

#### Annexure I

#### **DISCLOSURE DOCUMENT**

#### 1. Details pertaining to the Issuer:

1.1. Details of the issuer:

(i)

| Name    | HDB FINANCIAL SERVICES LIMITED  |
|---------|---|
| Address | Registered Office: Radhika, 2 <sup>nd</sup> Floor, Law Garden Road, Navrangpura, Ahmedabad Gujarat - 380009       |
|         | Corporate Office: Ground Floor, Zenith House, Keshavrao Khadye Marg, Opp. Race Course, Mahalaxmi, Mumbai – 400034 |
| CIN     | U65993GJ2007PLC051028   |
| PAN     | AABCH8761M  |
| LEI     | 335800WLGF5TDN2DEO63  |

- (ii) Line of business: Non-Banking Financial Company engaged in lending business.
- (iii) Chief Executive (Managing Director / President / CEO / CFO)

| Managing Director & Chief Executive Officer | Mr. Ramesh G.     |
|---|-------------------|
| Chief Financial Officer                     | Mr. Jaykumar Shah |

(iv) Group affiliation (if any): HDFC Group.

#### 1.2. Details of the Directors:

| Name,<br>Designation<br>and DIN   | Age<br>(in years) | Address  | Date of Appointment | Details of other directorship   | Whether<br>Wilful<br>Defaulter |
|---|-------------------|--|---------------------|---|--------------------------------|
| Mr. Arijit Basu Part-Time Non-Executive Chairman and Independent Director  DIN – 06907779 | 62                | Om Ratan Bldg., 7th Floor,<br>70, Sir Pochkhanwala<br>Road, Mumbai - 400018      | 31.05.2023          | Peerless Hospitex     Hospital and     Research Center     Limited     Prudential PLC   | No                             |
| Mr. Venkatraman<br>Srinivasan, Independent<br>Director<br>DIN – 00246012                  | 64                | 73, Keshav Smruti, 8B,<br>Veer Savarkar Marg,<br>Shivaji Park,<br>Mumbai- 400028 | 12.03.2015          | National Payment Corporation of India     Fairchem Organics Limited     TATA Coffee Limited     Mahanagar Gas Limited     UTI Trustee Company Private Limited     Eimco Elecon (India) Ltd. | No                             |

| Ms. Smita Affinwalla,<br>Independent Director<br>DIN - 07106628                      | 60 | 7A, A Block, 3 <sup>rd</sup> Floor,<br>Khalakdina Terrace,<br>August Kranti Marg,<br>Mumbai- 400 036 | 12.03.2015 | Avameh     Consulting Private     Limited     Illuminos     Consulting Private     Limited     Prime Securities     Limited     Micro Units     Development &     Refinance Agency     Limited | No |
|--|----|--|------------|--|----|
| Mr. Ramesh G.,<br>Managing Director and<br>Chief Executive Officer<br>DIN - 05291597 | 53 | C - 101, Ashok Gardens,<br>Tokersey Jivraj Road,<br>Sewree, Mumbai 400015                            | 01.07.2012 | Nil  | No |
| Dr. Amla Samanta,<br>Independent Director<br>DIN - 00758883                          | 68 | 13, Meera Baug, Talmiki<br>Road, Santacruz West,<br>Mumbai - 400054–                                 | 01.05.2019 | HDFC Securities     Limited     Samanta Movies     Private Limited     Shakti Cine Studio     Pvt. Ltd.  | No |
| Mr. Adayapalam<br>Viswanathan,<br>Independent Director<br>DIN - 08518003             | 65 | 1502 Godrej Serenity,<br>Deonar, Mumbai –<br>400088  | 24.07.2019 | Nil  | No |
| Ms. Arundhati Mech<br>Independent Director<br>DIN – 09177619                         | 63 | Gr-B, Glenmore<br>Apartment, Sriram Nagar,<br>North Street, Alwarpet,<br>Chennai – 600018            | 11.02.2022 | Shivalik Small Finance Bank Limited  | No |
| Mr. Jimmy Tata Non-Executive (Non-Independent) Director DIN - 06888364               | 57 | Sea Side, Bhulabhai<br>Desai Road, Cumballa<br>Hill, Mumbai- 400 036                                 | 15.07.2023 | 1. International Asset Reconstruction Company Private Limited  | No |

# 1.3. Details of change in directors in last three financial years including change, if any in the current year:

| Sr.<br>No. | Name, Designation and DIN  | Date of Appointment /<br>Resignation | Date of cessation (in case of resignation) | Remarks/reasons for change  |
|------------|--|--------------------------------------|--|---|
| 1          | Mr. Aditya Puri, Non- Executive<br>Director & Chairman<br>DIN – 00062650 | 01/05/2016                           | 05/11/2020                                 | Resigned due to HDFC Bank's internal policy   |
| 2          | Mr. Jimmy Tata, Director<br>DIN – 06888364                               | 01/05/2016                           | 30/06/2020                                 | Resigned due to HDFC Bank's internal policy   |
| 3          | Mr. Arijit Basu, Non- Executive Director & Chairman DIN- 069077779       | 01/06/2021                           | 31/05/2023                                 | Mr. Arijit Basu confirmed that he meets the criteria of "Independence" as stipulated in the applicable regulations, accordingly he tendered his resignation for appointment as an Independent Director. |

| 4. | Ms. Arundhati Mech,<br>Independent Director<br>DIN – 09177619   | 11/02/2022 | - | -   |
|----|---|------------|---|---|
| 6  | Mr. Arijit Basu, Part-Time Non-<br>Executive Chairman and Additional<br>Independent Director<br>DIN- 06907779 | 31/05/2023 | - | -   |
| 7  | Mr. Arijit Basu, Part-Time Non-<br>Executive Chairman and<br>Independent Director<br>DIN- 06907779            | 30/06/2023 | - | Change of Designation in AGM                    |
| 8  | Mr. Jimmy Tata, Non-Executive<br>Additional Director<br>DIN – 06888364  | 15/07/2023 | - | Appointment on recommendation of HDFC Bank Ltd. |

# 1.4. List of top 10 holders of equity shares of the company as on the latest quarter end (i.e. as on June 30, 2023):

| Sr.<br>No. | Name and category of Shareholder                             | Total No of<br>Equity Shares | No. of shares<br>in Demat<br>form | Total Shareholding as % of total no of equity shares |
|------------|--|------------------------------|-----------------------------------|--|
| 1          | HDFC Bank Limited (Promoter)                                 | 75,05,96,670                 | 75,05,96,670                      | 94.84  |
| 2          | HDB Employee Welfare Trust (Through its Trustees) (Trust)    | 26,18,699                    | 26,18,699                         | 0.33   |
| 3          | HDBFS Employees Welfare Trust (Through its Trustees) (Trust) | 19,22,062                    | 19,22,062                         | 0.24   |
| 4          | PI Opportunities Fund I<br>(Alternate Investment Fund)       | 11,00,000                    | 11,00,000                         | 0.14   |
| 5          | Gouri Vinod Yennemedi<br>(Individual)                        | 8,50,000                     | 8,50,000                          | 0.11   |
| 6          | Ramesh G. (Managing Director & Chief Executive Officer)      | 7,70,500                     | 7,70,500                          | 0.10   |
| 7          | Sangeeta Paresh Sukthankar<br>(Individual)                   | 5,51,078                     | 5,51,078                          | 0.07   |
| 8          | Rohit Sudhir Patwardhan<br>(Individual)                      | 4,10,899                     | 4,10,899                          | 0.05   |
| 9          | Huzaan Kaizad Bharucha<br>(Individual)                       | 3,90,000                     | 3,90,000                          | 0.05   |
| 10         | Saroja Subramanian<br>(Individual)                           | 3,51,693                     | 3,51,693                          | 0.04   |

# 1.5. Details of the statutory auditor:

| Name and Address  | Date of appointment | Remarks (viz. reasons for change etc.)  |
|---|---------------------|---|
| M/s. KKC & Associates LLP (formerly known as M/s. Khimji Kunverji & Co. LLP) Level-19, Sunshine Tower, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400013 | September 18, 2021  | M/s. B S R & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021 |
| M/s. B. K. Khare & Co.  706/708, Sharda Chambers, New Marine Lines, Mumbai – 400020   | September 18, 2021  | M/s. B S R & CO. LLP ceased to be a Statutory Auditor due to ineligibility caused in terms of the RBI guidelines w.e.f. July 16, 2021 |

# 1.6. Details of the change in statutory auditors in last three financial years including any change in the current year:

| SI<br>No. | Name and Address   | Date of appointment /resignation | Date of cessation (in case of resignation) | Remarks (viz. reasons for change etc.)  |
|-----------|--|----------------------------------|--|---|
| 1         | M/s. B S R & CO. LLP  Lodha Excelus, 1st Floor, Apollo Mills Compound, N. M. Joshi Marg, Mahalaxmi, Mumbai – 400011  | May 30, 2013                     | July 16, 2021                              | Ceased to be a Statutory<br>Auditor due to ineligibility<br>caused in terms of the RBI<br>guidelines w.e.f. July 16,<br>2021                      |
| 2         | M/s. KKC & Associates LLP (formerly known as M/s. Khimji Kunverji & Co. LLP)  Level-19, Sunshine Tower, Senapati Bapat Marg,, Elphinstone Road, Mumbai, Maharashtra 400013 | September 18,<br>2021            | Not<br>applicable                          | M/s. B S R & CO. LLP ceased<br>to be a Statutory Auditor<br>due to ineligibility caused in<br>terms of the RBI guidelines<br>w.e.f. July 16, 2021 |
| 3         | M/s. B. K. Khare & Co. 706/708, Sharda Chambers, New Marine Lines, Mumbai – 400020   | September 18,<br>2021            | Not<br>applicable                          | M/s. B S R & CO. LLP ceased<br>to be a Statutory Auditor<br>due to ineligibility caused in<br>terms of the RBI guidelines<br>w.e.f. July 16, 2021 |

