) and Ranking of Security.    Annior of Security	Record Date	coupon/interest payment and the previous Business Day shall be considered as the effective date for the purpose of payment of redemption proceeds. All interest & redemption calculations shall be made upto one day prior to the date of actual payment.
First and exclusive charge over present and future receivables of the Issuer having minimum asset cover of 1.10 times of the principal cover, revaluation, replacement of security) and Ranking of Security.    Ranking of Security.	(Including description, type	
First pari passu mortgage in favour of the Trustees on all the Company's immovable property situated at Heera Panna Commercial Complex, 3rd Floor, Dr. Yagnik Road, Rajkot  The Company shall endeavor for security to be created prior to allotment of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debentures or any Tranche(s) thereof as may be decided by the Company without requiring the consent of the Debenture Trustee and/or the Debenture Holders.  Transaction Documents  Disclosure Document, Supplemental Disclosure Document, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as a Transaction Document  Delay in execution of the Debenture Trust Deed and/or the Debenture Trust Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor  Conditions Precedent to Disbursement  Condition Subsequent to Disbursement  As per the relevant Debenture Trust Deed  As per the relevant Debenture Trust Deed	likely date of creation of security, minimum security cover, revaluation, replacement of security) and	Issuer having minimum asset cover of 1.10 times of the principal outstanding and interest accrued but not paid, to be maintained
immovable property situated at Heera Panna Commercial Complex, 3 <sup>rd</sup> Floor, Dr. Yagnik Road, Rajkot  The Company shall endeavor for security to be created prior to allotment of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debentures or any Tranche(s) thereof as may be decided by the Company without requiring the consent of the Debenture Trustee and/or the Debenture Holders.  Transaction Documents  Disclosure Document, Supplemental Disclosure Document, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as a Transaction Document  Delay in execution of the Debenture Trust Deed of Hypothecation beyond a period of 1 month from the Deemed Dae of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31 <sup>st</sup> date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor  Conditions Precedent to Disbursement  Condition Subsequent to Disbursement  As per the relevant Debenture Trust Deed		and
of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debentures or any Tranche(s) thereof as may be decided by the Company without requiring the consent of the Debenture Trustee and/or the Debenture Holders.  Transaction Documents  Disclosure Document, Supplemental Disclosure Document, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as a Transaction Document  Delay in execution of the Debenture Trust Deed and/or the Debenture Trust Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor  Conditions Precedent to Disbursement  As per the relevant Debenture Trust Deed  Disbursement  As per the relevant Debenture Trust Deed		immovable property situated at Heera Panna Commercial Complex, 3 <sup>rd</sup>
Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as a Transaction Document  Delay in execution of the Debenture Trust Deed In the event of delay in execution of the Debenture Trust Deed and/or the Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor  Conditions Precedent to Disbursement  As per the relevant Debenture Trust Deed  Disbursement  As per the relevant Debenture Trust Deed		of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debentures or any Tranche(s) thereof as may be decided by the Company without requiring the consent
Debenture Trust Deed/ Security Documents  Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor  Conditions Precedent to Disbursement  Condition Subsequent to Disbursement  As per the relevant Debenture Trust Deed  As per the relevant Debenture Trust Deed	Transaction Documents	Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as
Disbursement  Condition Subsequent to Disbursement  As per the relevant Debenture Trust Deed  Disbursement	Debenture Trust Deed/ Security Documents	In the event of delay in execution of the Debenture Trust Deed and/or the Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor
Condition Subsequent to Disbursement  As per the relevant Debenture Trust Deed	l .	As per the relevant Debenture Trust Deed
Events of Default	Condition Subsequent to	As per the relevant Debenture Trust Deed
<u> </u>		As per the relevant Debenture Trust Deed



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Provisions related to Cross Default Clause	As per the relevant Debenture Trust Deed
Covenants	As per the relevant Debenture Trust Deed
Role and Responsibilities of Debenture Trustee	To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents.
Governing Law and Jurisdiction	This Tranche of Debentures is governed by and will be construed in accordance with the Indian Law. The Debentures and documentation will be governed by and construed in accordance with the laws of India and the parties submit to the exclusive jurisdiction of the courts and tribunals in Ahmedabad
FII Investment	The guideline for FII Investment in Debt Securities issued by RBI on March 1, 2012 vide its circular no.89 will be complied with for listing of the above Debentures.

Note: The Company reserves the right to amend the Tranche timetable including the Date of Allotment

#### NCD Series 2016 A/0/81

Security Name	HDB/0%/premium/2017_ Series 2016 A/0/81			
Tranche Size	Rs. 200,00,00,000/- ( Rupees Two Hundred Crores Only)			
Issue Price	Rs. 10,00,000/- per Debenture			
Interest/Coupon Rate	Zero Coupon (XIRR: 8.62% p.a.)			
Coupon Type	Zero Coupon			
Redemption Premium / Discount	Redemption Premium			
Redemption Amount	Rs.11,02,063/- per Debenture			
Interest on Application Money	8.62% p.a.			
	Also refer Shelf Disclosure Document dated December 8, 2015.			
Tenor	429 days from the deemed date of allotment			
	i.e. Tuesday, June 7, 2016			
Issue Timing	Tranche Opening Date : Tuesday, June 7, 2016			
	Tranche Closing Date : Tuesday, June 7, 2016			
	Pay-in Date : Tuesday, June 7, 2016			
	Deemed Date of Allotment : Tuesday, June 7, 2016			
Redemption Date	Thursday, August 10, 2017			

### Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29<sup>th</sup> October 2013)

Company	HDB Financial Services Limited		
Face Value (per security)	Rs.10,00,000/- per instrument		
Issue Date/Date of Allotment	Tuesday, June 7, 2016		
Redemption	Thursday, August 10, 2017		



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Coupon Rate	Zero Coupon (XIRR: 8.62% p.a.)
Frequency of the interest payment with specified dates	N.A.
Day Count Convention	Actual/Actual

Cash Flows	Date	Day		Amount in Rupees per debenture of Rs.10 lakhs
Principal Repayment including redemption premium	August 10, 2017	Thursday	N.A.	11,02,063/-

#### **MODE OF PAYMENT**

All cheques/drafts/transfers/RTGS must be made payable to "HDB Financial Services Limited". Details for RTGS payments are mentioned herein below:

Name of Bank	HDFC Bank Ltd.	
Branch	Fort	
IFSC Code	HDFC0000060	
Account number	00600310034720	
Type of Account	Current	
Name of Account	HDB FINANCIAL SERVICES LTD APPLICATION MONEY ACCOUNT	
Name of beneficiary	HDB FINANCIAL SERVICES LTD	

For HDB Financial Services Limited

Authorised Signatory
Name: Haren Parekh

Title: Chief Financial Officer

Date : June 6, 2016