# 1.7. List of top 10 NCD holders (as on June 30, 2023):

| SI. No. | Name of Debt<br>securities holder             | Category of holder   | Face value<br>of Debt<br>securities<br>holding<br>(in Rs.) | Debt securities holding % as a percentage of total Debt securities outstanding of the issuer |
|---------|---|----------------------|--|--|
| 1       | HDFC Bank Ltd                                 | Bank                 | 10,00,000 &  | 12.58  |
| 2       | State Bank of India                           | Bank                 | 1,00,000   | 8.03   |
| 3       | WIPRO Limited                                 | Corporate            | per  | 4.51   |
| 4       | HDFC Life Insurance Company                   | Insurance<br>Company | Debenture  | 3.46   |
| 5       | HDFC Mutual Fund- HDFC<br>Corporate Bond Fund | Mutual Fund          |  | 3.44   |

| 6  | Axis Bank Limited                       | Bank                 | 3.11 |
|----|---|----------------------|------|
| 7  | Bajaj Allianz Life Insurance            | Insurance            | 2.83 |
|    | Company Ltd                             | Company              |      |
| 8  | ICICI Prudential Corporate Bond<br>Fund | Mutual Fund          | 2.65 |
| 9  | Kotak Mahindra Bank Limited             | Bank                 | 1.90 |
| 10 | SBI Life Insurance Co. LTD              | Insurance<br>Company | 1.73 |

#### 1.8. List of top 10 CP holders (as on June 30, 2023):

| SI. No. | Name of CP holder  | Category of CP<br>holder | Face value of CP<br>holding (in Rs.) | CP holding % as a percentage of total CP outstanding of the issuer |
|---------|--|--------------------------|--------------------------------------|--|
| 1       | SBI Liquid Fund  | Mutual Fund              | 5,00,000 per CP                      | 58.82  |
| 2       | Aditya Birla Sun Life<br>Trustee Private Limited<br>A/C Aditya Birla Sun<br>Life Liquid Fund | Mutual Fund              |                                      | 20.59  |
| 3       | UTI- Liquid Cash Plan  | Mutual Fund              |                                      | 11.76  |
| 4       | HSBC Liquid Fund   | Mutual Fund              |                                      | 8.82   |

#### 2. Material Information:

- **2.1.** Details of all default/s and/or delay in payments of interest and principal of CPs, (including technical delay), debt securities, term loans, external commercial borrowings and other financial indebtedness including corporate guarantee issued in the past 5 financial years including in the current financial year- **NIL**
- **2.2.** Ongoing and/or outstanding material litigation and regulatory strictures, if any. **None except as disclosed in the Annual Report**
- **2.3.** Any material event/ development having implications on the financials/credit quality including any material regulatory proceedings against the Issuer/promoters, Tax litigations resulting in material liabilities, Corporate restructuring event which may affect the issue or the investor's decision to invest / continue to invest in the CP: **None**

# 3. Details of borrowings of the company, as on the latest quarter end:

# 3.1. Details of debt securities and CPs:

# Secured Debentures (NCDs and MLDs) outstanding as on June 30, 2023

| Series   | ISIN         | Tenor/<br>Period of<br>maturity | Coupon<br>%  | Amoun<br>t<br>issued<br>(Rs. In<br>Crore) | Date of allotment | Redemption<br>date /<br>schedule |
|--|--------------|---------------------------------|--|---|-------------------|----------------------------------|
| Series 2019 / 139 - Series 2019<br>A/1(FX)/PP/139                                  | INE756I07EH6 | 3653                            | 8.0500   | 1500                                      | 08-08-2019        | 08-08-2029                       |
| Series 2019 / 141 - Series 2019<br>A/1(FX)/141                                     | INE756I07CU3 | 1827                            | 8.0500   | 280                                       | 28-08-2019        | 28-08-2024                       |
| Series 2020 / 153 - Series 2020<br>A/1(FX)/153_Option 1                            | INE756I07DE5 | 1157                            | 7.2871   | 1300                                      | 26-05-2020        | 27-07-2023                       |
| Series 2020 / 153 - Series 2020<br>A/1(FX)/153_Option 2                            | INE756I07DD7 | 1185                            | 7.2834   | 700                                       | 26-05-2020        | 24-08-2023                       |
| Series 2020 / 154- Series 2020<br>A/1(FX)/154                                      | INE756I07DG0 | 1224                            | 6.6835   | 875                                       | 19-06-2020        | 26-10-2023                       |
| Series 2020 / 160 - Series 2020<br>A/1(FX)/160                                     | INE756I07DL0 | 1078                            | 5.0800   | 950                                       | 15-12-2020        | 28-11-2023                       |
| Series 2021 / 162 - Series 2021<br>A/1(FX)/162                                     | INE756I07DM8 | 1065                            | 6.0451   | 1200                                      | 25-03-2021        | 23-02-2024                       |
| Series 2021 / 163- Series 2021<br>A/0(ZC)/163                                      | INE756107DN6 | 1092                            | Zero<br>Coupon<br>(xirr-<br>5.85)  | 425                                       | 30-04-2021        | 26-04-2024                       |
| Series 2021 / 164- Series 2021<br>A/1(FX)/164                                      | INE756I07DO4 | 1096                            | 5.7500   | 1200                                      | 28-05-2021        | 28-05-2024                       |
| Series 2021 / 165- Series 2021<br>A/1(FO)/165                                      | INE756I07DP1 | 1095                            | Linked to<br>3<br>Months<br>TBILL<br>(FBIL)<br>rate plus<br>spread of<br>135 bps | 693                                       | 22-06-2021        | 21-06-2024                       |
| Series 2021 / 166 - Series 2021<br>A/0(ZC)/166                                     | INE756I07DQ9 | 784                             | 5.1800   | 323                                       | 15-07-2021        | 07-09-2023                       |
| Series 2021 / 167- Series 2021<br>A/1(FO)/167                                      | INE756107DR7 | 1095                            | Linked to<br>3<br>Months<br>TBILL<br>(FBIL)<br>rate plus<br>spread of<br>127 bps | 750                                       | 03-08-2021        | 02-08-2024                       |
| Series 2021 / 168- Series 2020<br>A/1(FX)/154_INE756I07DG0<br>(Further Issuance I) | INE756I07DG0 | 792                             | 6.6835   | 250                                       | 25-08-2021        | 26-10-2023                       |
| Series 2021 / 168- Series 2021<br>A/1(FX)/168                                      | INE756I07DT3 | 1157                            | 5.7000   | 800                                       | 25-08-2021        | 25-10-2024                       |
| Series 2021 / 169 -Series 2021<br>A/1(FX)/169_Option 1                             | INE756I07DV9 | 1096                            | 5.4900   | 150                                       | 13-09-2021        | 13-09-2024                       |

| Series 2021 / 169 -Series 2021<br>A/0(ZC)/169_Option 2  | INE756I07DW7 | 1747 | Zero<br>Coupon<br>(xirr-<br>6.35) | 130 | 13-09-2021 | 26-06-2026 |
|---|--------------|------|-----------------------------------|-----|------------|------------|
| Series 2021 / 169 -Series 2021<br>A/1(FX)/169_Option 3  | INE756I07DX5 | 1824 | 6.3500                            | 500 | 13-09-2021 | 11-09-2026 |
| Series 2021 / 170- Series 2021<br>A/1(FX)/169_Option<br>3_INE756I07DX5 (Further<br>Issuance I)  | INE756I07DX5 | 1815 | 6.3500                            | 560 | 22-09-2021 | 11-09-2026 |
| Series 2023 / 196- Series 2021<br>A/1(FX)/169_Option<br>3_INE756I07DX5 (Further<br>Issuance II) | INE756I07DX5 | 1169 | 6.3500                            | 595 | 30-06-2023 | 11-09-2026 |
| Series 2021 / 171- Series 2021<br>A/0(ZC)/171   | INE756I07DY3 | 1035 | Zero<br>Coupon<br>(xirr-<br>5.49) | 250 | 29-09-2021 | 30-07-2024 |
| Series 2021 / 172 - Series 2021<br>A/1(FX)/172  | INE756I07DZ0 | 1094 | 5.7500                            | 500 | 10-11-2021 | 08-11-2024 |
| Series 2021 / 173 - Series 2021<br>A/1(FX)/172_INE756I07DZ0<br>(Further Issuance I)             | INE756I07DZ0 | 1078 | 5.7500                            | 775 | 26-11-2021 | 08-11-2024 |
| Series 2021 / 174 - Series 2021<br>A/1(FX)/174  | INE756I07EA1 | 771  | 5.4200                            | 100 | 07-12-2021 | 17-01-2024 |
| Series 2021 / 175 - Series 2021<br>A/1(FX)/175  | INE756I07EB9 | 1274 | 6.0000                            | 200 | 23-12-2021 | 19-06-2025 |
| Series 2023 / 195- Series 2021<br>A/1(FX)/175_INE756I07EB9<br>(Further Issuance I)              | INE756I07EB9 | 727  | 6.0000                            | 615 | 23-06-2023 | 19-06-2025 |
| Series 2022 / 176 - Series 2021<br>A/1(FX)/174_INE756I07EA1<br>(Further Issuance I)             | INE756I07EA1 | 755  | 5.4200                            | 200 | 23-02-2022 | 17-01-2024 |
| Series 2022 / 176- Series 2022<br>A/0(ZC)/176   | INE756I07EC7 | 1096 | Zero<br>Coupon<br>(xirr-<br>5.75) | 120 | 23-02-2022 | 19-03-2024 |
| Series 2022 / 177 - Series 2022<br>A/1(FX)/177  | INE756I07ED5 | 1096 | 6.3000                            | 400 | 17-03-2022 | 17-03-2025 |
| Series 2022 / 178 - Series 2021<br>A/0(ZC)/163_INE756I07DN6<br>(Further Issuance I)             | INE756I07DN6 | 730  | Zero<br>Coupon<br>(xirr-<br>6.31) | 523 | 27-04-2022 | 26-04-2024 |
| Series 2022 / 179 - Series 2021<br>A/1(FX)/174_INE756I07EA1<br>(Further Issuance II)            | INE756I07EA1 | 601  | 5.4200                            | 750 | 26-05-2022 | 17-01-2024 |
| Series 2022 / 179 - Series 2022<br>A/0(ZC)/176_INE756I07EC7<br>(Further Issuance I)             | INE756107EC7 | 663  | Zero<br>Coupon<br>(xirr-<br>7.15) | 90  | 26-05-2022 | 19-03-2024 |
| Series 2022 / 180 - Series 2021<br>A/1(FX)/168_INE756I07DT3<br>(Further Issuance I)             | INE756I07DT3 | 875  | 5.7000                            | 130 | 03-06-2022 | 25-10-2024 |

| Series 2022 / 180 - Series 2022<br>A/1(FX)/180  | INE756I07EE3 | 966  | 7.4900                            | 350 | 03-06-2022 | 24-06-2025 |
|---|--------------|------|-----------------------------------|-----|------------|------------|
| Series 2022 / 181 - Series 2022<br>A/0(ZC)/181_Option 1   | INE756I07EF0 | 1096 | Zero<br>Coupon<br>(xirr-<br>7.70) | 330 | 07-07-2022 | 07-07-2025 |
| Series 2022 / 181 - Series 2022<br>A/1(FX)/181_Option 2   | INE756I07EG8 | 1131 | 7.7000                            | 125 | 07-07-2022 | 11-08-2025 |
| Series 2022 / 182 - Series 2022<br>A/1(FX)/182  | INE756I07EI4 | 1131 | 7.5000                            | 891 | 19-08-2022 | 23-09-2025 |
| Series 2022 / 183 - Series 2022<br>A/1(FX)/183  | INE756I07EJ2 | 1824 | 7.6000                            | 325 | 12-09-2022 | 10-09-2027 |
| Series 2022 / 184 - Series 2022<br>A/0(ZC)/181_Option<br>1_INE756I07EF0 (Further<br>Issuance I)   | INE756I07EF0 | 1013 | Zero<br>Coupon<br>(xirr-<br>7.60) | 80  | 28-09-2022 | 07-07-2025 |
| Series 2022 / 185 - Series 2022<br>A/0(ZC)/181_Option<br>1_INE756I07EF0 (Further<br>Issuance II)  | INE756I07EF0 | 997  | Zero<br>Coupon<br>(xirr-<br>7.90) | 57  | 14-10-2022 | 07-07-2025 |
| Series 2022 / 185 - Series 2022<br>A/1(FX)/182_INE756I07EI4<br>(Further Issuance I)               | INE756I07EI4 | 1075 | 7.5000                            | 45  | 14-10-2022 | 23-09-2025 |
| Series 2022 / 186 - Series 2022<br>A/0(ZC)/186_Option 1   | INE756I07EK0 | 1176 | Zero<br>Coupon<br>(xirr-<br>8.06) | 250 | 25-10-2022 | 13-01-2026 |
| Series 2022 / 186 - Series 2022<br>A/1(FX)/186_Option 2   | INE756I07EL8 | 1219 | 8.0400                            | 810 | 25-10-2022 | 25-02-2026 |
| Series 2022 / 187 - Series 2022<br>A/0(ZC)/186_Option<br>1_INE756I07EK0 (Further<br>Issuance I)   | INE756I07EK0 | 1153 | Zero<br>Coupon<br>(xirr-<br>8.05) | 200 | 17-11-2022 | 13-01-2026 |
| Series 2022 / 187 - Series 2022<br>A/1(FX)/186_Option<br>2_INE756I07EL8 (Further<br>Issuance I)   | INE756I07EL8 | 1196 | 8.0400                            | 650 | 17-11-2022 | 25-02-2026 |
| Series 2022 / 187 - Series 2022<br>A/1(FX)/187  | INE756I07EM6 | 1096 | 7.9600                            | 260 | 17-11-2022 | 17-11-2025 |
| Series 2022 / 188 - Series 2022<br>A/0(ZC)/186_Option<br>1_INE756I07EK0 (Further<br>Issuance II)  | INE756I07EK0 | 1119 | Zero<br>Coupon<br>(xirr-<br>7.85) | 85  | 21-12-2022 | 13-01-2026 |
| Series 2022 / 188 - Series 2022<br>A/1(FX)/188  | INE756I07EN4 | 1301 | 7.8400                            | 185 | 21-12-2022 | 14-07-2026 |
| Series 2023 / 189 - Series 2022<br>A/0(ZC)/186_Option<br>1_INE756I07EK0 (Further<br>Issuance III) | INE756I07EK0 | 1093 | Zero<br>Coupon<br>(xirr-<br>8.00) | 510 | 16-01-2023 | 13-01-2026 |

| Series 2023 / 189 - Series 2023<br>A/1(FX)/189          | INE756I07EO2 | 1155 | 7.9900   | 1776   | 16-01-2023 | 16-03-2026 |
|---|--------------|------|--|--------|------------|------------|
| Series 2023 / 190 - Series 2023<br>A/1(FX)/190          | INE756I07EP9 | 1149 | 8.0736   | 244    | 23-02-2023 | 17-04-2026 |
| Series 2023 / 191 - Series 2023<br>A/1(FX)/191_Option 1 | INE756I07ER5 | 1131 | 8.3774   | 610    | 20-03-2023 | 24-04-2026 |
| Series 2023 / 191 - Series 2023<br>A/0(ZC)/191_Option 2 | INE756I07EQ7 | 1824 | Zero<br>Coupon<br>(xirr-<br>8.31)  | 323.18 | 20-03-2023 | 17-03-2028 |
| Series 2023 / 196- Series 2023<br>A/1(FO)/196           | INE756I07ET1 | 1043 | 8.1800<br>(As per<br>RBI REPO<br>+ 1.68<br>Spread)   | 400    | 30-06-23   | 08-05-2026 |
| Series 2021 / 5- Series 2021<br>A/0(ML)/5               | INE756I07DS5 | 761  | If Final Fixing Level <= 25% of Initial Fixing Level: 0.000% If Final Fixing Level > 25% of Initial Fixing Level: 5.1358% p.a. (XIRR 5.00% p.a.) | 100    | 04-08-2021 | 04-09-2023 |

Note —The above-mentioned NCDs are rated CARE AAA; Stable & CRISIL AAA/Stable and the Market Linked Debentures are rated CARE PP-MLD AAA/Stable & CRISIL PP-MLD AAA/Stable by CARE Ratings Limited & CRISIL Limited, respectively and are secured against "Immovable property &/or receivables from financing activities".

# Subordinate Bonds outstanding as on June 30, 2023

| Series            | ISIN         | Tenor/<br>Period of<br>maturity | Coupon % | Amount<br>issued<br>(Rs. In<br>Crore) | Date of allotment | Redemption<br>date/<br>Schedule |
|-------------------|--------------|---------------------------------|----------|---------------------------------------|-------------------|---------------------------------|
| Series 2013 I/1/4 | INE756I08041 | 10 years                        | 10.2000  | 100.00                                | 18-10-2013        | 17-10-2023                      |
| Series 2013 I/1/5 | INE756I08058 | 10 years                        | 10.0500  | 50.00                                 | 20-12-2013        | 20-12-2023                      |

| Series 2013 I/1/6  | INE756I08066 | 10 years | 10.1900 | 80.00  | 18-03-2014 | 18-03-2024 |
|--|--------------|----------|---------|--------|------------|------------|
| Series 2014 I/1/7  | INE756I08074 | 10 years | 9.7000  | 200.00 | 20-06-2014 | 20-06-2024 |
| Series 2014 I/1/8  | INE756I08082 | 10 years | 9.5500  | 100.00 | 13-11-2014 | 13-11-2024 |
| Series 2014 I/1/9  | INE756I08090 | 10 years | 9.5500  | 200.00 | 17-11-2014 | 15-11-2024 |
| Series 2016 I/1/10   | INE756I08108 | 10 years | 8.7900  | 220.00 | 22-07-2016 | 22-07-2026 |
| Series 2016 I/1/11   | INE756I08116 | 10 years | 8.0500  | 170.00 | 06-12-2016 | 04-12-2026 |
| Series 2018 I/1/12   | INE756I08124 | 10 years | 8.4200  | 150.00 | 01-02-2018 | 01-02-2028 |
| Series 2018 I/1/13   | INE756I08132 | 10 years | 8.4500  | 130.00 | 21-02-2018 | 21-02-2028 |
| Series 2018 I/1/14   | INE756I08140 | 10 years | 9.0500  | 250.00 | 27-07-2018 | 27-07-2028 |
| Series 2018 I/1/15   | INE756I08173 | 10 years | 9.7000  | 350.00 | 15-11-2018 | 15-11-2028 |
| Series 2019 I/1/16   | INE756I08181 | 10 years | 8.8500  | 315.00 | 07-06-2019 | 07-06-2029 |
| Series 2020 / 17 -<br>Series 2019<br>I/1/16_INE756I08181<br>(Further Issuance I) | INE756I08181 | 10 years | 8.8500  | 228.50 | 24-01-2020 | 07-06-2029 |
| Series 2020 / 18 -<br>Series 2020 I/1/18   | INE756I08215 | 10 years | 7.3500  | 356.50 | 02-11-2020 | 01-11-2030 |

 $Note-All the above-mentioned Subordinated Bonds \ are unsecured and are rated CARE AAA; Stable \& CRISIL AAA/Stable by CARE \& CRISIL.$ 

#### Perpetual Debt Instrument outstanding as on June 30, 2023

| Series            | ISIN         | Tenor/<br>Period of<br>maturity | Coupon<br>% | Amount<br>issued<br>(Rs. In<br>Crore) | Date of allotment | Redemption date/<br>Schedule  |
|-------------------|--------------|---------------------------------|-------------|---------------------------------------|-------------------|---|
| Series 2018 P/1/1 | INE756I08157 | Perpetual                       | 9.4000      | 200.00                                | 06-08-2018        | Perpetual, unless<br>call option is<br>exercised any time<br>after 10 years from<br>the Deemed Date of<br>Allotment |
| Series 2018 P/1/2 | INE756I08165 | Perpetual                       | 9.1500      | 100.00                                | 07-09-2018        | Perpetual, unless call option is exercised any time after 10 years from the Deemed Date of Allotment                |
| Series 2019 P/1/3 | INE756I08199 | Perpetual                       | 8.7000      | 100.00                                | 16-08-2019        | Perpetual, unless<br>call option is<br>exercised any time<br>after 10 years from<br>the Deemed Date of<br>Allotment |

| Series 2019 P/1/4 | INE756I08207 | Perpetual | 8.7000 | 100.00 | 29-11-2019 | Perpetual, unless   |
|-------------------|--------------|-----------|--------|--------|------------|---------------------|
|                   |              |           |        |        |            | call option is      |
|                   |              |           |        |        |            | exercised any time  |
|                   |              |           |        |        |            | after 10 years from |
|                   |              |           |        |        |            | the Deemed Date of  |
|                   |              |           |        |        |            | Allotment           |
| Series 2021 P/1/5 | INE756I08231 | Perpetual | 7.6800 | 150.00 | 29-10-2021 | Perpetual, unless   |
|                   |              |           |        |        |            | call option is      |
|                   |              |           |        |        |            | exercised any time  |
|                   |              |           |        |        |            | after 10 years from |
|                   |              |           |        |        |            | the Deemed Date of  |
|                   |              |           |        |        |            | Allotment           |

Note – All the above-mentioned Perpetual Debts are unsecured and are rated CARE AAA; Stable & CRISIL AAA/Stable by CARE & CRISIL.

#### Commercial Papers Outstanding as on June 30, 2023

| CP Series | ISIN         | Tenor/ Period of maturity | Coupon % | Amount issued<br>(Rs. In Crore) | Date of<br>Allotment | Redemption date/ |
|-----------|--------------|---------------------------|----------|---------------------------------|----------------------|------------------|
| 200       | INE756I14CY1 | 72                        | 7.7200   | 500.00                          | 22/5/2023            | 02/8/2023        |
| 201       | INE756I14CZ8 | 73                        | 7.2100   | 500.00                          | 23/5/2023            | 04/8/2023        |
| 202       | INE756I14DA9 | 91                        | 7.1300   | 150.00                          | 29/5/2023            | 28/8/2023        |
| 202       | INE756I14DA9 | 91                        | 7.1300   | 200.00                          | 29/5/2023            | 28/8/2023        |
| 203       | INE756I14DB7 | 63                        | 7.1300   | 150.00                          | 29/5/2023            | 31/7/2023        |
| 204       | INE756I14DB7 | 60                        | 7.1300   | 200.00                          | 01/6/2023            | 31/7/2023        |

**3.2.** Details of secured/unsecured loan facilities/ bank fund based facilities/ rest of the borrowing (if any, including hybrid debt like foreign currency convertible bonds (FCCB), optionally convertible debentures / preference shares) from banks or financial institutions or financial creditors, as on last quarter end:

#### Details of Term Loan Facilities, bank fund based facilities, other borrowings, etc. as on June 30, 2023.

| Lender's Name/<br>Name of the<br>Bank | Nature of facility/ instrument | Amount<br>sanctioned<br>(Rs. In<br>Crore) | Principal<br>Amount<br>outstanding<br>(Rs. In Crore) | /Schedule           | Security if<br>Applicable | Asset<br>Classification |
|---------------------------------------|--------------------------------|---|--|---------------------|---------------------------|-------------------------|
| Axis Bank                             | Term Loan                      | 250.00                                    | 249.80   | 30/09/2024          | Book Debt                 | Standard                |
|                                       |                                |   |  | Bullet repayment    |                           |                         |
| Axis Bank                             | Term Loan                      | 245.00                                    | 244.99   | 31/03/2026,         | Book Debt                 | Standard                |
|                                       |                                |   |  | Half yearly Payment |                           |                         |

| Bank of Baroda             | Term Loan | 2,000.00  | 1075.00  | 28/06/2025,<br>Quarterly Payment                   | Book Debt | Standard |
|----------------------------|-----------|-----------|----------|--|-----------|----------|
| Bank of India              | Term Loan | 1000.00   | 199.96   | 31/03/2028,<br>Half yearly<br>Repayment            | Book Debt | Standard |
| Canara Bank                | Term Loan | 3000.00   | 1541.22  | Quarterly/ Half<br>yearly Repayment                | Book Debt | Standard |
| Central Bank Of<br>India   | Term Loan | 1,150.00  | 420.16   | 27/09/2025,<br>Quarterly/ Half<br>yearly Repayment | Book Debt | Standard |
| CSB Bank                   | Term Loan | 240.00    | 180.00   | 28/10/2024,<br>Quarterly<br>Repayment              | Book Debt | Standard |
| CTBC Bank                  | Term Loan | 75.00     |          | 25/01/2025<br>Quarterly Repayment                  | Book Debt | Standard |
| Dhanlaxmi Bank             | Term Loan | 60.00     | 60.00    | 25/12/2025,<br>Yearly Repayment                    | Book Debt | Standard |
| Federal Bank               | Term Loan | 750.00    | 146.14   | 28/05/2024<br>Quarterly<br>Repayment               | Book Debt | Standard |
| HDFC Bank                  | Term Loan | 13,300.00 | 7,177.41 | 26/03/2027,<br>Quarterly<br>Repayment              | Book Debt | Standard |
| HSBC Bank                  | Term Loan | 3825.00   | 2,354.68 | 31/03/2026,<br>Quarterly<br>Repayment              | Book Debt | Standard |
| ICICI Bank                 | Term Loan | 500.00    | 12.50    | 30/09/2024,<br>Quarterly<br>Repayment              | Book Debt | Standard |
| IndusInd Bank              | Term Loan | 1700.00   | 1500.81  | 31/01/2026,<br>Quarterly<br>Repayment              | Book Debt | Standard |
| Indian Bank                | Term Loan | 1500.00   | 950.00   | 31/01/2028<br>Half yearly<br>Repayment             | Book Debt | Standard |
| IDBI Bank                  | Term Loan | 300.00    | 300.00   | 27/02/2026,<br>Half yearly<br>Repayment            | Book Debt | Standard |
| Jammu &<br>Kashmir Bank    | Term Loan | 550.00    | 300.00   | 30/09/2025<br>Quarterly/ Half<br>yearly Repayment  | Book Debt | Standard |
| JP Morgan Chase<br>Bank NA | Term Loan | 700.00    | 700.00   | Bullet Payment                                     | Book Debt | Standard |
| Kotak Mahindra<br>Bank     | Term Loan | 950.00    | 317.82   | 16/03/2026,<br>Half / Yearly<br>Repayment          | Book Debt | Standard |

| Union Bank Of<br>India  | Term Loan | 3500.00 | 2447.61 | 31/10/2026,<br>Quarterly<br>Repayment | Book Debt | Standard |
|-------------------------|-----------|---------|---------|---------------------------------------|-----------|----------|
| Punjab National<br>Bank | Term Loan | 2000.00 | 1405.92 | 31/08/2027,<br>Quarterly<br>Repayment | Book Debt | Standard |
| State Bank Of<br>India  | Term Loan | 1500.00 | 1500.00 | Half / Yearly<br>Repayment            | Book Debt | Standard |

Note - All the above-mentioned Term Loan Facilities are rated 'AAA/Stable' by CARE & CRISIL.

**3.3.** The amount of corporate guarantee or letter of comfort issued by the issuer along with name of the counterparty (like name of the subsidiary, JV entity, group company, etc.) on behalf of whom it has been issued, contingent liability including debt service reserve account (DSRA) guarantees/any put option etc.: **NIL** 

#### 4. Issue Information:

4.1. Details of current tranche including ISIN, amount, date of issue, maturity, all credit ratings including unaccepted ratings, date of rating, name of credit rating agency, its validity, declaration that the rating is valid as at the date of issuance and listing, details of issuing and paying agent and other conditions, if any.

| ISIN                           | INE756I14DG6   |  |  |  |  |  |
|--------------------------------|--|--|--|--|--|--|
| Date of Issue (Allotment Date) | August 31, 2023  |  |  |  |  |  |
| Maturity Date                  | October 30, 2023   |  |  |  |  |  |
| Name of the credit rating      | CARE Ratings Limited & CRISIL Ratings Limited                      |  |  |  |  |  |
| Credit rating                  | CARE A1+ & CRISIL A1+  |  |  |  |  |  |
| Date of Rating & validity      | CARE: August 17, 2023 (valid upto two months from August 17, 2023) |  |  |  |  |  |
| period                         | CRISIL: August 29, 2023 (valid upto 30 days from August 29, 2023)  |  |  |  |  |  |
|                                |  |  |  |  |  |  |
| Issue Size                     | Rs. 250 crore  |  |  |  |  |  |
| Issuing and paying agent Name  | HDFC Bank Ltd  |  |  |  |  |  |
| Security Type                  | Unsecured  |  |  |  |  |  |

**Declaration** – The rating mentioned above are valid as on the date of issuance and listing.

4.2. CP borrowing limit, supporting board resolution for CP borrowing, details of CP issued during the last 15 months

Refer attached 'Exhibit A1' and 'Exhibit A2'.

- 4.3. End-use of funds: For repayment of debt, working capital requirements, ongoing business/financing activities.
- 4.4. Credit Support/enhancement (if any): None
  - (i) Details of instrument, amount, guarantor company: N.A
  - (ii) Copy of the executed guarantee: N.A
  - (iii) Net worth of the guarantor company: N.A
  - (iv) Names of companies to which guarantor has issued similar guarantee: N.A
  - (v) Extent of the guarantee offered by the guarantor company: N.A
  - (vi) Conditions under which the guarantee will be invoked: N.A

5. Financial Information:

1.1. Audited / Limited review half yearly consolidated (wherever available) and standalone financial

information (Profit & Loss statement, Balance Sheet and Cash Flow statement) along with auditor qualifications, if any, for last three years along with latest available financial results, if the issuer has been in

existence for a period of three years and above;

Financial results for the above period are attached as 'Exhibit B'.

5.2. Latest audited financials should not be older than six months from the date of application for listing.

5.3. Provided that listed issuers (who have already listed their specified securities and/or 'Non-convertible

Debt Securities' (NCDs) and/or 'Non-Convertible Redeemable Preference Shares' (NCRPS)) who are in compliance with SEBI (Listing obligations and disclosure requirements) Regulations 2015 and/or issuers (who

have outstanding listed CPs), who are in compliance with the continuous listing conditions mentioned at

paragraphs 7-10 below, may file unaudited financials with limited review for the stub period in the current

year, subject to making necessary disclosures in this regard including risk factors.

6. Asset Liability Management (ALM) Disclosures: Refer to the Exhibit C.

For HDB Financial Services Limited

Name: Jaykumar Shah

**Designation: Chief Financial Officer** 

Date: August 31, 2023

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#### Exhibit A1

# Board Resolution for issuance of Commercial Paper



HDB Financial Services Limited Ground Floor, Zenith House, Keshavrao Khadye Marg, Opp. Race Course, Mahalaxmi, Mumbai - 400034. Tel: 022 - 4911 6300

Fax: 022 - 4911 6666 Web: www.hdbfs.com

CIN: U65993GJ2007PLC051028 Email ID: compliance@hdbfs.com

CERTIFIED TRUE COPY OF THE RESOLUTION PASSED BY THE BOARD OF DIRECTORS OF HDB FINANCIAL SERVICES LIMITED HELD ON SATURDAY, APRIL 15, 2023 AT 11:30 A.M. AT BOARD ROOM, ZENITH HOUSE, GROUND FLOOR, KESHAVRAO KHADYE MARG, MAHALAXMI, MUMBAI- 400034

"RESOLVED THAT pursuant to the Reserve Bank of India (RBI), circular no. RBI/2014-15/100 IDMD.PCD.04/14.01.02/2014-15 dated July 01, 2014, circular no. RBI/2017-18/43FMRD. DIRD.2/14.01.002/2017-18 dated August 10, 2017 and operational guidelines issued by Fixed Income Money Market and Derivatives Association of India (FIMMDA), as amended from time to time, be and is hereby approved by the Board for issuance of Commercial Paper (CP) on private placement basis, in one or more tranches, for an aggregate amount of Rs. 15,000 crores (Rupees Fifteen Thousand Crore Only) for the Financial Year 2023-24, within the overall limit of borrowing as approved by the members pursuant to Section 180(1)(c) of the Companies Act, 2013, from time to time on the date of issue.

RESOLVED FURTHER THAT the total outstanding amount under commercial paper shall not exceed Rs. 5,000 crore (Rupees Five Thousand Crore Only) as approved by the board in its earlier meeting;

RESOLVED FURTHER THAT any of the Directors and Chief Financial Officer of the Company (collectively referred as the 'Authorised Signatories'), are hereby severally authorised to further subdelegate its powers to any employee of the Company and to discuss, negotiate and finalize the terms and conditions for each tranche(s) of CPs with the investor(s), agree to such changes and modifications in the said terms and conditions as they deem fit;

RESOLVED FURTHER THAT the Authorised Signatories are hereby severally authorised on behalf of the Company to sign all concerned agreements, deeds, letters, documents and papers and to finalize terms and conditions for appointment of Issuing & Paying Agent and such other agencies as may be required and to do all such acts as may be required, for the proposed CPs Issue;

RESOLVED FURTHER THAT the Authorised Signatories and / or Company Secretary are hereby severally authorised on behalf of the Company to execute any such formal contract, agreements, applications, deeds, indemnities, guarantees, demand promissory notes and such other documents, as may be required for creation of requisite security for the CPs, for issue of CPs, for submitting the same with National Securities Depository Limited, Central Depository Services (India) Limited, in connection with allotment, dematerialization, listing of the proposed CPs and to do all such acts, deeds, matters and things, as they may in their absolute discretion deem necessary, proper or desirable and to settle any question, difficulty or doubt that may arise in order to give effect to this resolution;

RESOLVED FURTHER THAT the Authorised Signatories and / or Company Secretary of the Company, are hereby severally authorised on behalf of the Company to sign and file all such forms and returns with the Ministry of Corporate Affairs, Reserve Bank of India and such other authorities and to do all such acts, deeds and things as may be necessary and as they may in their absolute discretion deem necessary to comply with applicable provisions of the Companies Act, 2013 and Rules made there under including applicable RBI Circulars (as may be amended from time to time);



Registered Office: Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad - 380 009.



RESOLVED FURTHER THAT the common seal of the Company shall be affixed wherever necessary in presence of any of the aforesaid Authorised Signatories and/or Company Secretary of the Company;

RESOLVED FURTHER THAT a copy of the aforesaid resolutions certified to be true by any one of the Authorised Signatories and / or the Company Secretary of the Company be furnished to appropriate authorities for their records and necessary action thereon.\*

**Certified True Copy** 

For HDB Rinancial Services Limited

Dipti Khandelwal Company Secretary Membership No. F11340

May 08, 2023

Exhibit A2

Details of CP issued during the last 15 months:

| CP Series | ISIN         | Tenor/<br>Period of<br>maturity<br>(in days) | Coupon % | Amount issued<br>(Rs. In Crore) | Date of allotment | Redemption<br>date/ Schedule |
|-----------|--------------|--|----------|---------------------------------|-------------------|------------------------------|
| 200       | INE756I14CY1 | 72   | 7.27     | 500.00                          | 22-05-2023        | 02-08-2023                   |
| 201       | INE756I14CZ8 | 73   | 7.21     | 500.00                          | 23-05-2023        | 04-08-2023                   |
| 202       | INE756I14DA9 | 91   | 7.13     | 150.00                          | 29-05-2023        | 28-08-2023                   |
| 202       | INE756I14DA9 | 91   | 7.13     | 200.00                          | 29-05-2023        | 28-08-2023                   |
| 203       | INE756I14DB7 | 63   | 7.13     | 150.00                          | 29-05-2023        | 31-07-2023                   |
| 204       | INE756I14DB7 | 60   | 7.13     | 200.00                          | 01-06-2023        | 31-07-2023                   |
| 205       | INE756I14DC5 | 83   | 7.34     | 200.00                          | 24-08-2023        | 15-11-2023                   |
| 206       | INE756I14DD3 | 73   | 7.30     | 250.00                          | 25-08-2023        | 06-11-2023                   |

#### Exhibit B

#### Financial Results along with Audit Report for FY 2022-23, 2021-22, 2021-20

(Kindly refer Company website: www.hdbfs.com)

For June 2023: <a href="https://www.hdbfs.com/sites/default/files/debt/Unaudited-Financial-Results-under-Regulation-33-52-of-SEBI-(LODR)-for-quarter-ended-June-30-2023.pdf">https://www.hdbfs.com/sites/default/files/debt/Unaudited-Financial-Results-under-Regulation-33-52-of-SEBI-(LODR)-for-quarter-ended-June-30-2023.pdf</a>

FY 2022-23: <a href="https://www.hdbfs.com/sites/default/files/debt/Audited-Financial-Results-under-Regulation-33-&-52-of-SEBI-(LODR)-for-the-quarter-and-year-ended-March-31-2023.pdf">https://www.hdbfs.com/sites/default/files/debt/Audited-Financial-Results-under-Regulation-33-&-52-of-SEBI-(LODR)-for-the-quarter-and-year-ended-March-31-2023.pdf</a>

FY 2021-22: https://www.hdbfs.com/sites/default/files/debt/Audited-Financial-Results-under-Regulation-33-&-52- of-SEBI- (LODR)-for-year-ended-March-31-2022.pdf

#### FY 2020-21:

https://www.hdbfs.com/sites/default/files/debt/HDBFS Financial Results March 2021 signed.pdf

#### Annual Report of the company for FY 2022-2023 2021-22, 2021-20

and (Kindly refer Company website: www.hdbfs.com)

FY 2022-23: https://www.hdbfs.com/sites/default/files/reports/Annual-Report-2022-23.pdf

FY 2021-22: https://www.hdbfs.com/sites/default/files/reports/HDB Annual-Report-2021-22.pdf

FY 2020-21: https://www.hdbfs.com/sites/default/files/reports/HDB-Annual Report 2020-21.pdf

# Exhibit C ASSET LIABILITY MANAGEMENT DISCLOSURES FOR NBFCs

| S. No. | Particulars  | Details   |
|--------|--|---|
|        | of   |   |
|        | Disclosure   |   |
| a.     |  | egard to the lending done by the issuer out of the issue proceeds of debt securities in last three  |
| 1.1    |  | ng details regarding the following:  The Company offers loan products to the affluent middle market. The product suite includes   |
| 1.1    | Lending policy: Should contain overview of origination, risk | unsecured and secured loans, asset financing and sales financing. The interest rates are either fixed or floating of a combination of fixed and floating rates. The Company has a differentiated business model to deliver efficiencies and contain risk based on the requirements of the target segment. The Company's branches are located in customer catchment areas which are closer to and convenient for customers.  |
|        | managemen<br>t,<br>monitoring<br>and<br>collections          | Credit risk is defined as the possibility of losses associated with the diminution in the credit quality of borrowers, losses may stem from outright default or a reduction in portfolio value. The Company has a distinct credit risk architecture, policies, procedures and systems for managing credit risk. The product programs for each of the products define the target markets, credit philosophy, process, detailed underwriting criteria for evaluating individual credits, exception reporting systems, individual loan exposure caps and other factors. For individual customers to be eligible for a loan, minimum credit parameters are to be met for each product and any deviations must be approved at designated levels. Credit framework encompasses parameters at different stages of the portfolio lifecycle from acquisitions till write offs. There are robust front-end and back-end systems in place to ensure credit quality and minimize loss from default. The factors considered while sanctioning retail loans include income, demographics, previous credit history of the borrower and the tenor of the loan. Thresholds are defined using historical data for each parameter at the Product level identifying "stress" period for the product lifecycle. This framework defined at product level is then aggregated at the Portfolio level. Exposures are monitored against approved limits to guard against unacceptable risk concentrations. The Company also monitors credit concentration of exposures to single borrower, group of borrowers, sensitive industries, geography, product, etc. |
|        |  | The Company has a Board approved Risk Management Framework in place. The effectiveness of this framework is supervised periodically by the Risk Management Committee. The Audit Committee of the Company is responsible to ensure that the Company has appropriate systems, procedures, processes and controls in place to identify, evaluate and address the various risks that the company may be subject to. In addition, the committee is also responsible to evaluate the financial controls and other risks perceived by the Company. The committee shall oversee the Compliance, Human resources and operational risks and also review the controls and processes in place which ensures timely and correct statutory reporting.  The Company's Risk management policy requires the Company to have detailed risk control matrices, which are defined based on the entity level and functional level assessments carried on by the Company from time to time. These RCMs help to list, categorize and prioritize the risks faced and assign corresponding controls, risk owners and persons entrusted for such controls. The Risk Management Committee meetings are conducted on quarterly basis and the committee focuses on ensuring that risks are identified, and key risks impacting the organisation i.e. Credit risk, Interest rate risk, Liquidity risk, operational risk, compliance risk   |
|        |  | and technology & information security risks are addressed. The management is responsible for ensuring that risk management processes and systems are appropriate to the Company's risk profile and business plan based on guidance from the Board and its committees.   |

|     |                  | Collect       |   | s is end t               | o end dig   | italized. <sup>-</sup>                       | The Con                              | npany has a ti                                | with the RBI gui<br>e-up with vario |  |
|-----|------------------|---------------|---|--------------------------|---|--|--------------------------------------|---|-------------------------------------|--|
| . ( | Classificatio    | None          |   | . ,                      |   |  |                                      |   |                                     |  |
| r   | n of loans       |               |   |                          |   |  |                                      |   |                                     |  |
| -   | given to         |               |   |                          |   |  |                                      |   |                                     |  |
|     | associate or     |               |   |                          |   |  |                                      |   |                                     |  |
|     | entities         |               |   |                          |   |  |                                      |   |                                     |  |
|     | elated to        |               |   |                          |   |  |                                      |   |                                     |  |
|     | Board,<br>Senior |               |   |                          |   |  |                                      |   |                                     |  |
|     | managemen        |               |   |                          |   |  |                                      |   |                                     |  |
| t   |                  |               |   |                          |   |  |                                      |   |                                     |  |
|     | oromoters,       |               |   |                          |   |  |                                      |   |                                     |  |
| 1 - | etc.:            |               |   |                          |   |  |                                      |   |                                     |  |
|     | Classificatio    | 1.Deta        | ils of types  | of loans                 | 5   |  |                                      |   |                                     |  |
|     | n of loans/      | Sr.           | Type Of   | F                        | Y20-21  | FY2  | 1-22                                 | FY22-23                                       |                                     |  |
| a   | advances         | No            | Loans   |                          |   |  |                                      |   |                                     |  |
|     |                  | 1             | Secured   |                          | 3.88%   | 62.9   |                                      | 60.28%  |                                     |  |
|     |                  | 2             | Unsecur   |                          | 6.12%   | 37.0   |                                      | 39.72%  |                                     |  |
|     |                  |               | Total   | 1                        | 00.00%  | 100  | .00%                                 | 100.00%                                       |                                     |  |
|     |                  | 2. Den        | omination   | of loans                 | disburse  | d (Secure                                    | ed) by lo                            | an-to-value:                                  |                                     |  |
|     |                  | Sr.           | LTV   | FY20-                    | FY21-   | FY22-  | ]                                    | on to value.                                  |                                     |  |
|     |                  | No            |   | 21                       | 22  | 23   |                                      |   |                                     |  |
|     |                  | 1             | Upto  | 16.77                    | 20.83   | 15.71  |                                      |   |                                     |  |
|     |                  |               | 50%   | %                        | %   | %  |                                      |   |                                     |  |
|     |                  | 2             | 50-70%  | 17.75                    | 20.67   | 19.55  |                                      |   |                                     |  |
|     |                  |               |   | %                        | %   | %  |                                      |   |                                     |  |
|     |                  | 3             | 70-90%  | 54.57                    | 45.69   | 44.83  |                                      |   |                                     |  |
|     |                  |               |   | %                        | %   | %  | _                                    |   |                                     |  |
|     |                  | 4             | Above   | 10.91                    | 12.81   | 19.91  |                                      |   |                                     |  |
|     |                  |               | 90%   | %                        | %   | %  | _                                    |   |                                     |  |
|     |                  |               |   | 100.0                    | 100.0   | 100.0  |                                      |   |                                     |  |
|     |                  |               | Total   |                          | 00/   |  |                                      |   |                                     |  |
|     |                  |               | TOtal   | 0%                       | 0%  | 0%   |                                      |   |                                     |  |
|     |                  | 3. Top        |   | 0%                       | •   |  | ]                                    |   |                                     |  |
|     |                  | 3. Top        | 5 Industry<br>FY20-21   | 0%                       | •   | rsals:                                       |                                      | FY22-23                                       |                                     |  |
|     |                  |               | 5 Industry  | 0%                       | es- Disbu   | rsals:                                       |                                      | FY22-23                                       |                                     |  |
|     |                  | Sr            | 5 Industry  | 0%                       | es- Disbu   | rsals:<br>22                                 | % to                                 | FY22-23 Industry                              | % to                                |  |
|     |                  | Sr            | 5 Industry<br>FY20-21   | 0%<br>exposur            | es- Disbu<br>FY21-                                | rsals:<br>22                                 | % to                                 |   | % to<br>Total                       |  |
|     |                  | Sr<br>No      | 5 Industry<br>FY20-21<br>Industry   | exposur<br>% to<br>Total | es- Disbu<br>FY21-<br>Indus                       | rsals:<br>22                                 | Tota<br>I                            |   |                                     |  |
|     |                  | Sr            | 5 Industry<br>FY20-21<br>Industry   | 0% exposur               | FY21- Indus                                       | rsals:<br>22<br>try                          | Tota<br>I<br>16.6                    | Industry                                      |                                     |  |
|     |                  | Sr<br>No      | 5 Industry FY20-21 Industry Road Transpo  | exposur<br>% to<br>Total | FY21- Indus Road Trans                            | rsals:<br>22                                 | Tota<br>I                            | Industry<br>Retail                            | Total                               |  |
|     |                  | Sr<br>No      | 5 Industry FY20-21 Industry Road Transpo rtation  | % to Total 23.26         | FY21- Indus Road Trans on                         | rsals:<br>22<br>try<br>portati               | Tota<br> <br>  16.6<br>  7           | Industry  Retail Trade                        |                                     |  |
|     |                  | Sr<br>No      | 5 Industry FY20-21 Industry Road Transpo rtation Retail   | exposur<br>% to<br>Total | FY21- Indus Road Trans on                         | rsals:<br>22<br>try                          | Tota<br>I<br>16.6                    | Industry  Retail Trade Road                   | Total                               |  |
|     |                  | Sr<br>No      | 5 Industry FY20-21 Industry Road Transpo rtation  | % to Total 23.26         | FY21- Indus Road Trans on                         | rsals:<br>22<br>try<br>portati               | Tota<br> <br>  16.6<br>  7           | Retail<br>Trade<br>Road<br>Transport          | 23.48                               |  |
|     |                  | Sr<br>No<br>1 | 5 Industry FY20-21 Industry Road Transpo rtation Retail Trade                                   | % to Total 23.26 17.39   | Road<br>Trans<br>on<br>Retail                     | rsals: 22 try portati Trade                  | Tota<br> <br>  16.6<br>  7<br>  9.27 | Industry  Retail Trade Road                   | Total                               |  |
|     |                  | Sr<br>No      | 5 Industry FY20-21 Industry Road Transpo rtation Retail Trade Agricult                          | % to Total 23.26         | es- Disbu FY21- Indus Road Trans on Retail        | rsals: 22 try portati Trade                  | Tota<br> <br>  16.6<br>  7           | Retail<br>Trade<br>Road<br>Transport          | 23.48                               |  |
|     |                  | Sr<br>No<br>1 | FY20-21 Industry Road Transpo rtation Retail Trade Agricult ure and                             | % to Total 23.26 17.39   | es- Disbu FY21- Indus Road Trans on Retail Agricu | rsals: 22 try  portati  Trade  ulture Illied | Tota<br> <br>  16.6<br>  7<br>  9.27 | Retail<br>Trade<br>Road<br>Transport          | 23.48                               |  |
|     |                  | Sr<br>No<br>1 | FY20-21 Industry Road Transpo rtation Retail Trade  Agricult ure and Allied                     | % to Total 23.26 17.39   | es- Disbu FY21- Indus Road Trans on Retail        | rsals: 22 try  portati  Trade  ulture Illied | Tota<br> <br>  16.6<br>  7<br>  9.27 | Retail<br>Trade<br>Road<br>Transport          | 23.48                               |  |
|     |                  | Sr<br>No<br>1 | FY20-21 Industry Road Transpo rtation Retail Trade Agricult ure and                             | % to Total 23.26 17.39   | es- Disbu FY21- Indus Road Trans on Retail Agricu | rsals: 22 try  portati  Trade  ulture Illied | Tota<br> <br>  16.6<br>  7<br>  9.27 | Retail<br>Trade<br>Road<br>Transport          | 23.48                               |  |
|     |                  | Sr<br>No<br>1 | 5 Industry FY20-21 Industry Road Transpo rtation Retail Trade Agricult ure and Allied Activitie | % to Total 23.26 17.39   | Road Trans on Retail  Agricu and A Activi         | rsals: 22 try  portati  Trade  ulture Illied | Tota<br> <br>  16.6<br>  7<br>  9.27 | Retail<br>Trade<br>Road<br>Transport<br>ation | 23.48<br>22.44                      |  |

|   |  |      | Developers<br>(Infrastructur<br>e) |      | Allied<br>Activities   |      |
|---|--|------|------------------------------------|------|--|------|
| 5 | Construc<br>tion and<br>Develop<br>ers | 4.21 | FMCG &<br>Personal<br>Care         | 2.60 | Constructi<br>on and<br>Developer<br>s<br>(Infrastruc<br>ture) | 5.39 |

#### 4. Denomination of loans by ticket size - Disbursals

| Sr. | Ticket size (at the  | FY20-  | FY21-22 | FY22-23 |
|-----|----------------------|--------|---------|---------|
| No  | time of origination) | 21     |         |         |
| 1   | Upto Rs.2 Lakh       | 26.92% | 32.40%  | 31.18%  |
| 2   | Rs.2-5 lakh          | 26.83% | 20.00%  | 16.17%  |
| 3   | Rs. 5- 10 lakh       | 16.69% | 14.99%  | 13.00%  |
| 4   | Rs. 10-25 lakh       | 18.30% | 16.58%  | 15.93%  |
| 5   | Rs. 25-50 lakh       | 5.66%  | 7.64%   | 11.66%  |
| 6   | Rs.50 lakh -1 crore  | 2.89%  | 3.38%   | 4.39%   |
| 7   | Rs. 1 -5 crore       | 2.62%  | 4.61%   | 6.39%   |
| 8   | Rs. 5-25 crore       | 0.09%  | 0.40%   | 1.28%   |
| 9   | Rs. 25- 100 crore    | -      | -       | -       |
|     | Total                | 100%   | 100%    | 100%    |

# 5. Geographical classification of borrowers:

### Top 5 state: - % of Total Disbursements

| Sr | FY20-21 |       | FY21-22    |       | FY22-23  |       |
|----|---------|-------|------------|-------|----------|-------|
| No |         |       |            |       |          |       |
|    | Top 5   | % to  | Top 5      | % to  | Top 5    | % to  |
|    | states  | Total | states     | Total | states   | Total |
| 1  | Uttar   | 12.74 | Uttar      | 12.03 | Uttar    | 12.52 |
|    | Prades  |       | Pradesh    |       | Pradesh  |       |
|    | h       |       |            |       |          |       |
| 2  | Tamil   | 11.75 | Tamil Nadu | 11.35 | Tamil    | 10.96 |
|    | Nadu    |       |            |       | Nadu     |       |
| 3  | Gujara  | 8.14  | Maharashtr | 8.29  | Maharas  | 8.77  |
|    | t       |       | a          |       | htra     |       |
| 4  | Rajasth | 7.81  | Gujarat    | 8.11  | Rajastha | 7.85  |
|    | an      |       |            |       | n        |       |
| 5  | Mahar   | 7.56  | Rajasthan  | 7.65  | Gujarat  | 7.59  |
|    | ashtra  |       |            |       |          |       |

#### 6. Maturity wise disbursements in % Terms.

| Sr. No | Tenor Wise Grouping | FY20-21 | FY21-22 | FY22-23 |
|--------|---------------------|---------|---------|---------|
| 1      | Upto 1 Year         | 11.66%  | 14.48%  | 14.62%  |
| 2      | 1-3 Year            | 39.65%  | 40.53%  | 37.59%  |
| 3      | 3-5 Year            | 40.43%  | 34.06%  | 33.21%  |
| 4      | Above 5 Year        | 8.26%   | 10.92%  | 14.58%  |
|        |                     |         |         |         |

|     |  | Tot                 | al                                  | 100.00  | 0% 1     | .00.00%  | 100.00%         |  |
|-----|--|---------------------|-------------------------------------|---------|----------|----------|-----------------|--|
|     |  |                     |                                     |         | I.       |          |                 |  |
| 1.4 | Aggregated                                     | Particulars         |                                     | F       | /20-21   | FY21-22  | FY22-23         |  |
| 1.4 | exposure to<br>the top 20<br>borrowers         |                     | 20 borrowers to ements during the y |         | 43%      | 0.56%    | 0.79%           |  |
|     | with respect<br>to the<br>concentratio<br>n of |                     |                                     |         |          |          |                 |  |
|     | advances,<br>exposures<br>to be                |                     |                                     |         |          |          |                 |  |
|     | disclosed in the manner                        |                     |                                     |         |          |          |                 |  |
|     | as<br>prescribed<br>by RBI in its              |                     |                                     |         |          |          |                 |  |
|     | stipulations<br>on                             |                     |                                     |         |          |          |                 |  |
|     | Corporate<br>Governance<br>for NBFCs,          |                     |                                     |         |          |          |                 |  |
|     | from time to time:                             |                     | ,                                   |         |          |          |                 |  |
| 1.5 | Details of loans,                              | (amount in cro      | 021 March 31, 202                   | 22      |          | 31, 2023 |                 |  |
|     | overdue and classified as                      | 2,760.86            | 3,058.76                            |         | 1914.8   | 35       |                 |  |
|     | non-<br>performing<br>in                       |                     |                                     |         |          |          |                 |  |
|     | accordance<br>with RBI<br>stipulations         |                     |                                     |         |          |          |                 |  |
|     |  | owings made by      | y NBFC as on 31 Mar                 | ch 2023 | }        |          |                 |  |
| 2.1 | A portfolio summary                            | Category            | ,                                   | Amou    | nt in Rs | -        | Borrowing Cost) |  |
|     | with regard<br>to                              | Borrowings in       | India                               | 53,135  | .14      |          |                 |  |
|     | industries/                                    | Borrowings or       | utside India                        | 1,889.9 |          |          |                 |  |
|     | sectors to which                               | Total               |                                     | 55,025  | 5.05     |          |                 |  |
|     | borrowings<br>have been<br>made                |                     |                                     |         |          |          |                 |  |
| 2.2 | Quantum  |                     | As on 31 March                      | 2023    |          |          |                 |  |
|     | and<br>percentage                              | Particulars         | Amount in cr                        |         | %        |          |                 |  |
|     | of secured<br>vis-à-vis<br>unsecured           | Secured borrowing   | 51,475.05                           |         | 93.55    |          |                 |  |
|     | borrowings<br>made                             | Unsecured borrowing | 3,550.00                            |         | 6.45     |          |                 |  |

|     |   | Total           | 55,025.05                             |               | 100.00       |                 |                    |
|-----|---|-----------------|---------------------------------------|---------------|--------------|-----------------|--------------------|
| 2.3 | Any change in promoters' holdings during the last financial year beyond the threshold, as prescribed by RBI.  | None            |                                       |               |              |                 |                    |
| 3.  | NPA   | Particulars     |                                       | Mar-21        | Mar-22       | Mar-23          |                    |
|     | exposures of the Issuer   | Gross NPA(%)    | )                                     | 4.50%         | 4.99%        | 2.73%           |                    |
|     | for the last  | Provision (%)   |                                       | 1.43%         | 2.70%        | 1.78%           | -                  |
|     | three   | Net Provision   | (%)                                   | 3.08%         | 2.29%        | 0.95%           |                    |
| 4.  | financial years (both gross and net exposures) and provisioning made for the same as per the last audited financial statements of the Issuer Disclosure of Assets under managemen |                 | break up and Typ                      | pe of loans - | – Refer to t | he details prov | ided below         |
| 5.  | Details of borrowers  | Geographical lo | ocation wise- Ref                     | fer to the d  | etails provi | ded below       |                    |
| 6.  | Details of<br>Gross NPA   | Segment wise-   | Refer to the det                      | ails provide  | d below      |                 |                    |
| 7.  | Details of<br>Assets and<br>Liabilities   |                 |                                       |               |              |                 | ils provided below |
| 8.  | Disclosure of latest ALM statements to stock exchange   |                 | ailable on the we<br>dbfs.com/sites/o |               |              |                 |                    |

Disclosure of Assets under management, details of borrowers, details of Gross NPA, details of Assets and Liabilities as on March 31, 2023

#### 1. Type of loans:

| SI No. | Type of Loans                       | Rs. Crore |
|--------|-------------------------------------|-----------|
| 1      | Secured                             | 53,106.54 |
| 2      | Unsecured                           | 16,977.25 |
|        | Total assets under management (AUM) | 70,083.79 |

# 2. Denomination of loans outstanding by loan-to-value:

| SI No. | LTV (at the time of origination) | Percentage of AUM * |
|--------|----------------------------------|---------------------|
| 1      | Upto 40%                         | 51.47%              |
| 2      | 40-50%                           | 9.02%               |
| 3      | 50-60%                           | 9.38%               |
| 4      | 60-70%                           | 9.40%               |
| 5      | 70-80%                           | 8.42%               |
| 6      | 80-90%                           | 7.50%               |
| 7      | >90%                             | 4.80%               |
|        | Total                            | 100.00%             |

<sup>\*</sup> AUM of secured loan

# 3. Sectoral exposure:

| SI No. | Segment-wise break-up of AUM                                 | Percentage of AUM |  |  |  |
|--------|--|-------------------|--|--|--|
| 1      | Retail   | -                 |  |  |  |
| Α      | Mortgages (home loans and loans against property)            | 26.42%            |  |  |  |
| В      | Gold Loan  | 0.61%             |  |  |  |
| С      | Vehicle Finance  | 35.15%            |  |  |  |
| D      | MFI 0.16%  |                   |  |  |  |
| E      | MSME 27.91%  |                   |  |  |  |
| F      | Capital Market funding (loan against shares, margin funding) | -                 |  |  |  |
| G      | Others   | 9.75%             |  |  |  |
| 2      | Wholesale  | -                 |  |  |  |
| Α      | Infrastructure   | -                 |  |  |  |
| В      | Real Estate (including builder loans)                        | -                 |  |  |  |
| С      | Promoter Funding   | -                 |  |  |  |
| D      | Any other sector (as applicable) -                           |                   |  |  |  |
| E      | Others   | -                 |  |  |  |
|        | Total  | 100.00%           |  |  |  |

# 4. Denomination of loans outstanding by ticket size:

# Details of outstanding loans category wise

| SI No. | Ticket size (at the time of origination) | Percentage of AUM |  |
|--------|--|-------------------|--|
| 1      | Upto Rs.2 Lakh                           | 14.53%            |  |
| 2      | Rs.2-5 lakh                              | 18.14%            |  |
| 3      | Rs. 5- 10 lakh                           | 15.55%            |  |
| 4      | Rs. 10-25 lakh                           | 20.61%            |  |
| 5      | Rs. 25-50 lakh                           | 13.35%            |  |
| 6      | Rs.50 lakh -1 crore                      | 6.28%             |  |

| 7  | Rs. 1 -5 crore   | 9.90%   |
|----|------------------|---------|
| 8  | Rs. 5-25 crore   | 1.51%   |
| 9  | Rs. 25-100 crore | 0.01%   |
| 10 | > Rs. 100crore   | 0.04%   |
|    | Total            | 100.00% |

# 5. Geographical classification of borrowers:

# Top 5 states borrower wise

| Sr<br>No. | Top 5 states  | Percentage of AUM |
|-----------|---------------|-------------------|
| 1         | Tamil Nadu    | 12.51%            |
| 2         | Uttar Pradesh | 11.85%            |
| 3         | Maharashtra   | 9.11%             |
| 4         | Gujarat       | 8.58%             |
| 5         | Rajasthan     | 7.96%             |
|           | Total         | 50.01%            |

# 6. Details of loans overdue and classified as non-performing in accordance with the RBI's guidelines:

| Movement of gross NPA        | Rs. in Crore |
|------------------------------|--------------|
| Opening gross NPA            | 3,058.76     |
| -Additions during the year   | 3,120.84     |
| -Reductions during the year  | 4,264.75     |
| Closing balance of gross NPA | 1,914.85     |

| Movement of provisions for NPA            | Rs. in Crore |
|---|--------------|
| Opening Balance                           | 1,655.81     |
| Provisions made during the year           | 1,551.00     |
| Write-off/write-back of excess provisions | 1,960.21     |
| Closing Balance                           | 1,246.60     |

# Segment wise gross NPA:

| SI<br>No. | Segment-wise gross NPA                                       | gross NPA (%) |
|-----------|--|---------------|
| 1         | Retail   | -             |
| А         | Mortgages (home loans and loans against property)            | 33.95%        |
| В         | Gold Loan  | 0.37%         |
| С         | Vehicle Finance  | 38.24%        |
| D         | MFI  | -             |
| E         | MSME   | 24.58%        |
| F         | Capital Market funding (loan against shares, margin funding) | -             |

| G | Others                                | 2.86%   |
|---|---------------------------------------|---------|
| 2 | Wholesale                             | -       |
| Α | Infrastructure                        | -       |
| В | Real Estate (including builder loans) | -       |
| С | Promoter Funding                      | -       |
| D | Any other sector (as applicable)      | -       |
| E | Others                                | -       |
|   | Total                                 | 100.00% |

# 8.Residual maturity profile of assets and liabilities (in line with the RBI format)Maturity pattern of certain items of assets and liabilities

(Rs. in crore)

| Particulars                 | Deposits | Advances  | Investments(*) | Borrowings | Foreign<br>Currency<br>Assets | Foreign<br>Currency<br>Liabilities |
|-----------------------------|----------|-----------|----------------|------------|-------------------------------|------------------------------------|
| 1 day to 30/31 days         | 100.03   | 2,821.76  | 1,185.31       | 1,114.00   | -                             | -                                  |
| Over one month to 2 months  | 0.84     | 2,298.33  | -              | 1,130.11   | -                             | -                                  |
| Over 2 months upto 3 months | -        | 2,295.78  | -              | 2,272.19   | -                             | 1,888.94                           |
| Over 3 months to 6 months   | 69.14    | 6,258.32  | -              | 4,376.33   | -                             | -                                  |
| Over 6 months to 1 year     | 26.21    | 10,744.56 | -              | 8,768.93   | -                             | -                                  |
| Over 1 year to 3 years      | -        | 26,830.43 | -              | 26,203.30  | -                             | -                                  |
| Over 3 years to 5 years     | -        | 6,545.54  | 55.99          | 5,743.68   | -                             | -                                  |
| Over 5 years                | -        | 8,587.95  | 1.95           | 3,367.83   | -                             | -                                  |
| Total                       | 196.21   | 66,382.67 | 1,243.25       | 52,976.37  | -                             | 1,888.94                           |

<sup>\*</sup> Long-Term Investment in Clayfin Technologies Private Limited (Erstwhile Vayana Private Limited) are shown in "over 5 year"